

MONTHLY MARKET SUMMARY

INDIO, CA - CONDOMINIUM
OCTOBER, 2025



QUICK ANALYSIS

- UNIT SALES IN INDIO ARE UP BY 100.0% FOR OCTOBER.
- LISTINGS UNDER CONTRACT IN INDIO FOR OCTOBER ARE DOWN 50.0% TO 2.
- MONTHS OF SUPPLY IN INDIO WAS 8.1 IN OCTOBER. THIS IS UP 37.3% FROM 5.9 IN OCTOBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 6 unit sales in October. This is up 100.0% from 3 in October of 2024. Sales/list price ratio in October moved down to 95.6% from 99.7% in September.

Prices

Median price of \$281,000 in October was down 18.9% from \$346,500 in September but up 2.2% from \$275,000 in October of 2024. 3-month median price of \$316,000 in October was up marginally from \$312,500 in September and very slightly up from \$310,000 in October of 2024.

Inventory

Inventory of 31 in October was up 6.9% from 29 in September and up 14.8% from 27 in October of 2024. New listings in October moved up to 13 from 7 in September.

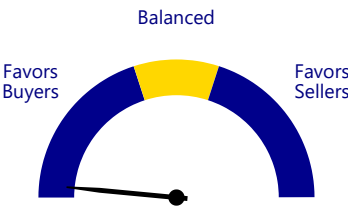
Market Time

Days on market of 69 in October was way down from 111 in September and down a little from 77 in October of 2024. Months of supply this month is 8.1, the same as last month.

KEY STATS

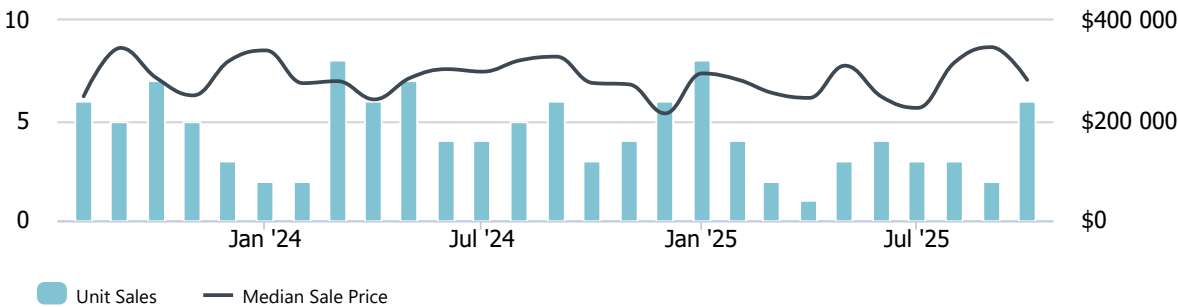
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	6	3	100.0%	2	200.0%
Median Sale Price	\$281k	\$275k	2.2%	\$346k	-18.9%
Inventory	31	27	14.8%	29	6.9%
Months of Supply	8.1	5.9	37.3%	8.1	-0.1%
Days on Market	69	77	-10.4%	111	-37.8%
Avg. Sale Price/SqFt	\$277	\$251	10.5%	\$247	12.3%
Sales to LP Ratio	95.6%	99.5%	-3.9%	99.7%	-4.1%
Sales to Orig. LP Ratio	93.4%	93.6%	-0.3%	93.1%	0.2%
New Listings	13	14	-7.1%	7	85.7%
Went to Contract	2	4	-50.0%	5	-60.0%

BUYERS/SELLERS MARKET

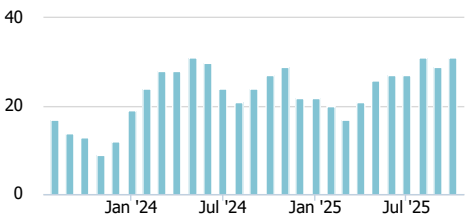


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

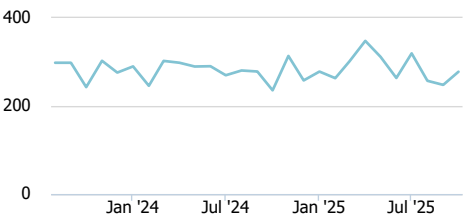
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIO, CA - SINGLE FAMILY
OCTOBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN INDIO ARE UP BY 75.9% FOR OCTOBER.
- DAYS ON MARKET IN INDIO FOR OCTOBER IS UP 84.2% TO 105.
- NEW LISTINGS IN INDIO WERE 159 IN OCTOBER. THIS IS DOWN 5.4% FROM 168 IN OCTOBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 70 unit sales in October. This is up 1.4% from 69 in October of 2024. Sales/list price ratio in October moved up to 97.6% from 97.5% in September.

Prices

Median price this month is \$549,500, the same as last month. 3-month median price of \$553,100 in October was down just slightly from \$564,995 in September but very slightly up from \$550,000 in October of 2024.

Inventory

Inventory of 495 in October was down 2.2% from 506 in September but up 1.4% from 488 in October of 2024. New listings in October moved up to 159 from 135 in September.

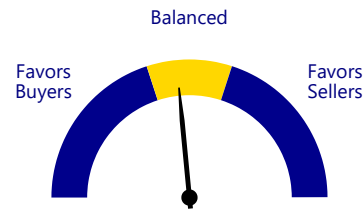
Market Time

Days on market of 105 in October was up substantially from 66 in September and up considerably from 57 in October of 2024. Months of supply in October was 6.5, unchanged from the same month last year.

KEY STATS

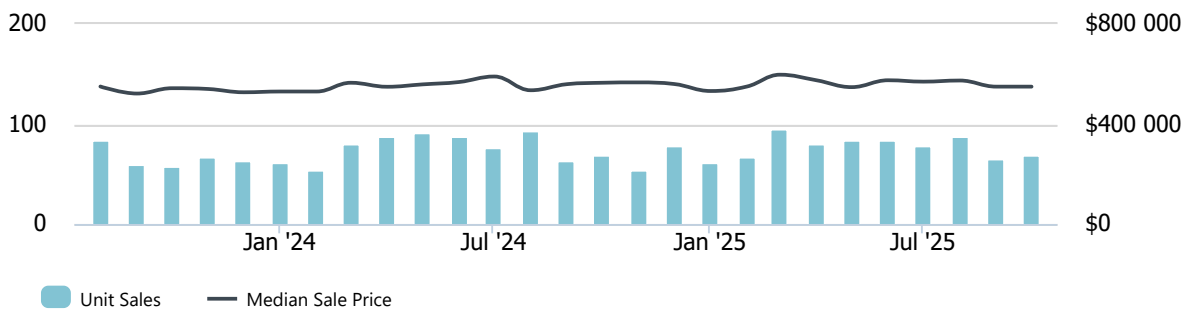
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	70	69	1.4%	66	6.1%
Median Sale Price	\$550k	\$565k	-2.7%	\$550k	0.0%
Inventory	495	488	1.4%	506	-2.2%
Months of Supply	6.5	6.5	-0.2%	6.7	-2.3%
Days on Market	105	57	84.2%	66	59.1%
Avg. Sale Price/SqFt	\$295	\$313	-5.7%	\$288	2.5%
Sales to LP Ratio	97.6%	97.0%	0.7%	97.5%	0.2%
Sales to Orig. LP Ratio	94.8%	95.9%	-1.1%	95.2%	-0.5%
New Listings	159	168	-5.4%	135	17.8%
Went to Contract	102	58	75.9%	65	56.9%

BUYERS/SELLERS MARKET

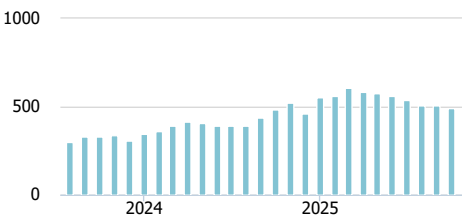


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UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.

