WESTON | July 2025

REAL ESTATE SNAPSHOT - Change since this time last year Single Family Homes



28.47%
MEDIAN SALES PRICE SINGLE FAMILY HOMES

19.02%

AVERAGE SALES PRICE SINGLE FAMILY HOMES

36.11%
MEDIAN LIST PRICE (SOLD LISTINGS)
SINGLE FAMILY HOMES

22.86%

AVERAGE LIST PRICE (SOLD LISTINGS)

SINGLE FAMILY HOMES

Jul '24

Jul '25

AREA REPORT

FULL MARKET SUMMARY

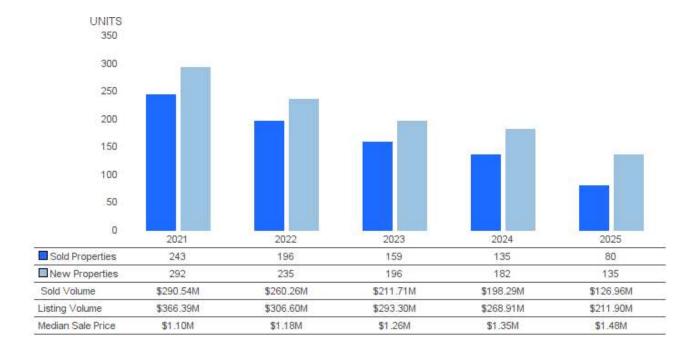
July 2025 | Single Family Homes 🕜

	Month to Date			Year to Date		
	July 2025	July 2024	% Change	YTD 2025	YTD 2024	% Change
New Listings	16	15	6.67% 📀	135	128	5.47% 🐠
Sold Listings	16	15	6.67% 📀	80	77	3.9% 🐠
Median List Price (Solds)	\$1,700,000	\$1,249,000	36.11% 📀	\$1,425,000	\$1,249,000	14.09% 🐠
Median Sold Price	\$1,766,500	\$1,375,000	28.47% 📀	\$1,475,000	\$1,366,000	7.98% 🐠
Median Days on Market	8	11	-27.27% 😃	13	19	-31.58% 🖤
Average List Price (Solds)	\$1,686,525	\$1,372,720	22.86% 📀	\$1,535,776	\$1,395,988	10.01% 🐠
Average Sold Price	\$1,742,937	\$1,464,466	19.02% 📀	\$1,587,023	\$1,454,611	9.1% 🐠
Average Days on Market	17	21	-19.05% 😃	29	38	-23.68% 🖤
List/Sold Price Ratio	103.9%	107.5%	-3.28% 😃	104.5%	105.2%	-0.68% 🖤

SOLD AND NEW PROPERTIES (UNITS)

July 2025 | Single Family Homes 🕜

Sold Properties | Number of properties sold during the year **New Properties** | Number of properties listed during the year.



MEDIAN SALES PRICE AND NUMBER OF SALES

July 2025 | Single Family Homes 🕜

Median Sales Price | Price of the ""middle"" property sold -an equal number of sales were above and below this price. **Number of Sales** | Number of properties sold.

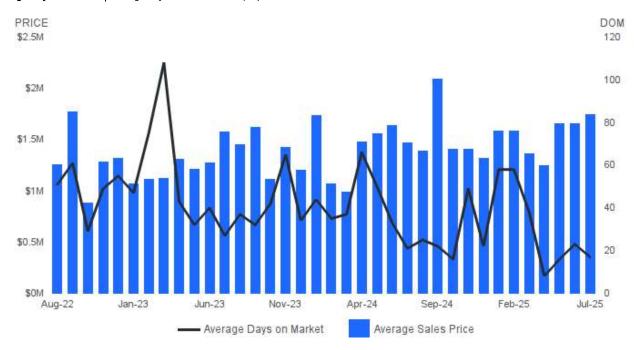


AVERAGE SALES PRICE AND AVERAGE DAYS ON MARKET

July 2025 | Single Family Homes 🕜

Average Sales Price | Average sales price for all properties sold.

Average Days on Market | Average days on market for all properties sold.



SALES PRICE AS A PERCENTAGE OF ORIGINAL PRICE

July 2025 | Single Family Homes 🕜

Sale Price as a Percentage of Original Price | Average sale price of property as percentage of final list price.



AVERAGE SALES PRICE AND NUMBER OF PROPERTIES FOR SALE

July 2025 | Single Family Homes 🕜

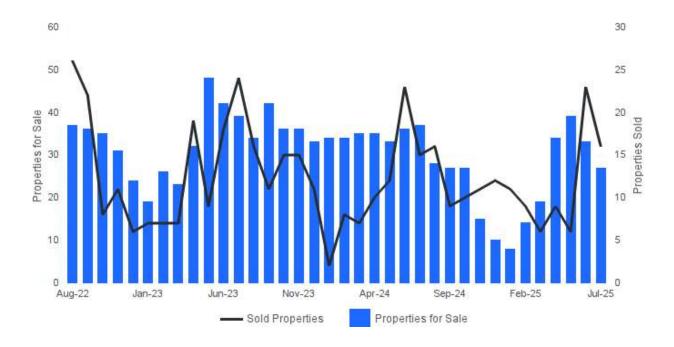
Average Sales Price | Average sales price for all properties sold.



PROPERTIES FOR SALE AND SOLD PROPERTIES

July 2025 | Single Family Homes 🕝

Properties for Sale | Number of properties listed for sale at the end of month. Sold Properties | Number of properties sold.



AVERAGE ASKING/SOLD/UNSOLD PRICE

July 2025 | Single Family Homes 🕜



Asking Price | the average asking price of sold properties Sold Price | the average selling price Unsold Price | the average active list price

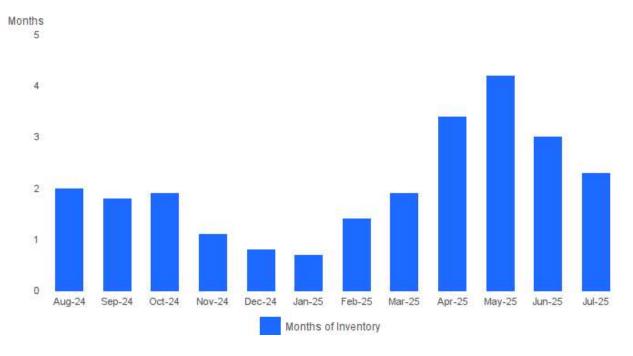


ABSORPTION RATE

July 2025 | Single Family Homes



Absorption Rate | Looks at the past year's monthly supply of inventory. In a normal market there should be a 6 month supply. The higher the rate above 6 the more aggressive a seller has to be with the competition; price and having a picture perfect property.



MONTHS SUPPLY OF INVENTORY

July 2025 | Single Family Homes 🕜

Months Supply of Inventory | Properties for sale divided by number of properties sold. Units Listed | Number of properties listed for sale at the end of month. Units Sold | Number of properties sold.

