

# Alex Buljan

As a child growing up in Hillsborough and San Mateo, Alex began learning the real estate trade during every take-your-son-to-work day. His father, Pierre Buljan, has been a Realtor in the Bay Area for nearly 40 years and brought a 10-year-old Alex along with him to some of the biggest properties, including the sale of the Carolands Chateau in Hillsborough.

"I remember going with him when it was in a dilapidated state," Alex recalls. "There were holes in the floor and wind would howl through the oval-shaped windows. I thought it was a haunted house!"

Alex watched firsthand how his father brokered the deal to the right buyers, who eventually restored the chateau to become a historical landmark, and the process of pairing the right property with the client resonated for years to come.

After attending Junipero Serra High School in San Mateo, Alex studied computer engineering at Loyola Marymount University. He began working in real estate in 2012 where his tech-savvy skillset allowed for innovation in an industry that was very much stuck in the "old school" way of doing things. He's sold more than \$200 million in real estate and guided clients through the careful negotiation of high-end properties, including multiple \$10+ million dollar properties.

Alongside his French Bulldog Rex, Alex likes to build LEGOs in his spare time, including the 3,625-piece Bugatti Chiron LEGO set that took 25 hours in build time. "The more detail, the more entertaining it is for me," he says.

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