

MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - CONDOMINIUM

DECEMBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN RANCHO MIRAGE FOR DECEMBER ARE UP 46.2% TO 19.
- UNIT SALES IN RANCHO MIRAGE WERE 17 IN DECEMBER. THIS IS UP 21.4% FROM 14 IN DECEMBER OF 2024.
- MONTHS ON MARKET IN RANCHO MIRAGE IS UP BY 43.2% FOR DECEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 17 unit sales in December. This is up 21.4% from 14 in December of 2024. Sales/list price ratio in December moved up to 97.2% from 95.1% in November.

Prices

Median price of \$450,000 in December was down 21.7% from \$574,500 in November and down 15.9% from \$535,000 in December of 2024. 3-month median price of \$510,000 in December was very slightly up from \$500,000 in November but down just slightly from \$530,500 in December of 2024.

Inventory

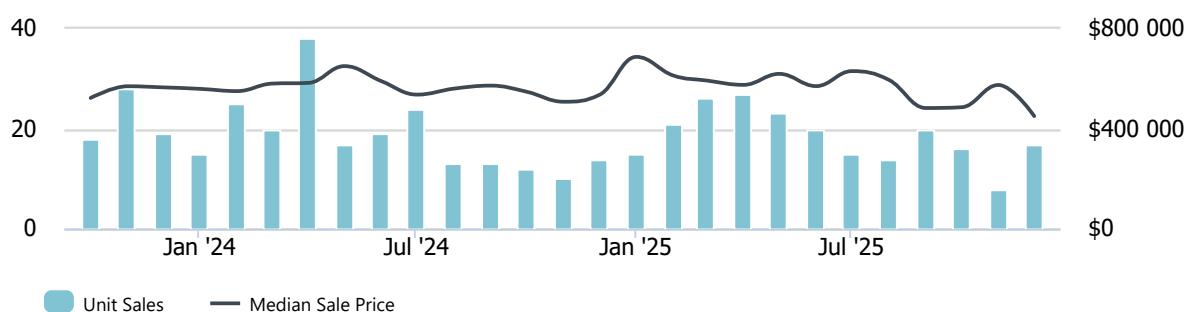
Inventory of 123 in December was down 12.8% from 141 in November and down 6.8% from 132 in December of 2024. New listings in December moved down to 23 from 41 in November.

Market Time

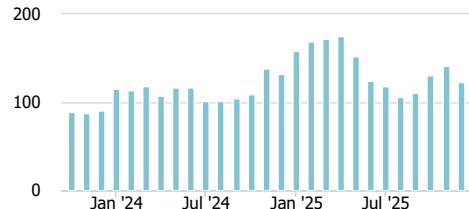
Days on market of 63 in December was up considerably from 38 in November and up substantially from 44 in December of 2024.

Months of supply of 6.6 in December was down slightly from 7.7 in November and down a little from 7.2 in December of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	17	14	21.4%	8	112.5%
Median Sale Price	\$450k	\$535k	-15.9%	\$574k	-21.7%
Inventory	123	132	-6.8%	141	-12.8%
Months of Supply	6.6	7.2	-7.7%	7.7	-13.9%
Days on Market	63	44	43.2%	38	65.8%
Avg. Sale Price/SqFt	\$329	\$297	10.8%	\$276	19.1%
Sales to LP Ratio	97.2%	93.3%	4.2%	95.1%	2.3%
Sales to Orig. LP Ratio	94.3%	92.4%	2.0%	94.8%	-0.5%
New Listings	23	29	-20.7%	41	-43.9%
Went to Contract	19	13	46.2%	16	18.8%

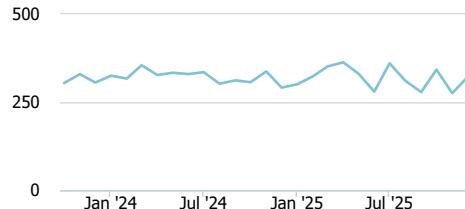
BUYERS/SELLERS MARKET

Balanced



This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - SINGLE FAMILY

DECEMBER, 2025



QUICK ANALYSIS

- NEW LISTINGS IN RANCHO MIRAGE ARE DOWN BY 23.3% FOR DECEMBER.
- DAYS ON MARKET IN RANCHO MIRAGE FOR DECEMBER IS DOWN 32.9% TO 55.
- MEDIAN PRICE IN RANCHO MIRAGE WAS \$985,000 IN DECEMBER. THIS IS DOWN 14.3% FROM \$1,150,000 IN DECEMBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 41 unit sales in December. This is up 10.8% from 37 in December of 2024. Sales/list price ratio was 96.3% in December, the same as November.

Prices

Median price of \$985,000 in December was up 2.3% from \$962,500 in November but down 14.3% from \$1,150,000 in December of 2024. 3-month median price of \$1,047,500 in December was down just slightly from \$1,100,000 in November and down slightly from \$1,125,000 in December of 2024.

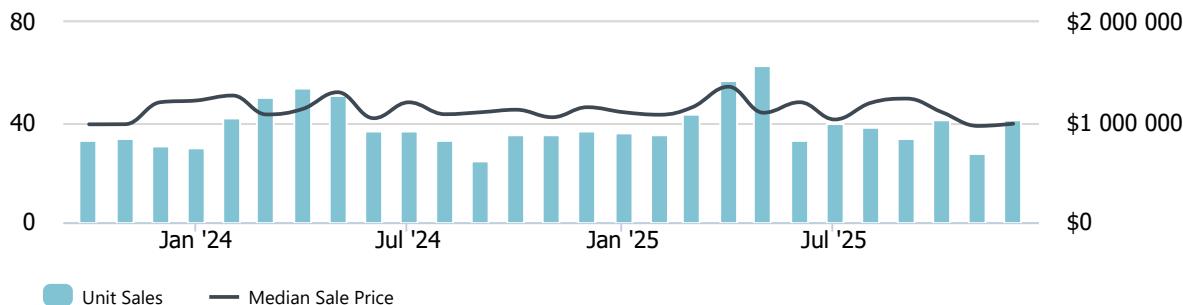
Inventory

Inventory of 259 in December was down 19.6% from 322 in November and down 2.3% from 265 in December of 2024. New listings in December moved down to 46 from 86 in November.

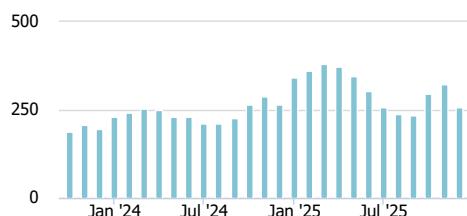
Market Time

Days on market of 55 in December was up marginally from 49 in November but down somewhat from 82 in December of 2024. Months of supply of 6.4 in December was down a little from 8 in November and down marginally from 6.8 in December of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	41	37	10.8%	28	46.4%
Median Sale Price	\$985k	\$1,150k	-14.3%	\$962k	2.3%
Inventory	259	265	-2.3%	322	-19.6%
Months of Supply	6.4	6.8	-6.9%	8.0	-20.2%
Days on Market	55	82	-32.9%	49	12.2%
Avg. Sale Price/SqFt	\$489	\$514	-4.9%	\$438	11.6%
Sales to LP Ratio	96.3%	95.7%	0.6%	96.3%	-0.0%
Sales to Orig. LP Ratio	94.6%	91.5%	3.3%	95.1%	-0.5%
New Listings	46	60	-23.3%	86	-46.5%
Went to Contract	35	38	-7.9%	31	12.9%

BUYERS/SELLERS MARKET

Balanced



This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

MEDIAN SALE PRICE / SQ FT.

