

# Unified Data

## Bel Air Holmby Hills

| Year | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 403             | 185          | 45.90%       | \$1,949,000.00    |
| 2014 | 363             | 141          | 38.80%       | \$1,995,000.00    |
| 2015 | 389             | 162          | 41.60%       | \$2,324,500.00    |
| 2016 | 457             | 150          | 32.90%       | \$2,087,500.00    |
| 2017 | 505             | 180          | 35.60%       | \$2,360,000.00    |
| 2018 | 497             | 143          | 28.80%       | \$2,595,000.00    |
| 2019 | 533             | 180          | 33.80%       | \$2,495,000.00    |
| 2020 | 542             | 175          | 32.30%       | \$2,495,000.00    |
| 2021 | 466             | 213          | 45.70%       | \$2,995,000.00    |
| 2022 | 378             | 148          | 39.20%       | \$3,847,000.00    |
| 2023 | 384             | 114          | 29.70%       | \$2,895,000.00    |
| 2024 | 393             | 120          | 30.50%       | \$3,347,500.00    |
| 2025 | 433             | 115          | 26.60%       | \$4,495,000.00    |

## Beverly Hills

| Year | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 352             | 161          | 45.70%       | \$4,700,000.00    |
| 2014 | 324             | 159          | 49.10%       | \$4,025,000.00    |
| 2015 | 337             | 164          | 48.60%       | \$4,722,500.00    |
| 2016 | 407             | 149          | 36.60%       | \$4,950,000.00    |
| 2017 | 355             | 144          | 40.50%       | \$6,095,000.00    |
| 2018 | 400             | 119          | 29.80%       | \$5,995,000.00    |
| 2019 | 480             | 134          | 27.90%       | \$6,499,500.00    |
| 2020 | 479             | 122          | 25.50%       | \$6,962,500.00    |
| 2021 | 476             | 219          | 46.00%       | \$7,500,000.00    |
| 2022 | 370             | 148          | 40.00%       | \$7,495,000.00    |
| 2023 | 317             | 100          | 31.50%       | \$6,149,000.00    |
| 2024 | 371             | 134          | 36.10%       | \$7,492,500.00    |
| 2025 | 329             | 101          | 30.70%       | \$7,895,000.00    |

## Beverly Hills Post Office

| Year | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 421             | 175          | 41.60%       | \$2,049,000.00    |
| 2014 | 409             | 158          | 38.60%       | \$2,545,000.00    |
| 2015 | 472             | 159          | 33.70%       | \$2,499,000.00    |
| 2016 | 528             | 137          | 25.90%       | \$2,525,000.00    |
| 2017 | 507             | 149          | 29.40%       | \$3,295,000.00    |
| 2018 | 524             | 153          | 29.20%       | \$2,799,000.00    |
| 2019 | 541             | 130          | 24.00%       | \$2,887,500.00    |
| 2020 | 521             | 152          | 29.20%       | \$3,195,000.00    |
| 2021 | 504             | 206          | 40.90%       | \$3,495,000.00    |
| 2022 | 409             | 156          | 38.10%       | \$3,900,000.00    |
| 2023 | 396             | 99           | 25.00%       | \$3,798,000.00    |
| 2024 | 459             | 123          | 26.80%       | \$3,595,000.00    |
| 2025 | 435             | 96           | 22.10%       | \$3,390,000.00    |

## Beverlywood

| Year | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 296             | 190          | 64.20%       | \$799,000.00      |
| 2014 | 328             | 208          | 63.40%       | \$885,500.00      |
| 2015 | 308             | 201          | 65.30%       | \$990,000.00      |

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|      |     |            |                |
|------|-----|------------|----------------|
| 2016 | 345 | 232 67.20% | \$1,249,000.00 |
| 2017 | 247 | 181 73.30% | \$1,299,000.00 |
| 2018 | 278 | 173 62.20% | \$1,495,000.00 |
| 2019 | 269 | 155 57.60% | \$1,699,000.00 |
| 2020 | 262 | 150 57.30% | \$1,649,000.00 |
| 2021 | 256 | 190 74.20% | \$1,695,000.00 |
| 2022 | 250 | 135 54.00% | \$1,699,000.00 |
| 2023 | 227 | 124 54.60% | \$1,749,500.00 |
| 2024 | 246 | 138 56.10% | \$1,782,500.00 |
| 2025 | 190 | 95 50.00%  | \$1,995,000.00 |

## Brentwood Year

|      | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 431             | 251 58.30%   |              | \$2,325,666.00    |
| 2014 | 398             | 236 59.30%   |              | \$2,497,000.00    |
| 2015 | 459             | 216 47.10%   |              | \$2,824,500.00    |
| 2016 | 514             | 247 48.00%   |              | \$2,745,000.00    |
| 2017 | 517             | 251 48.60%   |              | \$3,225,000.00    |
| 2018 | 602             | 245 40.70%   |              | \$3,176,666.00    |
| 2019 | 587             | 230 39.20%   |              | \$3,291,666.00    |
| 2020 | 598             | 242 40.50%   |              | \$3,295,000.00    |
| 2021 | 539             | 319 59.20%   |              | \$3,983,750.00    |
| 2022 | 356             | 218 61.20%   |              | \$3,512,500.00    |
| 2023 | 382             | 172 45.00%   |              | \$3,859,000.00    |
| 2024 | 411             | 165 40.10%   |              | \$3,695,000.00    |
| 2025 | 541             | 161 29.80%   |              | \$4,825,000.00    |

## Cheviot Hills Year

|      | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 118             | 89 75.40%    |              | \$1,374,100.00    |
| 2014 | 116             | 79 68.10%    |              | \$1,525,000.00    |
| 2015 | 123             | 82 66.70%    |              | \$1,624,500.00    |
| 2016 | 149             | 89 59.70%    |              | \$1,799,000.00    |
| 2017 | 143             | 96 67.10%    |              | \$2,124,500.00    |
| 2018 | 136             | 81 59.60%    |              | \$2,550,000.00    |
| 2019 | 127             | 78 61.40%    |              | \$2,295,000.00    |
| 2020 | 132             | 77 58.30%    |              | \$2,629,000.00    |
| 2021 | 127             | 85 66.90%    |              | \$2,495,000.00    |
| 2022 | 92              | 72 78.30%    |              | \$2,950,000.00    |
| 2023 | 109             | 62 56.90%    |              | \$2,800,000.00    |
| 2024 | 97              | 57 58.80%    |              | \$2,790,000.00    |
| 2025 | 101             | 63 62.40%    |              | \$2,945,000.00    |

## Encino Year

|      | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 765             | 446 58.30%   |              | \$874,000.00      |
| 2014 | 731             | 424 58.00%   |              | \$1,049,995.00    |
| 2015 | 895             | 472 52.70%   |              | \$1,176,975.00    |
| 2016 | 883             | 477 54.00%   |              | \$1,295,000.00    |
| 2017 | 853             | 483 56.60%   |              | \$1,299,868.00    |
| 2018 | 730             | 317 43.40%   |              | \$1,497,000.00    |
| 2019 | 768             | 338 44.00%   |              | \$1,799,000.00    |
| 2020 | 671             | 327 48.70%   |              | \$1,799,000.00    |

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|      |     |            |                |
|------|-----|------------|----------------|
| 2021 | 607 | 397 65.40% | \$1,982,500.00 |
| 2022 | 561 | 307 54.70% | \$2,419,000.00 |
| 2023 | 609 | 240 39.40% | \$2,849,000.00 |
| 2024 | 645 | 228 35.30% | \$2,735,000.00 |
| 2025 | 691 | 230 33.30% | \$2,599,000.00 |

## Hollywood Hills East Year

|      | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 310             | 177 57.10%   |              | \$899,500.00      |
| 2014 | 278             | 144 51.80%   |              | \$1,150,000.00    |
| 2015 | 291             | 147 50.50%   |              | \$1,249,000.00    |
| 2016 | 295             | 132 44.70%   |              | \$1,372,500.00    |
| 2017 | 338             | 154 45.60%   |              | \$1,466,450.00    |
| 2018 | 325             | 155 47.7%    |              | \$1,495,000.00    |
| 2019 | 301             | 118 39.20%   |              | \$1,397,000.00    |
| 2020 | 327             | 131 40.10%   |              | \$1,549,000.00    |
| 2021 | 329             | 212 64.40%   |              | \$1,699,450.00    |
| 2022 | 224             | 120 53.60%   |              | \$1,749,000.00    |
| 2023 | 233             | 103 44.20%   |              | \$1,795,000.00    |
| 2024 | 280             | 84 30.00%    |              | \$1,897,500.00    |
| 2025 | 305             | 83 27.20%    |              | \$1,800,000.00    |

## Malibu Year

|      | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 555             | 197 35.50%   |              | \$1,895,000.00    |
| 2014 | 528             | 181 34.30%   |              | \$2,375,000.00    |
| 2015 | 551             | 178 32.30%   |              | \$2,459,500.00    |
| 2016 | 595             | 176 29.60%   |              | \$2,650,000.00    |
| 2017 | 564             | 183 32.40%   |              | \$2,795,000.00    |
| 2018 | 601             | 157 26.10%   |              | \$2,995,000.00    |
| 2019 | 484             | 98 20.20%    |              | \$2,750,000.00    |
| 2020 | 521             | 182 34.90%   |              | \$2,884,000.00    |
| 2021 | 474             | 224 47.30%   |              | \$3,697,000.00    |
| 2022 | 365             | 167 45.80%   |              | \$3,650,000.00    |
| 2023 | 405             | 112 27.70%   |              | \$3,497,500.00    |
| 2024 | 501             | 136 27.10%   |              | \$4,224,500.00    |
| 2025 | 492             | 59 12.00%    |              | \$4,595,000.00    |

## Malibu Beach Year

|      | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 178             | 44 24.70%    |              | \$5,300,000.00    |
| 2014 | 164             | 44 26.80%    |              | \$6,500,000.00    |
| 2015 | 183             | 46 25.10%    |              | \$5,474,999.00    |
| 2016 | 207             | 51 24.00%    |              | \$8,497,000.00    |
| 2017 | 183             | 39 21.30%    |              | \$7,350,000.00    |
| 2018 | 184             | 56 30.40%    |              | \$6,200,000.00    |
| 2019 | 185             | 35 18.90%    |              | \$7,980,000.00    |
| 2020 | 214             | 76 35.50%    |              | \$7,812,500.00    |
| 2021 | 156             | 81 51.90%    |              | \$11,900,000.00   |
| 2022 | 155             | 61 39.40%    |              | \$11,190,000.00   |
| 2023 | 185             | 35 18.90%    |              | \$8,472,500.00    |
| 2024 | 189             | 35 18.50%    |              | \$11,750,000.00   |
| 2025 | 211             | 26 12.30%    |              | \$12,750,000.00   |

## Unified Data

### Pacific Palisades Year

|      | Active Listings | Closed Sales | Closure Rate % | Median List Price |
|------|-----------------|--------------|----------------|-------------------|
| 2013 | 513             | 323          | 63.00%         | \$2,275,000.00    |
| 2014 | 496             | 303          | 61.10%         | \$2,495,000.00    |
| 2015 | 514             | 289          | 56.20%         | \$2,859,000.00    |
| 2016 | 544             | 259          | 47.60%         | \$2,878,333.00    |
| 2017 | 466             | 260          | 55.80%         | \$3,197,000.00    |
| 2018 | 384             | 167          | 43.5           | \$3,288,900.00    |
| 2019 | 441             | 148          | 33.6           | \$3,097,500.00    |
| 2020 | 469             | 166          | 35.4           | \$3,295,000.00    |
| 2021 | 499             | 291          | 58.3           | \$3,985,000.00    |
| 2022 | 312             | 182          | 58.3           | \$4,397,000.00    |
| 2023 | 381             | 150          | 39.4           | \$4,347,500.00    |
| 2024 | 355             | 151          | 42.5           | \$3,900,000.00    |
| 2025 | 222             | 39           | 17.6           | \$4,199,000.00    |

### Santa Monica Year

|      | Active Listings | Closed Sales | Conversion % | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 380             | 254          | 66.80%       | \$1,849,500.00    |
| 2014 | 371             | 247          | 66.60%       | \$1,899,000.00    |
| 2015 | 407             | 234          | 57.50%       | \$2,195,000.00    |
| 2016 | 394             | 227          | 57.60%       | \$2,495,000.00    |
| 2017 | 366             | 248          | 67.80%       | \$2,595,000.00    |
| 2018 | 384             | 197          | 51.30%       | \$2,899,000.00    |
| 2019 | 416             | 209          | 50.20%       | \$2,745,000.00    |
| 2020 | 455             | 228          | 50.10%       | \$2,796,333.00    |
| 2021 | 515             | 342          | 66.40%       | \$3,299,944.00    |
| 2022 | 350             | 209          | 59.70%       | \$3,596,333.00    |
| 2023 | 388             | 183          | 47.20%       | \$3,390,000.00    |
| 2024 | 361             | 196          | 54.30%       | \$3,499,000.00    |
| 2025 | 403             | 201          | 49.90%       | \$4,250,000.00    |

### Sherman Oaks Year

|      | Active Listings | Closed Sales | Conversion % | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 1034            | 652          | 63.10%       | \$797,628.00      |
| 2014 | 1021            | 640          | 62.70%       | \$895,000.00      |
| 2015 | 1106            | 628          | 56.80%       | \$947,875.00      |
| 2016 | 1105            | 641          | 58.00%       | \$1,175,333.00    |
| 2017 | 1056            | 671          | 63.50%       | \$1,156,333.00    |
| 2018 | 854             | 458          | 53.60%       | \$1,249,987.00    |
| 2019 | 975             | 477          | 48.90%       | \$1,250,000.00    |
| 2020 | 862             | 439          | 50.90%       | \$1,349,998.00    |
| 2021 | 809             | 571          | 70.60%       | \$1,499,000.00    |
| 2022 | 675             | 439          | 65.00%       | \$1,699,000.00    |
| 2023 | 602             | 323          | 53.70%       | \$1,693,000.00    |
| 2024 | 713             | 328          | 46.00%       | \$1,795,000.00    |
| 2025 | 779             | 310          | 39.80%       | \$1,899,499.00    |

### Studio City Year

|      | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 578             | 360          | 62.30%       | \$995,000.00      |
| 2014 | 576             | 340          | 59.00%       | \$1,195,000.00    |

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|      |     |            |                |
|------|-----|------------|----------------|
| 2015 | 657 | 352 53.60% | \$1,249,600.00 |
| 2016 | 626 | 333 53.20% | \$1,399,000.00 |
| 2017 | 614 | 346 56.40% | \$1,399,000.00 |
| 2018 | 517 | 262 50.60% | \$1,499,499.00 |
| 2019 | 506 | 249 49%    | \$1,675,000.00 |
| 2020 | 525 | 218 41.50% | \$1,824,499.00 |
| 2021 | 532 | 332 62.40% | \$1,989,500.00 |
| 2022 | 414 | 235 56.70% | \$2,000,000.00 |
| 2023 | 371 | 173 46.60% | \$2,189,000.00 |
| 2024 | 477 | 186 38.90% | \$2,099,000.00 |
| 2025 | 532 | 188 35.30% | \$2,149,000.00 |

## Sunset Plaza Hollywood Hills West

| Year | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 963             | 478          | 49.60%       | \$1,399,000.00    |
| 2014 | 992             | 436          | 44.00%       | \$1,749,000.00    |
| 2015 | 1104            | 461          | 41.80%       | \$1,699,000.00    |
| 2016 | 1134            | 417          | 36.80%       | \$1,795,000.00    |
| 2017 | 1207            | 476          | 39.40%       | \$1,799,249.00    |
| 2018 | 1287            | 410          | 31.90%       | \$1,899,000.00    |
| 2019 | 1380            | 418          | 30.30%       | \$1,976,500.00    |
| 2020 | 1316            | 412          | 31.30%       | \$2,125,000.00    |
| 2021 | 1211            | 569          | 47.00%       | \$2,493,999.00    |
| 2022 | 900             | 386          | 42.90%       | \$2,495,000.00    |
| 2023 | 905             | 304          | 33.60%       | \$2,397,250.00    |
| 2024 | 1055            | 313          | 29.70%       | \$2,485,666.00    |
| 2025 | 1058            | 231          | 21.80%       | \$2,450,000.00    |

## Valley Village

| Year | Active Listings | Closed Sales | Closure Rate | Median List Price |
|------|-----------------|--------------|--------------|-------------------|
| 2013 | 186             | 122          | 65.60%       | \$787,200.00      |
| 2014 | 186             | 122          | 65.60%       | \$787,200.00      |
| 2015 | 186             | 130          | 69.90%       | \$849,000.00      |
| 2016 | 270             | 176          | 65.20%       | \$885,900.00      |
| 2017 | 239             | 170          | 71.10%       | \$952,500.00      |
| 2018 | 188             | 108          | 57.40%       | \$1,099,500.00    |
| 2019 | 204             | 110          | 53.90%       | \$993,500.00      |
| 2020 | 231             | 138          | 59.70%       | \$1,199,000.00    |
| 2021 | 250             | 181          | 72.40%       | \$1,300,000.00    |
| 2022 | 175             | 116          | 66.30%       | \$1,485,000.00    |
| 2023 | 134             | 69           | 51.50%       | \$1,400,000.00    |
| 2024 | 180             | 92           | 51.10%       | \$1,695,000.00    |
| 2025 | 161             | 90           | 55.90%       | \$1,452,000.00    |

## West Hollywood

| Year | Active Listings | Closed Sales | Closure Rate % | Median List Price |
|------|-----------------|--------------|----------------|-------------------|
| 2013 | 233             | 135          | 57.90%         | \$1,149,000.00    |
| 2014 | 215             | 128          | 59.50%         | \$1,135,000.00    |
| 2015 | 236             | 134          | 56.80%         | \$1,450,000.00    |
| 2016 | 253             | 135          | 53.40%         | \$1,599,000.00    |
| 2017 | 253             | 135          | 53.40%         | \$1,695,000.00    |
| 2018 | 255             | 118          | 46.30%         | \$1,799,000.00    |
| 2019 | 301             | 110          | 36.50%         | \$2,100,000.00    |

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|      |     |            |                |
|------|-----|------------|----------------|
| 2020 | 358 | 117 32.70% | \$1,998,000.00 |
| 2021 | 359 | 200 55.70% | \$2,272,500.00 |
| 2022 | 240 | 107 44.60% | \$2,498,000.00 |
| 2023 | 228 | 89 39.00%  | \$2,099,000.00 |
| 2024 | 269 | 93 34.60%  | \$2,795,000.00 |
| 2025 | 278 | 71 25.50%  | \$2,250,000.00 |

# Unified Data

| Median Sold Price | Min Price Sold | Max Price Sold   | Avg List Price | Avg Sold Price |
|-------------------|----------------|------------------|----------------|----------------|
| \$1,900,000.00    | \$517,500.00   | \$28,800,000.00  | \$3,574,409.00 | \$3,563,669.00 |
| \$1,985,000.00    | \$550,000.00   | \$88,300,000.00  | \$5,262,934.00 | \$4,685,960.00 |
| \$2,265,000.00    | \$450,000.00   | \$59,355,550.00  | \$4,848,174.00 | \$4,360,299.00 |
| \$2,066,000.00    | \$335,000.00   | \$100,000,000.00 | \$5,517,458.00 | \$4,809,883.00 |
| \$2,296,465.00    | \$600,000.00   | \$41,000,000.00  | \$4,890,056.00 | \$4,568,796.00 |
| \$2,550,000.00    | \$435,000.00   | \$68,822,450.00  | \$5,537,877.00 | \$4,970,853.00 |
| \$2,282,500.00    | \$655,000.00   | \$150,000,000.00 | \$7,791,968.00 | \$6,597,311.00 |
| \$2,350,000.00    | \$500,000.00   | \$43,300,000.00  | \$5,618,914.00 | \$4,989,831.00 |
| \$3,000,000.00    | \$500,000.00   | \$61,500,000.00  | \$5,351,314.00 | \$4,900,320.00 |
| \$3,751,875.00    | \$552,000.00   | \$141,000,000.00 | \$9,587,242.00 | \$7,696,386.00 |
| \$2,764,000.00    | \$713,500.00   | \$34,550,000.00  | \$5,271,021.00 | \$4,826,968.00 |
| \$3,165,000.00    | \$762,500.00   | \$39,000,000.00  | \$6,633,119.00 | \$5,945,953.00 |
| \$4,340,000.00    | \$875,000.00   | \$110,000,000.00 | \$9,985,468.00 | \$9,147,916.00 |

| Median Sold Price | Min Price Sold | Max Price Sold  | Avg List Price  | Avg Sold Price  |
|-------------------|----------------|-----------------|-----------------|-----------------|
| \$4,700,000.00    | \$804,000.00   | \$32,750,000.00 | \$6,144,415.00  | \$5,692,472.00  |
| \$3,999,000.00    | \$1,210,000.00 | \$70,000,000.00 | \$6,173,119.00  | \$5,766,754.00  |
| \$5,075,000.00    | \$1,344,525.00 | \$36,000,000.00 | \$6,708,573.00  | \$6,288,380.00  |
| \$4,725,000.00    | \$9,000.00     | \$33,000,000.00 | \$6,603,912.00  | \$6,412,686.00  |
| \$5,950,000.00    | \$1,200,000.00 | \$26,750,000.00 | \$7,692,187.00  | \$7,172,456.00  |
| \$5,937,500.00    | \$1,780,000.00 | \$27,625,000.00 | \$7,625,357.00  | \$7,172,586.00  |
| \$6,200,000.00    | \$1,650,000.00 | \$45,000,000.00 | \$8,852,495.00  | \$8,132,279.00  |
| \$6,487,500.00    | \$1,020,000.00 | \$68,000,000.00 | \$9,000,597.00  | \$7,978,644.00  |
| \$7,300,000.00    | \$1,400,000.00 | \$63,100,000.00 | \$9,484,606.00  | \$8,968,696.00  |
| \$7,597,500.00    | \$1,825,000.00 | \$51,000,000.00 | \$10,578,604.00 | \$9,812,865.00  |
| \$5,777,500.00    | \$1,710,000.00 | \$25,000,000.00 | \$7,888,159.00  | \$7,442,203.00  |
| \$7,075,000.00    | \$1,520,000.00 | \$37,110,000.00 | \$9,897,692.00  | \$9,127,552.00  |
| \$7,253,800.00    | \$1,990,000.00 | \$60,000,000.00 | \$11,304,598.00 | \$10,248,716.00 |

| Median Sold Price | Min Price Sold | Max Price Sold  | Avg List Price | Avg Sold Price |
|-------------------|----------------|-----------------|----------------|----------------|
| \$1,975,000.00    | \$385,000.00   | \$12,750,000.00 | \$2,811,719.00 | \$2,694,706.00 |
| \$2,495,500.00    | \$687,000.00   | \$39,900,000.00 | \$3,820,785.00 | \$3,604,043.00 |
| \$2,440,000.00    | \$625,000.00   | \$32,670,000.00 | \$3,767,004.00 | \$3,570,182.00 |
| \$2,699,000.00    | \$750,000.00   | \$26,500,000.00 | \$3,853,757.00 | \$3,643,278.00 |
| \$3,100,000.00    | \$800,000.00   | \$27,500,000.00 | \$4,716,167.00 | \$4,410,547.00 |
| \$2,651,000.00    | \$1,025,000.00 | \$32,000,000.00 | \$4,000,597.00 | \$3,754,115.00 |
| \$2,777,500.00    | \$681,000.00   | \$42,750,000.00 | \$4,264,671.00 | \$3,978,314.00 |
| \$3,075,000.00    | \$875,000.00   | \$37,000,000.00 | \$5,450,367.00 | \$5,001,944.00 |
| \$3,300,000.00    | \$1,000,000.00 | \$64,900,000.00 | \$6,155,016.00 | \$5,189,197.00 |
| \$3,603,759.00    | \$1,350,000.00 | \$58,000,000.00 | \$6,855,556.00 | \$6,233,486.00 |
| \$3,850,000.00    | \$840,500.00   | \$60,850,000.00 | \$9,096,971.00 | \$7,995,517.00 |
| \$3,350,000.00    | \$1,275,000.00 | \$44,000,000.00 | \$5,433,472.00 | \$4,926,970.00 |
| \$3,255,500.00    | \$915,000.00   | \$63,100,000.00 | \$6,550,655.00 | \$5,818,067.00 |

| Median Sold Price | Min Price Sold | Max Price Sold | Avg List Price | Avg Sold Price |
|-------------------|----------------|----------------|----------------|----------------|
| \$799,500.00      | \$260,000.00   | \$3,182,400.00 | \$946,674.00   | \$942,915.00   |
| \$892,500.00      | \$290,000.00   | \$3,655,000.00 | \$1,059,935.00 | \$1,053,256.00 |
| \$1,000,000.00    | \$100,000.00   | \$4,675,000.00 | \$1,190,072.00 | \$1,186,768.00 |

# Unified Data

|                |              |                |                |                |
|----------------|--------------|----------------|----------------|----------------|
| \$1,247,500.00 | \$520,000.00 | \$4,000,000.00 | \$1,357,090.00 | \$1,354,130.00 |
| \$1,350,000.00 | \$585,000.00 | \$5,752,000.00 | \$1,576,202.00 | \$1,578,924.00 |
| \$1,515,000.00 | \$639,500.00 | \$6,000,000.00 | \$1,934,634.00 | \$1,761,281.00 |
| \$1,525,000.00 | \$650,000.00 | \$5,500,000.00 | \$1,973,988.00 | \$1,760,232.00 |
| \$1,607,500.00 | \$735,000.00 | \$5,550,000.00 | \$2,001,756.00 | \$1,838,978.00 |
| \$1,762,500.00 | \$590,000.00 | \$5,930,000.00 | \$2,085,716.00 | \$2,098,124.00 |
| \$1,755,000.00 | \$895,000.00 | \$6,800,000.00 | \$2,203,140.00 | \$2,100,046.00 |
| \$1,778,500.00 | \$700,000.00 | \$8,000,000.00 | \$2,152,197.00 | \$2,072,102.00 |
| \$1,770,000.00 | \$757,000.00 | \$5,149,000.00 | \$2,190,843.00 | \$2,036,706.00 |
| \$2,070,000.00 | \$989,000.00 | \$5,750,000.00 | \$2,294,998.00 | \$2,321,221.00 |

| Median Sold Price | Min Price Sold | Max Price Sold  | Avg List Price | Avg Sold Price |
|-------------------|----------------|-----------------|----------------|----------------|
| \$2,300,000.00    | \$805,000.00   | \$16,000,000.00 | \$3,109,827.00 | \$3,014,953.00 |
| \$2,532,500.00    | \$755,000.00   | \$40,000,000.00 | \$3,664,895.00 | \$3,498,841.00 |
| \$2,812,500.00    | \$1,045,000.00 | \$18,737,040.00 | \$3,750,754.00 | \$3,693,274.00 |
| \$2,665,000.00    | \$1,096,875.00 | \$19,715,787.00 | \$3,792,878.00 | \$3,695,611.00 |
| \$3,194,700.00    | \$1,120,000.00 | \$23,000,000.00 | \$4,661,649.00 | \$4,291,113.00 |
| \$3,100,000.00    | \$1,350,000.00 | \$26,000,000.00 | \$4,663,957.00 | \$4,466,534.00 |
| \$3,142,500.00    | \$900,000.00   | \$33,500,000.00 | \$4,923,317.00 | \$4,683,032.00 |
| \$3,180,000.00    | \$1,250,000.00 | \$25,800,000.00 | \$4,947,815.00 | \$4,690,931.00 |
| \$3,800,000.00    | \$1,425,000.00 | \$65,000,000.00 | \$5,829,550.00 | \$5,669,383.00 |
| \$3,750,000.00    | \$1,280,000.00 | \$33,500,000.00 | \$5,676,408.00 | \$5,534,687.00 |
| \$3,880,500.00    | \$1,650,000.00 | \$24,500,000.00 | \$5,390,872.00 | \$5,141,313.00 |
| \$3,661,000.00    | \$1,700,000.00 | \$25,250,000.00 | \$5,197,026.00 | \$4,979,486.00 |
| \$4,530,600.00    | \$700,509.00   | \$24,250,000.00 | \$6,442,567.00 | \$6,054,820.00 |

| Median Sold Price | Min Price Sold | Max Price Sold  | Avg List Price | Avg Sold Price |
|-------------------|----------------|-----------------|----------------|----------------|
| \$1,365,000.00    | \$580,000.00   | \$3,650,000.00  | \$1,507,375.00 | \$1,517,177.00 |
| \$1,650,000.00    | \$704,000.00   | \$4,690,000.00  | \$1,713,303.00 | \$1,742,392.00 |
| \$1,621,500.00    | \$850,000.00   | \$3,865,000.00  | \$1,822,004.00 | \$1,818,054.00 |
| \$1,750,000.00    | \$844,200.00   | \$5,875,000.00  | \$2,172,560.00 | \$2,112,707.00 |
| \$2,035,000.00    | \$820,000.00   | \$5,718,000.00  | \$2,387,582.00 | \$2,352,117.00 |
| \$2,180,000.00    | \$1,050,000.00 | \$6,700,000.00  | \$2,796,494.00 | \$2,598,616.00 |
| \$2,125,000.00    | \$1,100,000.00 | \$5,600,000.00  | \$2,472,255.00 | \$2,276,739.00 |
| \$2,575,000.00    | \$1,127,000.00 | \$6,800,000.00  | \$2,902,926.00 | \$2,665,051.00 |
| \$2,400,000.00    | \$1,349,000.00 | \$7,499,000.00  | \$2,911,731.00 | \$2,757,434.00 |
| \$2,840,000.00    | \$1,200,000.00 | \$11,000,000.00 | \$3,409,478.00 | \$3,196,098.00 |
| \$2,725,000.00    | \$1,350,000.00 | \$7,700,000.00  | \$3,394,259.00 | \$3,235,314.00 |
| \$2,500,000.00    | \$900,000.00   | \$8,999,000.00  | \$3,275,406.00 | \$3,024,143.00 |
| \$2,875,000.00    | \$1,325,000.00 | \$8,500,000.00  | \$3,648,464.00 | \$3,160,012.00 |

| Median Sold Price | Min Price Sold | Max Price Sold  | Avg List Price | Avg Sold Price |
|-------------------|----------------|-----------------|----------------|----------------|
| \$870,000.00      | \$299,000.00   | \$5,550,000.00  | \$1,062,218.00 | \$1,048,817.00 |
| \$1,037,500.00    | \$335,000.00   | \$5,700,000.00  | \$1,244,815.00 | \$1,224,429.00 |
| \$1,147,500.00    | \$405,000.00   | \$6,300,000.00  | \$1,383,900.00 | \$1,347,448.00 |
| \$1,280,000.00    | \$485,000.00   | \$7,950,000.00  | \$1,538,286.00 | \$1,502,357.00 |
| \$1,300,000.00    | \$150,000.00   | \$8,253,000.00  | \$1,745,974.00 | \$1,704,640.00 |
| \$1,450,000.00    | \$530,000.00   | \$10,650,000.00 | \$1,824,685.00 | \$1,782,297    |
| \$1,432,500.00    | \$515,000.00   | \$10,800,000.00 | \$2,231,834.00 | \$1,858,363.00 |
| \$1,565,000.00    | \$280,000.00   | \$17,495,000.00 | \$2,443,016.00 | \$1,970,917.00 |

Unified Data

|                |              |                 |                |                |
|----------------|--------------|-----------------|----------------|----------------|
| \$1,850,000.00 | \$650,000.00 | \$15,200,000.00 | \$3,351,874.00 | \$2,306,938.00 |
| \$2,200,000.00 | \$755,000.00 | \$16,000,000.00 | \$3,366,447.00 | \$2,680,603.00 |
| \$2,094,500.00 | \$740,000.00 | \$17,500,000.00 | \$3,664,362.00 | \$2,689,347.00 |
| \$2,224,425.00 | \$470,000.00 | \$17,125,000.00 | \$3,596,948.00 | \$2,749,474.00 |
| \$2,128,000.00 | \$650,000.00 | \$15,250,000.00 | \$3,704,171.00 | \$2,653,384.00 |

| Median Sold Price | Min Price Sold | Max Price Sold | Avg. List Price | Avg. Sold Price |
|-------------------|----------------|----------------|-----------------|-----------------|
| \$975,000.00      | \$461,000.00   | \$5,300,000.00 | \$1,138,701.00  | \$1,123,707.00  |
| \$1,134,000.00    | \$595,000.00   | \$3,775,000.00 | \$1,310,545.00  | \$1,290,645.00  |
| \$1,228,000.00    | \$232,000.00   | \$2,975,000.00 | \$1,304,330.00  | \$1,311,916.00  |
| \$1,390,500.00    | \$679,000.00   | \$4,801,500.00 | \$1,493,529.00  | \$1,474,481.00  |
| \$1,455,000.00    | \$540,000.00   | \$5,044,950.00 | \$1,582,291.00  | \$1,555,169.00  |
| \$1,445,000.00    | \$720,000.00   | \$4,300,000.00 | \$1,671,470.00  | \$1,650,522.00  |
| \$1,400,500.00    | \$270,000.00   | \$3,995,000.00 | \$1,466,300.00  | \$1,442,826.00  |
| \$1,550,000.00    | \$750,000.00   | \$5,100,000.00 | \$1,690,234.00  | \$1,699,362.00  |
| \$1,775,000.00    | \$455,000.00   | \$6,200,000.00 | \$1,933,356.00  | \$1,966,809.00  |
| \$1,852,500.00    | \$1,005,000.00 | \$5,850,000.00 | \$1,965,797.00  | \$2,055,760.00  |
| \$1,810,000.00    | \$840,000.00   | \$5,600,000.00 | \$2,033,220.00  | \$2,040,686.00  |
| \$1,935,000.00    | \$960,000.00   | \$5,900,000.00 | \$2,210,874.00  | \$2,186,728.00  |
| \$1,800,000.00    | \$600,000.00   | \$6,000,000.00 | \$2,044,152.00  | \$2,021,021.00  |

| Median Sold Price | Min Price Sold | Max Price Sold   | Avg List Price | Avg Sold Price |
|-------------------|----------------|------------------|----------------|----------------|
| \$1,845,000.00    | \$622,000.00   | \$16,000,000.00  | \$2,409,150.00 | \$2,282,290.00 |
| \$2,200,000.00    | \$375,000.00   | \$23,000,000.00  | \$3,092,754.00 | \$2,897,377.00 |
| \$2,260,592.00    | \$700,000.00   | \$15,000,000.00  | \$3,168,352.00 | \$2,981,323.00 |
| \$2,500,000.00    | \$590,000.00   | \$15,000,000.00  | \$3,293,145.00 | \$3,096,333.00 |
| \$2,675,000.00    | \$500,000.00   | \$20,000,000.00  | \$3,792,281.00 | \$3,503,650.00 |
| \$2,775,000.00    | \$830,000.00   | \$15,907,000.00  | \$3,659,247.00 | \$3,418,088.00 |
| \$2,630,000.00    | \$740,000.00   | \$12,995,000.00  | \$3,300,213.00 | \$3,080,254.00 |
| \$2,800,000.00    | \$925,000.00   | \$20,000,000.00  | \$6,052,537.00 | \$4,067,732.00 |
| \$3,552,000.00    | \$1,230,000.00 | \$211,000,000.00 | \$6,868,782.00 | \$4,788,105.00 |
| \$3,750,000.00    | \$1,075,000.00 | \$38,000,000.00  | \$7,057,177.00 | \$4,763,587.00 |
| \$3,385,000.00    | \$950,000.00   | \$28,090,000.00  | \$4,727,354.00 | \$4,589,786.00 |
| \$4,105,000.00    | \$653,000.00   | \$61,000,000.00  | \$6,359,837.00 | \$5,906,067.00 |
| \$4,350,000.00    | \$1,050,000.00 | \$19,000,000.00  | \$5,122,584.00 | \$4,790,160.00 |

| Median Sold Price | Min Price Sold | Max Price Sold   | Avg List Price  | Avg Sold Price  |
|-------------------|----------------|------------------|-----------------|-----------------|
| \$5,125,000.00    | \$1,650,000.00 | \$17,350,000.00  | \$7,386,772.00  | \$6,525,968.00  |
| \$6,332,500.00    | \$1,000,000.00 | \$33,500,000.00  | \$7,816,125.00  | \$7,533,504.00  |
| \$5,175,000.00    | \$1,212,500.00 | \$21,000,000.00  | \$6,911,054.00  | \$6,285,926.00  |
| \$7,150,000.00    | \$1,675,000.00 | \$27,250,000.00  | \$10,603,540.00 | \$8,046,189.00  |
| \$7,350,000.00    | \$2,200,000.00 | \$24,150,950.00  | \$10,198,153.00 | \$9,274,922.00  |
| \$5,523,807.00    | \$1,879,590.00 | \$45,000,000.00  | \$10,307,668.00 | \$8,054,295.00  |
| \$6,700,000.00    | \$2,524,000.00 | \$100,000,000.00 | \$12,955,828.00 | \$11,512,114.00 |
| \$7,475,000.00    | \$1,322,675.00 | \$24,860,000.00  | \$14,981,771.00 | \$8,489,944.00  |
| \$8,650,000.00    | \$1,350,000.00 | \$51,650,000.00  | \$17,511,674.00 | \$10,330,669.00 |
| \$10,233,350.00   | \$599,000.00   | \$100,000,000.00 | \$22,774,398.00 | \$14,364,449.00 |
| \$6,700,000.00    | \$2,524,000.00 | \$100,000,000.00 | \$12,306,569.00 | \$11,512,114.00 |
| \$8,600,000.00    | \$615,000.00   | \$190,000,000.00 | \$20,385,060.00 | \$16,360,283.00 |
| \$12,000,000.00   | \$699,000.00   | \$38,450,000.00  | \$15,769,692.00 | \$13,167,836.00 |

# Unified Data

| Median Sold Price | Min Price Sold | Max Price Sold  | Avg List Price | Avg Sold Price |
|-------------------|----------------|-----------------|----------------|----------------|
| \$2,237,500.00    | \$610,000.00   | \$17,500,000.00 | \$2,801,882.00 | \$2,762,117.00 |
| \$2,500,000.00    | \$825,000.00   | \$15,729,188.00 | \$3,250,969.00 | \$3,184,229.00 |
| \$2,814,000.00    | \$1,005,000.00 | \$22,000,000.00 | \$3,498,772.00 | \$3,448,279.00 |
| \$2,795,000.00    | \$1,100,000.00 | \$22,375,000.00 | \$3,664,050.00 | \$3,549,080.00 |
| \$3,164,576.00    | \$1,350,000.00 | \$22,000,000.00 | \$4,108,561.00 | \$3,990,982.00 |
| \$3,280,000.00    | \$1,400,000.00 | \$33,850,670.00 | \$5,051,411.00 | \$4,396,691.00 |
| \$3,058,750.00    | \$1,500,000.00 | \$21,000,000.00 | \$4,109,317.00 | \$3,973,202.00 |
| \$3,297,500.00    | \$1,511,250.00 | \$24,000,000.00 | \$4,078,193.00 | \$3,952,933.00 |
| \$3,900,000.00    | \$1,470,000.00 | \$25,500,000.00 | \$5,251,741.00 | \$5,101,175.00 |
| \$4,500,000.00    | \$1,849,000.00 | \$51,000,000.00 | \$6,263,833.00 | \$6,158,787.00 |
| \$4,290,000.00    | \$1,800,000.00 | \$24,950,000.00 | \$5,425,206.00 | \$5,264,986.00 |
| \$3,820,000.00    | \$1,860,000.00 | \$32,300,000.00 | \$5,577,842.00 | \$5,372,919.00 |
| \$4,025,000.00    | \$1,400,000.00 | \$25,750,000.00 | \$7,219,410.00 | \$6,846,286.00 |

| Median Sold Price | Min Price Sold | Max Price Sold  | Avg List Price | Avg Sold Price |
|-------------------|----------------|-----------------|----------------|----------------|
| \$1,940,000.00    | \$625,000.00   | \$11,500,000.00 | \$2,343,442.00 | \$2,347,794.00 |
| \$1,946,932.00    | \$669,000.00   | \$24,500,000.00 | \$2,529,477.00 | \$2,516,996.00 |
| \$2,300,000.00    | \$762,000.00   | \$23,000,000.00 | \$2,788,513.00 | \$2,772,521.00 |
| \$2,450,000.00    | \$500,000.00   | \$16,100,000.00 | \$2,944,919.00 | \$2,903,706.00 |
| \$2,530,000.00    | \$800,000.00   | \$11,000,000.00 | \$3,159,726.00 | \$3,124,535.00 |
| \$2,820,000.00    | \$975,000.00   | \$11,100,000.00 | \$3,400,451.00 | \$3,344,908.00 |
| \$2,706,500.00    | \$835,000.00   | \$16,000,000.00 | \$3,324,619.00 | \$3,266,958.00 |
| \$2,745,550.00    | \$725,000.00   | \$18,500,000.00 | \$3,241,826.00 | \$3,185,590.00 |
| \$3,362,500.00    | \$1,150,000.00 | \$48,674,649.00 | \$4,107,388.00 | \$4,114,883.00 |
| \$3,750,000.00    | \$1,000,000.00 | \$19,500,000.00 | \$4,295,840.00 | \$4,355,172.00 |
| \$3,400,000.00    | \$1,090,000.00 | \$22,500,000.00 | \$4,504,300.00 | \$4,367,678.00 |
| \$3,472,500.00    | \$1,080,000.00 | \$19,150,000.00 | \$4,186,535.00 | \$4,126,672.00 |
| \$4,299,000.00    | \$250,000.00   | \$14,550,000.00 | \$4,986,384.00 | \$5,046,207.00 |

| Median Sold Price | Min Price Sold | Max Price Sold  | Avg List Price | Avg Sold Price |
|-------------------|----------------|-----------------|----------------|----------------|
| \$800,750.00      | \$272,000.00   | \$3,100,000.00  | \$923,260.00   | \$918,091.00   |
| \$890,000.00      | \$376,000.00   | \$3,431,000.00  | \$1,021,117.00 | \$1,013,589.00 |
| \$951,262.00      | \$445,000.00   | \$6,995,000.00  | \$1,180,887.00 | \$1,168,032.00 |
| \$1,150,000.00    | \$525,000.00   | \$6,700,000.00  | \$1,328,655.00 | \$1,307,239.00 |
| \$1,150,000.00    | \$405,000.00   | \$6,775,000.00  | \$1,329,010.00 | \$1,310,735.00 |
| \$1,250,000.00    | \$600,000.00   | \$7,525,000.00  | \$1,450,245.00 | \$1,442,445.00 |
| \$1,225,000.00    | \$500,000.00   | \$5,100,000.00  | \$1,411,821.00 | \$1,390,671.00 |
| \$1,353,825.00    | \$263,000.00   | \$9,500,000.00  | \$1,654,277.00 | \$1,628,487.00 |
| \$1,560,000.00    | \$732,750.00   | \$6,850,000.00  | \$1,756,259.00 | \$1,792,222.00 |
| \$1,850,000.00    | \$855,000.00   | \$8,500,000.00  | \$2,027,243.00 | \$2,100,165.00 |
| \$1,700,000.00    | \$700,000.00   | \$9,500,000.00  | \$1,973,350.00 | \$1,985,205.00 |
| \$1,781,000.00    | \$700,000.00   | \$15,000,000.00 | \$2,106,095.00 | \$2,094,181.00 |
| \$1,875,000.00    | \$850,000.00   | \$7,047,000.00  | \$2,157,036.00 | \$2,112,696.00 |

| Median Sold Price | Min Price Sold | Max Price Sold | Avg List Price | Avg Sold Price |
|-------------------|----------------|----------------|----------------|----------------|
| \$975,000.00      | \$400,000.00   | \$5,700,000.00 | \$1,162,019.00 | \$1,150,678.00 |
| \$1,167,050.00    | \$495,000.00   | \$6,500,000.00 | \$1,391,378.00 | \$1,370,204.00 |

Unified Data

|                |              |                 |                |                |
|----------------|--------------|-----------------|----------------|----------------|
| \$1,278,250.00 | \$595,000.00 | \$3,995,000.00  | \$1,446,495.00 | \$1,431,630.00 |
| \$1,400,000.00 | \$550,000.00 | \$7,600,000.00  | \$1,626,761.00 | \$1,606,114.00 |
| \$1,380,500.00 | \$492,450.00 | \$4,495,000.00  | \$1,847,282.00 | \$1,590,837.00 |
| \$1,542,000.00 | \$515,000.00 | \$6,500,000.00  | \$1,796,761.00 | \$1,800,065.00 |
| \$1,607,770.00 | \$740,000.00 | \$6,923,750.00  | \$1,962,030.00 | \$1,918,020.00 |
| \$1,842,500.00 | \$840,000.00 | \$7,000,000.00  | \$2,103,796.00 | \$2,068,274.00 |
| \$2,050,000.00 | \$630,000.00 | \$6,700,000.00  | \$2,270,024.00 | \$2,287,159.00 |
| \$2,160,000.00 | \$720,000.00 | \$7,680,000.00  | \$2,502,352.00 | \$2,554,774.00 |
| \$2,186,000.00 | \$600,000.00 | \$7,825,000.00  | \$2,459,060.00 | \$2,427,349.00 |
| \$2,176,250.00 | \$842,000.00 | \$9,300,000.00  | \$2,528,829.00 | \$2,502,574.00 |
| \$2,092,000.00 | \$725,000.00 | \$12,797,500.00 | \$2,502,697.00 | \$2,452,289.00 |

| Median Sold Price | Min Price Sold | Max Price Sold  | Average List Price | Average Sold Price |
|-------------------|----------------|-----------------|--------------------|--------------------|
| \$1,390,350.00    | \$400,000.00   | \$20,000,000.00 | \$1,984,067.00     | \$1,907,593.00     |
| \$1,700,000.00    | \$220,000.00   | \$23,980,000.00 | \$2,355,346.00     | \$2,264,357.00     |
| \$1,685,000.00    | \$465,000.00   | \$32,000,000.00 | \$2,536,495.00     | \$2,266,896.00     |
| \$1,780,000.00    | \$475,000.00   | \$27,000,000.00 | \$2,559,708.00     | \$2,457,250.00     |
| \$1,800,000.00    | \$200,000.00   | \$32,500,000.00 | \$2,362,016.00     | \$2,291,710.00     |
| \$1,869,250.00    | \$430,000.00   | \$33,000,000.00 | \$2,817,090.00     | \$2,696,994.00     |
| \$1,875,000.00    | \$658,000.00   | \$35,500,000.00 | \$2,699,315.00     | \$2,527,372.00     |
| \$2,061,254.00    | \$580,000.00   | \$42,508,888.00 | \$3,047,333.00     | \$2,855,011.00     |
| \$2,450,000.00    | \$650,000.00   | \$26,000,000.00 | \$3,317,671.00     | \$3,195,719.00     |
| \$2,526,000.00    | \$795,000.00   | \$70,000,000.00 | \$3,367,185.00     | \$3,277,856.00     |
| \$2,400,000.00    | \$550,000.00   | \$37,440,000.00 | \$3,482,804.00     | \$3,277,591.00     |
| \$2,450,000.00    | \$810,000.00   | \$62,800,000.00 | \$3,934,944.00     | \$3,665,008.00     |
| \$2,360,000.00    | \$495,000.00   | \$29,500,000.00 | \$3,477,254.00     | \$3,212,113.00     |

| Median Sold Price | Min Price Sold | Max Price Sold | Avg List Price | Avg Sold Price |
|-------------------|----------------|----------------|----------------|----------------|
| \$777,500.00      | \$490,000.00   | \$2,550,000.00 | \$896,683.00   | \$891,290.00   |
| \$777,500.00      | \$490,000.00   | \$2,550,000.00 | \$898,984.00   | \$891,290.00   |
| \$841,700.00      | \$426,000.00   | \$2,395,000.00 | \$951,088.00   | \$957,021.00   |
| \$903,000.00      | \$420,000.00   | \$2,525,000.00 | \$1,036,565.00 | \$1,040,320.00 |
| \$985,000.00      | \$600,000.00   | \$3,175,000.00 | \$1,164,053.00 | \$1,082,415.00 |
| \$1,132,500.00    | \$734,500.00   | \$2,550,000.00 | \$1,223,717.00 | \$1,232,526.00 |
| \$995,250.00      | \$610,000.00   | \$3,600,000.00 | \$1,263,419.00 | \$1,251,305.00 |
| \$1,198,088.00    | \$715,000.00   | \$2,750,000.00 | \$1,321,498.00 | \$1,321,734.00 |
| \$1,350,000.00    | \$783,000.00   | \$3,170,000.00 | \$1,454,904.00 | \$1,511,500.00 |
| \$1,576,000.00    | \$740,000.00   | \$3,775,000.00 | \$1,604,942.00 | \$1,670,330.00 |
| \$1,455,000.00    | \$850,000.00   | \$3,500,000.00 | \$1,676,581.00 | \$1,702,696.00 |
| \$1,685,000.00    | \$930,000.00   | \$4,600,000.00 | \$2,076,650.00 | \$1,898,915.00 |
| \$1,497,000.00    | \$775,000.00   | \$4,600,000.00 | \$1,762,867.00 | \$1,772,364.00 |

| Median Sold Price | Min Price Sold | Max Price Sold | Avg List Price | Avg Sold Price |
|-------------------|----------------|----------------|----------------|----------------|
| \$1,140,000.00    | \$530,000.00   | \$4,000,000.00 | \$1,322,315.00 | \$1,315,162.00 |
| \$1,160,000.00    | \$344,400.00   | \$4,410,000.00 | \$1,353,575.00 | \$1,343,861.00 |
| \$1,455,000.00    | \$641,000.00   | \$4,050,000.00 | \$1,707,726.00 | \$1,690,039.00 |
| \$1,585,000.00    | \$648,350.00   | \$3,987,000.00 | \$1,957,498.00 | \$1,773,174.00 |
| \$1,657,500.00    | \$750,000.00   | \$8,250,000.00 | \$2,332,549.00 | \$2,103,860.00 |
| \$1,755,000.00    | \$970,000.00   | \$4,450,000.00 | \$2,400,062.00 | \$2,108,508.00 |
| \$2,125,000.00    | \$1,100,000.00 | \$5,600,000.00 | \$2,472,255.00 | \$2,276,739.00 |

Unified Data

|                |                |                 |                |                |
|----------------|----------------|-----------------|----------------|----------------|
| \$1,985,000.00 | \$875,000.00   | \$5,100,000.00  | \$2,754,175.00 | \$2,259,970.00 |
| \$2,250,000.00 | \$916,000.00   | \$7,300,000.00  | \$2,759,260.00 | \$2,582,621.00 |
| \$2,410,000.00 | \$1,002,000.00 | \$16,550,000.00 | \$2,951,232.00 | \$2,926,673.00 |
| \$2,045,000.00 | \$1,025,000.00 | \$4,625,000.00  | \$2,392,101.00 | \$2,318,977.00 |
| \$2,000,000.00 | \$499,000.00   | \$6,032,500.00  | \$3,063,360.00 | \$2,422,251.00 |
| \$2,250,000.00 | \$775,000.00   | \$29,500,000.00 | \$3,056,326.00 | \$2,904,675.00 |

# Unified Data

| DOM Closed | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume  |
|------------|---------------|-------------|--------------------|
|            | 91 \$751.26   | 94.11%      | \$622,278,849.00   |
|            | 111 \$804.26  | 89.04%      | \$660,720,294.00   |
|            | 77 \$836.48   | 89.94%      | \$706,368,412.00   |
|            | 91 \$884.36   | 87.18%      | \$721,482,407.00   |
|            | 74 \$904.41   | 93.43%      | \$822,383,223.00   |
|            | 81 \$986.25   | 89.76%      | \$710,831,977.00   |
|            | 81 \$904.58   | 84.67%      | \$1,187,515,994.00 |
|            | 50 \$1,026.92 | 88.80%      | \$873,220,466.00   |
|            | 68 \$1,039.69 | 91.57%      | \$1,043,768,057.00 |
|            | 59 \$1,174.84 | 80.28%      | \$1,139,065,109.00 |
|            | 58 \$1,039.03 | 91.58%      | \$550,274,330.00   |
|            | 61 \$1,071.03 | 89.64%      | \$713,514,378.00   |
|            | 63 \$1,195.70 | 91.61%      | \$1,052,010,311.00 |

| DOM Closed | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume  |
|------------|---------------|-------------|--------------------|
|            | 94 \$1,065.19 | 92.64%      | \$916,488,039.00   |
|            | 74 \$1,138.46 | 93.42%      | \$916,913,907.00   |
|            | 82 \$1,264.86 | 93.74%      | \$1,031,294,300.00 |
|            | 78 \$1,324.44 | 97.10%      | \$955,409,230.00   |
|            | 78 \$1,426.99 | 93.24%      | \$1,032,833,692.00 |
|            | 76 \$1,472.32 | 94.06%      | \$853,537,737.00   |
|            | 82 \$1,473.20 | 91.86%      | \$1,089,725,332.00 |
|            | 72 \$1,499.76 | 88.65%      | \$973,394,589.00   |
|            | 74 \$1,688.57 | 94.56%      | \$1,964,144,484.00 |
|            | 61 \$1,737.22 | 92.76%      | \$1,452,304,020.00 |
|            | 66 \$1,568.04 | 94.35%      | \$744,220,312.00   |
|            | 53 \$1,648.11 | 92.22%      | \$1,223,091,906.00 |
|            | 59 \$1,751.21 | 90.66%      | \$1,035,120,358.00 |

| DOM Closed | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume  |
|------------|---------------|-------------|--------------------|
|            | 80 \$690.90   | 95.84%      | \$471,573,534.00   |
|            | 92 \$772.45   | 94.33%      | \$569,438,808.00   |
|            | 91 \$863.98   | 94.78%      | \$567,658,995.00   |
|            | 89 \$862.03   | 94.54%      | \$499,129,026.00   |
|            | 83 \$930.01   | 93.52%      | \$657,171,502.00   |
|            | 80 \$938.06   | 93.84%      | \$574,379,560.00   |
|            | 81 \$909.96   | 93.29%      | \$517,180,884.00   |
|            | 62 \$963.91   | 91.77%      | \$760,295,414.00   |
|            | 64 \$1,519.18 | 84.31%      | \$1,068,974,616.00 |
|            | 60 \$1,198.63 | 90.93%      | \$972,423,766.00   |
|            | 62 \$1,375.47 | 87.89%      | \$791,556,162.00   |
|            | 75 \$1,092.93 | 90.68%      | \$606,017,349.00   |
|            | 60 \$1,108.09 | 88.82%      | \$558,534,425.00   |

| DOM Closed | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume |
|------------|---------------|-------------|-------------------|
|            | 57 \$502.79   | 99.60%      | \$179,153,888.00  |
|            | 55 \$575.26   | 99.37%      | \$219,077,184.00  |
|            | 43 \$649.09   | 99.72%      | \$238,540,307.00  |

# Unified Data

|    |            |         |                  |
|----|------------|---------|------------------|
| 52 | \$685.25   | 99.78%  | \$314,158,135.00 |
| 44 | \$756.57   | 100.17% | \$285,785,168.00 |
| 45 | \$801.47   | 99.48%  | \$304,701,643.00 |
| 57 | \$839.40   | 98.37%  | \$272,835,948.00 |
| 30 | \$891.31   | 98.21%  | \$275,846,767.00 |
| 34 | \$924.69   | 100.26% | \$398,643,499.00 |
| 23 | \$1,020.83 | 101.85% | \$283,506,228.00 |
| 33 | \$986.52   | 98.79%  | \$256,940,626.00 |
| 28 | \$1,017.64 | 100.89% | \$281,065,382.00 |
| 29 | \$1,054.49 | 101.14% | \$220,515,966.00 |

| DOM Closed | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume  |
|------------|---------------|-------------|--------------------|
| 61         | \$842.82      | 96.95%      | \$756,753,123.00   |
| 67         | \$922.30      | 95.47%      | \$825,726,481.00   |
| 64         | \$971.20      | 98.47%      | \$797,747,191.00   |
| 72         | \$988.33      | 97.44%      | \$912,815,933.00   |
| 59         | \$1,083.62    | 96.18%      | \$1,077,069,457.00 |
| 64         | \$1,067.52    | 95.77%      | \$1,094,300,865.00 |
| 74         | \$1,062.49    | 95.12%      | \$1,073,097,448.00 |
| 51         | \$1,080.53    | 94.81%      | \$1,135,205,348.00 |
| 49         | \$1,214.05    | 97.25%      | \$1,808,533,305.00 |
| 34         | \$1,361.63    | 97.50%      | \$1,206,561,840.00 |
| 41         | \$1,328.15    | 95.37%      | \$884,305,786.00   |
| 38         | \$1,321.34    | 95.81%      | \$821,615,271.00   |
| 43         | \$1,412.10    | 93.98%      | \$974,826,076.00   |

| DOM Closed | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume |
|------------|---------------|-------------|-------------------|
| 40         | \$635.15      | 100.65%     | \$135,028,718.00  |
| 39         | \$723.64      | 101.70%     | \$137,648,970.00  |
| 51         | \$763.24      | 99.78%      | \$149,080,444.00  |
| 62         | \$770.96      | 97.25%      | \$188,030,939.00  |
| 49         | \$858.67      | 98.51%      | \$225,803,195.00  |
| 44         | \$873.86      | 98.93%      | \$210,487,862.00  |
| 52         | \$921.93      | 98.28%      | \$177,585,666.00  |
| 40         | \$927.98      | 98.62%      | \$205,208,938.00  |
| 34         | \$994.34      | 100.29%     | \$234,381,908.00  |
| 30         | \$1,097.22    | 100.13%     | \$230,119,056.00  |
| 32         | \$1,105.52    | 99.01%      | \$200,589,461.00  |
| 41         | \$1,104.87    | 99.44%      | \$172,376,124.00  |
| 25         | \$1,104.68    | 102.53%     | \$199,781,000.00  |

| DOM Closed | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume |
|------------|---------------|-------------|-------------------|
| 58         | \$394.54      | 98.74%      | \$467,772,358.00  |
| 64         | \$440.18      | 98.36%      | \$519,157,701.00  |
| 61         | \$461.30      | 97.37%      | \$635,995,453.00  |
| 66         | \$499.45      | 97.66%      | \$716,624,188.00  |
| 60         | \$517.56      | 97.63%      | \$823,341,268.00  |
| 57         | \$562.82      | 97.68%      | \$564,988,095.00  |
| 57         | \$567.20      | 96.75%      | \$628,126,649.00  |
| 35         | \$608.30      | 97.64%      | \$644,489,804.00  |

# Unified Data

|             |         |                  |
|-------------|---------|------------------|
| 27 \$688.39 | 100.40% | \$915,854,532.00 |
| 24 \$831.45 | 100.82% | \$822,945,001.00 |
| 36 \$777.82 | 96.29%  | \$645,443,298.00 |
| 37 \$788.83 | 96.83%  | \$626,880,001.00 |
| 42 \$794.73 | 97.07%  | \$610,278,822.00 |

| DOM Closed | Avg. \$/SqFt Sold | Sale/List % | Total Sold Volume |
|------------|-------------------|-------------|-------------------|
|            | 68 \$491.31       | 98.60%      | \$198,896,153.00  |
|            | 76 \$571.86       | 98.48%      | \$185,852,812.00  |
|            | 68 \$598.33       | 100.58%     | \$192,851,677.00  |
|            | 60 \$666.98       | 98.72%      | \$194,631,432.00  |
|            | 67 \$674.04       | 98.29%      | \$239,496,083.00  |
|            | 53 \$724.76       | 98.75%      | \$255,830,893.00  |
|            | 49 \$725.84       | 98.40%      | \$170,253,513.00  |
|            | 44 \$769.10       | 100.54%     | \$222,616,419.00  |
|            | 35 \$844.38       | 101.73%     | \$416,963,448.00  |
|            | 25 \$947.38       | 104.58%     | \$246,691,233.00  |
|            | 33 \$955.66       | 100.37%     | \$210,190,669.00  |
|            | 42 \$943.63       | 98.91%      | \$183,685,192.00  |
|            | 42 \$908.81       | 98.87%      | \$167,744,770.00  |

| DOM Closed | Avg \$/Sq.Ft.  | Sale/List % | Total Sold Volume  |
|------------|----------------|-------------|--------------------|
|            | 145 \$721.03   | 94.73%      | \$449,611,202.00   |
|            | 153 \$805.94   | 93.68%      | \$524,425,190.00   |
|            | 137 \$847.54   | 94.10%      | \$530,675,436.00   |
|            | 128 \$886.51   | 94.02%      | \$544,954,648.00   |
|            | 134 \$1,023.86 | 92.39%      | \$641,167,906.00   |
|            | 102 \$1,053.01 | 93.41%      | \$536,639,875.00   |
|            | 99 \$946.55    | 93.34%      | \$301,864,895.00   |
|            | 72 \$1,142.46  | 93.91%      | \$740,327,179.00   |
|            | 74 \$1,313.35  | 94.31%      | \$1,072,535,455.00 |
|            | 79 \$1,328.39  | 95.53%      | \$798,518,971.00   |
|            | 55 \$1,948.96  | 97.09%      | \$514,056,054.00   |
|            | 88 \$1,555.75  | 92.87%      | \$803,225,117.00   |
|            | 95 \$1,399.23  | 93.51%      | \$282,619,455.00   |

| DOM Closed | Avg \$/Sq.Ft.  | Sale/List % | Total Sold Volume |
|------------|----------------|-------------|-------------------|
|            | 177 \$2,243.82 | 88.35%      | \$287M            |
|            | 155 \$2,336.58 | 96.38%      | \$331M            |
|            | 166 \$2,023.75 | 90.95%      | \$289M            |
|            | 168 \$2,704.86 | 92.18%      | \$410,355,615.00  |
|            | 141 \$2,626.10 | 91.00%      | \$362M            |
|            | 176 \$2,468.81 | 86.60%      | \$451M            |
|            | 95 \$3,095.16  | 88.90%      | \$403M            |
|            | 78 \$2,841.62  | 92.10%      | \$645M            |
|            | 79 \$3,050.28  | 92.40%      | \$837M            |
|            | 85 \$3,874.61  | 89.90%      | \$876M            |
|            | 95 \$3,095.16  | 88.90%      | \$403M            |
|            | 90 \$3,664.53  | 86.40%      | \$573M            |
|            | 147 \$3,343.38 | 83.50%      | \$342M            |

# Unified Data

| Avg Days to Sell | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume  |
|------------------|---------------|-------------|--------------------|
| 70               | \$841.14      | 98.58%      | \$892,163,872.00   |
| 62               | \$916.88      | 97.95%      | \$964,821,261.00   |
| 61               | \$1,017.20    | 98.56%      | \$996,552,629.00   |
| 63               | \$1,039.10    | 96.86%      | \$919,211,726.00   |
| 58               | \$1,125.61    | 97.14%      | \$1,037,655,225.00 |
| 56               | \$1,204.21    | 97.23%      | \$734,247,411.00   |
| 48               | \$1,181.21    | 96.69%      | \$588,033,959.00   |
| 42               | \$1,171.75    | 96.93%      | \$656,186,904.00   |
| 48               | \$1,253.39    | 97.13%      | \$1,484,441,943.00 |
| 45               | \$1,559.69    | 98.32%      | \$1,120,899,307.00 |
| 35               | \$1,525.33    | 97.05%      | \$789,747,895.00   |
| 38               | \$1,447.79    | 96.33%      | \$811,310,842.00   |
| 53               | \$1,508.26    | 94.83%      | \$267,005,168.00   |

| DOM Closed | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume  |
|------------|---------------|-------------|--------------------|
| 54         | \$949.69      | 100.19%     | \$596,339,580.00   |
| 57         | \$1,022.48    | 99.51%      | \$621,698,117.00   |
| 44         | \$1,162.07    | 99.43%      | \$648,769,915.00   |
| 50         | \$1,137.63    | 98.60%      | \$659,141,358.00   |
| 48         | \$1,241.22    | 98.89%      | \$774,884,567.00   |
| 45         | \$1,267.73    | 98.37%      | \$658,946,832.00   |
| 56         | \$1,288.96    | 98.27%      | \$682,794,140.00   |
| 38         | \$1,274.39    | 98.27%      | \$726,314,427.00   |
| 38         | \$1,392.19    | 100.18%     | \$1,407,290,085.00 |
| 31         | \$1,558.06    | 101.38%     | \$910,230,868.00   |
| 38         | \$1,505.93    | 96.97%      | \$799,285,137.00   |
| 31         | \$1,533.43    | 98.57%      | \$808,227,726.00   |
| 32         | \$1,666.01    | 101.19%     | \$1,014,287,545.00 |

| Avg Days to Sell | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume  |
|------------------|---------------|-------------|--------------------|
| 56               | \$424.86      | 99.44%      | \$598,595,900.00   |
| 59               | \$465.38      | 99.26%      | \$648,696,803.00   |
| 56               | \$491.90      | 98.91%      | \$733,523,901.00   |
| 59               | \$520.14      | 98.39%      | \$837,939,927.00   |
| 61               | \$544.76      | 98.62%      | \$879,502,893.00   |
| 49               | \$603.39      | 99.46%      | \$660,639,857.00   |
| 52               | \$595.28      | 98.50%      | \$663,350,133.00   |
| 31               | \$630.76      | 98.44%      | \$714,905,948.00   |
| 26               | \$731.16      | 102.05%     | \$1,023,358,894.00 |
| 20               | \$846.18      | 103.60%     | \$921,972,461.00   |
| 29               | \$838.86      | 100.60%     | \$641,221,245.00   |
| 31               | \$852.21      | 99.43%      | \$686,891,343.00   |
| 39               | \$827.34      | 97.94%      | \$654,935,678.00   |

| Avg Days to Sell | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume |
|------------------|---------------|-------------|-------------------|
| 59               | \$479.31      | 99.02%      | \$414,244,096.00  |
| 63               | \$545.20      | 98.48%      | \$465,869,355.00  |

# Unified Data

|               |         |                  |
|---------------|---------|------------------|
| 57 \$590.04   | 98.97%  | \$503,933,684.00 |
| 59 \$611.62   | 98.73%  | \$534,835,835.00 |
| 56 \$635.00   | 99.00%  | \$550,429,748.00 |
| 49 \$675.71   | 100.18% | \$471,616,985.00 |
| 56 \$701.99   | 97.76%  | \$477,586,883.00 |
| 26 \$715.39   | 98.31%  | \$450,883,833.00 |
| 34 \$801.31   | 100.75% | \$759,336,721.00 |
| 26 \$918.65   | 102.09% | \$600,371,903.00 |
| 32 \$901.92   | 98.71%  | \$419,931,382.00 |
| 29 \$1,010.98 | 98.96%  | \$465,478,740.00 |
| 37 \$915.92   | 97.99%  | \$461,030,405.00 |

| Days to Sell | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume  |
|--------------|---------------|-------------|--------------------|
| 75           | \$665.55      | 96.15       | \$911,829,560.00   |
| 82           | \$772.18      | 96.14       | \$987,259,492.00   |
| 71           | \$795.19      | 96.2        | \$1,045,038,915.00 |
| 75           | \$846.18      | 96          | \$1,024,673,191.00 |
| 68           | \$839.43      | 97.02       | \$1,090,853,883.00 |
| 71           | \$967.77      | 95.74%      | \$1,105,767,497.00 |
| 67           | \$1,761.02    | 93.63%      | \$1,056,441,563.00 |
| 49           | \$1,042.26    | 93.69%      | \$1,176,264,414.00 |
| 52           | \$1,068.88    | 96.32%      | \$1,818,364,310.00 |
| 44           | \$1,119.36    | 97.35%      | \$1,265,252,568.00 |
| 44           | \$1,143.78    | 94.11%      | \$996,387,655.00   |
| 50           | \$1,179.79    | 93.14%      | \$1,147,147,623.00 |
| 48           | \$1,179.55    | 92.37%      | \$741,998,164.00   |

| DOM Closed | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume |
|------------|---------------|-------------|-------------------|
| 59         | \$437.19      | 99.40%      | \$108,737,399.00  |
| 59         | \$431.39      | 99.40%      | \$108,737,399.00  |
| 52         | \$464.23      | 100.62%     | \$124,412,700.00  |
| 47         | \$501.28      | 100.36%     | \$183,096,390.00  |
| 47         | \$526.98      | 100.41%     | \$184,010,503.00  |
| 42         | \$583.14      | 100.72%     | \$133,112,775.00  |
| 41         | \$582.92      | 99.04%      | \$137,643,547.00  |
| 30         | \$602.22      | 100.02%     | \$182,399,256.00  |
| 20         | \$677.76      | 104.54%     | \$273,581,504.00  |
| 20         | \$777.95      | 104.07%     | \$193,758,235.00  |
| 22         | \$768.83      | 101.56%     | \$117,486,026.00  |
| 25         | \$764.59      | 100.09%     | \$174,700,163.00  |
| 31         | \$794.14      | 100.54%     | \$159,512,719.00  |

| DOM Closed | Avg \$/Sq.Ft. | Sale/List % | Total Sold Volume |
|------------|---------------|-------------|-------------------|
| 60         | \$741.34      | 99.46%      | \$177,546,840.00  |
| 56         | \$792.77      | 99.28%      | \$172,014,184.00  |
| 54         | \$869.19      | 98.96%      | \$226,465,270.00  |
| 53         | \$950.81      | 97.47%      | \$239,378,547.00  |
| 55         | \$1,015.47    | 98.50%      | \$284,021,129.00  |
| 41         | \$854.31      | 99.16%      | \$248,803,888.00  |
| 52         | \$921.93      | 98.28%      | \$177,585,666.00  |

#### Unified Data

|               |        |                  |
|---------------|--------|------------------|
| 37 \$1,006.30 | 97.40% | \$264,416,510.00 |
| 34 \$1,065.05 | 98.82% | \$516,524,195.00 |
| 38 \$1,171.18 | 99.17% | \$313,154,026.00 |
| 53 \$1,092.55 | 96.94% | \$206,388,957.00 |
| 38 \$1,203.93 | 97.20% | \$225,269,300.00 |
| 57 \$1,136.84 | 95.04% | \$206,231,948.00 |