

# MONTHLY MARKET SUMMARY

COACHELLA VALLEY, CA - CONDOMINIUM  
MARCH, 2026



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN COACHELLA VALLEY FOR MARCH ARE UP 21.5% TO 322.
- NEW LISTINGS IN COACHELLA VALLEY WERE 391 IN MARCH. THIS IS DOWN 13.7% FROM 453 IN MARCH OF 2025.
- INVENTORY IN COACHELLA VALLEY IS DOWN BY 7.9% FOR MARCH.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 271 unit sales in March. This is up 0.4% from 270 in March of 2025. Sales/list price ratio was 96.8% in March, exactly the same as February.

### Prices

Median price of \$510,000 in March was up 7.4% from \$475,000 in February and up 0.5% from \$507,500 in March of 2025. 3-month median price of \$499,000 in March was down marginally from \$499,750 in February and down a little from \$515,000 in March of 2025.

### Inventory

Inventory of 1,320 in March was down 5.0% from 1,390 in February and down 7.9% from 1,434 in March of 2025. New listings in March moved down to 391 from 410 in February.

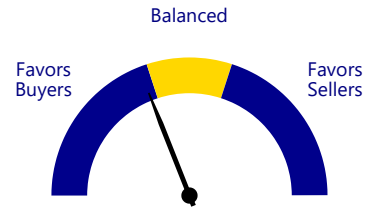
### Market Time

Days on market of 69 in March was down marginally from 70 in February but very slightly up from 67 in March of 2025. Months of supply of 7 in March was down marginally from 7.4 in February and down marginally from 7.3 in March of 2025.

## KEY STATS

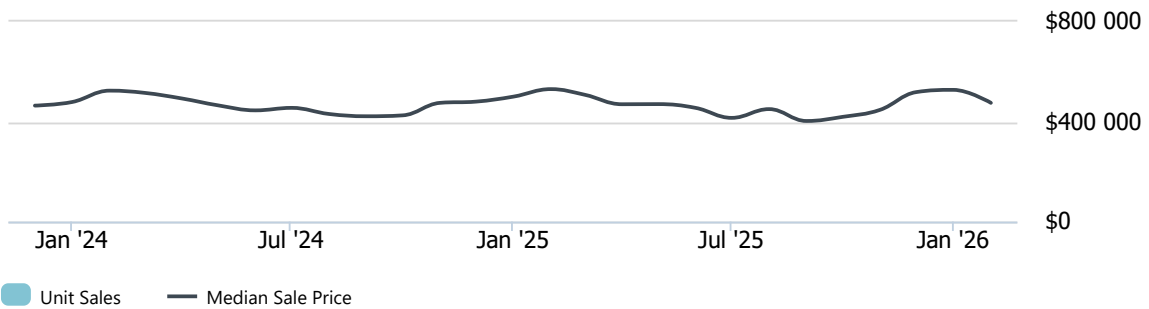
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	271	270	0.4%	221	22.6%
Median Sale Price	\$510k	\$508k	0.5%	\$475k	7.4%
Inventory	1320	1434	-7.9%	1390	-5.0%
Months of Supply	7.0	7.3	-4.6%	7.4	-5.1%
Days on Market	69	67	3.0%	70	-1.4%
Avg. Sale Price/SqFt	\$360	\$374	-3.8%	\$361	-0.1%
Sales to LP Ratio	96.8%	97.2%	-0.4%	96.8%	0.0%
Sales to Orig. LP Ratio	94.5%	95.1%	-0.6%	94.3%	0.2%
New Listings	391	453	-13.7%	410	-4.6%
Went to Contract	322	265	21.5%	298	8.1%

## BUYERS/SELLERS MARKET

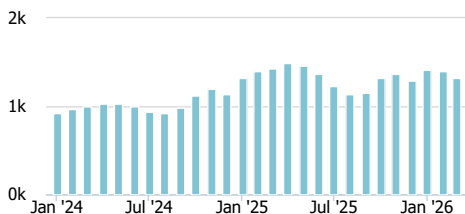


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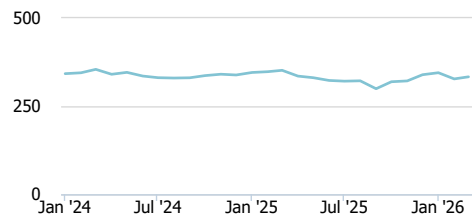
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

COACHELLA VALLEY, CA - SINGLE FAMILY  
MARCH, 2026



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN COACHELLA VALLEY WERE 762 IN MARCH. THIS IS UP 35.8% FROM 561 IN MARCH OF 2025.
- NEW LISTINGS IN COACHELLA VALLEY ARE DOWN BY 18.9% FOR MARCH.
- MONTHS OF SUPPLY IN COACHELLA VALLEY FOR MARCH IS DOWN 21.9% TO 6.4.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 583 unit sales in March. This is up 14.5% from 509 in March of 2025. Sales/list price ratio in March moved down to 96.5% from 96.7% in February.

### Prices

Median price of \$682,536 in March was down 6.2% from \$727,500 in February and down 2.5% from \$700,000 in March of 2025. 3-month median price of \$698,500 in March was down marginally from \$699,000 in February and down just slightly from \$710,000 in March of 2025.

### Inventory

Inventory of 2,794 in March was down 6.6% from 2,993 in February and down 19.0% from 3,450 in March of 2025. New listings in March moved up to 883 from 836 in February.

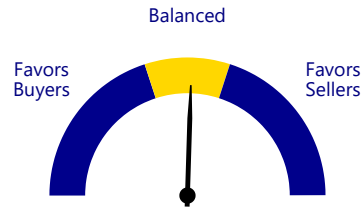
### Market Time

Days on market of 68 in March was down slightly from 72 in February but up marginally from 61 in March of 2025. Months of supply of 6.4 in March was down a little from 6.9 in February and down somewhat from 8.2 in March of 2025.

## KEY STATS

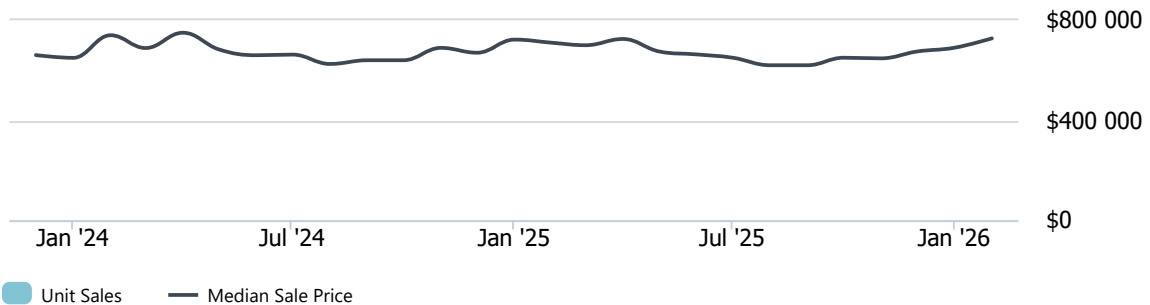
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	583	509	14.5%	400	45.8%
Median Sale Price	\$683k	\$700k	-2.5%	\$728k	-6.2%
Inventory	2794	3450	-19.0%	2993	-6.6%
Months of Supply	6.4	8.2	-21.9%	6.9	-8.0%
Days on Market	68	61	11.5%	72	-5.6%
Avg. Sale Price/SqFt	\$462	\$472	-2.2%	\$475	-2.8%
Sales to LP Ratio	96.5%	96.5%	-0.1%	96.7%	-0.2%
Sales to Orig. LP Ratio	94.2%	94.3%	-0.2%	93.5%	0.7%
New Listings	883	1089	-18.9%	836	5.6%
Went to Contract	762	561	35.8%	565	34.9%

## BUYERS/SELLERS MARKET

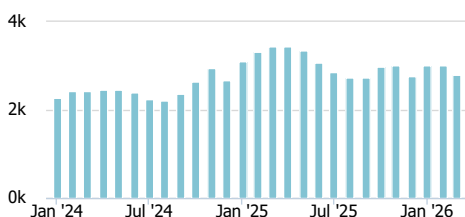


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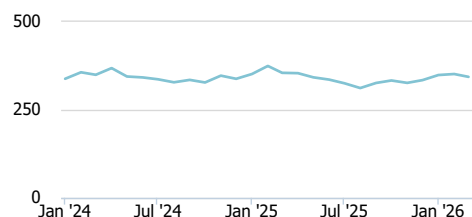
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM  
MARCH, 2026



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN LA QUINTA FOR MARCH ARE UP 57.7% TO 41.
- NEW LISTINGS IN LA QUINTA WERE 29 IN MARCH. THIS IS DOWN 37.0% FROM 46 IN MARCH OF 2025.
- UNIT SALES IN LA QUINTA ARE UP BY 26.1% FOR MARCH.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 29 unit sales in March. This is up 26.1% from 23 in March of 2025. Sales/list price ratio in March moved down to 95.1% from 95.6% in February.

### Prices

Median price of \$675,000 in March was down 3.4% from \$698,500 in February but up 3.8% from \$650,000 in March of 2025. 3-month median price of \$777,000 in March was down just slightly from \$785,000 in February but up a little from \$649,500 in March of 2025.

### Inventory

Inventory of 119 in March was down 16.8% from 143 in February but up 5.3% from 113 in March of 2025. New listings in March moved up to 29 from 28 in February.

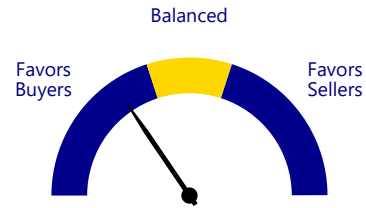
### Market Time

Days on market of 88 in March was up substantially from 59 in February and up considerably from 60 in March of 2025. Months of supply of 7.4 in March was down slightly from 9.2 in February but up moderately from 5.8 in March of 2025.

## KEY STATS

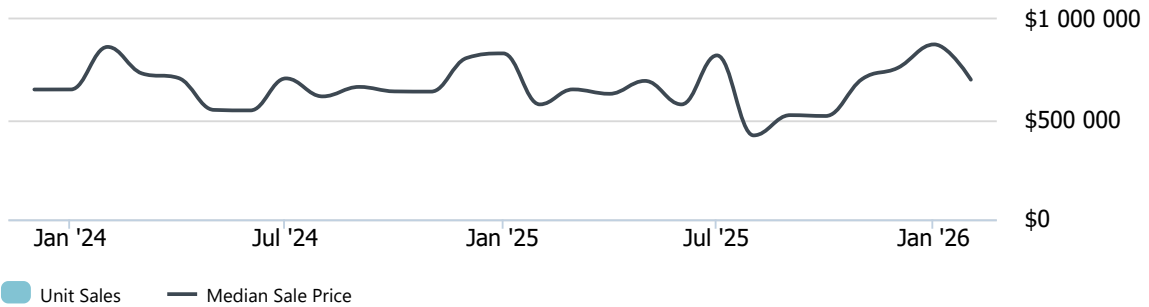
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	29	23	26.1%	20	45.0%
Median Sale Price	\$675k	\$650k	3.8%	\$698k	-3.4%
Inventory	119	113	5.3%	143	-16.8%
Months of Supply	7.4	5.8	27.8%	9.2	-19.4%
Days on Market	88	60	46.7%	59	49.2%
Avg. Sale Price/SqFt	\$396	\$374	5.9%	\$390	1.6%
Sales to LP Ratio	95.1%	97.0%	-1.9%	95.6%	-0.5%
Sales to Orig. LP Ratio	93.1%	94.7%	-1.7%	92.1%	1.1%
New Listings	29	46	-37.0%	28	3.6%
Went to Contract	41	26	57.7%	20	105.0%

## BUYERS/SELLERS MARKET

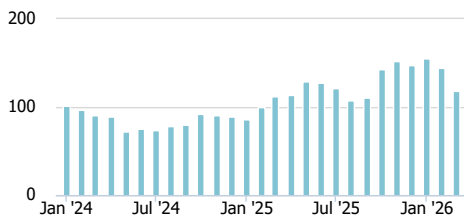


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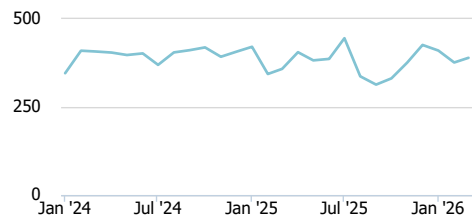
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY  
MARCH, 2026



## QUICK ANALYSIS

- MONTHS OF SUPPLY IN LA QUINTA FOR MARCH IS DOWN 28.9% TO 5.5.
- INVENTORY IN LA QUINTA WAS 447 IN MARCH. THIS IS DOWN 26.5% FROM 608 IN MARCH OF 2025.
- NEW LISTINGS IN LA QUINTA ARE DOWN BY 18.4% FOR MARCH.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 115 unit sales in March. This is down 2.5% from 118 in March of 2025. Sales/list price ratio in March moved down to 95.1% from 96.0% in February.

### Prices

Median price of \$915,000 in March was down 22.1% from \$1,175,000 in February and down 12.9% from \$1,050,000 in March of 2025. 3-month median price of \$930,000 in March was down a little from \$1,012,000 in February and down slightly from \$1,035,000 in March of 2025.

### Inventory

Inventory of 447 in March was down 8.0% from 486 in February and down 26.5% from 608 in March of 2025. New listings in March moved up to 155 from 133 in February.

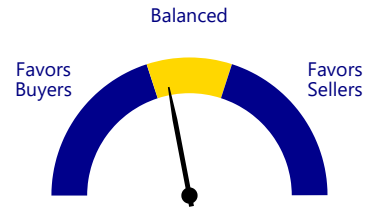
### Market Time

Days on market of 70 in March was down a little from 71 in February but up marginally from 67 in March of 2025. Months of supply of 5.5 in March was down marginally from 6 in February and down modestly from 7.8 in March of 2025.

## KEY STATS

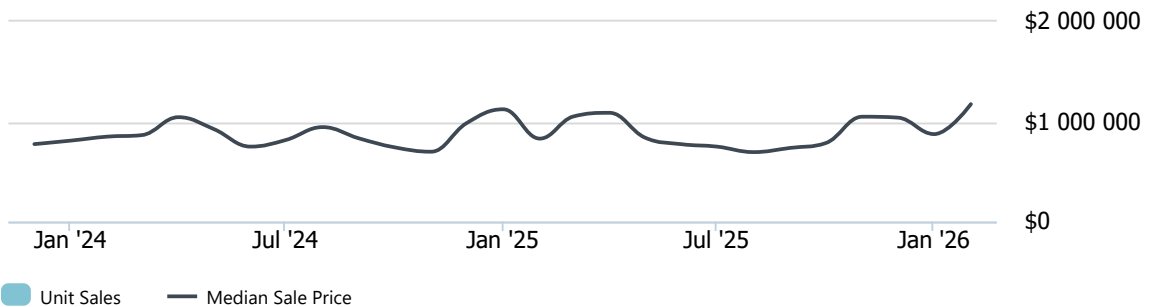
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	115	118	-2.5%	73	57.5%
Median Sale Price	\$915k	\$1,050k	-12.9%	\$1,175k	-22.1%
Inventory	447	608	-26.5%	486	-8.0%
Months of Supply	5.5	7.8	-28.9%	6.0	-7.7%
Days on Market	70	67	4.5%	71	-1.4%
Avg. Sale Price/SqFt	\$593	\$556	6.7%	\$571	3.8%
Sales to LP Ratio	95.1%	96.5%	-1.5%	96.0%	-0.9%
Sales to Orig. LP Ratio	93.6%	94.8%	-1.2%	91.4%	2.5%
New Listings	155	190	-18.4%	133	16.5%
Went to Contract	140	130	7.7%	86	62.8%

## BUYERS/SELLERS MARKET

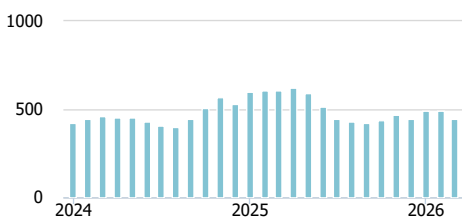


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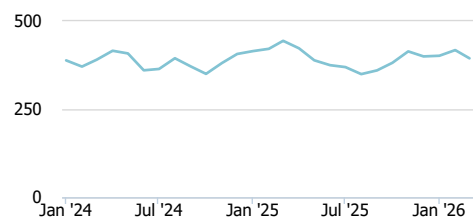
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - CONDOMINIUM  
MARCH, 2026



## QUICK ANALYSIS

- UNIT SALES IN INDIAN WELLS FOR MARCH ARE UP 55.6% TO 14.
- NEW LISTINGS IN INDIAN WELLS WERE 11 IN MARCH. THIS IS DOWN 42.1% FROM 19 IN MARCH OF 2025.
- INVENTORY IN INDIAN WELLS IS DOWN BY 28.6% FOR MARCH.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 14 unit sales in March. This is up 55.6% from 9 in March of 2025. Sales/list price ratio in March moved up to 97.8% from 96.8% in February.

### Prices

Median price of \$692,500 in March was down 27.1% from \$950,000 in February and down 7.7% from \$750,000 in March of 2025. 3-month median price of \$710,000 in March was down just slightly from \$720,000 in February and down slightly from \$754,950 in March of 2025.

### Inventory

Inventory of 45 in March was down 2.2% from 46 in February and down 28.6% from 63 in March of 2025. New listings in March moved down to 11 from 18 in February.

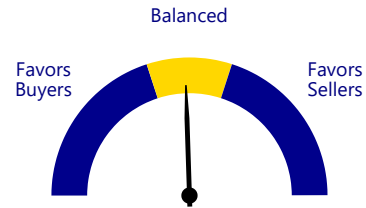
### Market Time

Days on market of 67 in March was down substantially from 108 in February and down slightly from 74 in March of 2025. Months of supply of 7.4 in March was down a little from 8.1 in February and down moderately from 9.3 in March of 2025.

## KEY STATS

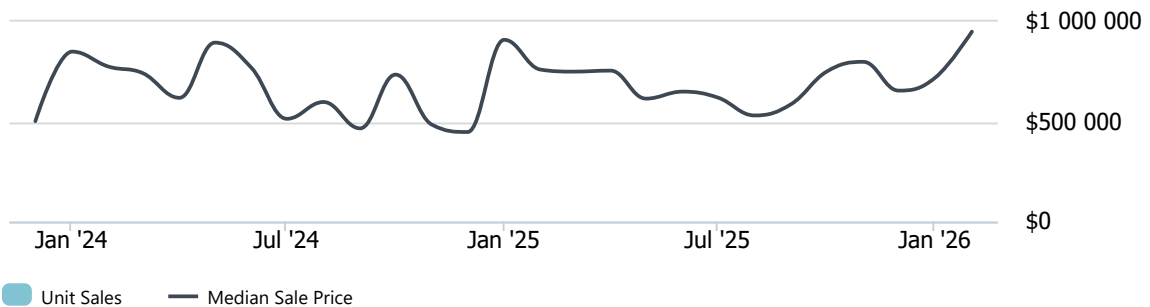
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	14	9	55.6%	3	366.7%
Median Sale Price	\$692k	\$750k	-7.7%	\$950k	-27.1%
Inventory	45	63	-28.6%	46	-2.2%
Months of Supply	7.4	9.3	-20.7%	8.1	-8.9%
Days on Market	67	74	-9.5%	108	-38.0%
Avg. Sale Price/SqFt	\$455	\$462	-1.5%	\$520	-12.5%
Sales to LP Ratio	97.8%	100.0%	-2.1%	96.8%	1.1%
Sales to Orig. LP Ratio	95.3%	96.5%	-1.3%	96.4%	-1.1%
New Listings	11	19	-42.1%	18	-38.9%
Went to Contract	12	10	20.0%	13	-7.7%

## BUYERS/SELLERS MARKET

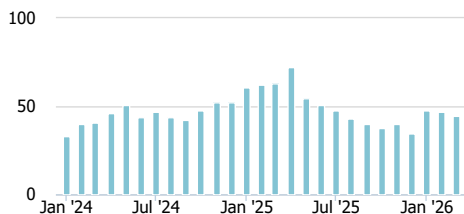


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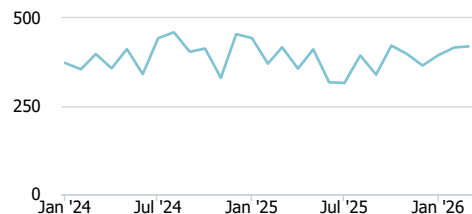
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - SINGLE FAMILY

MARCH, 2026



## QUICK ANALYSIS

- MONTHS OF SUPPLY IN INDIAN WELLS WAS 6.8 IN MARCH. THIS IS DOWN 28.5% FROM 9.5 IN MARCH OF 2025.
- INVENTORY IN INDIAN WELLS IS DOWN BY 24.2% FOR MARCH.
- NEW LISTINGS IN INDIAN WELLS FOR MARCH ARE DOWN 19.0% TO 34.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 20 unit sales in March. This is down 9.1% from 22 in March of 2025. Sales/list price ratio in March moved down to 95.1% from 97.8% in February.

### Prices

Median price of \$2,587,500 in March was up 15.6% from \$2,237,500 in February and up 12.5% from \$2,299,500 in March of 2025. 3-month median price of \$2,200,000 in March was up marginally from \$2,162,500 in February but down a little from \$2,275,000 in March of 2025.

### Inventory

Inventory of 100 in March was down 3.8% from 104 in February and down 24.2% from 132 in March of 2025. New listings were 34 in March, the same as February.

### Market Time

Days on market of 79 in March was down slightly from 89 in February but up a little from 74 in March of 2025. Months of supply of 6.8 in March was down just slightly from 7 in February and down somewhat from 9.5 in March of 2025.

## KEY STATS

	2026	2025	Chg	Prev Mo	Chg
Unit Sales	20	22	-9.1%	13	53.8%
Median Sale Price	\$2,588k	\$2,300k	12.5%	\$2,238k	15.6%
Inventory	100	132	-24.2%	104	-3.8%
Months of Supply	6.8	9.5	-28.5%	7.0	-2.8%
Days on Market	79	74	6.8%	89	-11.2%
Avg. Sale Price/SqFt	\$718	\$776	-7.5%	\$837	-14.1%
Sales to LP Ratio	95.1%	96.8%	-1.7%	97.8%	-2.7%
Sales to Orig. LP Ratio	91.7%	94.2%	-2.7%	96.1%	-4.7%
New Listings	34	42	-19.0%	34	0.0%
Went to Contract	24	27	-11.1%	15	60.0%

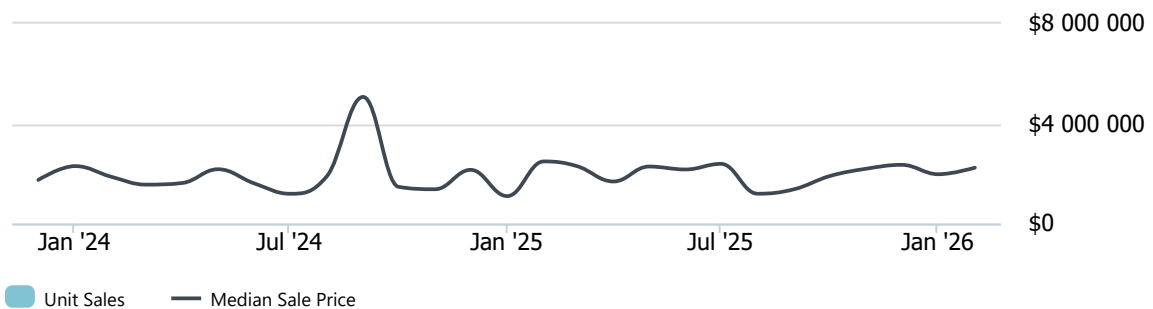
## BUYERS/SELLERS MARKET

Balanced

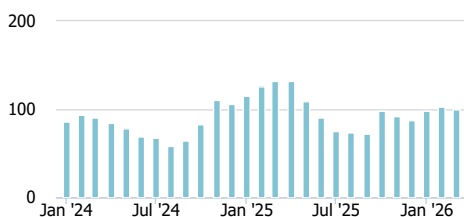


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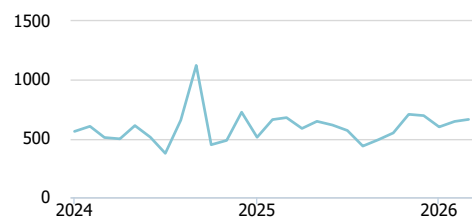
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

PALM DESERT, CA - CONDOMINIUM

MARCH, 2026



## QUICK ANALYSIS

- NEW LISTINGS IN PALM DESERT FOR MARCH ARE DOWN 34.5% TO 110.
- MEDIAN PRICE IN PALM DESERT WAS \$485,000 IN MARCH. THIS IS DOWN 8.1% FROM \$528,000 IN MARCH OF 2025.
- UNIT SALES IN PALM DESERT ARE DOWN BY 7.7% FOR MARCH.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 84 unit sales in March. This is down 7.7% from 91 in March of 2025. Sales/list price ratio was 96.5% in March, the same as February.

### Prices

Median price of \$485,000 in March was up 3.4% from \$469,000 in February but down 8.1% from \$528,000 in March of 2025. 3-month median price of \$485,000 in March was down marginally from \$500,000 in February and down marginally from \$537,300 in March of 2025.

### Inventory

Inventory of 437 in March was down 8.2% from 476 in February and down 6.0% from 465 in March of 2025. New listings in March moved down to 110 from 125 in February.

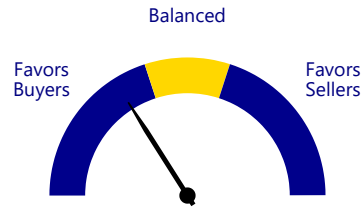
### Market Time

Days on market of 72 in March was up marginally from 70 in February and up marginally from 66 in March of 2025. Months of supply of 7.5 in March was down a little from 8.1 in February and down slightly from 7.9 in March of 2025.

## KEY STATS

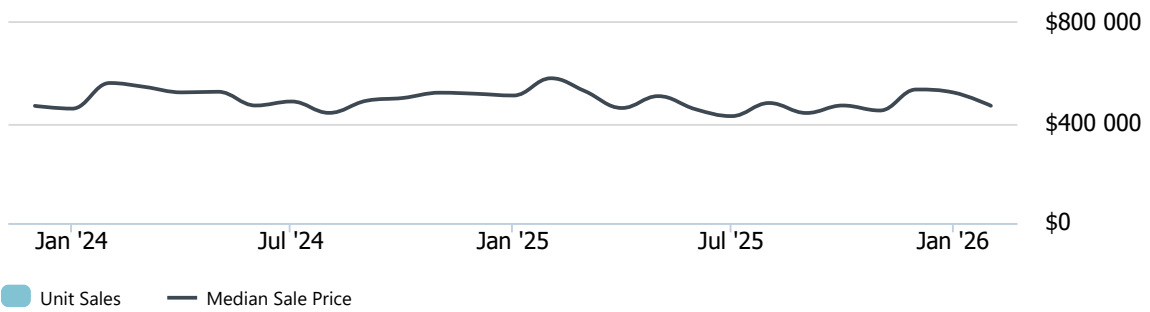
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	84	91	-7.7%	78	7.7%
Median Sale Price	\$485k	\$528k	-8.1%	\$469k	3.4%
Inventory	437	465	-6.0%	476	-8.2%
Months of Supply	7.5	7.9	-4.7%	8.1	-7.3%
Days on Market	72	66	9.1%	70	2.9%
Avg. Sale Price/SqFt	\$354	\$355	-0.5%	\$361	-2.0%
Sales to LP Ratio	96.5%	97.0%	-0.5%	96.5%	-0.1%
Sales to Orig. LP Ratio	93.3%	95.4%	-2.2%	93.6%	-0.4%
New Listings	110	168	-34.5%	125	-12.0%
Went to Contract	97	90	7.8%	111	-12.6%

## BUYERS/SELLERS MARKET

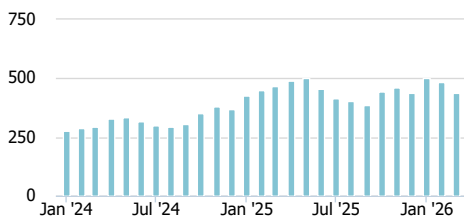


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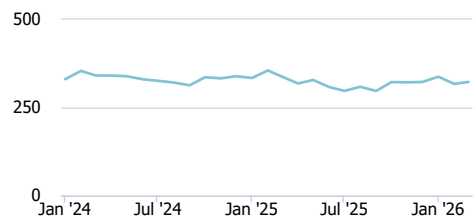
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

PALM DESERT, CA - SINGLE FAMILY

MARCH, 2026



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN PALM DESERT WERE 160 IN MARCH. THIS IS UP 73.9% FROM 92 IN MARCH OF 2025.
- UNIT SALES IN PALM DESERT ARE UP BY 26.7% FOR MARCH.
- NEW LISTINGS IN PALM DESERT FOR MARCH ARE DOWN 11.6% TO 152.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 114 unit sales in March. This is up 26.7% from 90 in March of 2025. Sales/list price ratio in March moved up to 97.3% from 97.0% in February.

### Prices

Median price of \$630,000 in March was down 6.0% from \$670,000 in February but up 1.7% from \$619,500 in March of 2025. 3-month median price of \$646,000 in March was down marginally from \$650,000 in February and down a little from \$648,000 in March of 2025.

### Inventory

Inventory of 471 in March was down 10.5% from 526 in February and down 10.8% from 528 in March of 2025. New listings in March moved up to 152 from 146 in February.

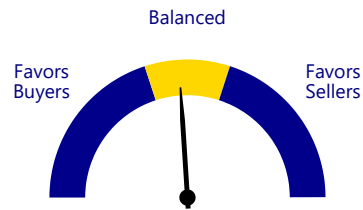
### Market Time

Days on market in March was 63, unchanged from the same month last year. Months of supply of 6.3 in March was down marginally from 7.2 in February and down slightly from 6.9 in March of 2025.

## KEY STATS

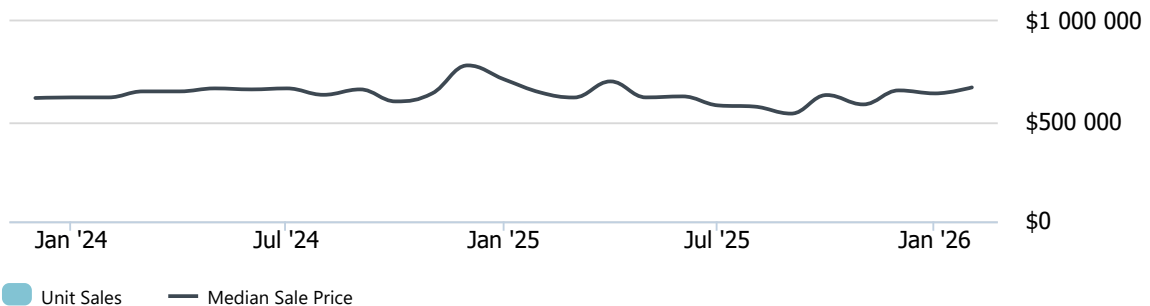
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	114	90	26.7%	61	86.9%
Median Sale Price	\$630k	\$620k	1.7%	\$670k	-6.0%
Inventory	471	528	-10.8%	526	-10.5%
Months of Supply	6.3	6.9	-8.8%	7.2	-12.8%
Days on Market	63	63	0.0%	63	0.0%
Avg. Sale Price/SqFt	\$404	\$370	9.3%	\$421	-3.9%
Sales to LP Ratio	97.3%	96.3%	1.1%	97.0%	0.4%
Sales to Orig. LP Ratio	95.2%	93.4%	1.9%	94.8%	0.4%
New Listings	152	172	-11.6%	146	4.1%
Went to Contract	160	92	73.9%	92	73.9%

## BUYERS/SELLERS MARKET

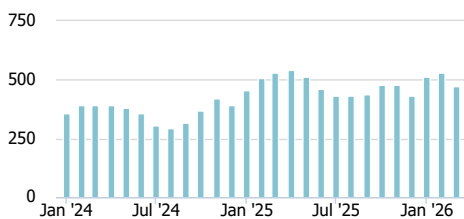


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

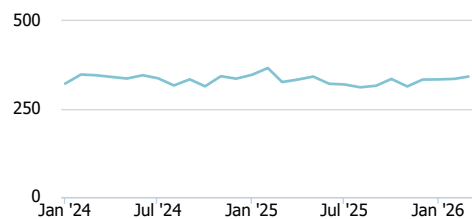
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

INDIO, CA - CONDOMINIUM

MARCH, 2026



## QUICK ANALYSIS

- UNIT SALES IN INDIO FOR MARCH ARE UP 250.0% TO 7.
- NEW LISTINGS IN INDIO WERE 18 IN MARCH. THIS IS UP 350.0% FROM 4 IN MARCH OF 2025.
- LISTINGS UNDER CONTRACT IN INDIO ARE UP BY 350.0% FOR MARCH.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 7 unit sales in March. This is up 250.0% from 2 in March of 2025. Sales/list price ratio in March moved up to 97.1% from 92.0% in February.

### Prices

Median price of \$312,000 in March was up 28.9% from \$242,000 in February and up 22.4% from \$255,000 in March of 2025. 3-month median price of \$280,000 in March was up slightly from \$245,000 in February but down just slightly from \$286,000 in March of 2025.

### Inventory

Inventory of 40 in March was up 25.0% from 32 in February and up 135.3% from 17 in March of 2025. New listings in March moved up to 18 from 5 in February.

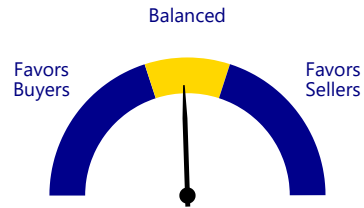
### Market Time

Days on market of 134 in March was way up from 95 in February and up substantially from 31 in March of 2025. Months of supply of 11.7 in March was up a little from 10.7 in February and way up from 3.5 in March of 2025.

## KEY STATS

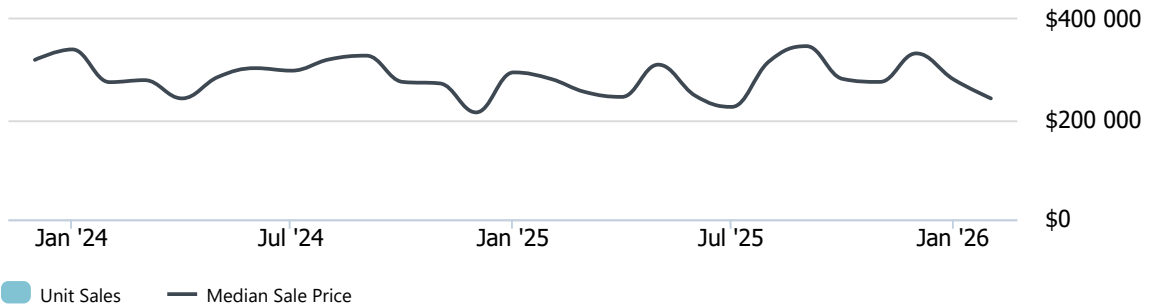
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	7	2	250.0%	3	133.3%
Median Sale Price	\$312k	\$255k	22.4%	\$242k	28.9%
Inventory	40	17	135.3%	32	25.0%
Months of Supply	11.7	3.5	238.6%	10.7	9.8%
Days on Market	134	31	332.3%	95	41.1%
Avg. Sale Price/SqFt	\$266	\$296	-10.2%	\$266	-0.1%
Sales to LP Ratio	97.1%	99.0%	-2.0%	92.0%	5.5%
Sales to Orig. LP Ratio	90.7%	99.0%	-8.5%	89.5%	1.3%
New Listings	18	4	350.0%	5	260.0%
Went to Contract	9	2	350.0%	4	125.0%

## BUYERS/SELLERS MARKET

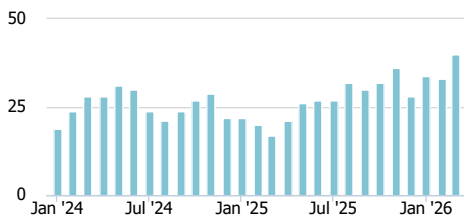


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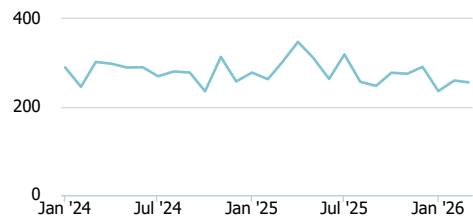
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

INDIO, CA - SINGLE FAMILY  
MARCH, 2026



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN INDIO WERE 130 IN MARCH. THIS IS UP 49.4% FROM 87 IN MARCH OF 2025.
- NEW LISTINGS IN INDIO ARE DOWN BY 23.1% FOR MARCH.
- INVENTORY IN INDIO FOR MARCH IS DOWN 24.8% TO 462.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 104 unit sales in March. This is up 8.3% from 96 in March of 2025. Sales/list price ratio in March moved up to 98.2% from 97.0% in February.

### Prices

Median price of \$545,000 in March was up 0.1% from \$544,500 in February but down 8.7% from \$597,250 in March of 2025. 3-month median price this month is \$545,000, the same as last month.

### Inventory

Inventory of 462 in March was down 6.7% from 495 in February and down 24.8% from 614 in March of 2025. New listings in March moved up to 150 from 119 in February.

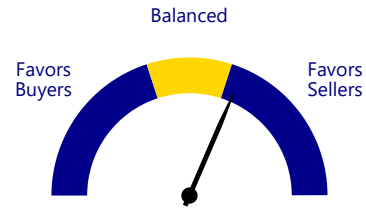
### Market Time

Days on market of 73 in March was down marginally from 87 in February but up somewhat from 59 in March of 2025. Months of supply of 6 in March was down a little from 6.5 in February and down moderately from 8 in March of 2025.

## KEY STATS

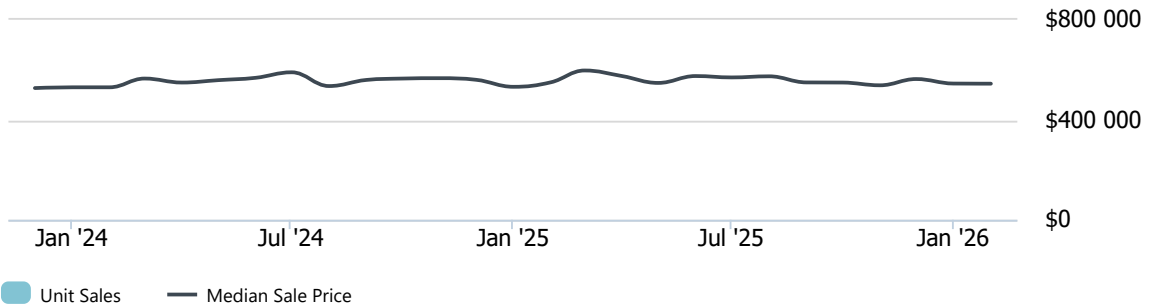
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	104	96	8.3%	72	44.4%
Median Sale Price	\$545k	\$597k	-8.7%	\$544k	0.1%
Inventory	462	614	-24.8%	495	-6.7%
Months of Supply	6.0	8.0	-24.3%	6.5	-7.5%
Days on Market	73	59	23.7%	87	-16.1%
Avg. Sale Price/SqFt	\$295	\$307	-3.8%	\$312	-5.5%
Sales to LP Ratio	98.2%	97.3%	1.0%	97.0%	1.3%
Sales to Orig. LP Ratio	95.6%	95.4%	0.2%	94.4%	1.3%
New Listings	150	195	-23.1%	119	26.1%
Went to Contract	130	87	49.4%	122	6.6%

## BUYERS/SELLERS MARKET

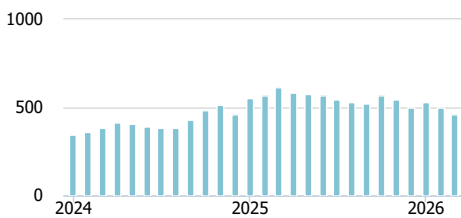


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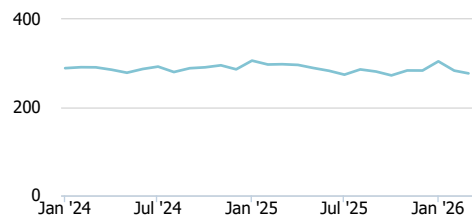
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - CONDOMINIUM

MARCH, 2026



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN RANCHO MIRAGE FOR MARCH ARE UP 39.3% TO 39.
- UNIT SALES IN RANCHO MIRAGE WERE 32 IN MARCH. THIS IS UP 23.1% FROM 26 IN MARCH OF 2025.
- MONTHS OF SUPPLY IN RANCHO MIRAGE IS DOWN BY 14.4% FOR MARCH.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 32 unit sales in March. This is up 23.1% from 26 in March of 2025. Sales/list price ratio in March moved up to 97.0% from 96.4% in February.

### Prices

Median price of \$599,500 in March was up 13.8% from \$527,000 in February and up 1.2% from \$592,400 in March of 2025. 3-month median price of \$575,000 in March was up marginally from \$560,000 in February but down a little from \$613,750 in March of 2025.

### Inventory

Inventory of 160 in March was down 9.6% from 177 in February and down 10.1% from 178 in March of 2025. New listings in March moved down to 44 from 56 in February.

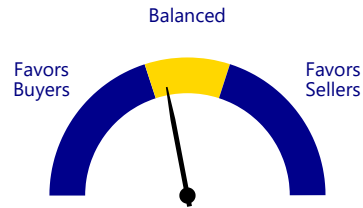
### Market Time

Days on market of 62 in March was up slightly from 57 in February but down a little from 72 in March of 2025. Months of supply of 8.2 in March was down marginally from 9.4 in February and down slightly from 9.6 in March of 2025.

## KEY STATS

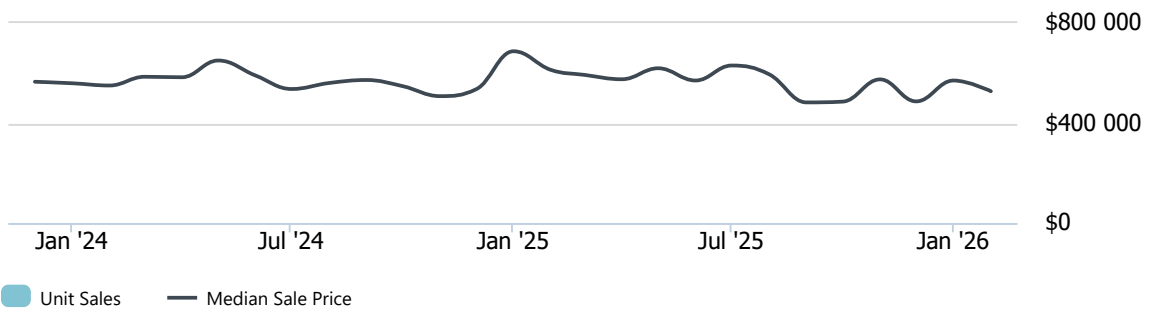
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	32	26	23.1%	22	45.5%
Median Sale Price	\$600k	\$592k	1.2%	\$527k	13.8%
Inventory	160	178	-10.1%	177	-9.6%
Months of Supply	8.2	9.6	-14.4%	9.4	-11.9%
Days on Market	62	72	-13.9%	57	8.8%
Avg. Sale Price/SqFt	\$328	\$336	-2.2%	\$322	2.0%
Sales to LP Ratio	97.0%	96.2%	0.8%	96.4%	0.6%
Sales to Orig. LP Ratio	95.9%	95.2%	0.7%	94.8%	1.2%
New Listings	44	47	-6.4%	56	-21.4%
Went to Contract	39	28	39.3%	34	14.7%

## BUYERS/SELLERS MARKET

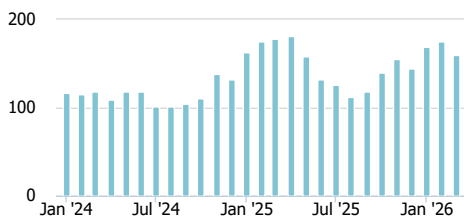


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

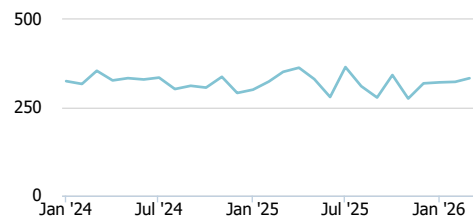
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - SINGLE FAMILY  
MARCH, 2026



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN RANCHO MIRAGE FOR MARCH ARE UP 51.9% TO 79.
- UNIT SALES IN RANCHO MIRAGE WERE 53 IN MARCH. THIS IS UP 23.3% FROM 43 IN MARCH OF 2025.
- NEW LISTINGS IN RANCHO MIRAGE ARE DOWN BY 27.6% FOR MARCH.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 53 unit sales in March. This is up 23.3% from 43 in March of 2025. Sales/list price ratio in March moved down to 96.1% from 96.3% in February.

### Prices

Median price of \$1,070,000 in March was down 22.2% from \$1,375,000 in February and down 7.0% from \$1,150,000 in March of 2025. 3-month median price of \$1,125,000 in March was down a little from \$1,160,000 in February but up marginally from \$1,112,500 in March of 2025.

### Inventory

Inventory of 316 in March was down 2.2% from 323 in February and down 17.7% from 384 in March of 2025. New listings in March moved down to 89 from 90 in February.

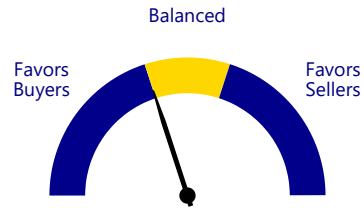
### Market Time

Days on market of 68 in March was up a little from 64 in February and up slightly from 64 in March of 2025. Months of supply of 7.5 in March was down marginally from 7.9 in February and down modestly from 10.1 in March of 2025.

## KEY STATS

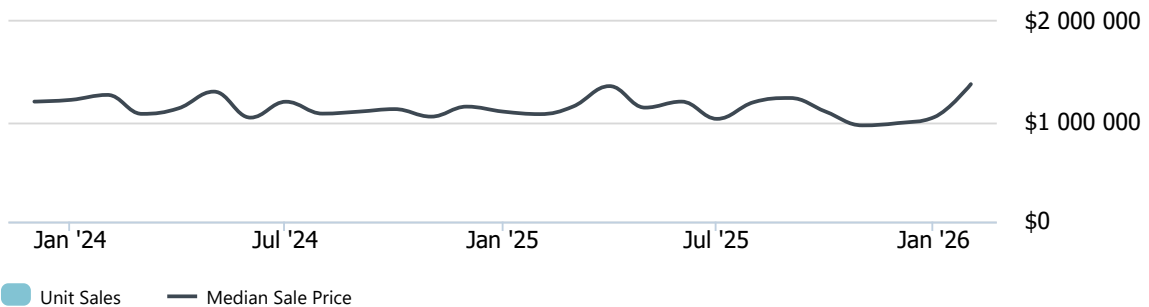
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	53	43	23.3%	46	15.2%
Median Sale Price	\$1,070k	\$1,150k	-7.0%	\$1,375k	-22.2%
Inventory	316	384	-17.7%	323	-2.2%
Months of Supply	7.5	10.1	-25.1%	7.9	-4.3%
Days on Market	68	64	6.2%	64	6.2%
Avg. Sale Price/SqFt	\$444	\$507	-12.3%	\$547	-18.8%
Sales to LP Ratio	96.1%	95.3%	0.8%	96.3%	-0.2%
Sales to Orig. LP Ratio	93.9%	92.8%	1.1%	92.9%	1.1%
New Listings	89	123	-27.6%	90	-1.1%
Went to Contract	79	52	51.9%	60	31.7%

## BUYERS/SELLERS MARKET

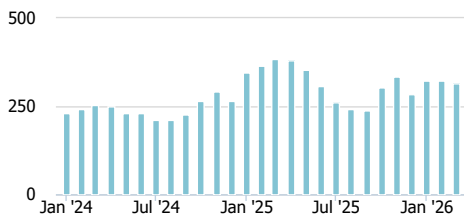


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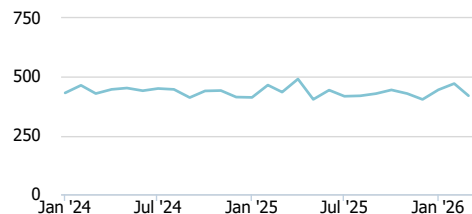
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - CONDOMINIUM

MARCH, 2026



## QUICK ANALYSIS

- INVENTORY IN PALM SPRINGS FOR MARCH IS DOWN 14.4% TO 387.
- MONTHS OF SUPPLY IN PALM SPRINGS WAS 5.6 IN MARCH. THIS IS DOWN 14.2% FROM 6.5 IN MARCH OF 2025.
- PRICE / SQ FT IN PALM SPRINGS IS DOWN BY 12.0% FOR MARCH.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 89 unit sales in March. This is down 7.3% from 96 in March of 2025. Sales/list price ratio in March moved down to 97.6% from 98.1% in February.

### Prices

Median price of \$460,000 in March was up 7.7% from \$427,000 in February and up 1.4% from \$453,750 in March of 2025. 3-month median price of \$444,500 in March was down just slightly from \$445,000 in February and down a little from \$470,000 in March of 2025.

### Inventory

Inventory this month is 387, the same as last month. New listings in March moved down to 139 from 147 in February.

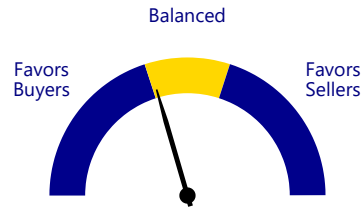
### Market Time

Days on market of 62 in March was down just slightly from 65 in February and down a little from 63 in March of 2025. Months of supply of 5.6 in March was up marginally from 5.5 in February but down marginally from 6.5 in March of 2025.

## KEY STATS

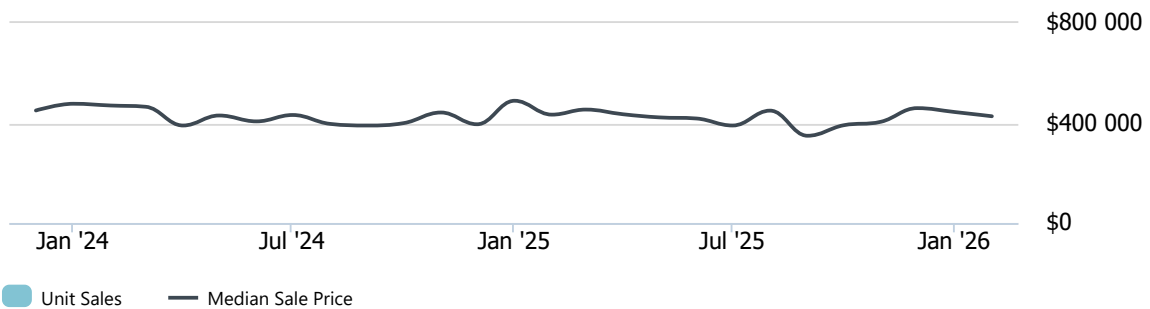
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	89	96	-7.3%	80	11.3%
Median Sale Price	\$460k	\$454k	1.4%	\$427k	7.7%
Inventory	387	452	-14.4%	387	0.0%
Months of Supply	5.6	6.5	-14.2%	5.5	0.8%
Days on Market	62	63	-1.6%	65	-4.6%
Avg. Sale Price/SqFt	\$374	\$425	-12.0%	\$382	-2.2%
Sales to LP Ratio	97.6%	97.4%	0.2%	98.1%	-0.4%
Sales to Orig. LP Ratio	95.7%	94.6%	1.1%	96.2%	-0.5%
New Listings	139	139	0.0%	147	-5.4%
Went to Contract	99	92	7.6%	95	4.2%

## BUYERS/SELLERS MARKET

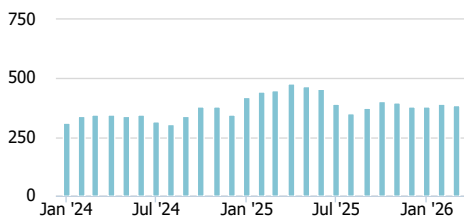


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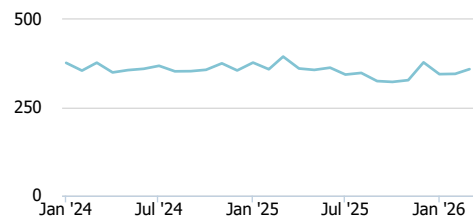
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - SINGLE FAMILY

MARCH, 2026



## QUICK ANALYSIS

- UNIT SALES IN PALM SPRINGS WERE 80 IN MARCH. THIS IS UP 45.5% FROM 55 IN MARCH OF 2025.
- MEDIAN PRICE IN PALM SPRINGS IS DOWN BY 30.4% FOR MARCH.
- LISTINGS UNDER CONTRACT IN PALM SPRINGS FOR MARCH ARE UP 42.3% TO 101.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 80 unit sales in March. This is up 45.5% from 55 in March of 2025. Sales/list price ratio in March moved up to 97.8% from 96.5% in February.

### Prices

Median price of \$905,000 in March was down 2.6% from \$929,000 in February and down 30.4% from \$1,299,900 in March of 2025. 3-month median price of \$980,000 in March was down a little from \$1,085,000 in February and down marginally from \$1,194,000 in March of 2025.

### Inventory

Inventory of 482 in March was down 5.7% from 511 in February and down 16.5% from 577 in March of 2025. New listings in March moved down to 137 from 159 in February.

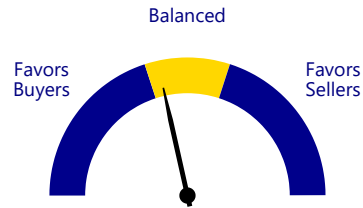
### Market Time

Days on market of 73 in March was up a little from 67 in February and up substantially from 52 in March of 2025. Months of supply of 8.1 in March was down slightly from 8.9 in February and down modestly from 11.1 in March of 2025.

## KEY STATS

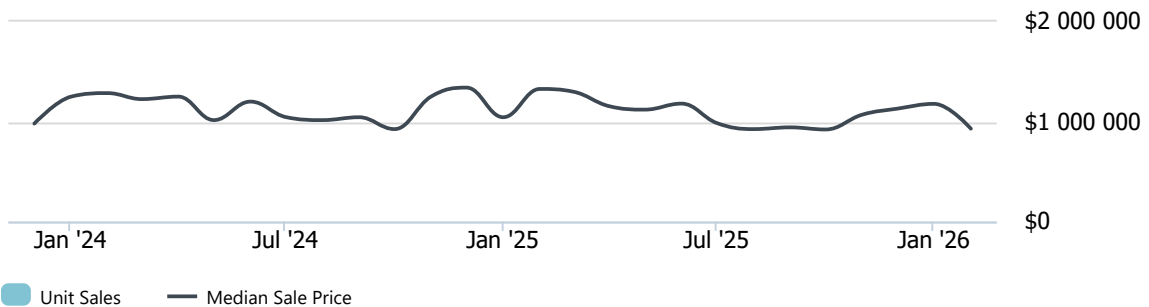
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	80	55	45.5%	57	40.4%
Median Sale Price	\$905k	\$1,300k	-30.4%	\$929k	-2.6%
Inventory	482	577	-16.5%	511	-5.7%
Months of Supply	8.1	11.1	-27.1%	8.9	-9.0%
Days on Market	73	52	40.4%	67	9.0%
Avg. Sale Price/SqFt	\$576	\$686	-16.0%	\$550	4.8%
Sales to LP Ratio	97.8%	95.9%	2.0%	96.5%	1.4%
Sales to Orig. LP Ratio	94.8%	93.3%	1.6%	94.0%	0.8%
New Listings	137	154	-11.0%	159	-13.8%
Went to Contract	101	71	42.3%	76	32.9%

## BUYERS/SELLERS MARKET

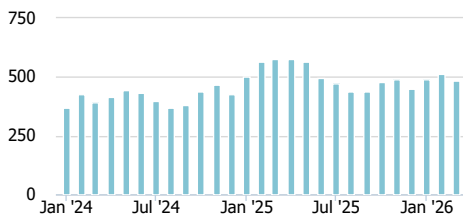


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## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.

