

Malibu Beach 2013-2025

Year	Active Listings	Closed Sales	Closure Rate	Median List Price	Median Sold Price
2013	178	44	24.70%	\$5,300,000.00	\$5,125,000.00
2014	164	44	26.80%	\$6,500,000.00	\$6,332,500.00
2015	183	46	25.10%	\$5,474,999.00	\$5,175,000.00
2016	207	51	24.0%	\$8,497,000	\$7,150,000
2018	184	56	30.40%	\$6,200,000.00	\$5,523,807.00
2019	185	35	18.90%	\$7,980,000.00	\$6,700,000.00
2020	214	76	35.50%	\$7,812,500.00	\$7,475,000.00
2021	156	81	51.90%	\$11,900,000.00	\$8,650,000.00
2022	155	61	39.40%	\$11,190,000.00	\$10,233,350.00
2023	185	35	18.90%	\$8,472,500.00	\$6,700,000.00
2024	189	35	18.50%	\$11,750,000.00	\$8,600,000.00
2025	211	26	12.30%	\$12,750,000.00	\$12,000,000.00

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Min Price Sold	Max Price Sold	Avg List Price	Avg Sold Price	DOM Closed	Avg \$/Sq.Ft.
\$1,650,000.00	\$17,350,000.00	\$7,386,772.00	\$6,525,968.00	177	\$2,243.82
\$1,000,000.00	\$33,500,000.00	\$7,816,125.00	\$7,533,504.00	155	\$2,336.58
\$1,212,500.00	\$21,000,000.00	\$6,911,054.00	\$6,285,926.00	166	\$2,023.75
\$1,675,000	\$27,250,000	\$10,603,540	\$8,046,189	168	\$2,704.86
\$1,879,590.00	\$45,000,000.00	\$10,307,668.00	\$8,054,295.00	176	\$2,468.81
\$2,524,000.00	\$100,000,000.00	\$12,955,828.00	\$11,512,114.00	95	\$3,095.16
\$1,322,675.00	\$24,860,000.00	\$14,981,771.00	\$8,489,944.00	78	\$2,841.62
\$1,350,000.00	\$51,650,000.00	\$17,511,674.00	\$10,330,669.00	79	\$3,050.28
\$599,000.00	\$100,000,000.00	\$22,774,398.00	\$14,364,449.00	85	\$3,874.61
\$2,524,000.00	\$100,000,000.00	\$12,306,569.00	\$11,512,114.00	95	\$3,095.16
\$615,000.00	\$190,000,000.00	\$20,385,060.00	\$16,360,283.00	90	\$3,664.53
\$699,000.00	\$38,450,000.00	\$15,769,692.00	\$13,167,836.00	147	\$3,343.38

Malibu Beach 2013-2025

Sale/List %	Total Sold Volume
88.35%	\$287M
96.38%	\$331M
90.95%	\$289M
92.18%	\$410,355,615
86.60%	\$451M
88.90%	\$403M
92.10%	\$645M
92.40%	\$837M
89.90%	\$876M
88.90%	\$403M
86.40%	\$573M
83.50%	\$342M