

MONTHLY MARKET SUMMARY

COACHELLA VALLEY, CA - CONDOMINIUM
NOVEMBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN COACHELLA VALLEY ARE UP BY 41.6% FOR NOVEMBER.
- DAYS ON MARKET IN COACHELLA VALLEY FOR NOVEMBER IS UP 10.9% TO 71.
- UNIT SALES IN COACHELLA VALLEY WERE 133 IN NOVEMBER. THIS IS DOWN 5.7% FROM 141 IN NOVEMBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 133 unit sales in November. This is down 5.7% from 141 in November of 2024. Sales/list price ratio in November moved down to 96.5% from 96.6% in October.

Prices

Median price of \$449,000 in November was up 7.2% from \$418,950 in October but down 5.5% from \$475,000 in November of 2024. 3-month median price this month is \$420,000, the same as last month.

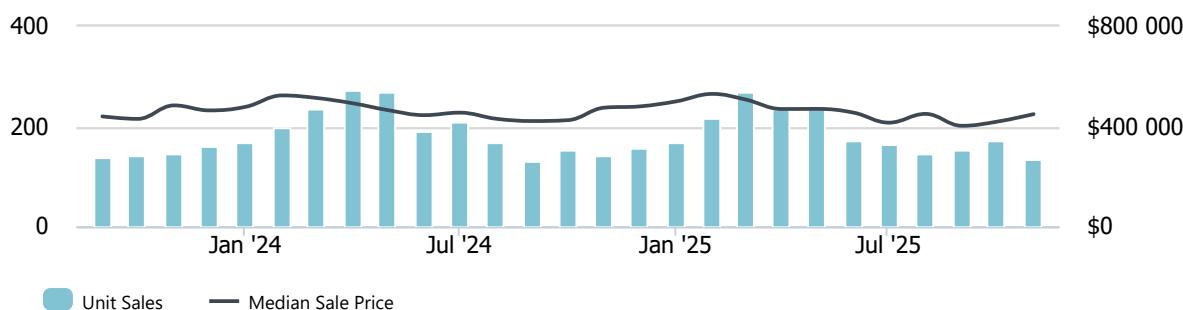
Inventory

Inventory of 1,208 in November was down 1.3% from 1,224 in October but up 0.3% from 1,204 in November of 2024. New listings in November moved down to 336 from 464 in October.

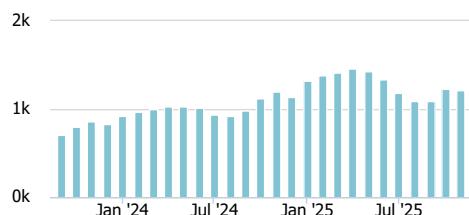
Market Time

Days on market of 71 in November was down a little from 78 in October but up slightly from 64 in November of 2024. Months of supply of 6.5 in November was down just slightly from 6.6 in October but very slightly up from 6.3 in November of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	133	141	-5.7%	172	-22.7%
Median Sale Price	\$449k	\$475k	-5.5%	\$419k	7.2%
Inventory	1208	1204	0.3%	1224	-1.3%
Months of Supply	6.5	6.3	3.3%	6.6	-1.0%
Days on Market	71	64	10.9%	78	-9.0%
Avg. Sale Price/SqFt	\$342	\$355	-3.9%	\$339	0.8%
Sales to LP Ratio	96.5%	97.5%	-1.0%	96.6%	-0.1%
Sales to Orig. LP Ratio	94.0%	95.8%	-1.9%	94.1%	-0.1%
New Listings	336	358	-6.1%	464	-27.6%
Went to Contract	218	154	41.6%	181	20.4%

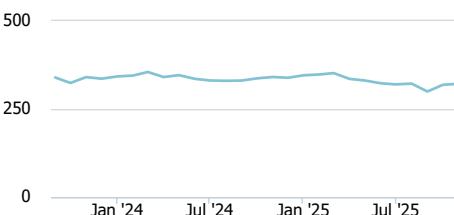
BUYERS/SELLERS MARKET

Balanced



This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

COACHELLA VALLEY, CA - SINGLE FAMILY

NOVEMBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN COACHELLA VALLEY WERE 496 IN NOVEMBER. THIS IS UP 48.9% FROM 333 IN NOVEMBER OF 2024.
- NEW LISTINGS IN COACHELLA VALLEY ARE DOWN BY 25.7% FOR NOVEMBER.
- DAYS ON MARKET IN COACHELLA VALLEY FOR NOVEMBER IS UP 19.3% TO 68.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 366 unit sales in November. This is up 11.9% from 327 in November of 2024. Sales/list price ratio in November moved down to 96.5% from 97.0% in October.

Prices

Median price of \$648,750 in November was down 0.2% from \$650,000 in October and down 5.9% from \$689,505 in November of 2024. 3-month median price of \$642,521 in November was up just slightly from \$629,000 in October but down marginally from \$650,000 in November of 2024.

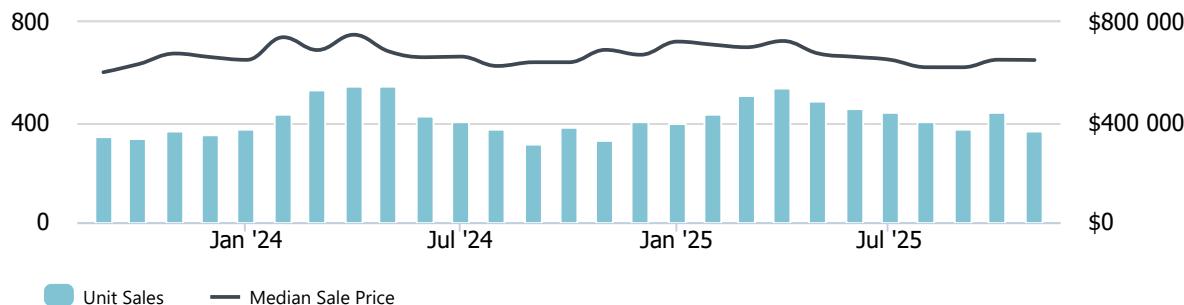
Inventory

Inventory of 2,703 in November was down 3.6% from 2,803 in October and down 7.9% from 2,935 in November of 2024. New listings in November moved down to 681 from 1,030 in October.

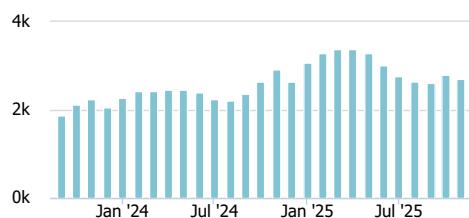
Market Time

Days on market of 68 in November was down marginally from 75 in October but up slightly from 57 in November of 2024. Months of supply of 6.2 in November was down a little from 6.4 in October and down marginally from 7 in November of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY

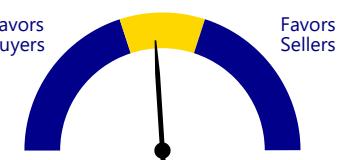


KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	366	327	11.9%	442	-17.2%
Median Sale Price	\$649k	\$690k	-5.9%	\$650k	-0.2%
Inventory	2703	2935	-7.9%	2803	-3.6%
Months of Supply	6.2	7.0	-12.3%	6.4	-4.3%
Days on Market	68	57	19.3%	75	-9.3%
Avg. Sale Price/SqFt	\$442	\$441	0.2%	\$410	7.7%
Sales to LP Ratio	96.5%	96.9%	-0.4%	97.0%	-0.5%
Sales to Orig. LP Ratio	94.5%	95.5%	-1.1%	94.5%	-0.0%
New Listings	681	917	-25.7%	1030	-33.9%
Went to Contract	496	333	48.9%	457	8.5%

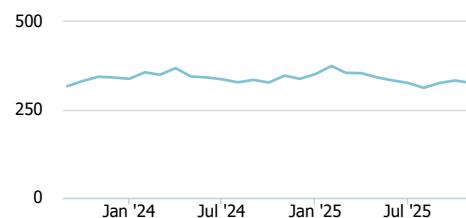
BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM

NOVEMBER, 2025



QUICK ANALYSIS

- NEW LISTINGS IN LA QUINTA WERE 34 IN NOVEMBER. THIS IS UP 61.9% FROM 21 IN NOVEMBER OF 2024.
- UNIT SALES IN LA QUINTA ARE DOWN BY 30.8% FOR NOVEMBER.
- LISTINGS UNDER CONTRACT IN LA QUINTA FOR NOVEMBER ARE UP 50.0% TO 24.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 9 unit sales in November. This is down 30.8% from 13 in November of 2024. Sales/list price ratio in November moved down to 95.0% from 98.4% in October.

Prices

Median price of \$699,000 in November was up 35.2% from \$517,000 in October and up 9.4% from \$639,000 in November of 2024. 3-month median price of \$563,615 in November was up marginally from \$485,000 in October but down slightly from \$644,000 in November of 2024.

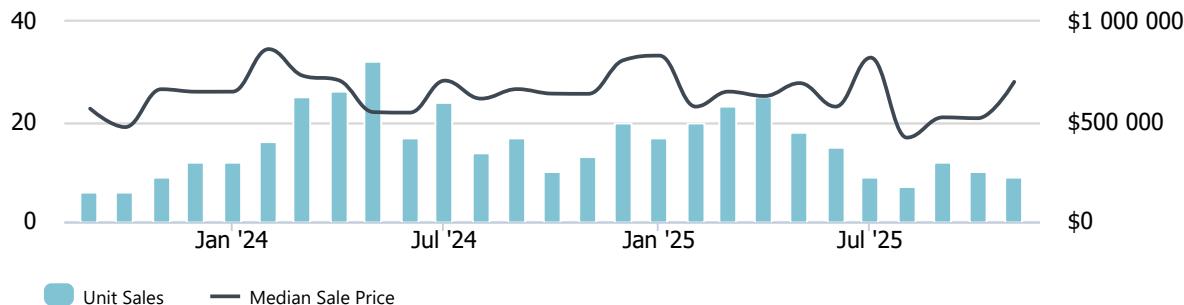
Inventory

Inventory of 129 in November was down 1.5% from 131 in October but up 43.3% from 90 in November of 2024. New listings in November moved down to 34 from 50 in October.

Market Time

Days on market of 75 in November was down just slightly from 77 in October and down slightly from 83 in November of 2024. Months of supply of 8.4 in November was very slightly up from 8.3 in October and up substantially from 5 in November of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	9	13	-30.8%	10	-10.0%
Median Sale Price	\$699k	\$639k	9.4%	\$517k	35.2%
Inventory	129	90	43.3%	131	-1.5%
Months of Supply	8.4	5.0	68.9%	8.3	0.6%
Days on Market	75	83	-9.6%	77	-2.6%
Avg. Sale Price/SqFt	\$366	\$359	1.9%	\$355	3.1%
Sales to LP Ratio	95.0%	98.3%	-3.3%	98.4%	-3.4%
Sales to Orig. LP Ratio	92.1%	97.1%	-5.1%	96.8%	-4.8%
New Listings	34	21	61.9%	50	-32.0%
Went to Contract	24	16	50.0%	12	100.0%

BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY

NOVEMBER, 2025



QUICK ANALYSIS

- MEDIAN PRICE IN LA QUINTA FOR NOVEMBER IS UP 50.1% TO \$1,049,000.
- LISTINGS UNDER CONTRACT IN LA QUINTA WERE 94 IN NOVEMBER. THIS IS UP 74.1% FROM 54 IN NOVEMBER OF 2024.
- MONTHS OF SUPPLY IN LA QUINTA IS DOWN BY 37.4% FOR NOVEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 55 unit sales in November. This is up 19.6% from 46 in November of 2024. Sales/list price ratio in November moved down to 95.6% from 97.3% in October.

Prices

Median price of \$1,049,000 in November was up 33.6% from \$785,000 in October and up 50.1% from \$698,998 in November of 2024. 3-month median price of \$842,250 in November was up slightly from \$745,000 in October and up a little from \$746,705 in November of 2024.

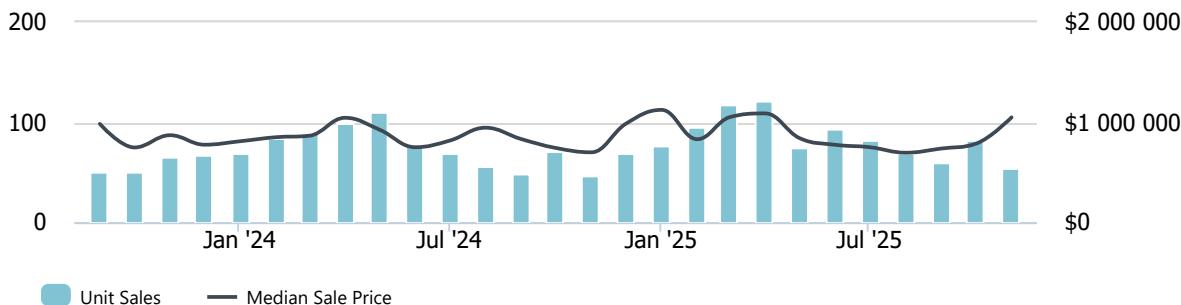
Inventory

Inventory of 399 in November was down 2.2% from 408 in October and down 29.5% from 566 in November of 2024. New listings in November moved down to 125 from 159 in October.

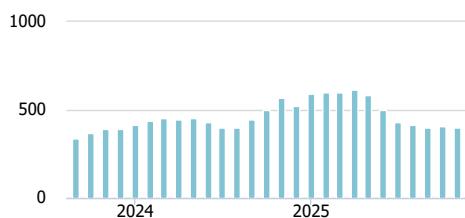
Market Time

Days on market of 69 in November was up slightly from 63 in October and up modestly from 55 in November of 2024. Months of supply of 4.8 in November was down just slightly from 4.9 in October and way down from 7.6 in November of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	55	46	19.6%	83	-33.7%
Median Sale Price	\$1,049k	\$699k	50.1%	\$785k	33.6%
Inventory	399	566	-29.5%	408	-2.2%
Months of Supply	4.8	7.6	-37.4%	4.9	-3.1%
Days on Market	69	55	25.5%	63	9.5%
Avg. Sale Price/SqFt	\$532	\$478	11.3%	\$462	15.0%
Sales to LP Ratio	95.6%	97.5%	-1.9%	97.3%	-1.7%
Sales to Orig. LP Ratio	94.7%	97.2%	-2.5%	96.0%	-1.4%
New Listings	125	168	-25.6%	159	-21.4%
Went to Contract	94	54	74.1%	78	20.5%

BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - CONDOMINIUM

NOVEMBER, 2025



QUICK ANALYSIS

- UNIT SALES IN INDIAN WELLS ARE UP BY 200.0% FOR NOVEMBER.
- MEDIAN PRICE IN INDIAN WELLS FOR NOVEMBER IS UP 65.1% TO \$799,000.
- NEW LISTINGS IN INDIAN WELLS WERE 11 IN NOVEMBER. THIS IS DOWN 35.3% FROM 17 IN NOVEMBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 3 unit sales in November. This is up 200.0% from 1 in November of 2024. Sales/list price ratio in November moved down to 95.1% from 98.9% in October.

Prices

Median price of \$799,000 in November was up 6.5% from \$750,000 in October and up 65.1% from \$484,000 in November of 2024. 3-month median price of \$725,000 in November was up a little from \$675,000 in October and up slightly from \$675,000 in November of 2024.

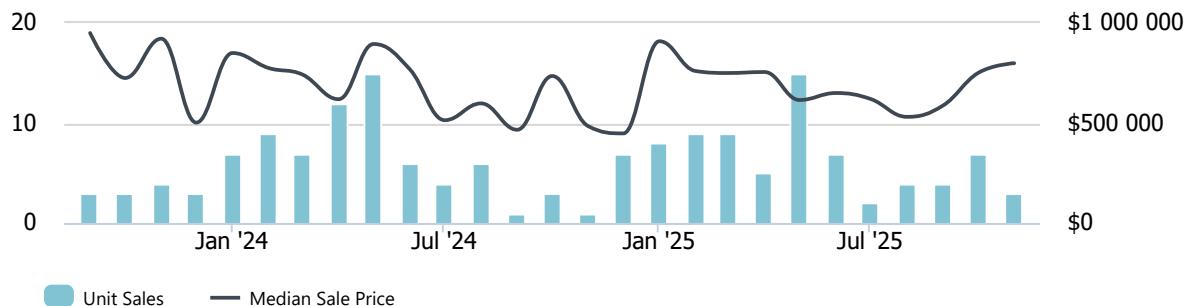
Inventory

Inventory of 38 in November was up 2.7% from 37 in October but down 26.9% from 52 in November of 2024. New listings in November moved down to 11 from 13 in October.

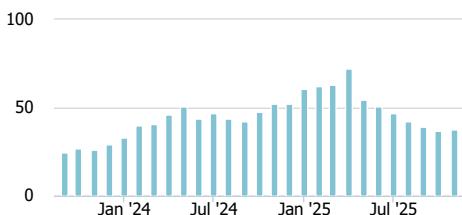
Market Time

Days on market of 124 in November was up considerably from 64 in October and way up from 71 in November of 2024. Months of supply this month is 5.7, the same as last month.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	3	1	200.0%	7	-57.1%
Median Sale Price	\$799k	\$484k	65.1%	\$750k	6.5%
Inventory	38	52	-26.9%	37	2.7%
Months of Supply	5.7	8.4	-32.4%	5.7	0.1%
Days on Market	124	71	74.6%	64	93.8%
Avg. Sale Price/SqFt	\$520	\$331	57.3%	\$401	29.5%
Sales to LP Ratio	95.1%	97.0%	-2.0%	98.9%	-3.8%
Sales to Orig. LP Ratio	93.3%	97.0%	-3.9%	97.1%	-3.9%
New Listings	11	17	-35.3%	13	-15.4%
Went to Contract	4	4	0.0%	6	-33.3%

BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - SINGLE FAMILY

NOVEMBER, 2025



QUICK ANALYSIS

- MEDIAN PRICE IN INDIAN WELLS FOR NOVEMBER IS UP 59.6% TO \$2,194,500.
- LISTINGS UNDER CONTRACT IN INDIAN WELLS WERE 25 IN NOVEMBER. THIS IS UP 212.5% FROM 8 IN NOVEMBER OF 2024.
- NEW LISTINGS IN INDIAN WELLS ARE DOWN BY 46.3% FOR NOVEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 14 unit sales in November. This is up 27.3% from 11 in November of 2024. Sales/list price ratio in November moved down to 95.0% from 96.8% in October.

Prices

Median price of \$2,194,500 in November was up 15.5% from \$1,900,000 in October and up 59.6% from \$1,375,000 in November of 2024. 3-month median price of \$1,875,000 in November was up modestly from \$1,462,500 in October and up somewhat from \$1,490,000 in November of 2024.

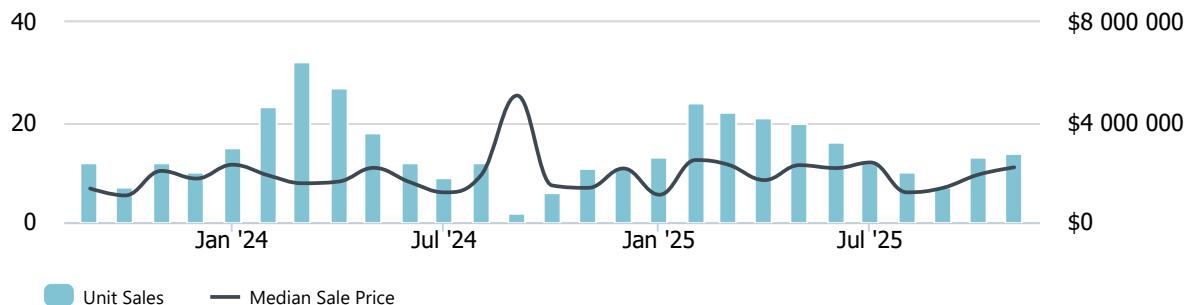
Inventory

Inventory of 84 in November was down 10.6% from 94 in October and down 24.3% from 111 in November of 2024. New listings in November moved down to 22 from 45 in October.

Market Time

Days on market of 43 in November was down modestly from 64 in October and way down from 72 in November of 2024. Months of supply of 5.5 in November was down marginally from 6.3 in October and down modestly from 7.5 in November of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	14	11	27.3%	13	7.7%
Median Sale Price	\$2,194k	\$1,375k	59.6%	\$1,900k	15.5%
Inventory	84	111	-24.3%	94	-10.6%
Months of Supply	5.5	7.5	-26.8%	6.3	-12.1%
Days on Market	43	72	-40.3%	64	-32.8%
Avg. Sale Price/SqFt	\$803	\$665	20.7%	\$679	18.2%
Sales to LP Ratio	95.0%	96.1%	-1.2%	96.8%	-1.9%
Sales to Orig. LP Ratio	94.7%	95.3%	-0.6%	96.0%	-1.3%
New Listings	22	41	-46.3%	45	-51.1%
Went to Contract	25	8	212.5%	14	78.6%

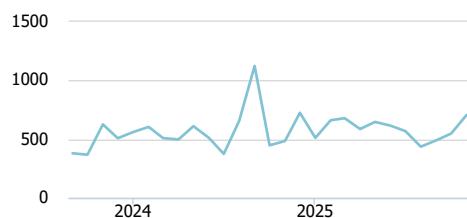
BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM DESERT, CA - CONDOMINIUM

NOVEMBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN PALM DESERT FOR NOVEMBER ARE UP 61.7% TO 76.
- DAYS ON MARKET IN PALM DESERT WAS 75 IN NOVEMBER. THIS IS UP 38.9% FROM 54 IN NOVEMBER OF 2024.
- UNIT SALES IN PALM DESERT ARE UP BY 14.3% FOR NOVEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 48 unit sales in November. This is up 14.3% from 42 in November of 2024. Sales/list price ratio in November moved up to 96.8% from 96.4% in October.

Prices

Median price of \$462,500 in November was down 1.6% from \$470,000 in October and down 11.3% from \$521,250 in November of 2024. 3-month median price of \$450,000 in November was down a little from \$470,000 in October and down slightly from \$505,250 in November of 2024.

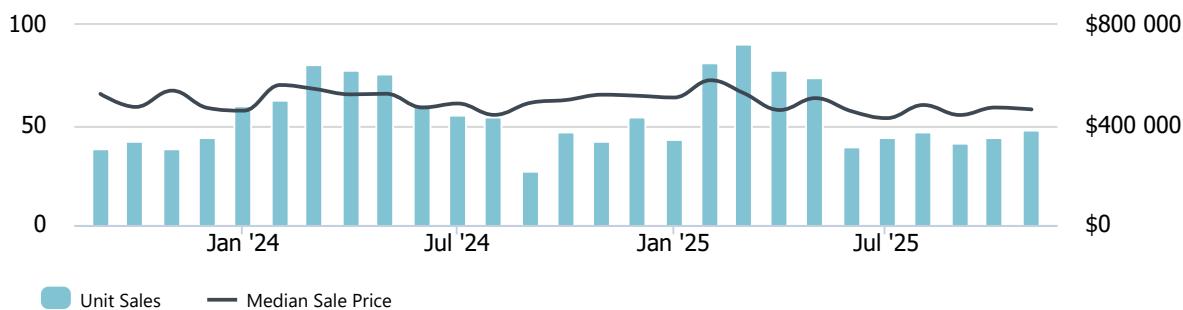
Inventory

Inventory of 414 in November was up 0.2% from 413 in October and up 8.1% from 383 in November of 2024. New listings in November moved down to 118 from 148 in October.

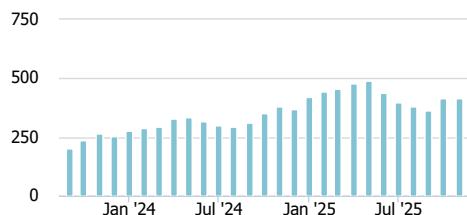
Market Time

Days on market of 75 in November was down a little from 80 in October but way up from 54 in November of 2024. Months of supply this month is 7.3, the same as last month.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	48	42	14.3%	44	9.1%
Median Sale Price	\$462k	\$521k	-11.3%	\$470k	-1.6%
Inventory	414	383	8.1%	413	0.2%
Months of Supply	7.3	6.7	8.6%	7.3	-0.6%
Days on Market	75	54	38.9%	80	-6.2%
Avg. Sale Price/SqFt	\$323	\$357	-9.6%	\$338	-4.6%
Sales to LP Ratio	96.8%	97.7%	-0.9%	96.4%	0.5%
Sales to Orig. LP Ratio	94.5%	96.9%	-2.4%	93.8%	0.8%
New Listings	118	113	4.4%	148	-20.3%
Went to Contract	76	47	61.7%	52	46.2%

BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM DESERT, CA - SINGLE FAMILY

NOVEMBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN PALM DESERT WERE 94 IN NOVEMBER. THIS IS UP 64.9% FROM 57 IN NOVEMBER OF 2024.
- NEW LISTINGS IN PALM DESERT ARE DOWN BY 28.7% FOR NOVEMBER.
- UNIT SALES IN PALM DESERT FOR NOVEMBER ARE DOWN 21.9% TO 57.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 57 unit sales in November. This is down 21.9% from 73 in November of 2024. Sales/list price ratio in November moved down to 96.2% from 96.4% in October.

Prices

Median price of \$585,000 in November was down 7.4% from \$631,814 in October and down 8.6% from \$640,000 in November of 2024. 3-month median price of \$585,000 in November was up marginally from \$580,000 in October but down marginally from \$640,000 in November of 2024.

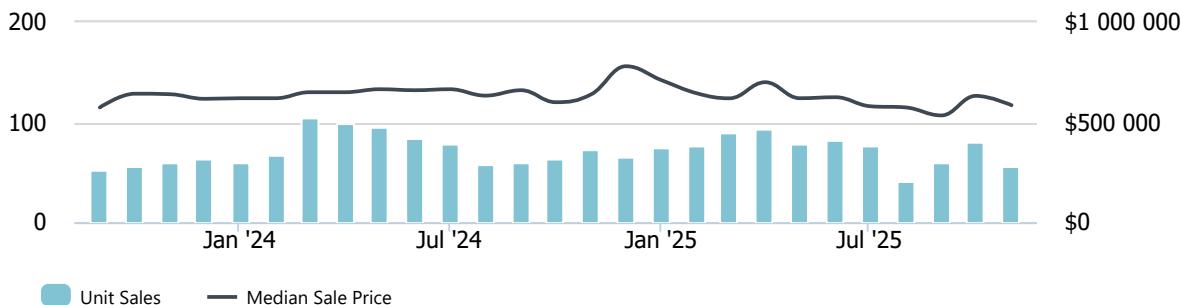
Inventory

Inventory of 415 in November was down 5.9% from 441 in October and down 1.4% from 421 in November of 2024. New listings in November moved down to 107 from 156 in October.

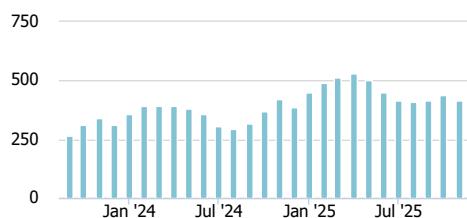
Market Time

Days on market of 73 in November was down marginally from 74 in October but up substantially from 53 in November of 2024. Months of supply of 5.7 in November was down a little from 5.9 in October but up marginally from 5.6 in November of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	57	73	-21.9%	80	-28.7%
Median Sale Price	\$585k	\$640k	-8.6%	\$632k	-7.4%
Inventory	415	421	-1.4%	441	-5.9%
Months of Supply	5.7	5.6	1.9%	5.9	-4.2%
Days on Market	73	53	37.7%	74	-1.4%
Avg. Sale Price/SqFt	\$399	\$437	-8.7%	\$379	5.5%
Sales to LP Ratio	96.2%	97.2%	-1.0%	96.4%	-0.1%
Sales to Orig. LP Ratio	93.1%	96.4%	-3.4%	93.1%	-0.0%
New Listings	107	150	-28.7%	156	-31.4%
Went to Contract	94	57	64.9%	75	25.3%

BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIO, CA - CONDOMINIUM

NOVEMBER, 2025



QUICK ANALYSIS

- UNIT SALES IN INDO FOR NOVEMBER ARE DOWN 75.0% TO 1.
- LISTINGS UNDER CONTRACT IN INDO WERE 7 IN NOVEMBER. THIS IS UP 133.3% FROM 3 IN NOVEMBER OF 2024.
- DAYS ON MARKET IN INDO IS DOWN BY 96.2% FOR NOVEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 1 unit sales in November. This is down 75.0% from 4 in November of 2024. Sales/list price ratio in November moved up to 98.6% from 95.6% in October.

Prices

Median price of \$275,000 in November was down 2.1% from \$281,000 in October but up 1.1% from \$271,950 in November of 2024. 3-month median price of \$290,000 in November was down a little from \$316,000 in October and down marginally from \$295,000 in November of 2024.

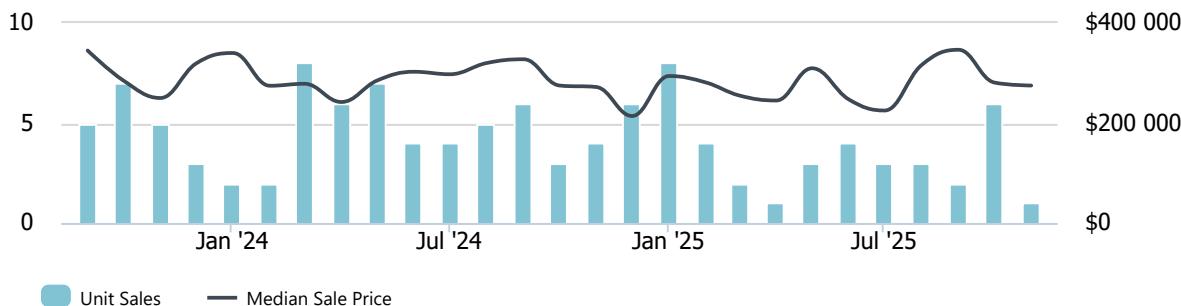
Inventory

Inventory of 30 in November was down 3.2% from 31 in October but up 3.4% from 29 in November of 2024. New listings in November moved down to 7 from 13 in October.

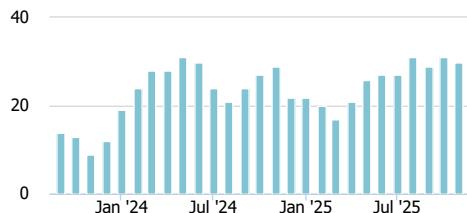
Market Time

Days on market of 2 in November was down considerably from 69 in October and way down from 52 in November of 2024. Months of supply of 8.4 in November was up just slightly from 8.1 in October and up modestly from 6.4 in November of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY

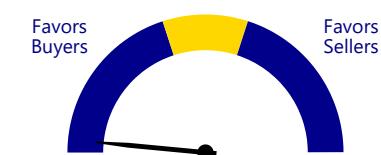


KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	1	4	-75.0%	6	-83.3%
Median Sale Price	\$275k	\$272k	1.1%	\$281k	-2.1%
Inventory	30	29	3.4%	31	-3.2%
Months of Supply	8.4	6.4	29.9%	8.1	3.5%
Days on Market	2	52	-96.2%	69	-97.1%
Avg. Sale Price/SqFt	\$276	\$306	-10.1%	\$277	-0.7%
Sales to LP Ratio	98.6%	99.6%	-1.1%	95.6%	3.1%
Sales to Orig. LP Ratio	98.6%	99.5%	-0.9%	93.4%	5.6%
New Listings	7	6	16.7%	13	-46.2%
Went to Contract	7	3	133.3%	2	250.0%

BUYERS/SELLERS MARKET

Balanced



This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIO, CA - SINGLE FAMILY

NOVEMBER, 2025



QUICK ANALYSIS

- UNIT SALES IN INDIO ARE UP BY 36.4% FOR NOVEMBER.
- LISTINGS UNDER CONTRACT IN INDIO FOR NOVEMBER ARE UP 57.1% TO 99.
- NEW LISTINGS IN INDIO WERE 112 IN NOVEMBER. THIS IS DOWN 29.1% FROM 158 IN NOVEMBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 75 unit sales in November. This is up 36.4% from 55 in November of 2024. Sales/list price ratio in November moved up to 97.7% from 97.6% in October.

Prices

Median price of \$539,000 in November was down 1.8% from \$549,000 in October and down 4.8% from \$566,430 in November of 2024. 3-month median price of \$549,000 in November was down marginally from \$550,000 in October and down a little from \$564,900 in November of 2024.

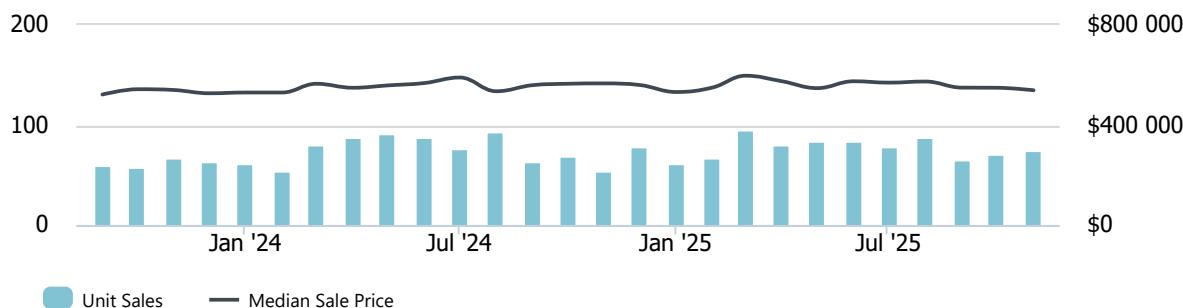
Inventory

Inventory of 497 in November was down 8.8% from 545 in October and down 4.6% from 521 in November of 2024. New listings in November moved down to 112 from 170 in October.

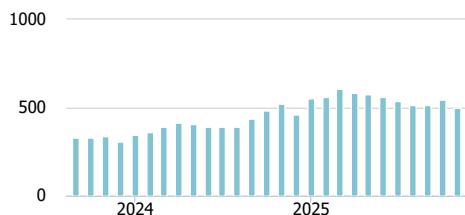
Market Time

Days on market of 73 in November was down somewhat from 106 in October but up a little from 61 in November of 2024. Months of supply of 6.4 in November was down marginally from 7.2 in October and down slightly from 7.1 in November of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY

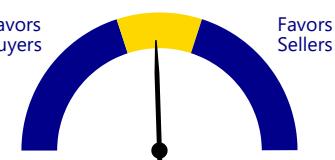


KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	75	55	36.4%	71	5.6%
Median Sale Price	\$539k	\$566k	-4.8%	\$549k	-1.8%
Inventory	497	521	-4.6%	545	-8.8%
Months of Supply	6.4	7.1	-9.5%	7.2	-10.8%
Days on Market	73	61	19.7%	106	-31.1%
Avg. Sale Price/SqFt	\$307	\$300	2.4%	\$294	4.3%
Sales to LP Ratio	97.7%	98.2%	-0.5%	97.6%	0.1%
Sales to Orig. LP Ratio	95.6%	97.1%	-1.5%	94.8%	0.9%
New Listings	112	158	-29.1%	170	-34.1%
Went to Contract	99	63	57.1%	69	43.5%

BUYERS/SELLERS MARKET

Balanced



This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - CONDOMINIUM

NOVEMBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN RANCHO MIRAGE ARE UP BY 122.2% FOR NOVEMBER.
- UNIT SALES IN RANCHO MIRAGE FOR NOVEMBER ARE DOWN 20.0% TO 8.
- DAYS ON MARKET IN RANCHO MIRAGE WAS 38 IN NOVEMBER. THIS IS DOWN 53.7% FROM 82 IN NOVEMBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 8 unit sales in November. This is down 20.0% from 10 in November of 2024. Sales/list price ratio in November moved up to 95.1% from 94.7% in October.

Prices

Median price of \$574,500 in November was up 18.3% from \$485,500 in October and up 13.2% from \$507,500 in November of 2024. 3-month median price this month is \$500,000, the same as last month.

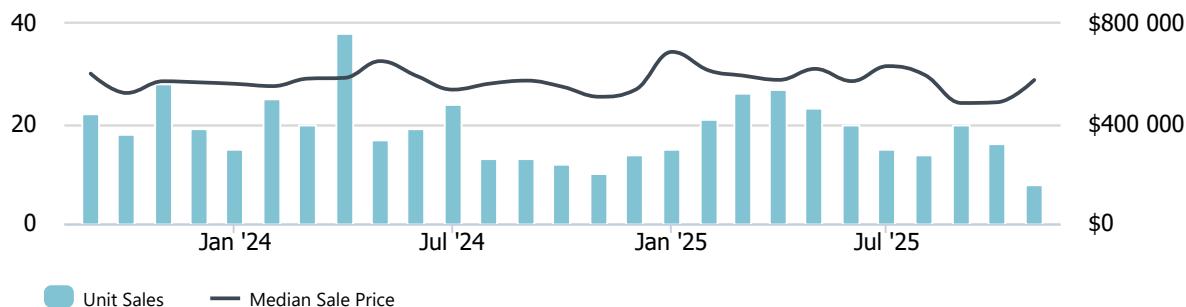
Inventory

Inventory of 134 in November was up 3.9% from 129 in October but down 2.9% from 138 in November of 2024. New listings in November moved down to 41 from 47 in October.

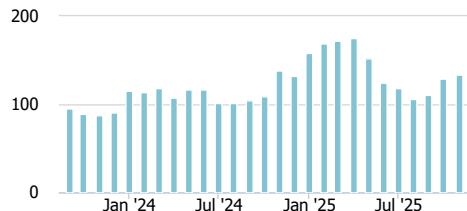
Market Time

Days on market of 38 in November was down substantially from 91 in October and way down from 82 in November of 2024. Months of supply of 7.3 in November was very slightly up from 7 in October but down just slightly from 7.4 in November of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY

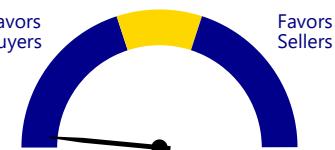


KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	8	10	-20.0%	16	-50.0%
Median Sale Price	\$574k	\$508k	13.2%	\$486k	18.3%
Inventory	134	138	-2.9%	129	3.9%
Months of Supply	7.3	7.4	-0.2%	7.0	4.8%
Days on Market	38	82	-53.7%	91	-58.2%
Avg. Sale Price/SqFt	\$276	\$329	-16.1%	\$293	-5.7%
Sales to LP Ratio	95.1%	96.7%	-1.7%	94.7%	0.3%
Sales to Orig. LP Ratio	94.8%	90.8%	4.5%	92.2%	2.8%
New Listings	41	50	-18.0%	47	-12.8%
Went to Contract	20	9	122.2%	13	53.8%

BUYERS/SELLERS MARKET

Balanced



This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - SINGLE FAMILY

NOVEMBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN RANCHO MIRAGE FOR NOVEMBER ARE UP 34.5% TO 39.
- UNIT SALES IN RANCHO MIRAGE WERE 28 IN NOVEMBER. THIS IS DOWN 20.0% FROM 35 IN NOVEMBER OF 2024.
- MEDIAN PRICE IN RANCHO MIRAGE IS DOWN BY 8.3% FOR NOVEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 28 unit sales in November. This is down 20.0% from 35 in November of 2024. Sales/list price ratio in November moved up to 96.3% from 95.7% in October.

Prices

Median price of \$962,500 in November was down 12.5% from \$1,100,000 in October and down 8.3% from \$1,050,000 in November of 2024. 3-month median price in November was \$1,100,000, unchanged from the same month last year.

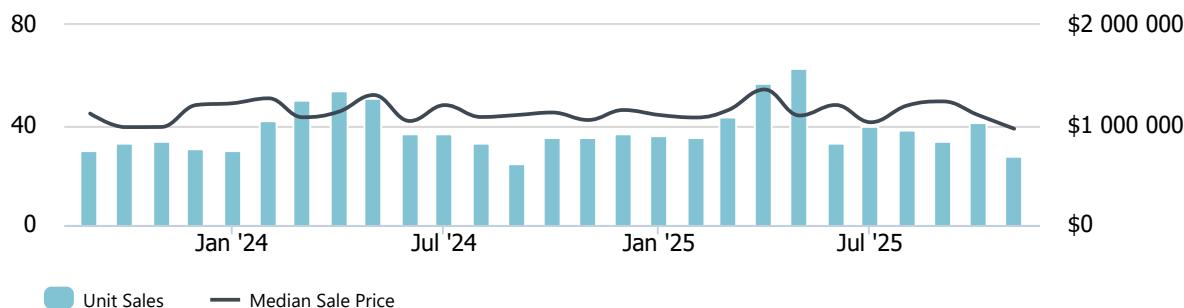
Inventory

Inventory of 308 in November was up 4.8% from 294 in October and up 6.2% from 290 in November of 2024. New listings in November moved down to 83 from 147 in October.

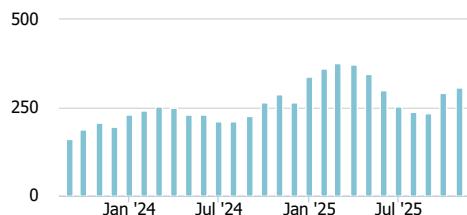
Market Time

Days on market of 49 in November was down substantially from 77 in October and down slightly from 56 in November of 2024. Months of supply in November was 7.6, unchanged from the same month last year.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	28	35	-20.0%	41	-31.7%
Median Sale Price	\$962k	\$1,050k	-8.3%	\$1,100k	-12.5%
Inventory	308	290	6.2%	294	4.8%
Months of Supply	7.6	7.6	0.7%	7.2	6.3%
Days on Market	49	56	-12.5%	77	-36.4%
Avg. Sale Price/SqFt	\$438	\$490	-10.7%	\$504	-13.0%
Sales to LP Ratio	96.3%	95.7%	0.7%	95.7%	0.7%
Sales to Orig. LP Ratio	95.1%	94.8%	0.3%	93.1%	2.1%
New Listings	83	87	-4.6%	147	-43.5%
Went to Contract	39	29	34.5%	42	-7.1%

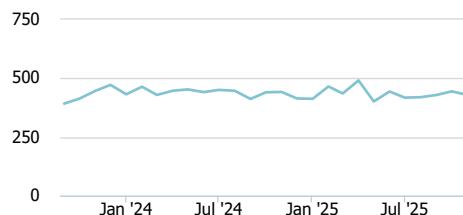
BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - CONDOMINIUM

NOVEMBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN PALM SPRINGS WERE 69 IN NOVEMBER. THIS IS UP 16.9% FROM 59 IN NOVEMBER OF 2024.
- UNIT SALES IN PALM SPRINGS ARE DOWN BY 11.7% FOR NOVEMBER.
- MEDIAN PRICE IN PALM SPRINGS FOR NOVEMBER IS DOWN 8.4% TO \$405,000.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 53 unit sales in November. This is down 11.7% from 60 in November of 2024. Sales/list price ratio in November moved up to 96.8% from 96.7% in October.

Prices

Median price of \$405,000 in November was up 7.9% from \$375,500 in October but down 8.4% from \$442,000 in November of 2024. 3-month median price of \$380,000 in November was down marginally from \$385,000 in October and down marginally from \$402,500 in November of 2024.

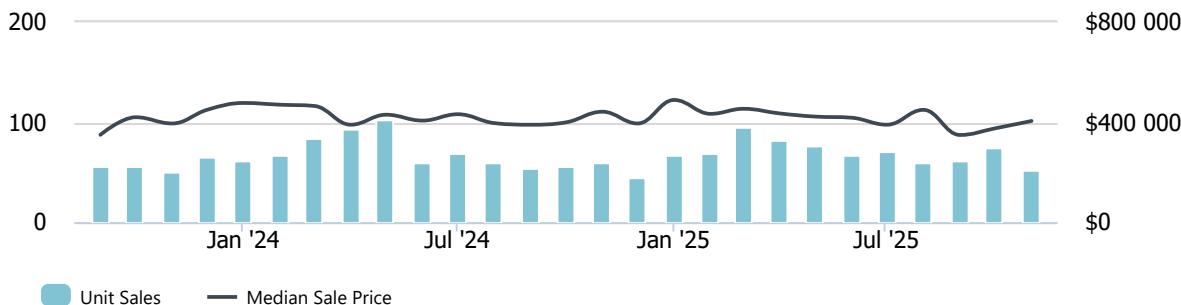
Inventory

Inventory of 352 in November was down 5.9% from 374 in October and down 8.8% from 386 in November of 2024. New listings in November moved down to 99 from 142 in October.

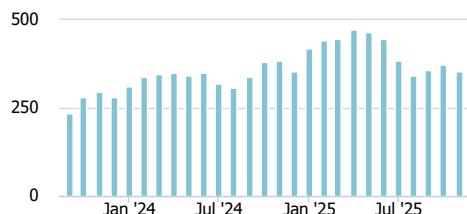
Market Time

Days on market of 67 in November was down marginally from 69 in October but up just slightly from 64 in November of 2024. Months of supply of 5.1 in November was down a little from 5.4 in October and down slightly from 5.5 in November of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	53	60	-11.7%	74	-28.4%
Median Sale Price	\$405k	\$442k	-8.4%	\$376k	7.9%
Inventory	352	386	-8.8%	374	-5.9%
Months of Supply	5.1	5.5	-7.4%	5.4	-5.1%
Days on Market	67	64	4.7%	69	-2.9%
Avg. Sale Price/SqFt	\$367	\$383	-4.3%	\$360	1.8%
Sales to LP Ratio	96.8%	97.6%	-0.8%	96.7%	0.1%
Sales to Orig. LP Ratio	94.4%	95.7%	-1.3%	94.0%	0.5%
New Listings	99	109	-9.2%	142	-30.3%
Went to Contract	69	59	16.9%	76	-9.2%

BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - SINGLE FAMILY

NOVEMBER, 2025



QUICK ANALYSIS

- UNIT SALES IN PALM SPRINGS ARE UP BY 24.4% FOR NOVEMBER.
- LISTINGS UNDER CONTRACT IN PALM SPRINGS FOR NOVEMBER ARE UP 26.1% TO 58.
- NEW LISTINGS IN PALM SPRINGS WERE 111 IN NOVEMBER. THIS IS DOWN 19.6% FROM 138 IN NOVEMBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 56 unit sales in November. This is up 24.4% from 45 in November of 2024. Sales/list price ratio in November moved up to 97.3% from 97.2% in October.

Prices

Median price of \$1,069,452 in November was up 16.1% from \$921,250 in October but down 14.5% from \$1,251,000 in November of 2024. 3-month median price of \$971,418 in November was up marginally from \$925,000 in October but down slightly from \$1,023,000 in November of 2024.

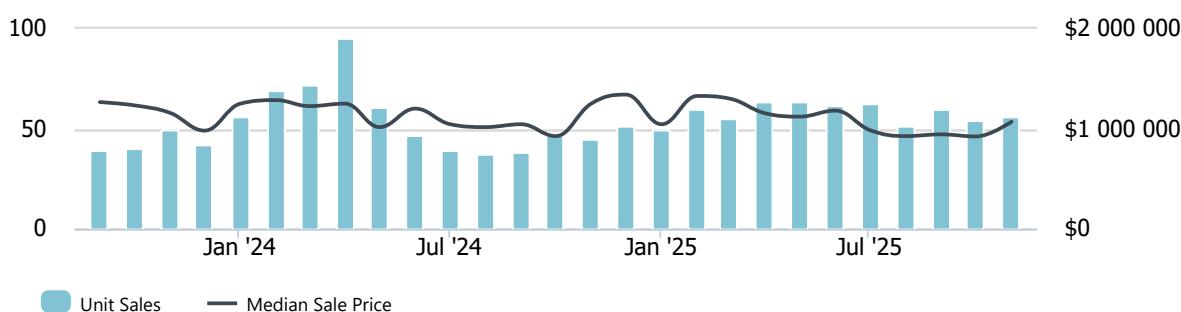
Inventory

Inventory of 457 in November was up 0.4% from 455 in October but down 1.9% from 466 in November of 2024. New listings in November moved down to 111 from 169 in October.

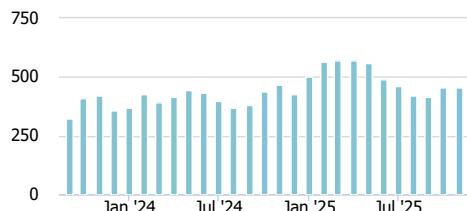
Market Time

Days on market of 65 in November was down moderately from 86 in October and down slightly from 69 in November of 2024. Months of supply of 7.9 in November was down a little from 8 in October and down marginally from 8.6 in November of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY

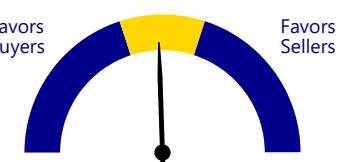


KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	56	45	24.4%	54	3.7%
Median Sale Price	\$1,069k	\$1,251k	-14.5%	\$921k	16.1%
Inventory	457	466	-1.9%	455	0.4%
Months of Supply	7.9	8.6	-7.9%	8.0	-1.2%
Days on Market	65	69	-5.8%	86	-24.4%
Avg. Sale Price/SqFt	\$595	\$596	-0.2%	\$501	18.9%
Sales to LP Ratio	97.3%	95.9%	1.5%	97.2%	0.1%
Sales to Orig. LP Ratio	94.0%	92.5%	1.6%	93.5%	0.5%
New Listings	111	138	-19.6%	169	-34.3%
Went to Contract	58	46	26.1%	70	-17.1%

BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.

