

MONTHLY MARKET SUMMARY

COACHELLA VALLEY, CA - CONDOMINIUM
JUNE, 2025



QUICK ANALYSIS

- MONTHS OF SUPPLY IN COACHELLA VALLEY WAS 6.4 IN JUNE. THIS IS UP 21.6% FROM 5.3 IN JUNE OF 2024.
- INVENTORY IN COACHELLA VALLEY IS UP BY 19.7% FOR JUNE.
- NEW LISTINGS IN COACHELLA VALLEY FOR JUNE ARE DOWN 15.3% TO 260.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 170 unit sales in June. This is down 10.1% from 189 in June of 2024. Sales/list price ratio in June moved down to 96.6% from 96.8% in May.

Prices

Median price of \$455,000 in June was down 4.2% from \$475,000 in May but up 2.2% from \$445,000 in June of 2024. 3-month median price of \$465,000 in June was down a little from \$480,000 in May and down marginally from \$470,000 in June of 2024.

Inventory

Inventory of 1,199 in June was down 12.0% from 1,363 in May but up 19.7% from 1,002 in June of 2024. New listings in June moved down to 260 from 364 in May.

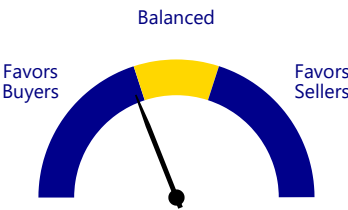
Market Time

Days on market of 73 in June was up a little from 68 in May and up slightly from 63 in June of 2024. Months of supply of 6.4 in June was down marginally from 7.2 in May but up modestly from 5.3 in June of 2024.

KEY STATS

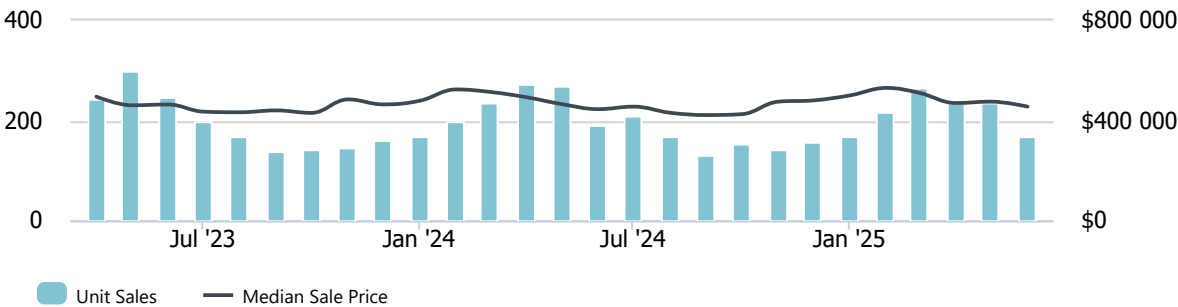
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	170	189	-10.1%	237	-28.3%
Median Sale Price	\$455k	\$445k	2.2%	\$475k	-4.2%
Inventory	1199	1002	19.7%	1363	-12.0%
Months of Supply	6.4	5.3	21.6%	7.2	-11.3%
Days on Market	73	63	15.9%	68	7.4%
Avg. Sale Price/SqFt	\$335	\$350	-4.5%	\$362	-7.7%
Sales to LP Ratio	96.6%	96.6%	0.0%	96.8%	-0.2%
Sales to Orig. LP Ratio	92.2%	93.6%	-1.5%	93.5%	-1.4%
New Listings	260	307	-15.3%	364	-28.6%
Went to Contract	211	188	12.2%	211	0.0%

BUYERS/SELLERS MARKET

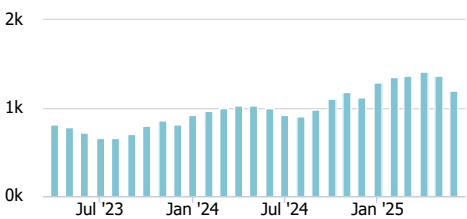


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

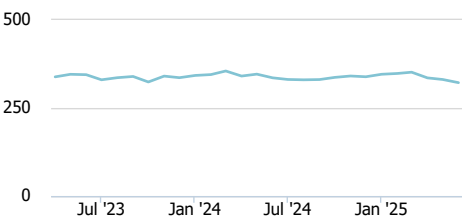
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

COACHELLA VALLEY, CA - SINGLE FAMILY
JUNE, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN COACHELLA VALLEY WERE 615 IN JUNE. THIS IS UP 45.4% FROM 423 IN JUNE OF 2024.
- NEW LISTINGS IN COACHELLA VALLEY ARE DOWN BY 15.8% FOR JUNE.
- DAYS ON MARKET IN COACHELLA VALLEY FOR JUNE IS UP 18.3% TO 71.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 451 unit sales in June. This is up 5.4% from 428 in June of 2024. Sales/list price ratio in June moved down to 96.5% from 96.7% in May.

Prices

Median price of \$670,000 in June was down 0.7% from \$675,000 in May but up 1.5% from \$660,000 in June of 2024. 3-month median price of \$695,000 in June was down a little from \$700,000 in May but up marginally from \$692,000 in June of 2024.

Inventory

Inventory of 2,626 in June was down 16.4% from 3,142 in May but up 10.0% from 2,388 in June of 2024. New listings in June moved down to 608 from 846 in May.

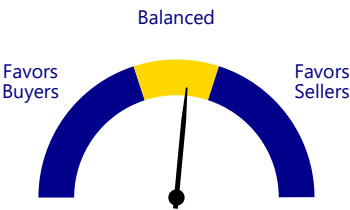
Market Time

Days on market of 71 in June was up a little from 64 in May and up slightly from 60 in June of 2024. Months of supply of 6.3 in June was down marginally from 7.5 in May but up a little from 5.6 in June of 2024.

KEY STATS

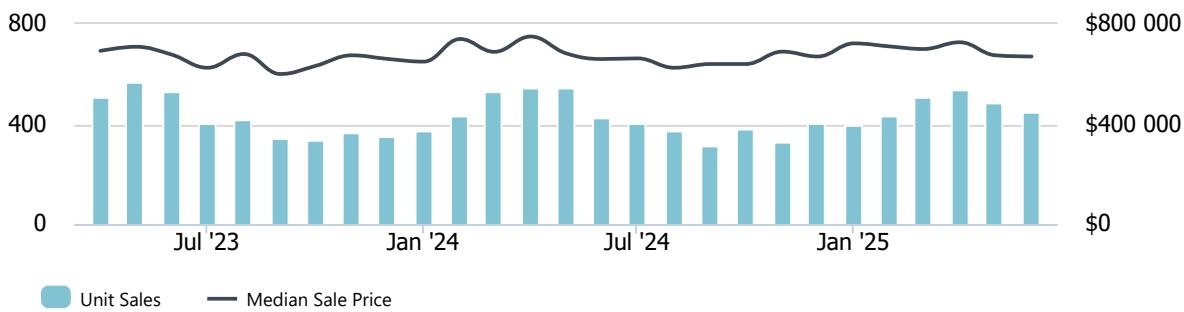
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	451	428	5.4%	483	-6.6%
Median Sale Price	\$670k	\$660k	1.5%	\$675k	-0.7%
Inventory	2626	2388	10.0%	3142	-16.4%
Months of Supply	6.3	5.6	11.2%	7.5	-16.8%
Days on Market	71	60	18.3%	64	10.9%
Avg. Sale Price/SqFt	\$438	\$406	7.7%	\$450	-2.8%
Sales to LP Ratio	96.5%	96.9%	-0.4%	96.7%	-0.2%
Sales to Orig. LP Ratio	93.2%	93.1%	0.1%	93.6%	-0.5%
New Listings	608	722	-15.8%	846	-28.1%
Went to Contract	615	423	45.4%	511	20.4%

BUYERS/SELLERS MARKET

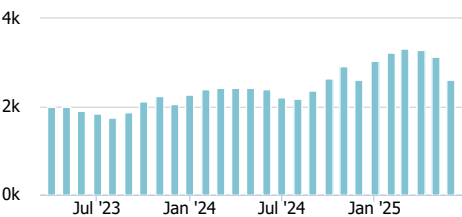


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

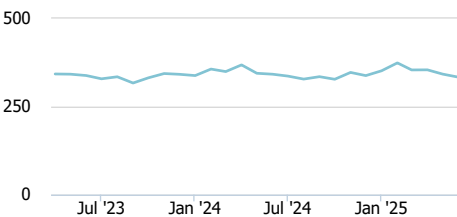
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM
JUNE, 2025



QUICK ANALYSIS

- INVENTORY IN LA QUINTA IS UP BY 58.6% FOR JUNE.
- MONTHS OF SUPPLY IN LA QUINTA FOR JUNE IS UP 35.8% TO 6.2.
- NEW LISTINGS IN LA QUINTA WERE 20 IN JUNE. THIS IS DOWN 23.1% FROM 26 IN JUNE OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 15 unit sales in June. This is down 11.8% from 17 in June of 2024. Sales/list price ratio in June moved up to 97.2% from 96.7% in May.

Prices

Median price of \$575,000 in June was down 17.0% from \$692,500 in May but up 5.5% from \$545,000 in June of 2024. 3-month median price of \$639,500 in June was down marginally from \$650,000 in May but up marginally from \$580,000 in June of 2024.

Inventory

Inventory of 111 in June was down 7.5% from 120 in May but up 58.6% from 70 in June of 2024. New listings in June moved down to 20 from 45 in May.

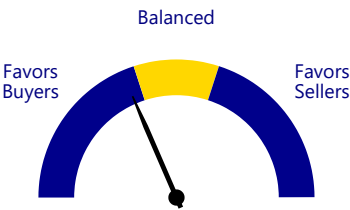
Market Time

Days on market of 44 in June was down slightly from 48 in May and down substantially from 74 in June of 2024. Months of supply of 6.2 in June was down a little from 6.6 in May but way up from 4.5 in June of 2024.

KEY STATS

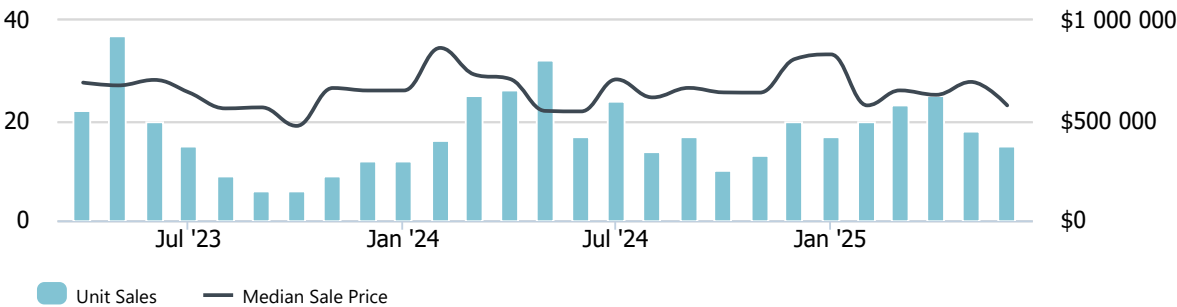
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	15	17	-11.8%	18	-16.7%
Median Sale Price	\$575k	\$545k	5.5%	\$692k	-17.0%
Inventory	111	70	58.6%	120	-7.5%
Months of Supply	6.2	4.5	35.8%	6.6	-6.6%
Days on Market	44	74	-40.5%	48	-8.3%
Avg. Sale Price/SqFt	\$371	\$397	-6.7%	\$364	1.9%
Sales to LP Ratio	97.2%	96.6%	0.6%	96.7%	0.5%
Sales to Orig. LP Ratio	96.9%	92.9%	4.4%	95.3%	1.7%
New Listings	20	26	-23.1%	45	-55.6%
Went to Contract	16	16	0.0%	15	6.7%

BUYERS/SELLERS MARKET

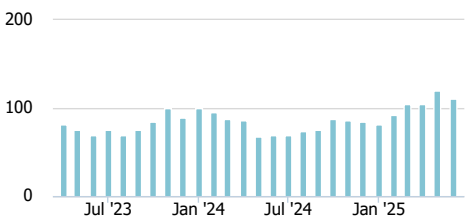


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

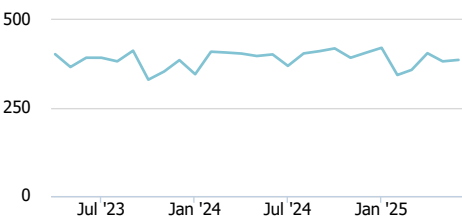
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY
JUNE, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN LA QUINTA FOR JUNE ARE UP 38.8% TO 118.
- NEW LISTINGS IN LA QUINTA WERE 94 IN JUNE. THIS IS DOWN 27.7% FROM 130 IN JUNE OF 2024.
- UNIT SALES IN LA QUINTA ARE UP BY 20.8% FOR JUNE.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 93 unit sales in June. This is up 20.8% from 77 in June of 2024. Sales/list price ratio in June moved up to 96.7% from 96.2% in May.

Prices

Median price of \$775,000 in June was down 7.7% from \$840,000 in May but up 3.3% from \$750,000 in June of 2024. 3-month median price of \$870,000 in June was down slightly from \$1,017,000 in May but very slightly up from \$852,500 in June of 2024.

Inventory

Inventory of 422 in June was down 22.3% from 543 in May and down 1.2% from 427 in June of 2024. New listings in June moved down to 94 from 143 in May.

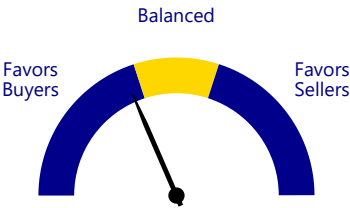
Market Time

Days on market of 67 in June was up marginally from 65 in May but down a little from 71 in June of 2024. Months of supply of 5.4 in June was down moderately from 7.1 in May and down slightly from 5.7 in June of 2024.

KEY STATS

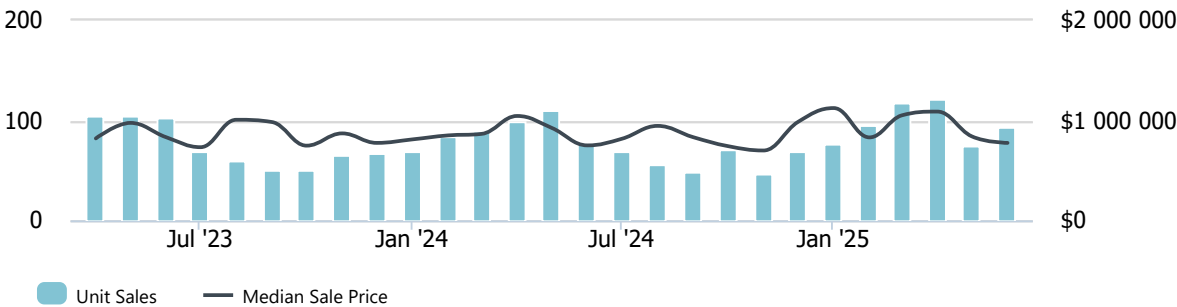
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	93	77	20.8%	75	24.0%
Median Sale Price	\$775k	\$750k	3.3%	\$840k	-7.7%
Inventory	422	427	-1.2%	543	-22.3%
Months of Supply	5.4	5.7	-6.1%	7.1	-23.6%
Days on Market	67	71	-5.6%	65	3.1%
Avg. Sale Price/SqFt	\$521	\$408	27.6%	\$466	11.8%
Sales to LP Ratio	96.7%	96.7%	-0.0%	96.2%	0.5%
Sales to Orig. LP Ratio	94.1%	92.8%	1.4%	94.2%	-0.1%
New Listings	94	130	-27.7%	143	-34.3%
Went to Contract	118	85	38.8%	96	22.9%

BUYERS/SELLERS MARKET

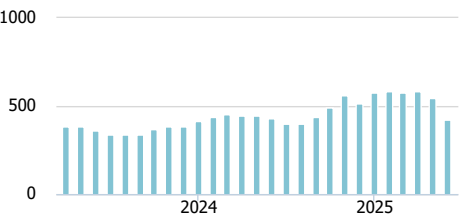


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

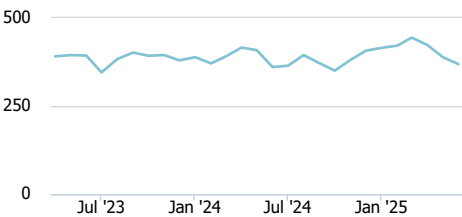
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - CONDOMINIUM
JUNE, 2025



QUICK ANALYSIS

- NEW LISTINGS IN INDIAN WELLS FOR JUNE ARE UP 80.0% TO 9.
- PRICE / SQ FT IN INDIAN WELLS WAS \$331 IN JUNE. THIS IS DOWN 40.7% FROM \$558 IN JUNE OF 2024.
- LISTINGS UNDER CONTRACT IN INDIAN WELLS ARE DOWN BY 25.0% FOR JUNE.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 7 unit sales in June. This is up 16.7% from 6 in June of 2024. Sales/list price ratio in June moved down to 95.2% from 95.6% in May.

Prices

Median price of \$650,000 in June was up 5.7% from \$615,000 in May but down 15.4% from \$768,750 in June of 2024. 3-month median price of \$650,000 in June was down a little from \$715,000 in May and down marginally from \$750,000 in June of 2024.

Inventory

Inventory of 45 in June was down 13.5% from 52 in May but up 2.3% from 44 in June of 2024. New listings in June moved up to 9 from 5 in May.

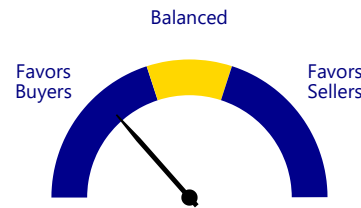
Market Time

Days on market of 93 in June was up modestly from 74 in May and up moderately from 74 in June of 2024. Months of supply of 7.2 in June was down slightly from 8.4 in May but up a little from 6.6 in June of 2024.

KEY STATS

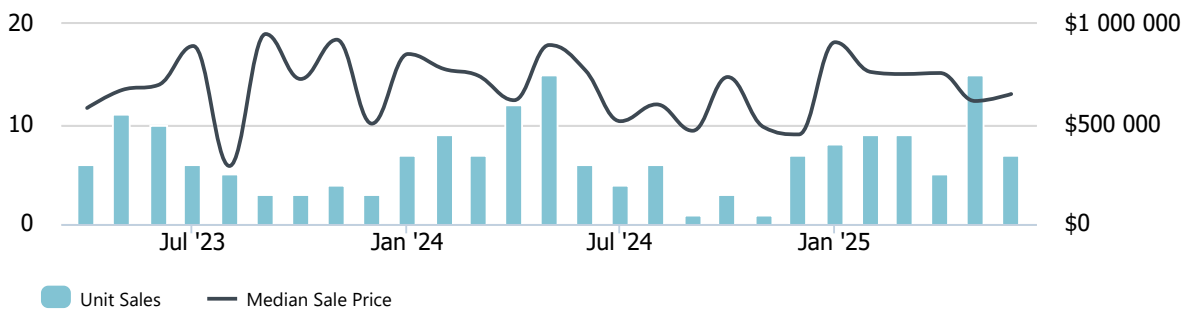
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	7	6	16.7%	15	-53.3%
Median Sale Price	\$650k	\$769k	-15.4%	\$615k	5.7%
Inventory	45	44	2.3%	52	-13.5%
Months of Supply	7.2	6.6	9.1%	8.4	-14.6%
Days on Market	93	74	25.7%	74	25.7%
Avg. Sale Price/SqFt	\$331	\$558	-40.7%	\$471	-29.7%
Sales to LP Ratio	95.2%	90.5%	5.3%	95.6%	-0.4%
Sales to Orig. LP Ratio	90.5%	87.1%	3.9%	91.1%	-0.7%
New Listings	9	5	80.0%	5	80.0%
Went to Contract	6	8	-25.0%	14	-57.1%

BUYERS/SELLERS MARKET

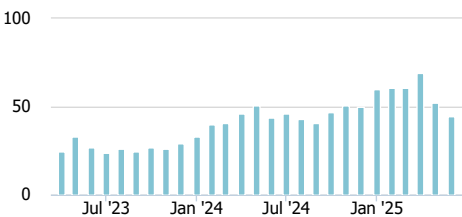


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

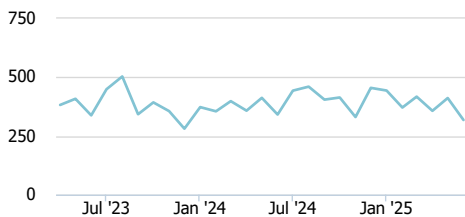
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - SINGLE FAMILY
JUNE, 2025



QUICK ANALYSIS

- MEDIAN PRICE IN INDIAN WELLS IS UP BY 34.9% FOR JUNE.
- UNIT SALES IN INDIAN WELLS FOR JUNE ARE UP 33.3% TO 16.
- NEW LISTINGS IN INDIAN WELLS WERE 22 IN JUNE. THIS IS UP 57.1% FROM 14 IN JUNE OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 16 unit sales in June. This is up 33.3% from 12 in June of 2024. Sales/list price ratio in June moved up to 98.2% from 96.5% in May.

Prices

Median price of \$2,165,500 in June was down 5.1% from \$2,282,500 in May but up 34.9% from \$1,605,000 in June of 2024. 3-month median price of \$2,075,000 in June was down marginally from \$2,112,500 in May but up modestly from \$1,715,000 in June of 2024.

Inventory

Inventory of 77 in June was down 21.4% from 98 in May but up 10.0% from 70 in June of 2024. New listings in June moved up to 22 from 18 in May.

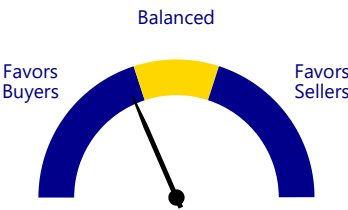
Market Time

Days on market of 87 in June was up somewhat from 67 in May and up modestly from 71 in June of 2024. Months of supply of 5.6 in June was down moderately from 7.3 in May but up somewhat from 4.5 in June of 2024.

KEY STATS

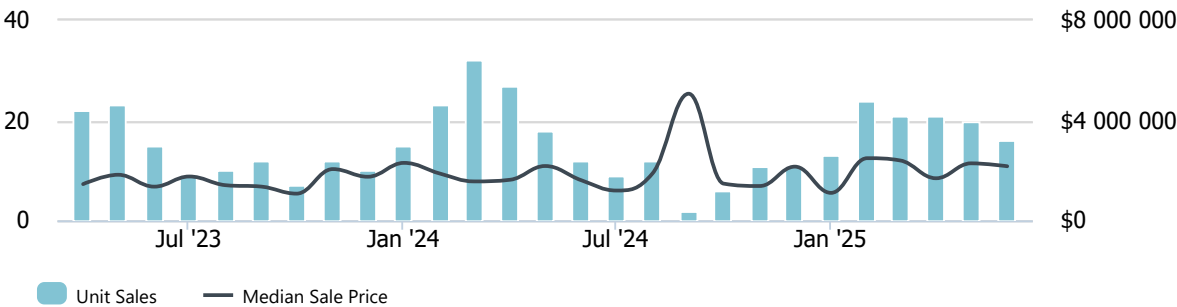
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	16	12	33.3%	20	-20.0%
Median Sale Price	\$2,166k	\$1,605k	34.9%	\$2,282k	-5.1%
Inventory	77	70	10.0%	98	-21.4%
Months of Supply	5.6	4.5	23.9%	7.3	-23.3%
Days on Market	87	71	22.5%	67	29.9%
Avg. Sale Price/SqFt	\$715	\$547	30.7%	\$727	-1.6%
Sales to LP Ratio	98.2%	94.7%	3.6%	96.5%	1.8%
Sales to Orig. LP Ratio	94.2%	93.0%	1.3%	94.6%	-0.5%
New Listings	22	14	57.1%	18	22.2%
Went to Contract	17	12	41.7%	25	-32.0%

BUYERS/SELLERS MARKET

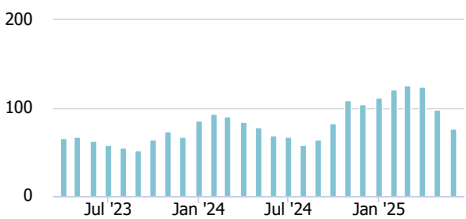


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

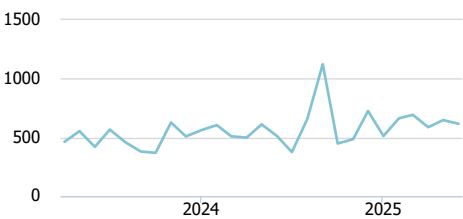
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM DESERT, CA - CONDOMINIUM
JUNE, 2025



QUICK ANALYSIS

- UNIT SALES IN PALM DESERT FOR JUNE ARE DOWN 36.1% TO 39.
- DAYS ON MARKET IN PALM DESERT WAS 94 IN JUNE. THIS IS UP 74.1% FROM 54 IN JUNE OF 2024.
- NEW LISTINGS IN PALM DESERT ARE DOWN BY 22.3% FOR JUNE.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 39 unit sales in June. This is down 36.1% from 61 in June of 2024. Sales/list price ratio in June moved down to 97.2% from 97.6% in May.

Prices

Median price of \$455,000 in June was down 10.8% from \$510,000 in May and down 3.2% from \$470,000 in June of 2024. 3-month median price of \$475,000 in June was down marginally from \$490,000 in May and down a little from \$519,198 in June of 2024.

Inventory

Inventory of 398 in June was down 15.0% from 468 in May but up 25.2% from 318 in June of 2024. New listings in June moved down to 73 from 121 in May.

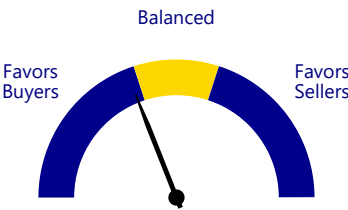
Market Time

Days on market of 94 in June was way up from 61 in May and up considerably from 54 in June of 2024. Months of supply of 7 in June was down marginally from 8 in May but up somewhat from 5.5 in June of 2024.

KEY STATS

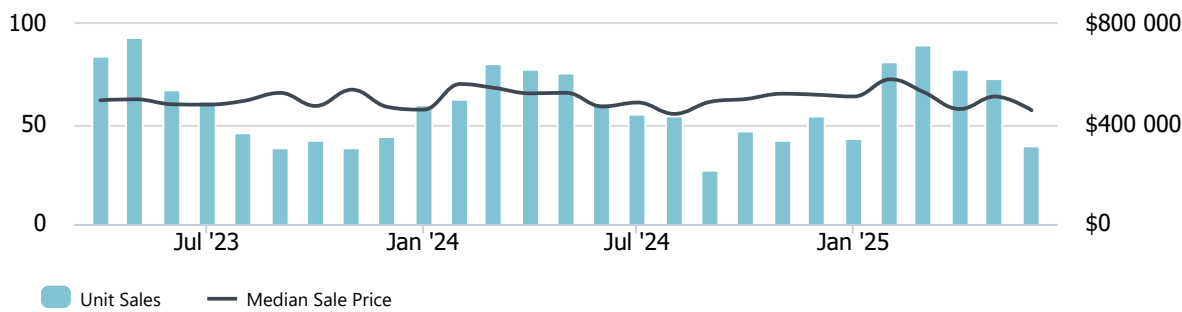
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	39	61	-36.1%	73	-46.6%
Median Sale Price	\$455k	\$470k	-3.2%	\$510k	-10.8%
Inventory	398	318	25.2%	468	-15.0%
Months of Supply	7.0	5.5	26.1%	8.0	-12.2%
Days on Market	94	54	74.1%	61	54.1%
Avg. Sale Price/SqFt	\$309	\$331	-6.7%	\$351	-11.9%
Sales to LP Ratio	97.2%	96.3%	1.0%	97.6%	-0.4%
Sales to Orig. LP Ratio	90.9%	93.8%	-3.0%	95.4%	-4.7%
New Listings	73	94	-22.3%	121	-39.7%
Went to Contract	59	55	7.3%	56	5.4%

BUYERS/SELLERS MARKET

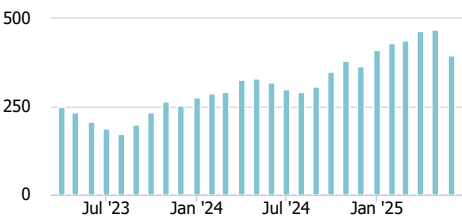


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

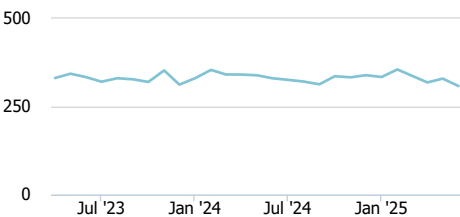
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM DESERT, CA - SINGLE FAMILY
JUNE, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN PALM DESERT WERE 106 IN JUNE. THIS IS UP 58.2% FROM 67 IN JUNE OF 2024.
- PRICE / SQ FT IN PALM DESERT IS DOWN BY 20.0% FOR JUNE.
- DAYS ON MARKET IN PALM DESERT FOR JUNE IS UP 21.3% TO 74.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 80 unit sales in June. This is down 4.8% from 84 in June of 2024. Sales/list price ratio in June moved down to 95.7% from 97.5% in May.

Prices

Median price of \$625,000 in June was up 0.8% from \$620,000 in May but down 5.3% from \$660,000 in June of 2024. 3-month median price of \$649,000 in June was up marginally from \$647,000 in May but down just slightly from \$660,000 in June of 2024.

Inventory

Inventory of 398 in June was down 17.4% from 482 in May but up 10.6% from 360 in June of 2024. New listings in June moved down to 102 from 114 in May.

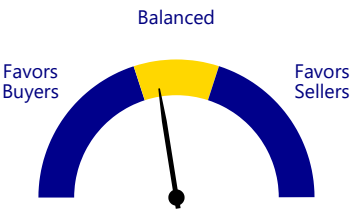
Market Time

Days on market of 74 in June was way up from 54 in May and up moderately from 61 in June of 2024. Months of supply of 5.3 in June was down a little from 6.4 in May but up slightly from 5 in June of 2024.

KEY STATS

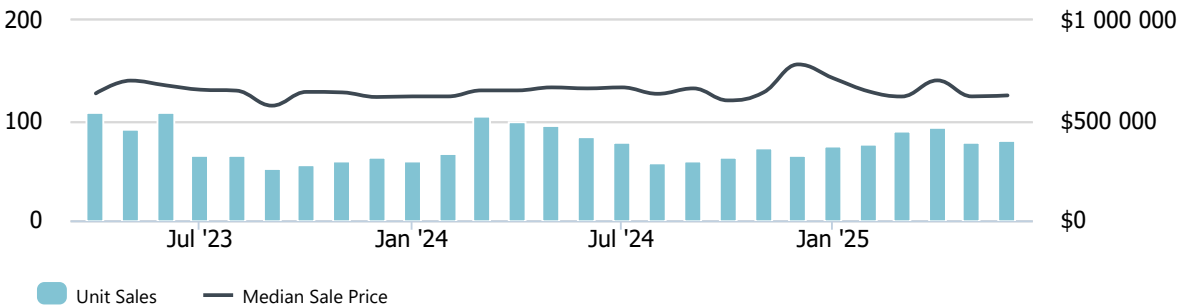
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	80	84	-4.8%	79	1.3%
Median Sale Price	\$625k	\$660k	-5.3%	\$620k	0.8%
Inventory	398	360	10.6%	482	-17.4%
Months of Supply	5.3	5.0	8.0%	6.4	-17.1%
Days on Market	74	61	21.3%	54	37.0%
Avg. Sale Price/SqFt	\$346	\$433	-20.0%	\$423	-18.1%
Sales to LP Ratio	95.7%	97.8%	-2.2%	97.5%	-1.9%
Sales to Orig. LP Ratio	91.2%	93.1%	-2.1%	95.3%	-4.3%
New Listings	102	103	-1.0%	114	-10.5%
Went to Contract	106	67	58.2%	81	30.9%

BUYERS/SELLERS MARKET

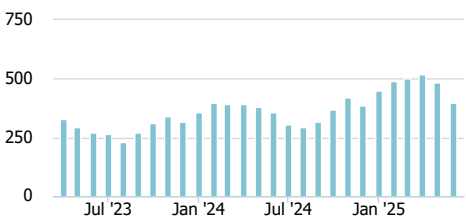


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

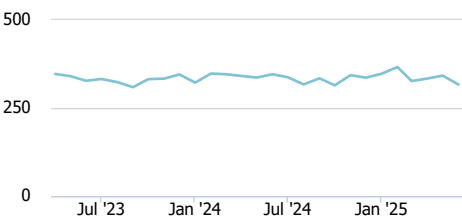
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIO, CA - CONDOMINIUM
JUNE, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN INDIO FOR JUNE ARE UP 300.0% TO 4.
- DAYS ON MARKET IN INDIO WAS 87 IN JUNE. THIS IS UP 383.3% FROM 18 IN JUNE OF 2024.
- MEDIAN PRICE IN INDIO IS DOWN BY 18.3% FOR JUNE.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

Unit sales in June were 4, unchanged from the same month last year. Sales/list price ratio in June moved down to 94.1% from 97.9% in May.

Prices

Median price of \$247,000 in June was down 22.8% from \$319,750 in May and down 18.3% from \$302,500 in June of 2024. 3-month median price of \$249,000 in June was down marginally from \$275,000 in May and down slightly from \$285,000 in June of 2024.

Inventory

Inventory of 25 in June was down 3.8% from 26 in May and down 16.7% from 30 in June of 2024. New listings in June moved down to 7 from 11 in May.

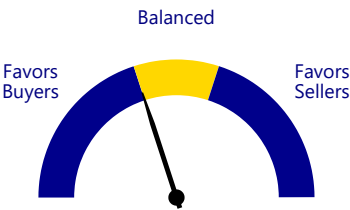
Market Time

Days on market of 87 in June was up substantially from 21 in May and way up from 18 in June of 2024. Months of supply of 6.1 in June was down a little from 6.4 in May but up marginally from 5.8 in June of 2024.

KEY STATS

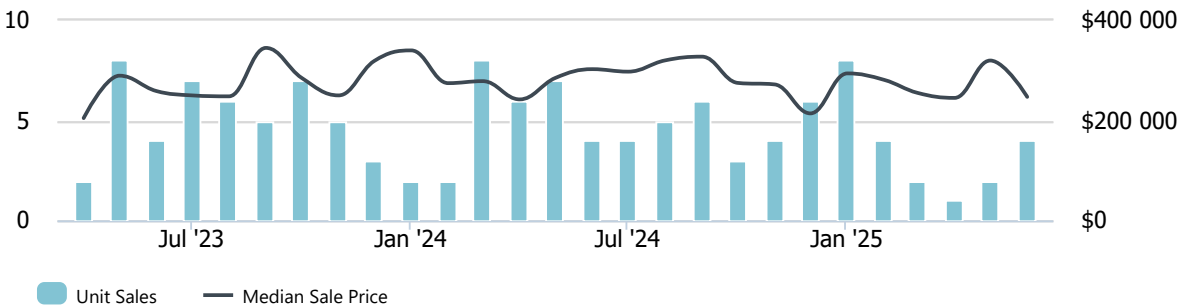
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	4	4	0.0%	2	100.0%
Median Sale Price	\$247k	\$302k	-18.3%	\$320k	-22.8%
Inventory	25	30	-16.7%	26	-3.8%
Months of Supply	6.1	5.8	5.4%	6.4	-3.8%
Days on Market	87	18	383.3%	21	314.3%
Avg. Sale Price/SqFt	\$280	\$294	-4.7%	\$298	-5.8%
Sales to LP Ratio	94.1%	95.6%	-1.6%	97.9%	-3.9%
Sales to Orig. LP Ratio	91.7%	95.6%	-4.1%	97.9%	-6.3%
New Listings	7	6	16.7%	11	-36.4%
Went to Contract	4	1	300.0%	2	100.0%

BUYERS/SELLERS MARKET

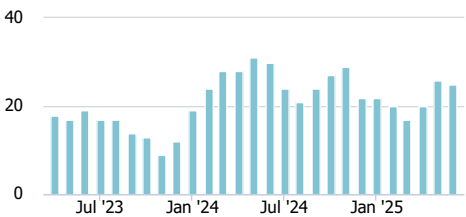


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

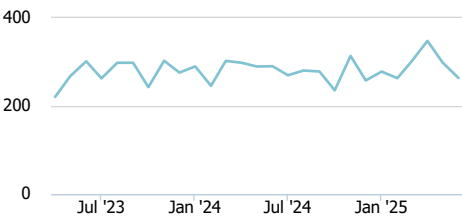
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIO, CA - SINGLE FAMILY
JUNE, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN INDIO FOR JUNE ARE UP 48.8% TO 119.
- INVENTORY IN INDIO WAS 480 IN JUNE. THIS IS UP 22.1% FROM 393 IN JUNE OF 2024.
- MONTHS OF SUPPLY IN INDIO IS UP BY 17.7% FOR JUNE.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 83 unit sales in June. This is down 4.6% from 87 in June of 2024. Sales/list price ratio in June moved up to 98.9% from 97.8% in May.

Prices

Median price of \$575,000 in June was up 5.0% from \$547,500 in May and up 1.3% from \$567,900 in June of 2024. 3-month median price of \$569,900 in June was down just slightly from \$580,000 in May but up marginally from \$561,245 in June of 2024.

Inventory

Inventory of 480 in June was down 12.9% from 551 in May but up 22.1% from 393 in June of 2024. New listings in June moved down to 116 from 152 in May.

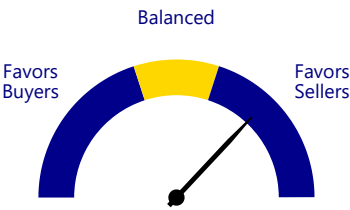
Market Time

Days on market of 68 in June was down marginally from 73 in May but up slightly from 57 in June of 2024. Months of supply of 6.4 in June was down a little from 7.3 in May but up marginally from 5.4 in June of 2024.

KEY STATS

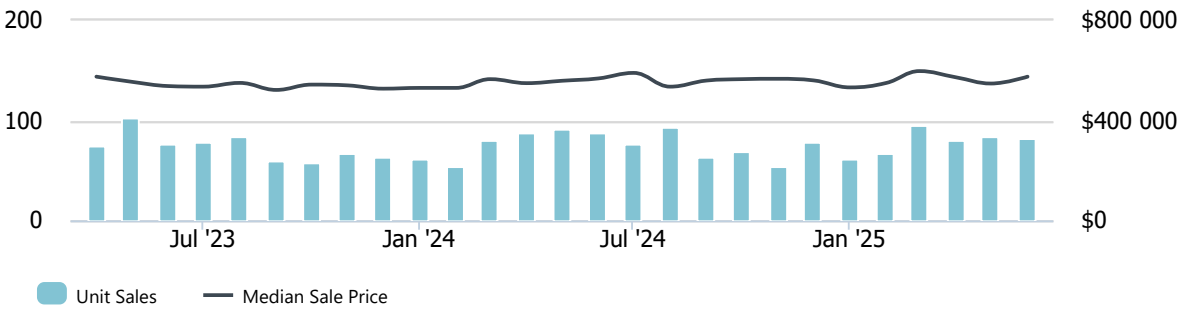
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	83	87	-4.6%	84	-1.2%
Median Sale Price	\$575k	\$568k	1.3%	\$548k	5.0%
Inventory	480	393	22.1%	551	-12.9%
Months of Supply	6.4	5.4	17.7%	7.3	-12.5%
Days on Market	68	57	19.3%	73	-6.8%
Avg. Sale Price/SqFt	\$287	\$301	-4.7%	\$312	-8.1%
Sales to LP Ratio	98.9%	98.1%	0.8%	97.8%	1.1%
Sales to Orig. LP Ratio	95.8%	94.8%	1.0%	96.0%	-0.3%
New Listings	116	123	-5.7%	152	-23.7%
Went to Contract	119	80	48.7%	89	33.7%

BUYERS/SELLERS MARKET

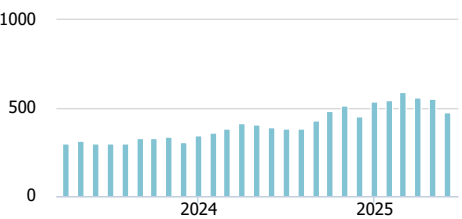


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

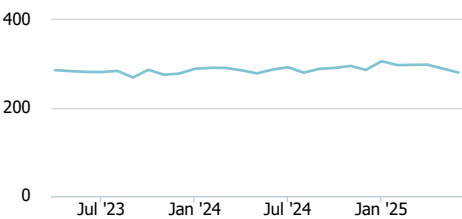
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - CONDOMINIUM
JUNE, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN RANCHO MIRAGE ARE UP BY 21.1% FOR JUNE.
- MONTHS OF SUPPLY IN RANCHO MIRAGE FOR JUNE IS UP 17.8% TO 6.4.
- NEW LISTINGS IN RANCHO MIRAGE WERE 26 IN JUNE. THIS IS DOWN 7.1% FROM 28 IN JUNE OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 20 unit sales in June. This is up 5.3% from 19 in June of 2024. Sales/list price ratio in June moved down to 95.3% from 95.4% in May.

Prices

Median price of \$570,000 in June was down 7.9% from \$619,000 in May and down 3.4% from \$590,000 in June of 2024. 3-month median price of \$577,500 in June was down a little from \$595,000 in May and down just slightly from \$587,500 in June of 2024.

Inventory

Inventory of 116 in June was down 21.6% from 148 in May and down 0.9% from 117 in June of 2024. New listings in June moved down to 26 from 35 in May.

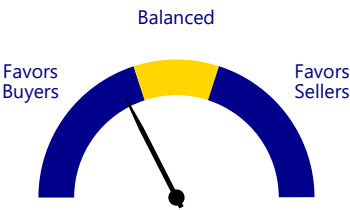
Market Time

Days on market this month is 71, the same as last month. Months of supply of 6.4 in June was down somewhat from 8.2 in May but up a little from 5.4 in June of 2024.

KEY STATS

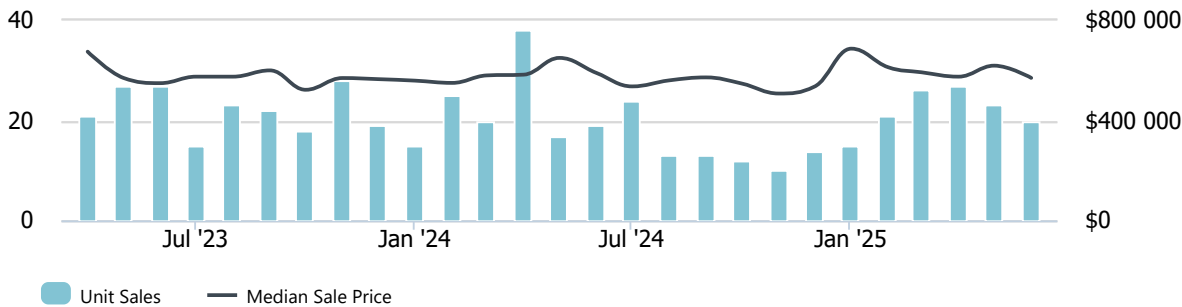
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	20	19	5.3%	23	-13.0%
Median Sale Price	\$570k	\$590k	-3.4%	\$619k	-7.9%
Inventory	116	117	-0.9%	148	-21.6%
Months of Supply	6.4	5.4	17.8%	8.2	-22.0%
Days on Market	71	70	1.4%	71	0.0%
Avg. Sale Price/SqFt	\$286	\$310	-7.9%	\$331	-13.8%
Sales to LP Ratio	95.3%	97.4%	-2.1%	95.4%	-0.1%
Sales to Orig. LP Ratio	90.6%	93.8%	-3.4%	90.7%	-0.1%
New Listings	26	28	-7.1%	35	-25.7%
Went to Contract	23	19	21.1%	23	0.0%

BUYERS/SELLERS MARKET

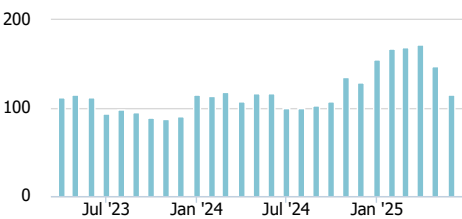


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

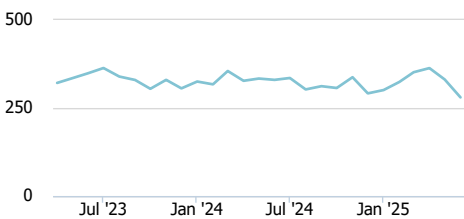
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - SINGLE FAMILY
JUNE, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN RANCHO MIRAGE ARE UP BY 45.9% FOR JUNE.
- NEW LISTINGS IN RANCHO MIRAGE FOR JUNE ARE DOWN 36.4% TO 56.
- DAYS ON MARKET IN RANCHO MIRAGE WAS 71 IN JUNE. THIS IS UP 36.5% FROM 52 IN JUNE OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 33 unit sales in June. This is down 10.8% from 37 in June of 2024. Sales/list price ratio in June moved down to 93.9% from 97.4% in May.

Prices

Median price of \$1,200,000 in June was up 5.3% from \$1,140,000 in May and up 15.4% from \$1,040,000 in June of 2024. 3-month median price of \$1,312,000 in June was up marginally from \$1,250,000 in May and up a little from \$1,192,500 in June of 2024.

Inventory

Inventory of 265 in June was down 20.2% from 332 in May but up 14.7% from 231 in June of 2024. New listings in June moved down to 56 from 84 in May.

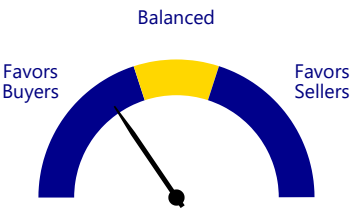
Market Time

Days on market of 71 in June was up slightly from 61 in May and up considerably from 52 in June of 2024. Months of supply of 6.8 in June was down marginally from 8.5 in May but up slightly from 6 in June of 2024.

KEY STATS

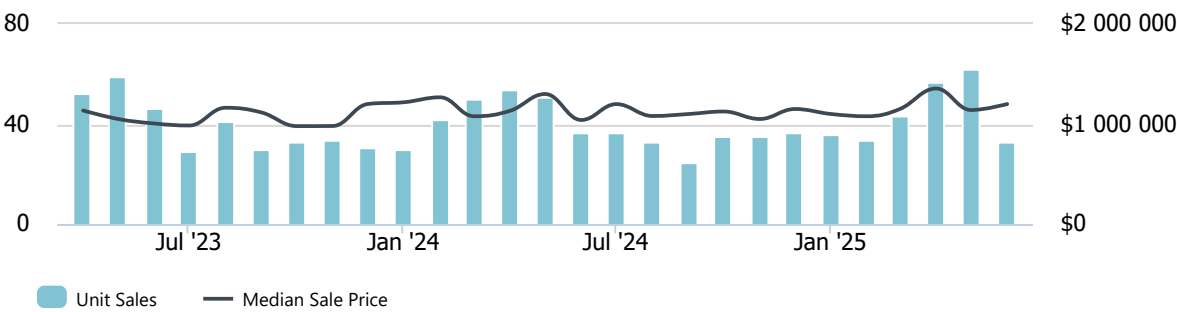
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	33	37	-10.8%	62	-46.8%
Median Sale Price	\$1,200k	\$1,040k	15.4%	\$1,140k	5.3%
Inventory	265	231	14.7%	332	-20.2%
Months of Supply	6.8	6.0	13.5%	8.5	-19.5%
Days on Market	71	52	36.5%	61	16.4%
Avg. Sale Price/SqFt	\$468	\$427	9.6%	\$489	-4.4%
Sales to LP Ratio	93.9%	95.8%	-2.0%	97.4%	-3.6%
Sales to Orig. LP Ratio	90.6%	91.5%	-1.0%	93.6%	-3.2%
New Listings	56	88	-36.4%	84	-33.3%
Went to Contract	54	37	45.9%	59	-8.5%

BUYERS/SELLERS MARKET

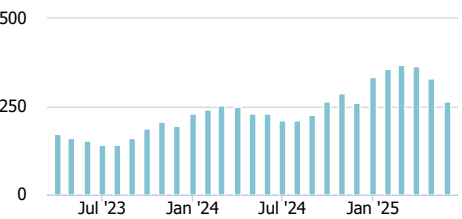


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

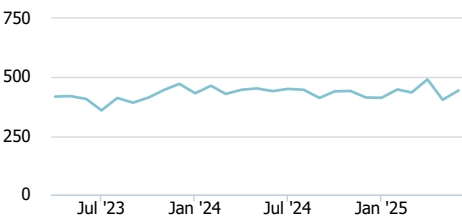
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - CONDOMINIUM
JUNE, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN PALM SPRINGS WERE 83 IN JUNE. THIS IS UP 31.7% FROM 63 IN JUNE OF 2024.
- NEW LISTINGS IN PALM SPRINGS ARE DOWN BY 30.2% FOR JUNE.
- MONTHS OF SUPPLY IN PALM SPRINGS FOR JUNE IS UP 15.5% TO 5.9.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 66 unit sales in June. This is up 10.0% from 60 in June of 2024. Sales/list price ratio was 97.1% in June, the same as May.

Prices

Median price of \$424,000 in June was up 0.4% from \$422,500 in May and up 4.3% from \$406,500 in June of 2024. 3-month median price of \$431,500 in June was down marginally from \$440,000 in May but up marginally from \$407,000 in June of 2024.

Inventory

Inventory of 395 in June was down 10.2% from 440 in May but up 12.5% from 351 in June of 2024. New listings in June moved down to 88 from 122 in May.

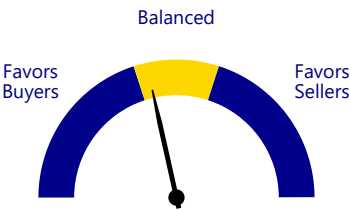
Market Time

Days on market of 59 in June was down somewhat from 75 in May and down marginally from 69 in June of 2024. Months of supply of 5.9 in June was down a little from 6.6 in May but up slightly from 5.1 in June of 2024.

KEY STATS

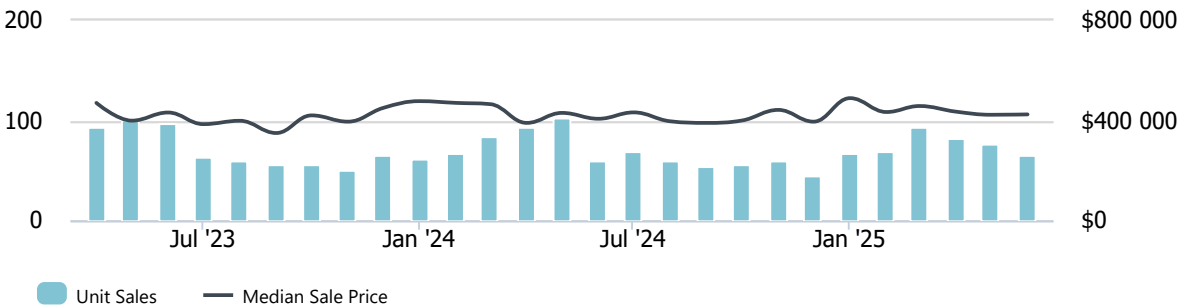
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	66	60	10.0%	77	-14.3%
Median Sale Price	\$424k	\$406k	4.3%	\$422k	0.4%
Inventory	395	351	12.5%	440	-10.2%
Months of Supply	5.9	5.1	15.5%	6.6	-10.9%
Days on Market	59	69	-14.5%	75	-21.3%
Avg. Sale Price/SqFt	\$385	\$370	4.0%	\$398	-3.3%
Sales to LP Ratio	97.1%	98.0%	-0.9%	97.1%	0.0%
Sales to Orig. LP Ratio	93.1%	94.5%	-1.5%	93.4%	-0.3%
New Listings	88	126	-30.2%	122	-27.9%
Went to Contract	83	63	31.7%	76	9.2%

BUYERS/SELLERS MARKET

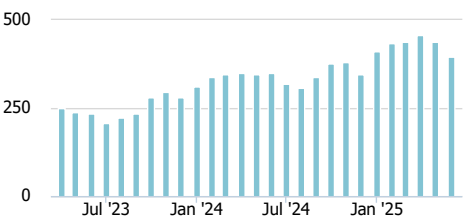


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

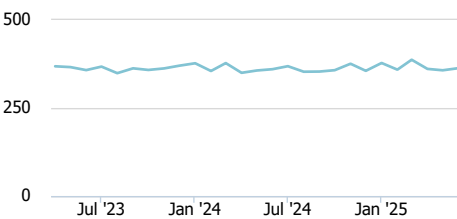
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - SINGLE FAMILY
JUNE, 2025



QUICK ANALYSIS

- UNIT SALES IN PALM SPRINGS ARE UP BY 31.9% FOR JUNE.
- LISTINGS UNDER CONTRACT IN PALM SPRINGS FOR JUNE ARE UP 51.0% TO 74.
- NEW LISTINGS IN PALM SPRINGS WERE 86 IN JUNE. THIS IS DOWN 22.5% FROM 111 IN JUNE OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 62 unit sales in June. This is up 31.9% from 47 in June of 2024. Sales/list price ratio in June moved up to 95.3% from 94.5% in May.

Prices

Median price of \$1,180,000 in June was up 5.4% from \$1,120,000 in May but down 1.7% from \$1,200,000 in June of 2024. 3-month median price of \$1,166,000 in June was down just slightly from \$1,175,000 in May and down marginally from \$1,175,000 in June of 2024.

Inventory

Inventory of 452 in June was down 16.1% from 539 in May but up 6.1% from 426 in June of 2024. New listings in June moved down to 86 from 133 in May.

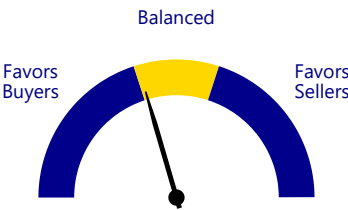
Market Time

Days on market of 78 in June was down marginally from 84 in May but up slightly from 71 in June of 2024. Months of supply of 8.9 in June was down a little from 10.9 in May but up marginally from 7.5 in June of 2024.

KEY STATS

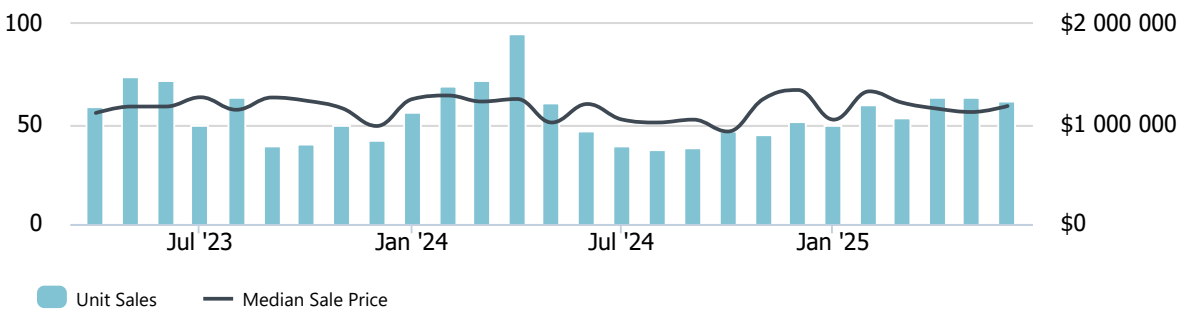
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	62	47	31.9%	64	-3.1%
Median Sale Price	\$1,180k	\$1,200k	-1.7%	\$1,120k	5.4%
Inventory	452	426	6.1%	539	-16.1%
Months of Supply	8.9	7.5	19.1%	10.9	-18.2%
Days on Market	78	71	9.9%	84	-7.1%
Avg. Sale Price/SqFt	\$614	\$603	1.9%	\$618	-0.6%
Sales to LP Ratio	95.3%	96.0%	-0.8%	94.5%	0.8%
Sales to Orig. LP Ratio	91.6%	91.5%	0.1%	89.6%	2.3%
New Listings	86	111	-22.5%	133	-35.3%
Went to Contract	74	49	51.0%	62	19.4%

BUYERS/SELLERS MARKET

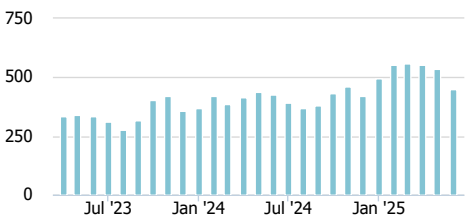


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.

