

MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - CONDOMINIUM

DECEMBER, 2025



QUICK ANALYSIS

- UNIT SALES IN PALM SPRINGS FOR DECEMBER ARE UP 28.9% TO 58.
- MEDIAN PRICE IN PALM SPRINGS WAS \$459,500 IN DECEMBER. THIS IS UP 16.3% FROM \$395,000 IN DECEMBER OF 2024.
- DAYS ON MARKET IN PALM SPRINGS IS DOWN BY 15.4% FOR DECEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 58 unit sales in December. This is up 28.9% from 45 in December of 2024. Sales/list price ratio in December moved same to 96.8% from 96.8% in November.

Prices

Median price of \$459,500 in December was up 13.5% from \$405,000 in November and up 16.3% from \$395,000 in December of 2024. 3-month median price of \$416,950 in December was up a little from \$380,000 in November and up marginally from \$415,000 in December of 2024.

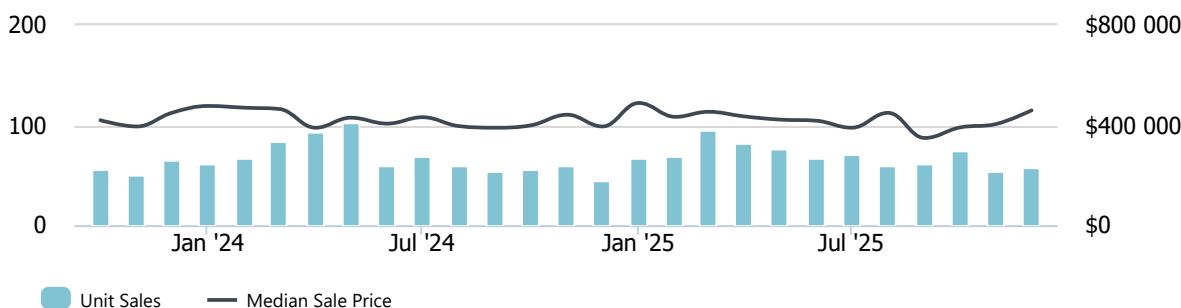
Inventory

Inventory of 339 in December was down 7.4% from 366 in November and down 3.7% from 352 in December of 2024. New listings in December moved down to 92 from 100 in November.

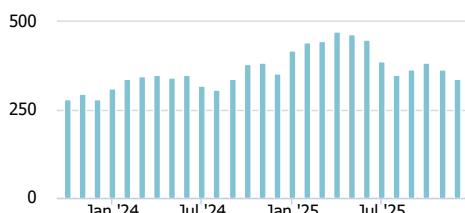
Market Time

Days on market of 55 in December was down a little from 68 in November and down slightly from 65 in December of 2024. Months of supply of 4.8 in December was down marginally from 5.3 in November and down a little from 5.2 in December of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	58	45	28.9%	55	5.5%
Median Sale Price	\$460k	\$395k	16.3%	\$405k	13.5%
Inventory	339	352	-3.7%	366	-7.4%
Months of Supply	4.8	5.2	-6.3%	5.3	-8.8%
Days on Market	55	65	-15.4%	68	-19.1%
Avg. Sale Price/SqFt	\$390	\$362	7.8%	\$365	6.8%
Sales to LP Ratio	96.8%	96.8%	-0.0%	96.8%	-0.0%
Sales to Orig. LP Ratio	94.8%	94.7%	0.0%	94.3%	0.5%
New Listings	92	86	7.0%	100	-8.0%
Went to Contract	61	58	5.2%	66	-7.6%

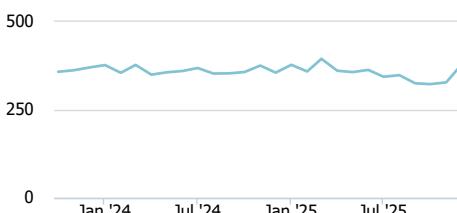
BUYERS/SELLERS MARKET

Balanced



This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - SINGLE FAMILY

DECEMBER, 2025



QUICK ANALYSIS

- MEDIAN PRICE IN PALM SPRINGS IS DOWN BY 17.0% FOR DECEMBER.
- DAYS ON MARKET IN PALM SPRINGS FOR DECEMBER IS UP 21.3% TO 57.
- LISTINGS UNDER CONTRACT IN PALM SPRINGS WERE 47 IN DECEMBER. THIS IS DOWN 14.5% FROM 55 IN DECEMBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 56 unit sales in December. This is up 9.8% from 51 in December of 2024. Sales/list price ratio in December moved down to 96.5% from 97.3% in November.

Prices

Median price of \$1,112,500 in December was up 4.0% from \$1,069,452 in November but down 17.0% from \$1,340,000 in December of 2024. 3-month median price of \$1,044,452 in December was up marginally from \$971,418 in November but down a little from \$1,100,000 in December of 2024.

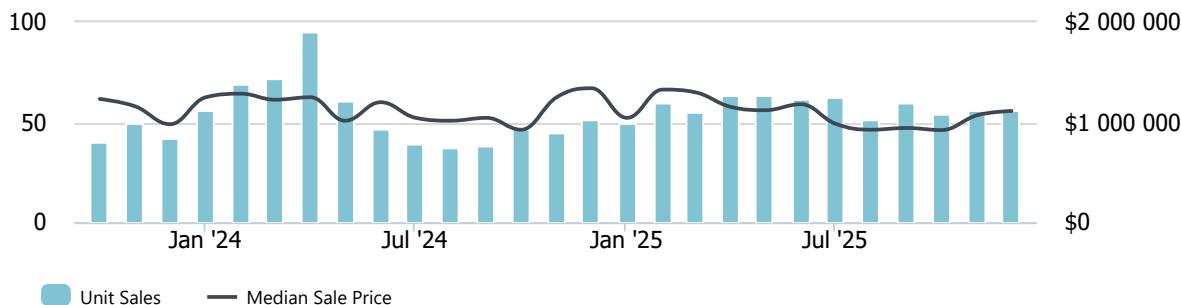
Inventory

Inventory of 426 in December was down 8.8% from 467 in November but up 0.5% from 424 in December of 2024. New listings in December moved down to 87 from 117 in November.

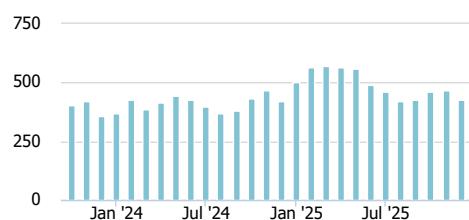
Market Time

Days on market of 57 in December was down marginally from 65 in November but up modestly from 47 in December of 2024. Months of supply of 7.4 in December was down slightly from 8.1 in November and down just slightly from 7.7 in December of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	56	51	9.8%	56	0.0%
Median Sale Price	\$1,112k	\$1,340k	-17.0%	\$1,069k	4.0%
Inventory	426	424	0.5%	467	-8.8%
Months of Supply	7.4	7.7	-5.0%	8.1	-9.4%
Days on Market	57	47	21.3%	65	-12.3%
Avg. Sale Price/SqFt	\$571	\$633	-9.8%	\$595	-4.1%
Sales to LP Ratio	96.5%	97.6%	-1.1%	97.3%	-0.8%
Sales to Orig. LP Ratio	94.1%	96.5%	-2.5%	94.0%	0.2%
New Listings	87	85	2.4%	117	-25.6%
Went to Contract	47	55	-14.5%	63	-25.4%

BUYERS/SELLERS MARKET

Balanced



This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

MEDIAN SALE PRICE / SQ FT.

