November 2026

THE LUXE LIST

5-Star Service. Every Home. Every Time. Everywhere.

LUXE LIVING

Fall is the perfect time to bring warmth and texture into your home. Think rich chocolate browns, soft camel tones, natural wood, and beautiful layers of linen, velvet, and cashmere.

Trade bright summer accents for sculptural branches, oversized arrangements, and warm ambient lighting. A beautifully styled entryway, a cozy throw, or an elegant autumn tablescape can transform a space without overwhelming it.

The secret to effortless seasonal style? Choose a few statement pieces, embrace texture, and let the beauty of your home speak for itself.

FROM LANA

Fall has a way of reminding us just how much we love where we live. From the beautiful fall colors to evenings spent gathering with family and friends, there's something special about this time of year.

At The Luxe Home Team, we've had the privilege of helping clients begin exciting new chapters, discover beautiful homes, and make meaningful moves. Every home has a story, and being trusted to play a part in yours is something I never take for granted.

As we look toward the final months of the year, I'm excited about what's ahead—for our clients, our communities, and our growing team.

Wishing you a beautiful November filled with everything that makes a house feel like home.

Lana



CLIENT IMPACT SPOTLIGHT

Lana Erickson

Best realtor I've ever used - and I've worked with quite a few! Lana helped us sell one home while simultaneously buying another. Always top notch communication and impeccable marketing skills. She has a great sense of style and can recommend ideas for staging or renovations. Highly recommended and I will definitely be working with her on a future home purchase

SELLER INSIGHT

Buyers often form an impression of a home before they ever step through the front door. That's why exceptional presentation matters.

From captivating photography and thoughtful staging to strategic pricing and compelling marketing, every detail influences how buyers perceive a property's value.

At The Luxe Home Team, we believe your home deserves more than simply being listed. It deserves to be positioned to stand out, attract attention, and inspire buyers to take action.

The takeaway? You don't get a second chance to make an extraordinary first impression.

eXp | LUXURY | THE LUXE HOME TEAM

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LUXE LOCAL

Annual Turkey Trots around the Suburbs

Thanksgiving Day – Nov 26, 2026

Oak Park – SGFMC Turkey Trot (5K)
La Grange – Pilgrim Pie Run for Rotary (5K)
Glenview – Glenview Gobbler 5K Run/Walk & Dash
Arlington Heights – Arlington Heights Turkey Trot (5K)
Elmhurst – Dan Gibbons Turkey Trot (5K)
Winnetka – Winnetka Turkey Trot (5K)
Palatine – Palatine Park District Turkey Trot (Ultra/Trail)
Yorkville – Parkview Christian Academy Turkey Trot (5K)
St. Charles – St. Charles Turkey Trot 5K
Orland Park – Orland Park Turkey Trot
Glenwood – Thornton Turkey Trot (1M, 5K)

THE LUXE STANDARD

Why We Don't Guess at Pricing

Pricing a home shouldn't be a guessing game. Before many of our listings ever reach the public market, we strategically introduce them through the Private Listing Network, giving us an early look at how real buyers are responding.
We can see buyer interest, track showing activity and gather valuable feedback—all before the official launch. That early market intelligence helps us evaluate pricing, positioning and presentation while there's still time to make adjustments.
It's one more way we replace assumptions with strategy—so when your home officially hits the market, we're ready.

MARKET SNAPSHOT

Bloomingdale Market Snapshot

Median listing
$485,700
Median sold
$440,000
Median days on market
38 days

ANDERSEN TEAM
HMA MORTGAGE

Questions about buying a home?
The Andersen Team can help! 630-716-3220

RatesbyDan.com

Apply for a loan

CURIOUS WHAT YOUR HOME COULD SELL FOR?

Whether you're considering a move this fall or simply want to understand your options, let's start with an honest, no-pressure conversation about your home and today's market.

Request your home value