MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM

JULY, 2026

CDAR
SERVING THE GREATER PALM SPRINGS AREA™

QUICK ANALYSIS

- UNIT SALES IN LA QUINTA FOR JULY ARE UP 111.1% TO 19.
- LISTINGS UNDER CONTRACT IN LA QUINTA WERE 22 IN JULY. THIS IS UP 214.3% FROM 7 IN JULY OF 2025.
- NEW LISTINGS IN LA QUINTA ARE DOWN BY 38.9% FOR JULY.

* Change from same month last year unless otherwise noted

KEY STATS

	2026	2025	Chg	Prev Mo	Chg
Unit Sales	19	9	111.1%	11	72.7%
Median Sale Price	$740k	$820k	-9.8%	$738k	0.2%
Inventory	86	125	-31.2%	115	-25.2%
Months of Supply	5.4	7.5	-27.6%	7.6	-29.1%
Days on Market	72	66	9.1%	68	5.9%
Avg. Sale Price/SqFt	$425	$416	2.2%	$389	9.4%
Sales to LP Ratio	96.4%	96.6%	-0.2%	94.9%	1.6%
Sales to Orig. LP Ratio	94.4%	93.6%	0.9%	92.3%	2.2%
New Listings	11	18	-38.9%	24	-54.2%
Went to Contract	22	7	214.3%	13	69.2%

SUMMARY

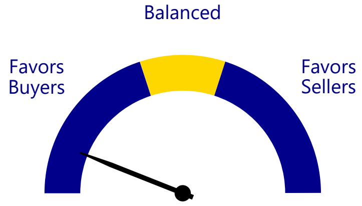
Sales
There were 19 unit sales in July. This is up 111.1% from 9 in July of 2025. Sales/list price ratio in July moved up to 96.4% from 94.9% in June.

Prices
Median price of $740,000 in July was up 0.2% from $738,500 in June but down 9.8% from $820,000 in July of 2025. 3-month median price of $715,000 in July was up marginally from $712,500 in June and up marginally from $667,500 in July of 2025.

Inventory
Inventory of 86 in July was down 25.2% from 115 in June and down 31.2% from 125 in July of 2025. New listings in July moved down to 11 from 24 in June.

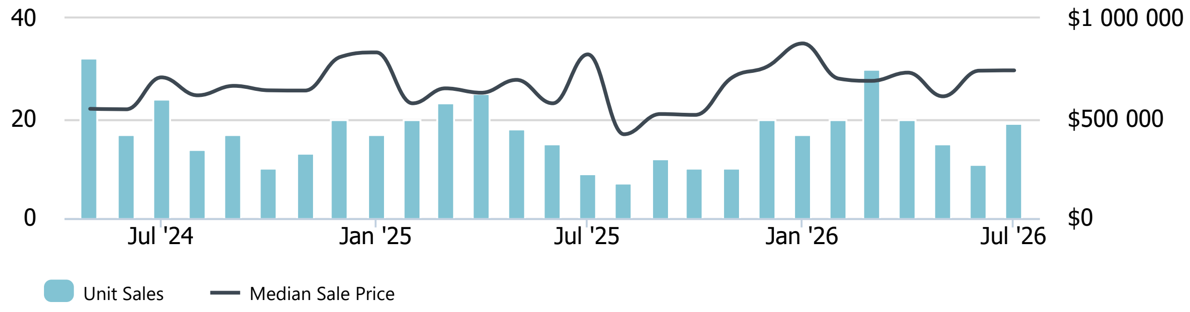
Market Time
Days on market of 72 in July was up slightly from 68 in June and up marginally from 66 in July of 2025. Months of supply of 5.4 in July was down modestly from 7.6 in June and down somewhat from 7.5 in July of 2025.

BUYERS/SELLERS MARKET

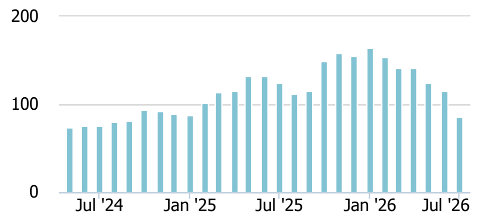


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

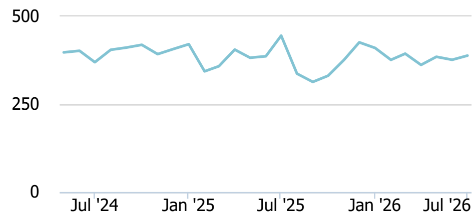
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY

JULY, 2026

QUICK ANALYSIS

- UNIT SALES IN LA QUINTA WERE 53 IN JULY. THIS IS DOWN 35.4% FROM 82 IN JULY OF 2025.
- INVENTORY IN LA QUINTA IS DOWN BY 30.8% FOR JULY.
- MONTHS OF SUPPLY IN LA QUINTA FOR JULY IS DOWN 26.5% TO 4.2.

* Change from same month last year unless otherwise noted

SUMMARY

Sales
There were 53 unit sales in July. This is down 35.4% from 82 in July of 2025. Sales/list price ratio in July moved up to 96.9% from 89.8% in June.

Prices
Median price of $644,000 in July was down 26.8% from $880,000 in June and down 14.1% from $750,000 in July of 2025. 3-month median price of $820,000 in July was down marginally from $947,500 in June but up a little from $775,000 in July of 2025.

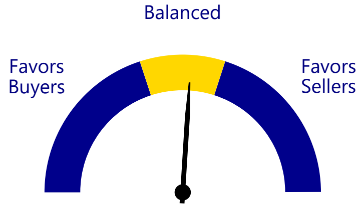
Inventory
Inventory of 315 in July was down 13.7% from 365 in June and down 30.8% from 455 in July of 2025. New listings in July moved up to 95 from 79 in June.

Market Time
Days on market of 73 in July was down marginally from 86 in June and down a little from 75 in July of 2025. Months of supply of 4.2 in July was down slightly from 4.7 in June and down moderately from 5.7 in July of 2025.

KEY STATS

	2026	2025	Chg	Prev Mo	Chg
Unit Sales	53	82	-35.4%	79	-32.9%
Median Sale Price	$644k	$750k	-14.1%	$880k	-26.8%
Inventory	315	455	-30.8%	365	-13.7%
Months of Supply	4.2	5.7	-26.5%	4.7	-10.9%
Days on Market	73	75	-2.7%	86	-15.1%
Avg. Sale Price/SqFt	$571	$489	16.8%	$511	11.8%
Sales to LP Ratio	96.9%	96.0%	1.0%	89.8%	7.9%
Sales to Orig. LP Ratio	94.7%	93.7%	1.0%	88.0%	7.5%
New Listings	95	80	18.8%	79	20.3%
Went to Contract	69	74	-6.8%	80	-13.8%

BUYERS/SELLERS MARKET



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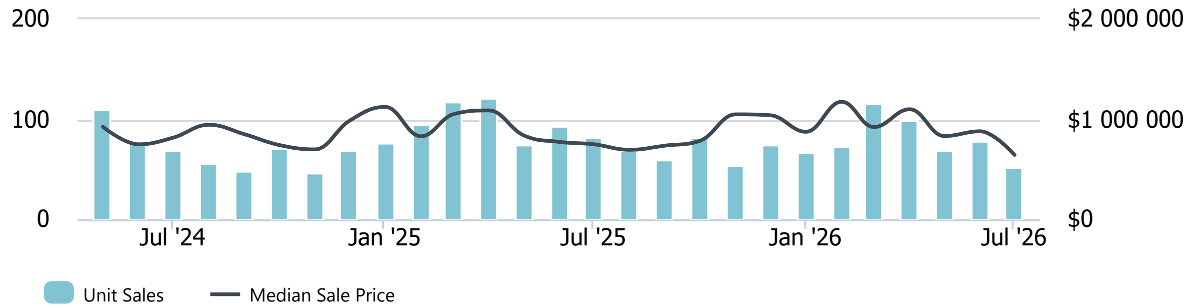
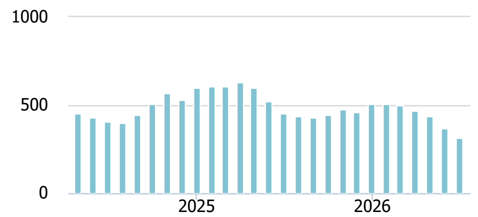
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.