

# MONTHLY MARKET SUMMARY

COACHELLA VALLEY, CA - CONDOMINIUM  
DECEMBER, 2025



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN COACHELLA VALLEY FOR DECEMBER ARE UP 31.0% TO 207.
- UNIT SALES IN COACHELLA VALLEY WERE 194 IN DECEMBER. THIS IS UP 23.6% FROM 157 IN DECEMBER OF 2024.
- MEDIAN PRICE IN COACHELLA VALLEY IS UP BY 8.4% FOR DECEMBER.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 194 unit sales in December. This is up 23.6% from 157 in December of 2024. Sales/list price ratio in December moved up to 97.0% from 96.5% in November.

### Prices

Median price of \$520,500 in December was up 17.4% from \$443,500 in November and up 8.4% from \$480,000 in December of 2024. 3-month median price of \$460,000 in December was up slightly from \$420,000 in November but down just slightly from \$470,000 in December of 2024.

### Inventory

Inventory of 1,149 in December was down 10.4% from 1,282 in November but up 0.6% from 1,142 in December of 2024. New listings in December moved down to 263 from 341 in November.

### Market Time

Days on market of 62 in December was down slightly from 71 in November but up just slightly from 60 in December of 2024. Months of supply of 6.1 in December was down a little from 6.9 in November but up marginally from 6 in December of 2024.

## KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	194	157	23.6%	136	42.6%
Median Sale Price	\$520k	\$480k	8.4%	\$444k	17.4%
Inventory	1149	1142	0.6%	1282	-10.4%
Months of Supply	6.1	6.0	1.7%	6.9	-11.8%
Days on Market	62	60	3.3%	71	-12.7%
Avg. Sale Price/SqFt	\$365	\$354	3.1%	\$341	7.0%
Sales to LP Ratio	97.0%	96.7%	0.3%	96.5%	0.6%
Sales to Orig. LP Ratio	95.2%	95.0%	0.3%	94.0%	1.3%
New Listings	263	273	-3.7%	341	-22.9%
Went to Contract	207	158	31.0%	182	13.7%

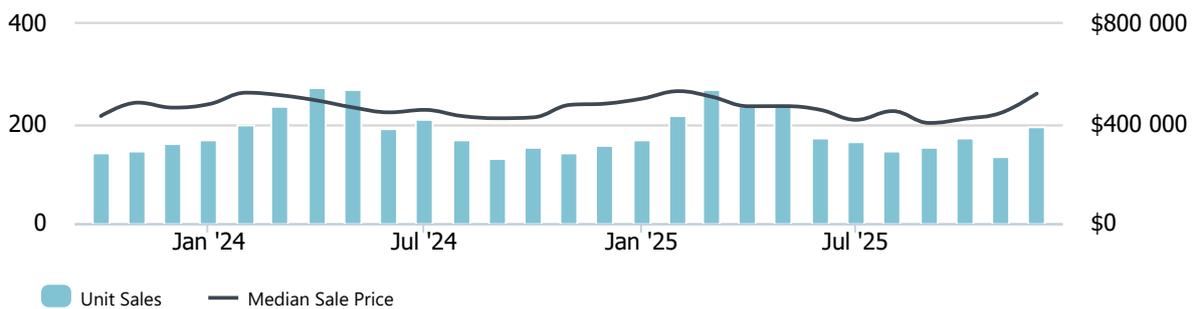
## BUYERS/SELLERS MARKET

Balanced

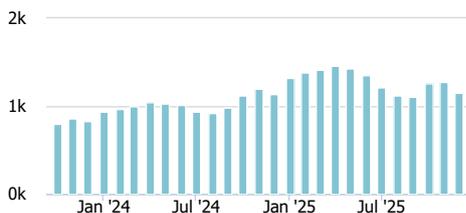


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

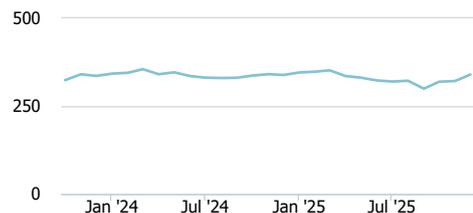
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

COACHELLA VALLEY, CA - SINGLE FAMILY  
DECEMBER, 2025



## QUICK ANALYSIS

- NEW LISTINGS IN COACHELLA VALLEY ARE DOWN BY 10.7% FOR DECEMBER.
- MONTHS OF SUPPLY IN COACHELLA VALLEY FOR DECEMBER IS DOWN 9.6% TO 5.7.
- UNIT SALES IN COACHELLA VALLEY WERE 427 IN DECEMBER. THIS IS UP 4.9% FROM 407 IN DECEMBER OF 2024.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 427 unit sales in December. This is up 4.9% from 407 in December of 2024. Sales/list price ratio in December moved up to 96.8% from 96.4% in November.

### Prices

Median price of \$675,000 in December was up 4.2% from \$647,500 in November and up 0.7% from \$670,000 in December of 2024. 3-month median price of \$655,000 in December was up just slightly from \$641,551 in November but down a little from \$665,000 in December of 2024.

### Inventory

Inventory of 2,503 in December was down 13.1% from 2,879 in November and down 5.7% from 2,654 in December of 2024. New listings in December moved down to 527 from 718 in November.

### Market Time

Days on market of 60 in December was down marginally from 68 in November but very slightly up from 59 in December of 2024. Months of supply of 5.7 in December was down slightly from 6.6 in November and down marginally from 6.3 in December of 2024.

## KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	427	407	4.9%	369	15.7%
Median Sale Price	\$675k	\$670k	0.7%	\$648k	4.2%
Inventory	2503	2654	-5.7%	2879	-13.1%
Months of Supply	5.7	6.3	-9.6%	6.6	-13.4%
Days on Market	60	59	1.7%	68	-11.8%
Avg. Sale Price/SqFt	\$456	\$475	-4.1%	\$441	3.3%
Sales to LP Ratio	96.8%	95.3%	1.6%	96.4%	0.4%
Sales to Orig. LP Ratio	95.0%	93.9%	1.2%	94.5%	0.6%
New Listings	527	590	-10.7%	718	-26.6%
Went to Contract	456	430	6.0%	435	4.8%

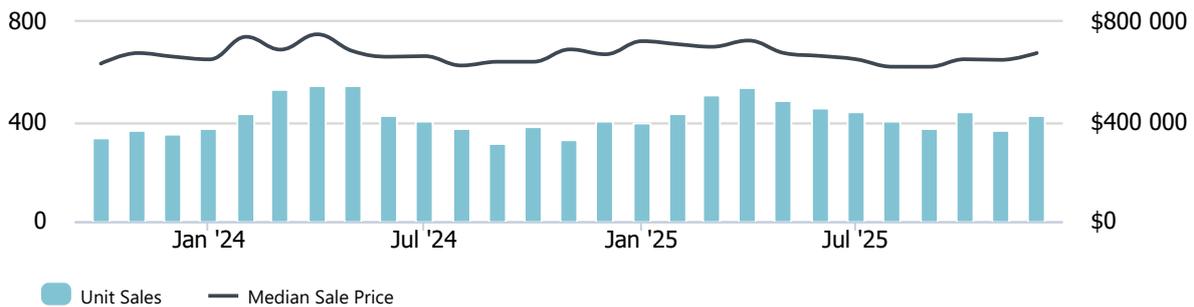
## BUYERS/SELLERS MARKET

Balanced

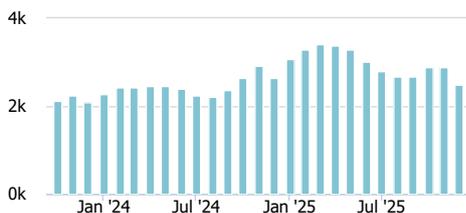


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## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM  
DECEMBER, 2025



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN LA QUINTA FOR DECEMBER ARE UP 41.2% TO 24.
- MONTHS OF SUPPLY IN LA QUINTA WAS 8.1 IN DECEMBER. THIS IS UP 72.0% FROM 4.7 IN DECEMBER OF 2024.
- INVENTORY IN LA QUINTA IS UP BY 41.6% FOR DECEMBER.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 21 unit sales in December. This is up 5.0% from 20 in December of 2024. Sales/list price ratio in December moved up to 96.7% from 95.0% in November.

### Prices

Median price of \$730,000 in December was up 4.4% from \$699,000 in November but down 9.5% from \$807,000 in December of 2024. 3-month median price of \$699,500 in December was up somewhat from \$563,615 in November and up just slightly from \$668,000 in December of 2024.

### Inventory

Inventory of 126 in December was down 11.3% from 142 in November but up 41.6% from 89 in December of 2024. New listings in December moved down to 29 from 34 in November.

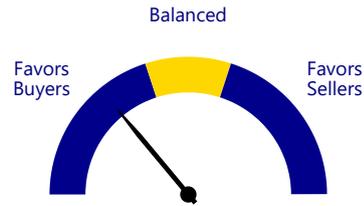
### Market Time

Days on market of 61 in December was down slightly from 75 in November but up marginally from 52 in December of 2024. Months of supply of 8.1 in December was down a little from 9.2 in November but way up from 4.7 in December of 2024.

## KEY STATS

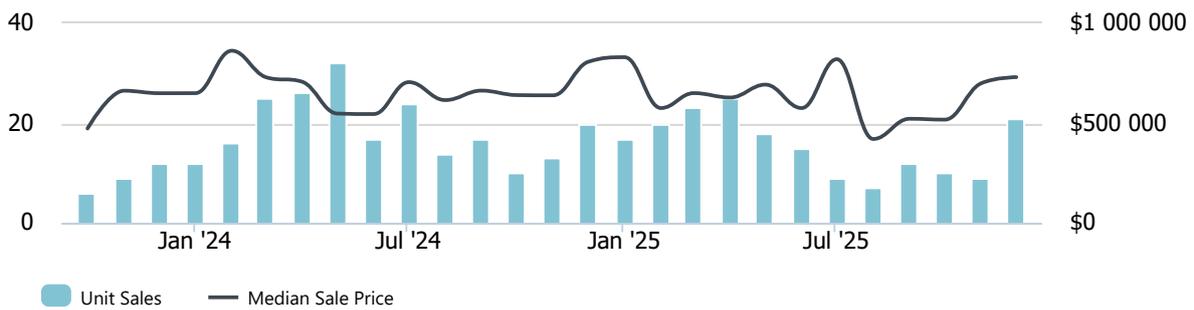
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	21	20	5.0%	9	133.3%
Median Sale Price	\$730k	\$807k	-9.5%	\$699k	4.4%
Inventory	126	89	41.6%	142	-11.3%
Months of Supply	8.1	4.7	72.0%	9.2	-11.7%
Days on Market	61	52	17.3%	75	-18.7%
Avg. Sale Price/SqFt	\$403	\$406	-0.6%	\$366	10.1%
Sales to LP Ratio	96.7%	97.3%	-0.6%	95.0%	1.8%
Sales to Orig. LP Ratio	95.5%	96.0%	-0.5%	92.1%	3.7%
New Listings	29	25	16.0%	34	-14.7%
Went to Contract	24	17	41.2%	16	50.0%

## BUYERS/SELLERS MARKET

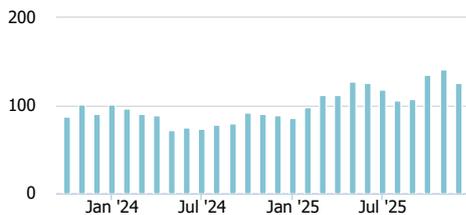


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## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY  
DECEMBER, 2025



## QUICK ANALYSIS

- MONTHS OF SUPPLY IN LA QUINTA FOR DECEMBER IS DOWN 33.5% TO 4.7.
- NEW LISTINGS IN LA QUINTA WERE 93 IN DECEMBER. THIS IS DOWN 21.8% FROM 119 IN DECEMBER OF 2024.
- DAYS ON MARKET IN LA QUINTA IS DOWN BY 32.3% FOR DECEMBER.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 75 unit sales in December. This is up 7.1% from 70 in December of 2024. Sales/list price ratio in December moved up to 97.0% from 95.6% in November.

### Prices

Median price of \$1,040,000 in December was down 0.9% from \$1,049,000 in November but up 5.6% from \$985,000 in December of 2024. 3-month median price of \$921,000 in December was up marginally from \$842,250 in November and up somewhat from \$762,225 in December of 2024.

### Inventory

Inventory of 391 in December was down 10.7% from 438 in November and down 25.0% from 521 in December of 2024. New listings in December moved down to 93 from 129 in November.

### Market Time

Days on market of 44 in December was down substantially from 69 in November and down somewhat from 65 in December of 2024. Months of supply of 4.7 in December was down a little from 5.3 in November and down moderately from 7 in December of 2024.

## KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	75	70	7.1%	55	36.4%
Median Sale Price	\$1,040k	\$985k	5.6%	\$1,049k	-0.9%
Inventory	391	521	-25.0%	438	-10.7%
Months of Supply	4.7	7.0	-33.5%	5.3	-11.2%
Days on Market	44	65	-32.3%	69	-36.2%
Avg. Sale Price/SqFt	\$539	\$577	-6.6%	\$532	1.3%
Sales to LP Ratio	97.0%	90.5%	7.1%	95.6%	1.4%
Sales to Orig. LP Ratio	96.0%	89.4%	7.3%	94.7%	1.3%
New Listings	93	119	-21.8%	129	-27.9%
Went to Contract	84	78	7.7%	70	20.0%

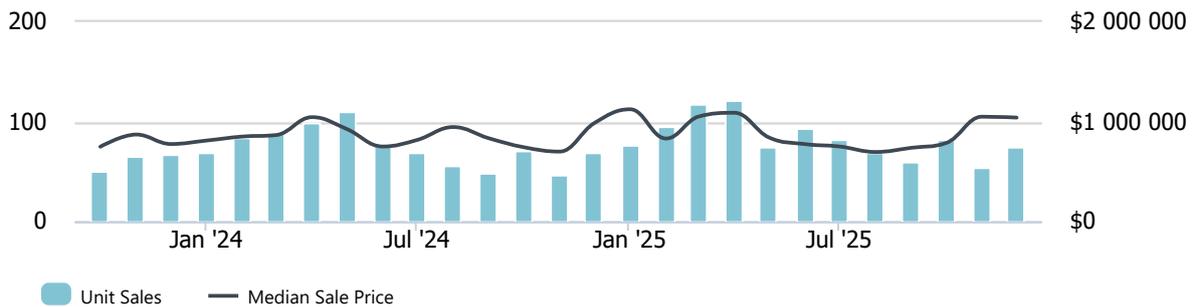
## BUYERS/SELLERS MARKET

Balanced

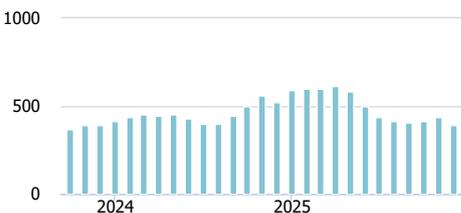


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## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - CONDOMINIUM  
DECEMBER, 2025



## QUICK ANALYSIS

- MEDIAN PRICE IN INDIAN WELLS IS UP BY 46.2% FOR DECEMBER.
- LISTINGS UNDER CONTRACT IN INDIAN WELLS FOR DECEMBER ARE UP 80.0% TO 9.
- NEW LISTINGS IN INDIAN WELLS WERE 4 IN DECEMBER. THIS IS DOWN 63.6% FROM 11 IN DECEMBER OF 2024.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 5 unit sales in December. This is down 28.6% from 7 in December of 2024. Sales/list price ratio in December moved up to 95.4% from 95.1% in November.

### Prices

Median price of \$655,000 in December was down 18.0% from \$799,000 in November but up 46.2% from \$448,000 in December of 2024. 3-month median price of \$750,000 in December was up just slightly from \$725,000 in November and up considerably from \$484,000 in December of 2024.

### Inventory

Inventory of 31 in December was down 22.5% from 40 in November and down 40.4% from 52 in December of 2024. New listings in December moved down to 4 from 11 in November.

### Market Time

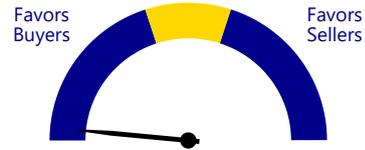
Days on market of 63 in December was down substantially from 124 in November but up a little from 60 in December of 2024. Months of supply of 4.8 in December was down slightly from 6 in November and down substantially from 8 in December of 2024.

## KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	5	7	-28.6%	3	66.7%
Median Sale Price	\$655k	\$448k	46.2%	\$799k	-18.0%
Inventory	31	52	-40.4%	40	-22.5%
Months of Supply	4.8	8.0	-40.4%	6.0	-20.5%
Days on Market	63	60	5.0%	124	-49.2%
Avg. Sale Price/SqFt	\$359	\$425	-15.5%	\$520	-30.9%
Sales to LP Ratio	95.4%	97.7%	-2.3%	95.1%	0.4%
Sales to Orig. LP Ratio	93.9%	96.3%	-2.5%	93.3%	0.7%
New Listings	4	11	-63.6%	11	-63.6%
Went to Contract	9	5	80.0%	3	200.0%

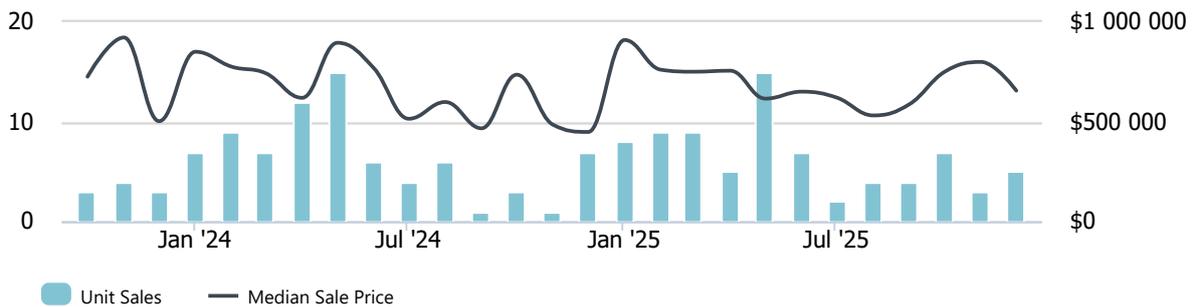
## BUYERS/SELLERS MARKET

Balanced

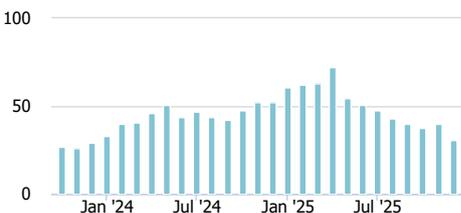


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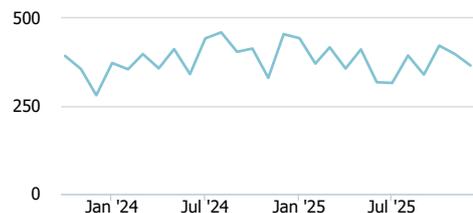
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - SINGLE FAMILY  
DECEMBER, 2025



## QUICK ANALYSIS

- UNIT SALES IN INDIAN WELLS FOR DECEMBER ARE UP 72.7% TO 19.
- LISTINGS UNDER CONTRACT IN INDIAN WELLS WERE 15 IN DECEMBER. THIS IS UP 50.0% FROM 10 IN DECEMBER OF 2024.
- DAYS ON MARKET IN INDIAN WELLS IS UP BY 58.5% FOR DECEMBER.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 19 unit sales in December. This is up 72.7% from 11 in December of 2024. Sales/list price ratio in December moved down to 94.7% from 95.0% in November.

### Prices

Median price of \$2,350,000 in December was up 7.1% from \$2,194,500 in November and up 9.3% from \$2,150,000 in December of 2024. 3-month median price of \$2,182,000 in December was up marginally from \$1,875,000 in November and way up from \$1,495,000 in December of 2024.

### Inventory

Inventory of 80 in December was down 11.1% from 90 in November and down 24.5% from 106 in December of 2024. New listings in December moved down to 15 from 22 in November.

### Market Time

Days on market of 65 in December was up substantially from 43 in November and way up from 41 in December of 2024. Months of supply of 5 in December was down a little from 5.9 in November and down moderately from 7.1 in December of 2024.

## KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	19	11	72.7%	14	35.7%
Median Sale Price	\$2,350k	\$2,150k	9.3%	\$2,194k	7.1%
Inventory	80	106	-24.5%	90	-11.1%
Months of Supply	5.0	7.1	-29.7%	5.9	-14.8%
Days on Market	65	41	58.5%	43	51.2%
Avg. Sale Price/SqFt	\$742	\$746	-0.5%	\$803	-7.5%
Sales to LP Ratio	94.7%	96.8%	-2.2%	95.0%	-0.3%
Sales to Orig. LP Ratio	93.0%	98.2%	-5.3%	94.7%	-1.8%
New Listings	15	18	-16.7%	22	-31.8%
Went to Contract	15	10	50.0%	22	-31.8%

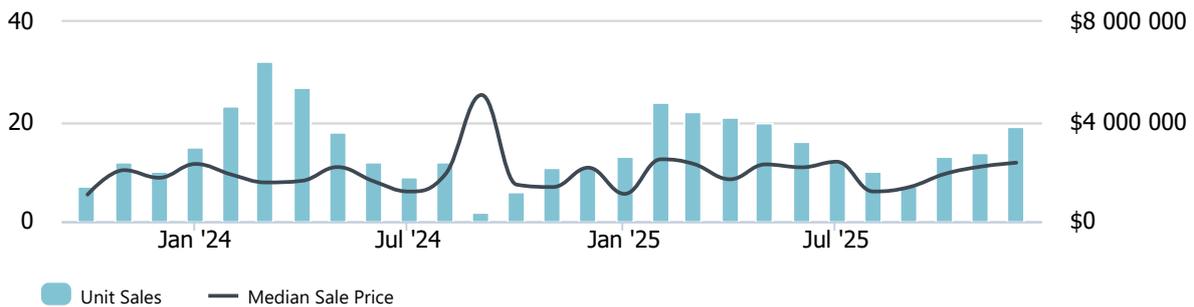
## BUYERS/SELLERS MARKET

Balanced

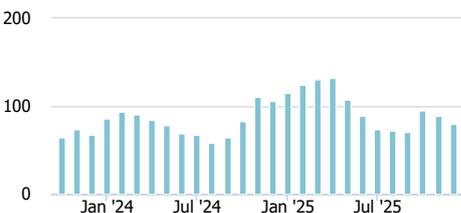


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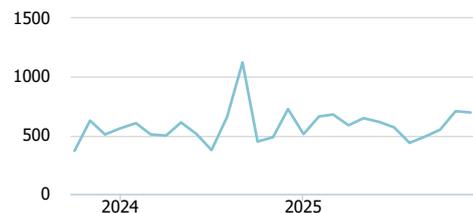
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

PALM DESERT, CA - CONDOMINIUM  
DECEMBER, 2025



## QUICK ANALYSIS

- UNIT SALES IN PALM DESERT WERE 75 IN DECEMBER. THIS IS UP 38.9% FROM 54 IN DECEMBER OF 2024.
- LISTINGS UNDER CONTRACT IN PALM DESERT ARE UP BY 53.2% FOR DECEMBER.
- DAYS ON MARKET IN PALM DESERT FOR DECEMBER IS UP 11.1% TO 70.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 75 unit sales in December. This is up 38.9% from 54 in December of 2024. Sales/list price ratio in December moved up to 97.2% from 96.9% in November.

### Prices

Median price of \$534,000 in December was up 18.7% from \$450,000 in November and up 3.3% from \$517,000 in December of 2024. 3-month median price of \$489,500 in December was up a little from \$450,000 in November but down marginally from \$510,000 in December of 2024.

### Inventory

Inventory of 399 in December was down 9.9% from 443 in November but up 8.4% from 368 in December of 2024. New listings in December moved down to 93 from 121 in November.

### Market Time

Days on market of 70 in December was down a little from 75 in November but up slightly from 63 in December of 2024. Months of supply of 6.8 in December was down marginally from 7.8 in November but up a little from 6.3 in December of 2024.

## KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	75	54	38.9%	49	53.1%
Median Sale Price	\$534k	\$517k	3.3%	\$450k	18.7%
Inventory	399	368	8.4%	443	-9.9%
Months of Supply	6.8	6.3	7.0%	7.8	-12.6%
Days on Market	70	63	11.1%	75	-6.7%
Avg. Sale Price/SqFt	\$366	\$359	1.9%	\$322	13.8%
Sales to LP Ratio	97.2%	97.2%	0.0%	96.9%	0.4%
Sales to Orig. LP Ratio	95.5%	95.1%	0.4%	94.6%	1.0%
New Listings	93	91	2.2%	121	-23.1%
Went to Contract	72	47	53.2%	62	16.1%

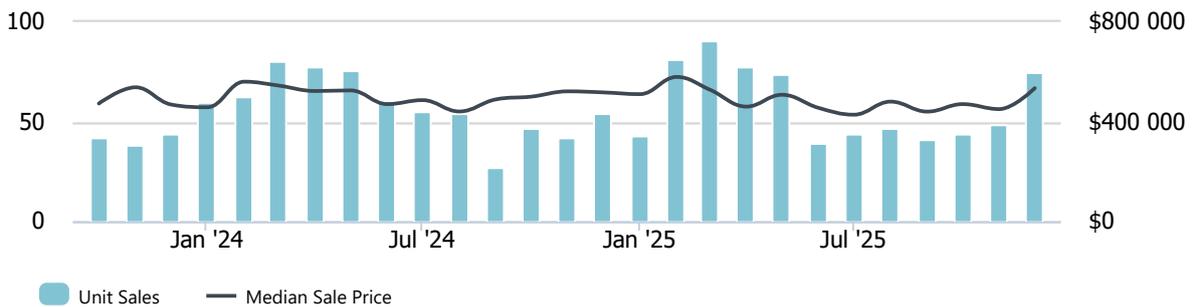
## BUYERS/SELLERS MARKET

Balanced

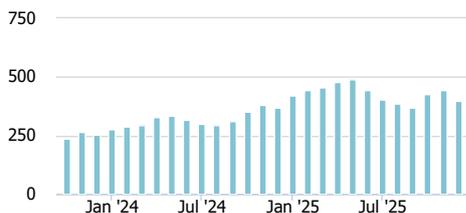


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## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

PALM DESERT, CA - SINGLE FAMILY  
DECEMBER, 2025



## QUICK ANALYSIS

- UNIT SALES IN PALM DESERT FOR DECEMBER ARE UP 28.8% TO 85.
- LISTINGS UNDER CONTRACT IN PALM DESERT WERE 102 IN DECEMBER. THIS IS UP 18.6% FROM 86 IN DECEMBER OF 2024.
- MEDIAN PRICE IN PALM DESERT IS DOWN BY 14.7% FOR DECEMBER.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 85 unit sales in December. This is up 28.8% from 66 in December of 2024. Sales/list price ratio in December moved up to 98.0% from 96.2% in November.

### Prices

Median price of \$665,000 in December was up 13.7% from \$585,000 in November but down 14.7% from \$780,000 in December of 2024. 3-month median price of \$631,814 in December was up marginally from \$585,000 in November but down a little from \$665,000 in December of 2024.

### Inventory

Inventory of 383 in December was down 15.3% from 452 in November and down 1.5% from 389 in December of 2024. New listings in December moved down to 99 from 112 in November.

### Market Time

Days on market of 64 in December was down marginally from 73 in November but up a little from 54 in December of 2024. Months of supply in December was 5.1, unchanged from the same month last year.

## KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	85	66	28.8%	57	49.1%
Median Sale Price	\$665k	\$780k	-14.7%	\$585k	13.7%
Inventory	383	389	-1.5%	452	-15.3%
Months of Supply	5.1	5.1	-0.0%	6.2	-17.1%
Days on Market	64	54	18.5%	73	-12.3%
Avg. Sale Price/SqFt	\$420	\$514	-18.2%	\$399	5.3%
Sales to LP Ratio	98.0%	96.6%	1.5%	96.2%	1.9%
Sales to Orig. LP Ratio	96.3%	96.9%	-0.7%	93.1%	3.4%
New Listings	99	102	-2.9%	112	-11.6%
Went to Contract	102	86	18.6%	77	32.5%

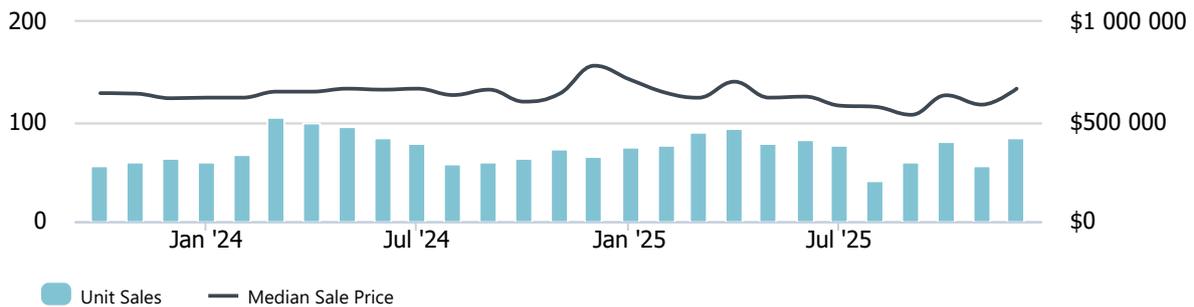
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Balanced



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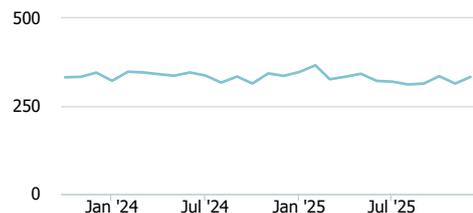
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

INDIO, CA - CONDOMINIUM  
DECEMBER, 2025



## QUICK ANALYSIS

- MEDIAN PRICE IN INDIO FOR DECEMBER IS UP 55.1% TO \$332,000.
- UNIT SALES IN INDIO WERE 3 IN DECEMBER. THIS IS DOWN 50.0% FROM 6 IN DECEMBER OF 2024.
- NEW LISTINGS IN INDIO ARE DOWN BY 33.3% FOR DECEMBER.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 3 unit sales in December. This is down 50.0% from 6 in December of 2024. Sales/list price ratio in December moved down to 97.9% from 98.6% in November.

### Prices

Median price of \$332,000 in December was up 20.7% from \$275,000 in November and up 55.1% from \$214,000 in December of 2024. 3-month median price of \$282,500 in December was down marginally from \$290,000 in November but up marginally from \$242,500 in December of 2024.

### Inventory

Inventory of 23 in December was down 25.8% from 31 in November but up 4.5% from 22 in December of 2024. New listings in December moved down to 4 from 7 in November.

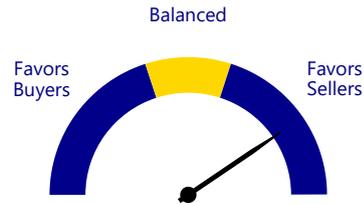
### Market Time

Days on market of 31 in December was way up from 2 in November but down substantially from 104 in December of 2024. Months of supply of 6.9 in December was down modestly from 8.7 in November but way up from 4.6 in December of 2024.

## KEY STATS

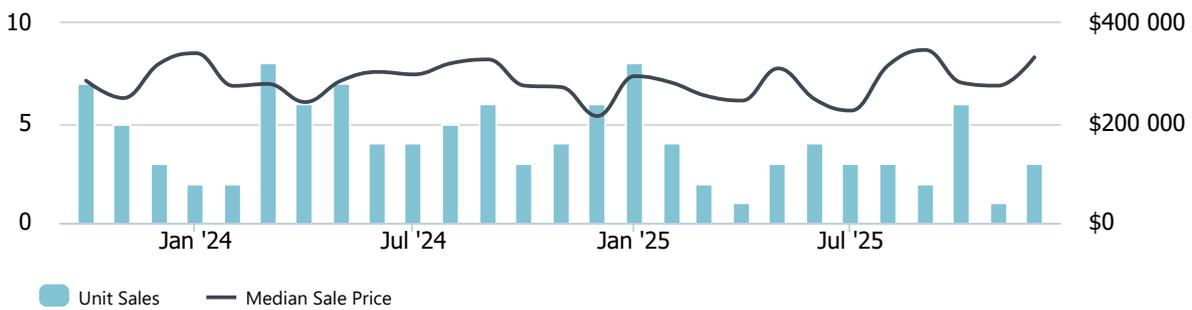
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	3	6	-50.0%	1	200.0%
Median Sale Price	\$332k	\$214k	55.1%	\$275k	20.7%
Inventory	23	22	4.5%	31	-25.8%
Months of Supply	6.9	4.6	49.0%	8.7	-20.2%
Days on Market	31	104	-70.2%	2	1,450.0%
Avg. Sale Price/SqFt	\$271	\$265	2.6%	\$276	-1.5%
Sales to LP Ratio	97.9%	93.0%	5.3%	98.6%	-0.6%
Sales to Orig. LP Ratio	98.2%	88.8%	10.6%	98.6%	-0.4%
New Listings	4	6	-33.3%	7	-42.9%
Went to Contract	7	8	-12.5%	4	75.0%

## BUYERS/SELLERS MARKET

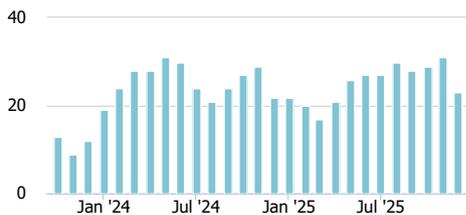


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

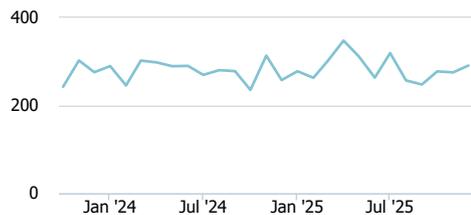
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

INDIO, CA - SINGLE FAMILY  
DECEMBER, 2025



## QUICK ANALYSIS

- UNIT SALES IN INDIO WERE 60 IN DECEMBER. THIS IS DOWN 24.1% FROM 79 IN DECEMBER OF 2024.
- NEW LISTINGS IN INDIO ARE DOWN BY 22.4% FOR DECEMBER.
- DAYS ON MARKET IN INDIO FOR DECEMBER IS UP 15.4% TO 60.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 60 unit sales in December. This is down 24.1% from 79 in December of 2024. Sales/list price ratio in December moved down to 97.6% from 97.8% in November.

### Prices

Median price of \$561,500 in December was up 4.4% from \$538,000 in November and up 0.3% from \$560,000 in December of 2024. 3-month median price of \$550,000 in December was very slightly up from \$549,000 in November but down just slightly from \$565,000 in December of 2024.

### Inventory

Inventory of 449 in December was down 15.4% from 531 in November and down 3.0% from 463 in December of 2024. New listings in December moved down to 83 from 121 in November.

### Market Time

Days on market of 60 in December was down a little from 73 in November but up marginally from 52 in December of 2024. Months of supply of 5.9 in December was down slightly from 6.8 in November and down a little from 6.2 in December of 2024.

## KEY STATS

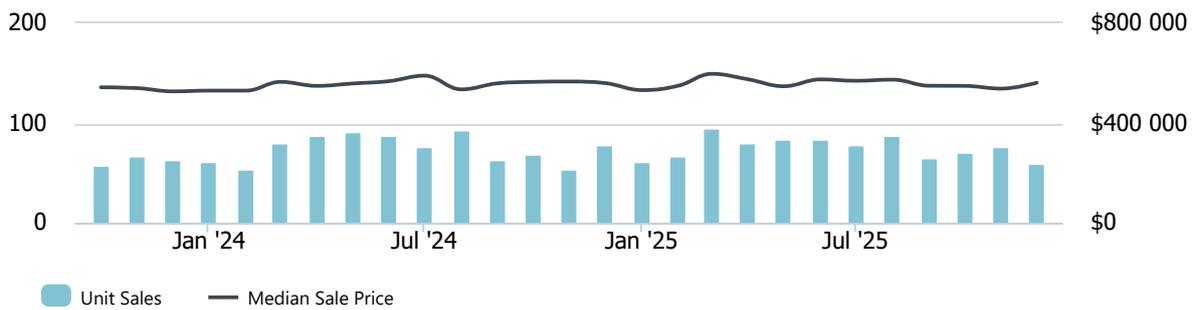
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	60	79	-24.1%	76	-21.1%
Median Sale Price	\$562k	\$560k	0.3%	\$538k	4.4%
Inventory	449	463	-3.0%	531	-15.4%
Months of Supply	5.9	6.2	-4.6%	6.8	-13.7%
Days on Market	60	52	15.4%	73	-17.8%
Avg. Sale Price/SqFt	\$292	\$292	0.2%	\$307	-4.9%
Sales to LP Ratio	97.6%	98.3%	-0.8%	97.8%	-0.2%
Sales to Orig. LP Ratio	95.7%	97.0%	-1.3%	95.7%	0.0%
New Listings	83	107	-22.4%	121	-31.4%
Went to Contract	78	77	1.3%	85	-8.2%

## BUYERS/SELLERS MARKET

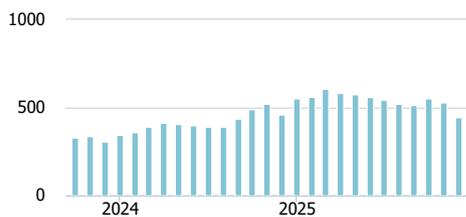


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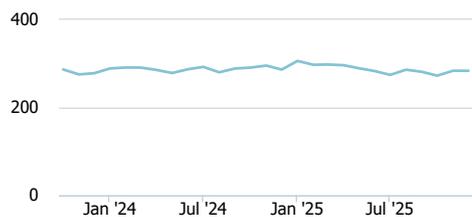
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - CONDOMINIUM  
DECEMBER, 2025



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN RANCHO MIRAGE FOR DECEMBER ARE UP 46.2% TO 19.
- UNIT SALES IN RANCHO MIRAGE WERE 17 IN DECEMBER. THIS IS UP 21.4% FROM 14 IN DECEMBER OF 2024.
- DAYS ON MARKET IN RANCHO MIRAGE IS UP BY 43.2% FOR DECEMBER.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 17 unit sales in December. This is up 21.4% from 14 in December of 2024. Sales/list price ratio in December moved up to 97.2% from 95.1% in November.

### Prices

Median price of \$450,000 in December was down 21.7% from \$574,500 in November and down 15.9% from \$535,000 in December of 2024. 3-month median price of \$510,000 in December was very slightly up from \$500,000 in November but down just slightly from \$530,500 in December of 2024.

### Inventory

Inventory of 123 in December was down 12.8% from 141 in November and down 6.8% from 132 in December of 2024. New listings in December moved down to 23 from 41 in November.

### Market Time

Days on market of 63 in December was up considerably from 38 in November and up substantially from 44 in December of 2024. Months of supply of 6.6 in December was down slightly from 7.7 in November and down a little from 7.2 in December of 2024.

## KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	17	14	21.4%	8	112.5%
Median Sale Price	\$450k	\$535k	-15.9%	\$574k	-21.7%
Inventory	123	132	-6.8%	141	-12.8%
Months of Supply	6.6	7.2	-7.7%	7.7	-13.9%
Days on Market	63	44	43.2%	38	65.8%
Avg. Sale Price/SqFt	\$329	\$297	10.8%	\$276	19.1%
Sales to LP Ratio	97.2%	93.3%	4.2%	95.1%	2.3%
Sales to Orig. LP Ratio	94.3%	92.4%	2.0%	94.8%	-0.5%
New Listings	23	29	-20.7%	41	-43.9%
Went to Contract	19	13	46.2%	16	18.8%

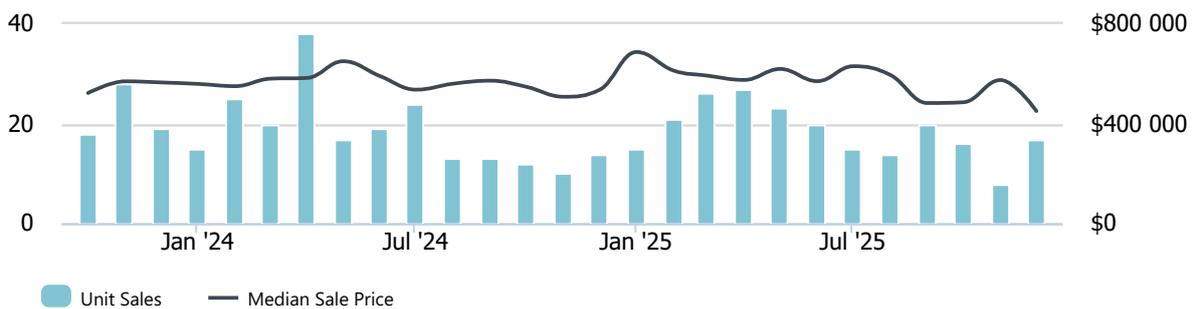
## BUYERS/SELLERS MARKET

Balanced

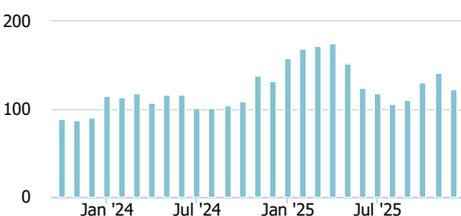


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - SINGLE FAMILY  
DECEMBER, 2025



## QUICK ANALYSIS

- NEW LISTINGS IN RANCHO MIRAGE ARE DOWN BY 23.3% FOR DECEMBER.
- DAYS ON MARKET IN RANCHO MIRAGE FOR DECEMBER IS DOWN 32.9% TO 55.
- MEDIAN PRICE IN RANCHO MIRAGE WAS \$985,000 IN DECEMBER. THIS IS DOWN 14.3% FROM \$1,150,000 IN DECEMBER OF 2024.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 41 unit sales in December. This is up 10.8% from 37 in December of 2024. Sales/list price ratio was 96.3% in December, the same as November.

### Prices

Median price of \$985,000 in December was up 2.3% from \$962,500 in November but down 14.3% from \$1,150,000 in December of 2024. 3-month median price of \$1,047,500 in December was down just slightly from \$1,100,000 in November and down slightly from \$1,125,000 in December of 2024.

### Inventory

Inventory of 259 in December was down 19.6% from 322 in November and down 2.3% from 265 in December of 2024. New listings in December moved down to 46 from 86 in November.

### Market Time

Days on market of 55 in December was up marginally from 49 in November but down somewhat from 82 in December of 2024. Months of supply of 6.4 in December was down a little from 8 in November and down marginally from 6.8 in December of 2024.

## KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	41	37	10.8%	28	46.4%
Median Sale Price	\$985k	\$1,150k	-14.3%	\$962k	2.3%
Inventory	259	265	-2.3%	322	-19.6%
Months of Supply	6.4	6.8	-6.9%	8.0	-20.2%
Days on Market	55	82	-32.9%	49	12.2%
Avg. Sale Price/SqFt	\$489	\$514	-4.9%	\$438	11.6%
Sales to LP Ratio	96.3%	95.7%	0.6%	96.3%	-0.0%
Sales to Orig. LP Ratio	94.6%	91.5%	3.3%	95.1%	-0.5%
New Listings	46	60	-23.3%	86	-46.5%
Went to Contract	35	38	-7.9%	31	12.9%

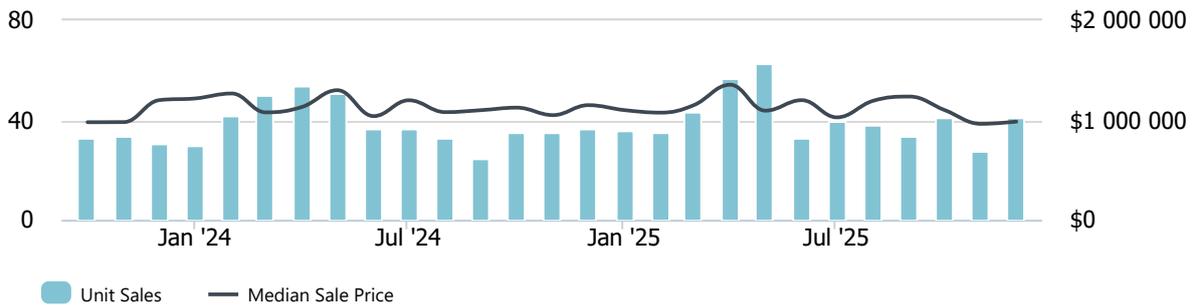
## BUYERS/SELLERS MARKET

Balanced



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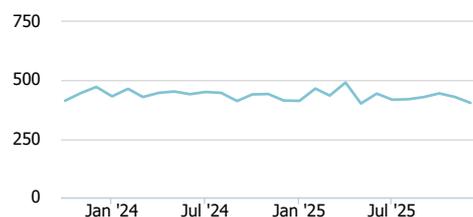
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - CONDOMINIUM  
DECEMBER, 2025



## QUICK ANALYSIS

- UNIT SALES IN PALM SPRINGS FOR DECEMBER ARE UP 28.9% TO 58.
- MEDIAN PRICE IN PALM SPRINGS WAS \$459,500 IN DECEMBER. THIS IS UP 16.3% FROM \$395,000 IN DECEMBER OF 2024.
- DAYS ON MARKET IN PALM SPRINGS IS DOWN BY 15.4% FOR DECEMBER.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 58 unit sales in December. This is up 28.9% from 45 in December of 2024. Sales/list price ratio in December moved same to 96.8% from 96.8% in November.

### Prices

Median price of \$459,500 in December was up 13.5% from \$405,000 in November and up 16.3% from \$395,000 in December of 2024. 3-month median price of \$416,950 in December was up a little from \$380,000 in November and up marginally from \$415,000 in December of 2024.

### Inventory

Inventory of 339 in December was down 7.4% from 366 in November and down 3.7% from 352 in December of 2024. New listings in December moved down to 92 from 100 in November.

### Market Time

Days on market of 55 in December was down a little from 68 in November and down slightly from 65 in December of 2024. Months of supply of 4.8 in December was down marginally from 5.3 in November and down a little from 5.2 in December of 2024.

## KEY STATS

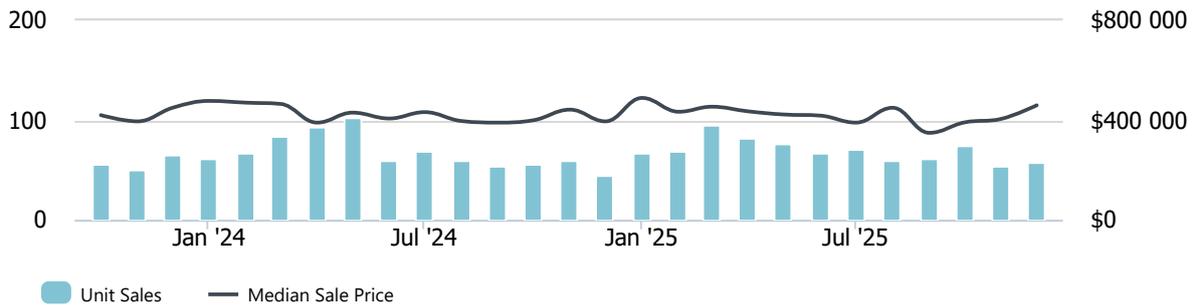
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	58	45	28.9%	55	5.5%
Median Sale Price	\$460k	\$395k	16.3%	\$405k	13.5%
Inventory	339	352	-3.7%	366	-7.4%
Months of Supply	4.8	5.2	-6.3%	5.3	-8.8%
Days on Market	55	65	-15.4%	68	-19.1%
Avg. Sale Price/SqFt	\$390	\$362	7.8%	\$365	6.8%
Sales to LP Ratio	96.8%	96.8%	-0.0%	96.8%	-0.0%
Sales to Orig. LP Ratio	94.8%	94.7%	0.0%	94.3%	0.5%
New Listings	92	86	7.0%	100	-8.0%
Went to Contract	61	58	5.2%	66	-7.6%

## BUYERS/SELLERS MARKET



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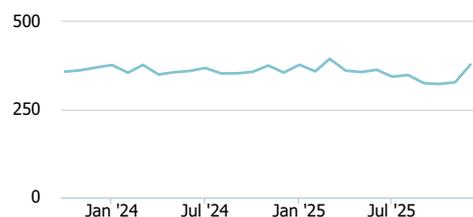
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - SINGLE FAMILY  
DECEMBER, 2025



## QUICK ANALYSIS

- MEDIAN PRICE IN PALM SPRINGS IS DOWN BY 17.0% FOR DECEMBER.
- DAYS ON MARKET IN PALM SPRINGS FOR DECEMBER IS UP 21.3% TO 57.
- LISTINGS UNDER CONTRACT IN PALM SPRINGS WERE 47 IN DECEMBER. THIS IS DOWN 14.5% FROM 55 IN DECEMBER OF 2024.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 56 unit sales in December. This is up 9.8% from 51 in December of 2024. Sales/list price ratio in December moved down to 96.5% from 97.3% in November.

### Prices

Median price of \$1,112,500 in December was up 4.0% from \$1,069,452 in November but down 17.0% from \$1,340,000 in December of 2024. 3-month median price of \$1,044,452 in December was up marginally from \$971,418 in November but down a little from \$1,100,000 in December of 2024.

### Inventory

Inventory of 426 in December was down 8.8% from 467 in November but up 0.5% from 424 in December of 2024. New listings in December moved down to 87 from 117 in November.

### Market Time

Days on market of 57 in December was down marginally from 65 in November but up modestly from 47 in December of 2024. Months of supply of 7.4 in December was down slightly from 8.1 in November and down just slightly from 7.7 in December of 2024.

## KEY STATS

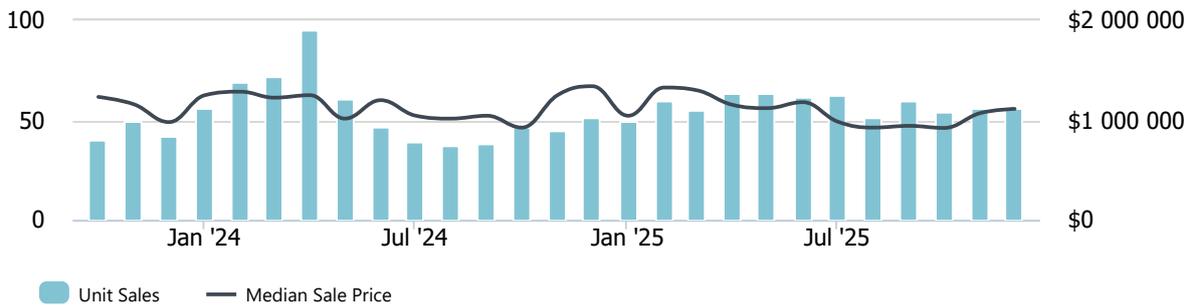
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	56	51	9.8%	56	0.0%
Median Sale Price	\$1,112k	\$1,340k	-17.0%	\$1,069k	4.0%
Inventory	426	424	0.5%	467	-8.8%
Months of Supply	7.4	7.7	-5.0%	8.1	-9.4%
Days on Market	57	47	21.3%	65	-12.3%
Avg. Sale Price/SqFt	\$571	\$633	-9.8%	\$595	-4.1%
Sales to LP Ratio	96.5%	97.6%	-1.1%	97.3%	-0.8%
Sales to Orig. LP Ratio	94.1%	96.5%	-2.5%	94.0%	0.2%
New Listings	87	85	2.4%	117	-25.6%
Went to Contract	47	55	-14.5%	63	-25.4%

## BUYERS/SELLERS MARKET

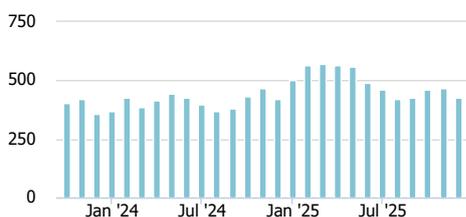


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## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.

