

# MONTHLY MARKET SUMMARY

INDIO, CA - CONDOMINIUM

JANUARY, 2026



## QUICK ANALYSIS

- UNIT SALES IN INDIO FOR JANUARY ARE DOWN 37.5% TO 5.
- NEW LISTINGS IN INDIO WERE 13 IN JANUARY. THIS IS UP 62.5% FROM 8 IN JANUARY OF 2025.
- MONTHS OF SUPPLY IN INDIO IS UP BY 147.7% FOR JANUARY.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 5 unit sales in January. This is down 37.5% from 8 in January of 2025. Sales/list price ratio in January moved down to 96.8% from 97.9% in December.

### Prices

Median price of \$280,000 in January was down 15.7% from \$332,000 in December and down 4.8% from \$294,000 in January of 2025. 3-month median price of \$280,000 in January was down a little from \$282,500 in December but up slightly from \$247,450 in January of 2025.

### Inventory

Inventory of 32 in January was up 23.1% from 26 in December and up 45.5% from 22 in January of 2025. New listings in January moved up to 13 from 4 in December.

### Market Time

Days on market of 76 in January was up considerably from 31 in December and up somewhat from 61 in January of 2025. Months of supply of 10.4 in January was up substantially from 7.8 in December and up considerably from 4.2 in January of 2025.

## KEY STATS

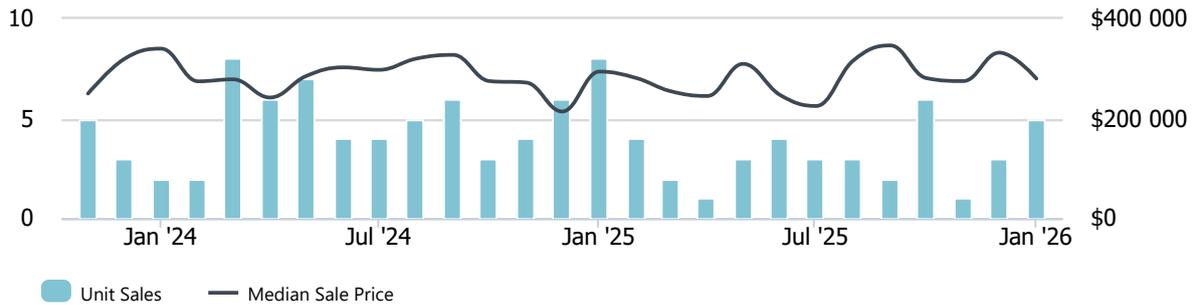
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	5	8	-37.5%	3	66.7%
Median Sale Price	\$280k	\$294k	-4.8%	\$332k	-15.7%
Inventory	32	22	45.5%	26	23.1%
Months of Supply	10.4	4.2	147.7%	7.8	33.1%
Days on Market	76	61	24.6%	31	145.2%
Avg. Sale Price/SqFt	\$230	\$272	-15.5%	\$271	-15.4%
Sales to LP Ratio	96.8%	98.8%	-2.0%	97.9%	-1.2%
Sales to Orig. LP Ratio	89.6%	95.7%	-6.4%	98.2%	-8.8%
New Listings	13	8	62.5%	4	225.0%
Went to Contract	3	6	-50.0%	6	-50.0%

## BUYERS/SELLERS MARKET

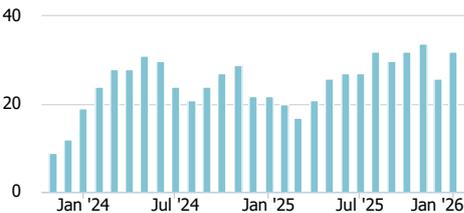


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

INDIO, CA - SINGLE FAMILY  
JANUARY, 2026



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN INDIO ARE UP BY 75.0% FOR JANUARY.
- UNIT SALES IN INDIO FOR JANUARY ARE DOWN 16.1% TO 52.
- NEW LISTINGS IN INDIO WERE 181 IN JANUARY. THIS IS DOWN 14.6% FROM 212 IN JANUARY OF 2025.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 52 unit sales in January. This is down 16.1% from 62 in January of 2025. Sales/list price ratio in January moved down to 95.2% from 97.5% in December.

### Prices

Median price of \$547,500 in January was down 2.8% from \$563,000 in December but up 2.9% from \$532,000 in January of 2025. 3-month median price this month is \$550,000, the same as last month.

### Inventory

Inventory of 481 in January was down 2.6% from 494 in December and down 13.8% from 558 in January of 2025. New listings in January moved up to 181 from 91 in December.

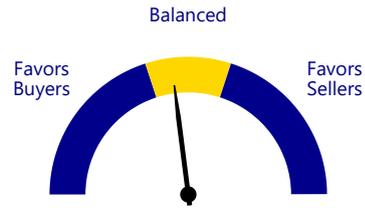
### Market Time

Days on market this month is 59, the same as last month. Months of supply of 6.4 in January was down just slightly from 6.5 in December and down slightly from 7.4 in January of 2025.

## KEY STATS

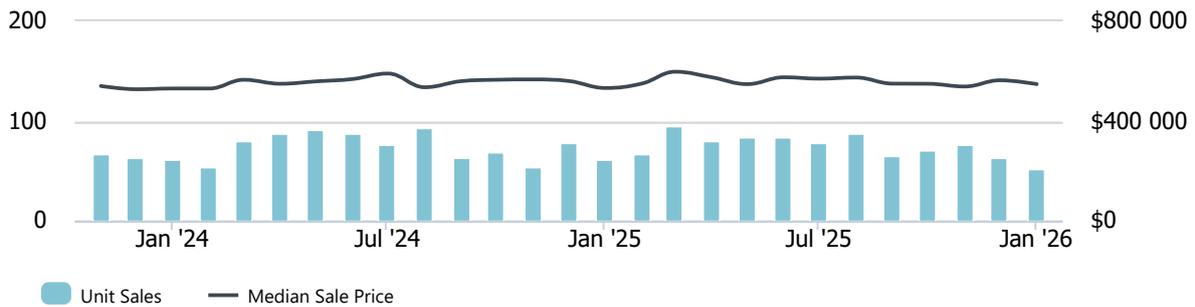
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	52	62	-16.1%	63	-17.5%
Median Sale Price	\$548k	\$532k	2.9%	\$563k	-2.8%
Inventory	481	558	-13.8%	494	-2.6%
Months of Supply	6.4	7.4	-14.5%	6.5	-1.6%
Days on Market	59	50	18.0%	59	0.0%
Avg. Sale Price/SqFt	\$355	\$308	15.3%	\$292	21.7%
Sales to LP Ratio	95.2%	99.4%	-4.2%	97.5%	-2.4%
Sales to Orig. LP Ratio	93.7%	98.6%	-5.0%	95.6%	-2.1%
New Listings	181	212	-14.6%	91	98.9%
Went to Contract	112	64	75.0%	56	100.0%

## BUYERS/SELLERS MARKET

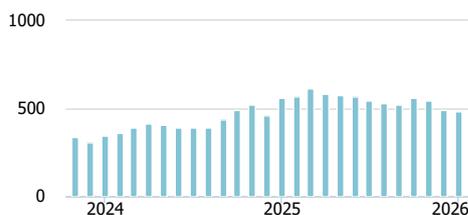


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## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.

