

MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM
DECEMBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN LA QUINTA FOR DECEMBER ARE UP 41.2% TO 24.
- MONTHS OF SUPPLY IN LA QUINTA WAS 8.1 IN DECEMBER. THIS IS UP 72.0% FROM 4.7 IN DECEMBER OF 2024.
- INVENTORY IN LA QUINTA IS UP BY 41.6% FOR DECEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 21 unit sales in December. This is up 5.0% from 20 in December of 2024. Sales/list price ratio in December moved up to 96.7% from 95.0% in November.

Prices

Median price of \$730,000 in December was up 4.4% from \$699,000 in November but down 9.5% from \$807,000 in December of 2024. 3-month median price of \$699,500 in December was up somewhat from \$563,615 in November and up just slightly from \$668,000 in December of 2024.

Inventory

Inventory of 126 in December was down 11.3% from 142 in November but up 41.6% from 89 in December of 2024. New listings in December moved down to 29 from 34 in November.

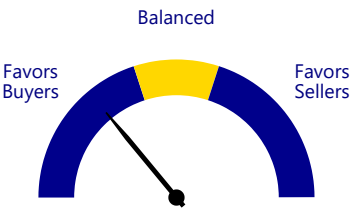
Market Time

Days on market of 61 in December was down slightly from 75 in November but up marginally from 52 in December of 2024. Months of supply of 8.1 in December was down a little from 9.2 in November but way up from 4.7 in December of 2024.

KEY STATS

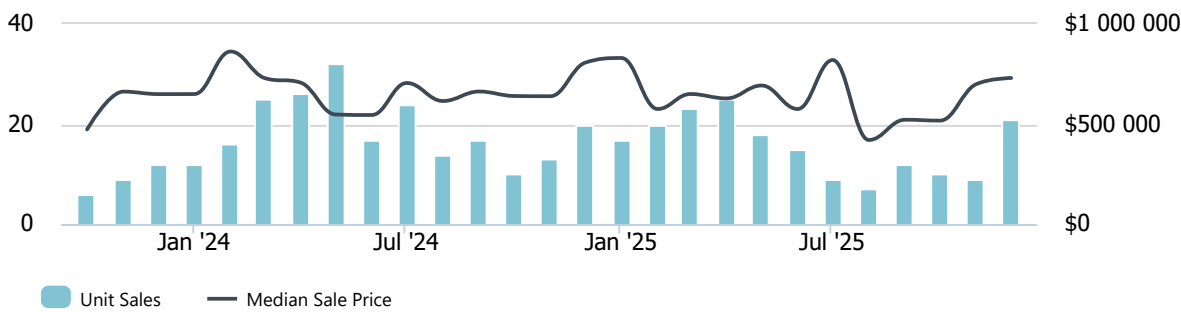
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	21	20	5.0%	9	133.3%
Median Sale Price	\$730k	\$807k	-9.5%	\$699k	4.4%
Inventory	126	89	41.6%	142	-11.3%
Months of Supply	8.1	4.7	72.0%	9.2	-11.7%
Days on Market	61	52	17.3%	75	-18.7%
Avg. Sale Price/SqFt	\$403	\$406	-0.6%	\$366	10.1%
Sales to LP Ratio	96.7%	97.3%	-0.6%	95.0%	1.8%
Sales to Orig. LP Ratio	95.5%	96.0%	-0.5%	92.1%	3.7%
New Listings	29	25	16.0%	34	-14.7%
Went to Contract	24	17	41.2%	16	50.0%

BUYERS/SELLERS MARKET

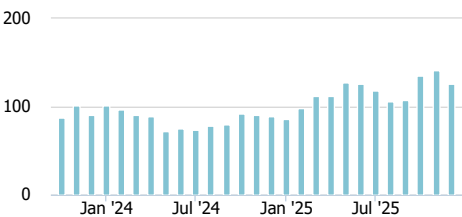


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

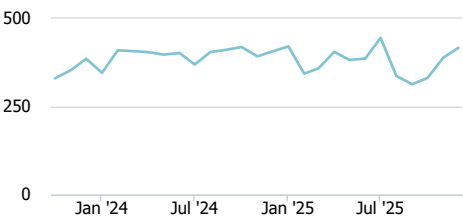
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY
DECEMBER, 2025



QUICK ANALYSIS

- MONTHS OF SUPPLY IN LA QUINTA FOR DECEMBER IS DOWN 33.5% TO 4.7.
- NEW LISTINGS IN LA QUINTA WERE 93 IN DECEMBER. THIS IS DOWN 21.8% FROM 119 IN DECEMBER OF 2024.
- DAYS ON MARKET IN LA QUINTA IS DOWN BY 32.3% FOR DECEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 75 unit sales in December. This is up 7.1% from 70 in December of 2024. Sales/list price ratio in December moved up to 97.0% from 95.6% in November.

Prices

Median price of \$1,040,000 in December was down 0.9% from \$1,049,000 in November but up 5.6% from \$985,000 in December of 2024. 3-month median price of \$921,000 in December was up marginally from \$842,250 in November and up somewhat from \$762,225 in December of 2024.

Inventory

Inventory of 391 in December was down 10.7% from 438 in November and down 25.0% from 521 in December of 2024. New listings in December moved down to 93 from 129 in November.

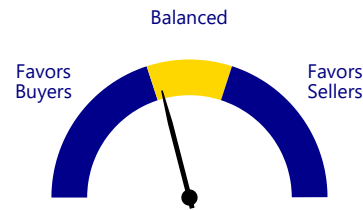
Market Time

Days on market of 44 in December was down substantially from 69 in November and down somewhat from 65 in December of 2024. Months of supply of 4.7 in December was down a little from 5.3 in November and down moderately from 7 in December of 2024.

KEY STATS

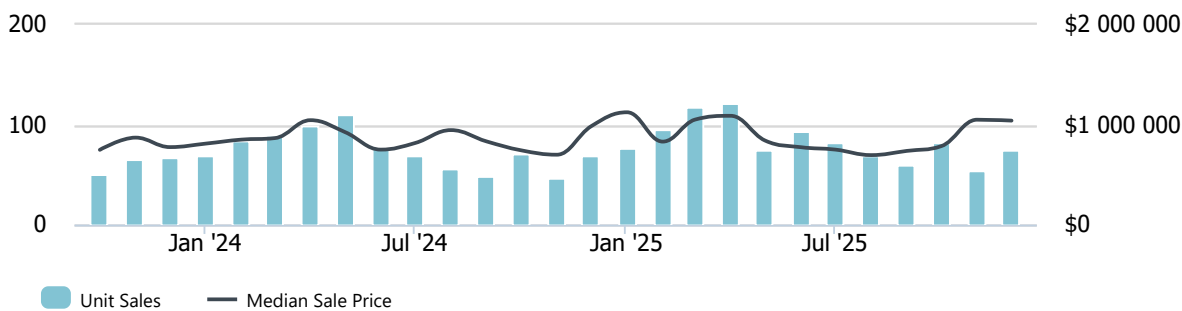
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	75	70	7.1%	55	36.4%
Median Sale Price	\$1,040k	\$985k	5.6%	\$1,049k	-0.9%
Inventory	391	521	-25.0%	438	-10.7%
Months of Supply	4.7	7.0	-33.5%	5.3	-11.2%
Days on Market	44	65	-32.3%	69	-36.2%
Avg. Sale Price/SqFt	\$539	\$577	-6.6%	\$532	1.3%
Sales to LP Ratio	97.0%	90.5%	7.1%	95.6%	1.4%
Sales to Orig. LP Ratio	96.0%	89.4%	7.3%	94.7%	1.3%
New Listings	93	119	-21.8%	129	-27.9%
Went to Contract	84	78	7.7%	70	20.0%

BUYERS/SELLERS MARKET

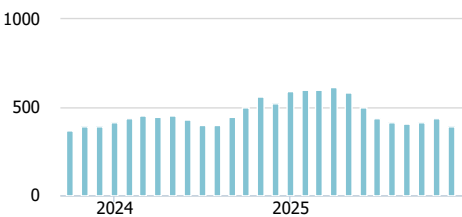


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UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.

