

MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - CONDOMINIUM
OCTOBER, 2025



QUICK ANALYSIS

- UNIT SALES IN RANCHO MIRAGE ARE UP BY 33.3% FOR OCTOBER.
- NEW LISTINGS IN RANCHO MIRAGE FOR OCTOBER ARE UP 31.4% TO 46.
- LISTINGS UNDER CONTRACT IN RANCHO MIRAGE WERE 14 IN OCTOBER. THIS IS UP 27.3% FROM 11 IN OCTOBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 16 unit sales in October. This is up 33.3% from 12 in October of 2024. Sales/list price ratio in October moved down to 94.7% from 96.2% in September.

Prices

Median price of \$485,500 in October was up 0.6% from \$482,444 in September but down 11.3% from \$547,500 in October of 2024. 3-month median price of \$500,000 in October was down marginally from \$535,000 in September and down slightly from \$569,500 in October of 2024.

Inventory

Inventory of 126 in October was up 14.5% from 110 in September and up 14.5% from 110 in October of 2024. New listings in October moved up to 46 from 41 in September.

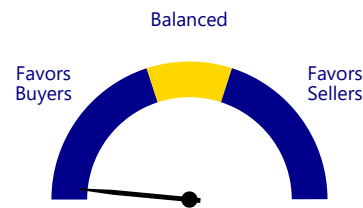
Market Time

Days on market of 91 in October was up moderately from 75 in September and up somewhat from 70 in October of 2024. Months of supply of 6.8 in October was up a little from 6.1 in September and up moderately from 5.4 in October of 2024.

KEY STATS

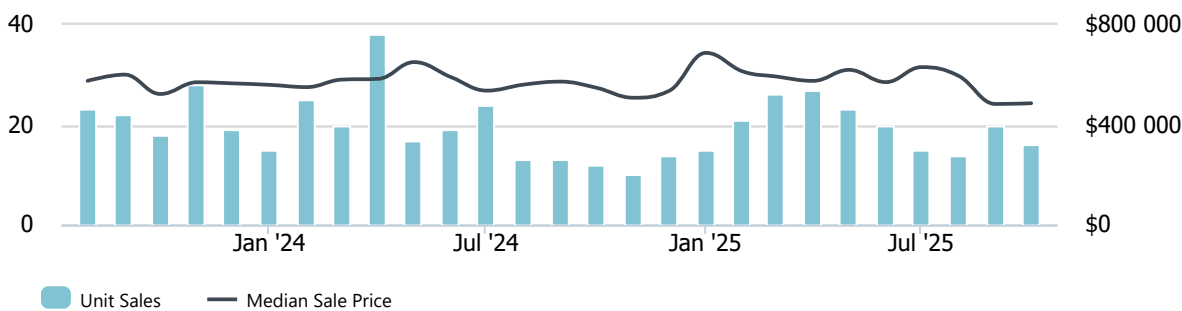
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	16	12	33.3%	20	-20.0%
Median Sale Price	\$486k	\$548k	-11.3%	\$482k	0.6%
Inventory	126	110	14.5%	110	14.5%
Months of Supply	6.8	5.4	25.9%	6.1	12.5%
Days on Market	91	70	30.0%	75	21.3%
Avg. Sale Price/SqFt	\$293	\$314	-6.8%	\$308	-4.8%
Sales to LP Ratio	94.7%	96.4%	-1.7%	96.2%	-1.5%
Sales to Orig. LP Ratio	92.2%	91.2%	1.1%	92.0%	0.2%
New Listings	46	35	31.4%	41	12.2%
Went to Contract	14	11	27.3%	23	-39.1%

BUYERS/SELLERS MARKET

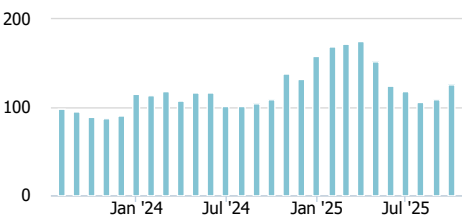


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

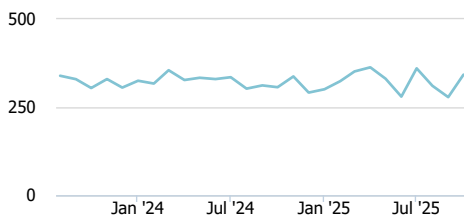
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - SINGLE FAMILY
OCTOBER, 2025



QUICK ANALYSIS

- NEW LISTINGS IN RANCHO MIRAGE FOR OCTOBER ARE UP 29.0% TO 138.
- UNIT SALES IN RANCHO MIRAGE WERE 41 IN OCTOBER. THIS IS UP 17.1% FROM 35 IN OCTOBER OF 2024.
- DAYS ON MARKET IN RANCHO MIRAGE IS UP BY 24.2% FOR OCTOBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 41 unit sales in October. This is up 17.1% from 35 in October of 2024. Sales/list price ratio in October moved up to 95.7% from 90.2% in September.

Prices

Median price of \$1,100,000 in October was down 11.0% from \$1,236,000 in September and down 2.2% from \$1,125,000 in October of 2024. 3-month median price of \$1,160,000 in October was up marginally from \$1,112,000 in September and up a little from \$1,100,000 in October of 2024.

Inventory

Inventory of 277 in October was up 20.4% from 230 in September and up 4.5% from 265 in October of 2024. New listings in October moved up to 138 from 69 in September.

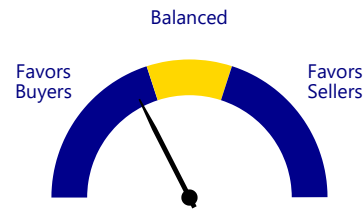
Market Time

Days on market of 77 in October was up slightly from 73 in September and up modestly from 62 in October of 2024. Months of supply of 6.8 in October was up marginally from 5.7 in September but down marginally from 6.9 in October of 2024.

KEY STATS

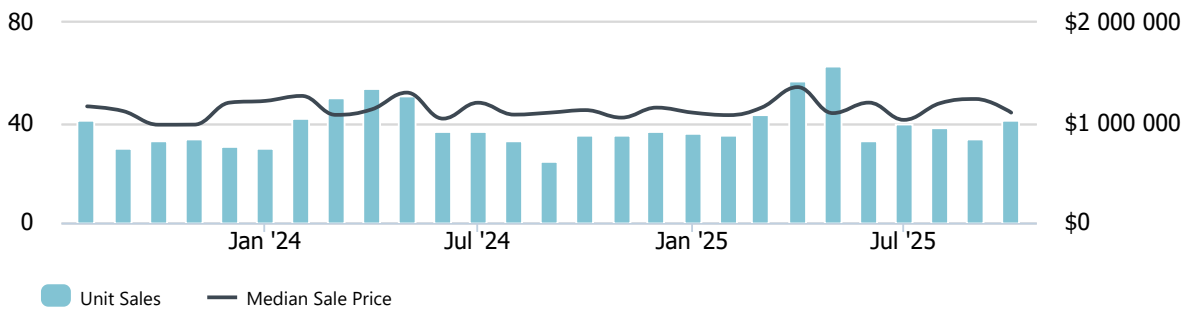
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	41	35	17.1%	34	20.6%
Median Sale Price	\$1,100k	\$1,125k	-2.2%	\$1,236k	-11.0%
Inventory	277	265	4.5%	230	20.4%
Months of Supply	6.8	6.9	-2.5%	5.7	19.0%
Days on Market	77	62	24.2%	73	5.5%
Avg. Sale Price/SqFt	\$504	\$489	2.9%	\$573	-12.0%
Sales to LP Ratio	95.7%	97.7%	-2.1%	90.2%	6.1%
Sales to Orig. LP Ratio	93.1%	96.9%	-3.9%	88.5%	5.2%
New Listings	138	107	29.0%	69	100.0%
Went to Contract	47	41	14.6%	29	62.1%

BUYERS/SELLERS MARKET

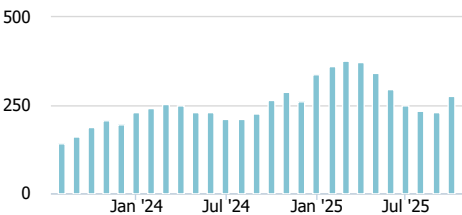


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UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.

