

- 2.6% - 9.6% + 8.7%

LAKEVIEW	Change in	Change in	Change in
	New Listings	Closed Sales	Inventory of Homes
	All Properties	All Properties	All Properties
Local Market Update March 2019			

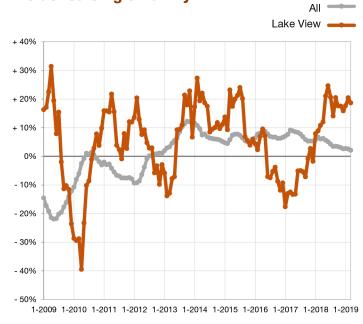
		March			Year to Date		
Detached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	46	39	- 15.2%	111	117	+ 5.4%	
Closed Sales	7	11	+ 57.1%	27	29	+ 7.4%	
Median Sales Price*	\$1,110,000	\$1,590,000	+ 43.2%	\$1,185,000	\$1,565,000	+ 32.1%	
Percent of Original List Price Received*	92.0%	95.9%	+ 4.2%	94.0%	96.0%	+ 2.1%	
Market Time	290	134	- 53.8%	206	213	+ 3.4%	
Inventory of Homes for Sale	85	72	- 15.3%				

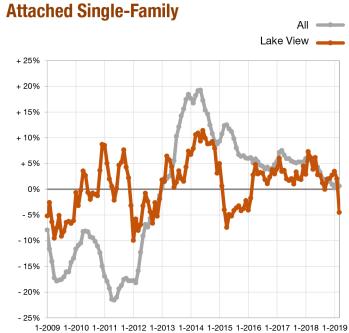
	March			Year to Date		
Attached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-
New Listings	382	378	- 1.0%	986	986	0.0%
Closed Sales	180	158	- 12.2%	364	320	- 12.1%
Median Sales Price*	\$410,000	\$313,000	- 23.7%	\$398,450	\$321,250	- 19.4%
Percent of Original List Price Received*	97.6%	97.0%	- 0.6%	97.1%	96.7 %	- 0.4%
Market Time	88	86	- 2.3%	89	88	- 1.1%
Inventory of Homes for Sale	431	489	+ 13.5%			

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)[†]







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+ 4.0%

Change in

New Listings

All Properties

- 12.0% +22.9%

Change in

Closed Sales

All Properties

Change in

Inventory of Homes

All Properties

LINCOLN PARK

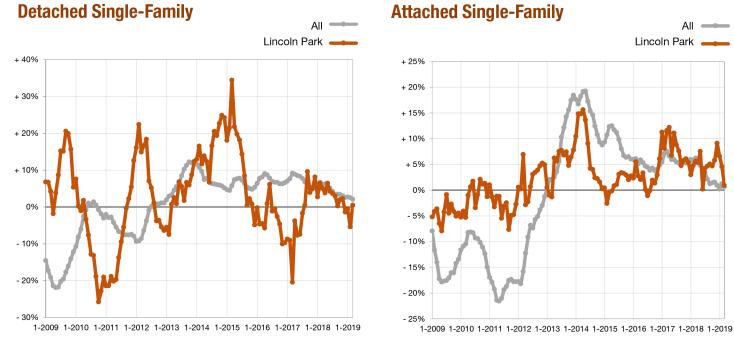
Local Market Update | March 2019

	March			Year to Date		
Detached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-
New Listings	58	63	+ 8.6%	152	176	+ 15.8%
Closed Sales	12	18	+ 50.0%	29	34	+ 17.2%
Median Sales Price*	\$1,402,500	\$1,605,750	+ 14.5%	\$1,600,000	\$1,562,500	- 2.3%
Percent of Original List Price Received*	94.6%	95.6%	+ 1.1%	93.1%	93.8 %	+ 0.8%
Market Time	138	211	+ 52.9%	190	184	- 3.2%
Inventory of Homes for Sale	124	123	- 0.8%			

		March			Year to Date		
Attached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	291	300	+ 3.1%	682	771	+ 13.0%	
Closed Sales	105	85	- 19.0%	217	196	- 9.7%	
Median Sales Price*	\$550,000	\$507,000	- 7.8%	\$495,000	\$500,000	+ 1.0%	
Percent of Original List Price Received*	97.2%	96.6 %	- 0.6%	97.1%	96.0%	- 1.1%	
Market Time	84	70	- 16.7%	88	81	- 8.0%	
Inventory of Homes for Sale	338	445	+ 31.7%				

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)[†]



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LOGAN SQUARE

Local Market Update | March 2019

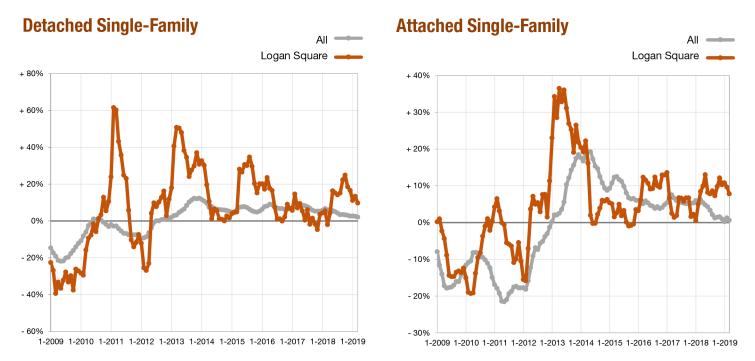
+ 32.4%	- 29.1%	+ 28.2%
Change in	Change in	Change in
New Listings All Properties	Closed Sales All Properties	Inventory of Homes All Properties
AILFIODEILLES	All Froberties	AILFIODEILLES

	March			Year to Date		
Detached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-
New Listings	48	54	+ 12.5%	141	124	- 12.1%
Closed Sales	25	13	- 48.0%	45	41	- 8.9%
Median Sales Price*	\$605,000	\$687,500	+ 13.6%	\$700,000	\$687,500	- 1.8%
Percent of Original List Price Received*	95.7%	97.5%	+ 1.9%	96.3%	96.0%	- 0.3%
Market Time	100	65	- 35.0%	108	88	- 18.5%
Inventory of Homes for Sale	60	63	+ 5.0%			

		March			Year to Date		
Attached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	94	134	+ 42.6%	252	332	+ 31.7%	
Closed Sales	54	43	- 20.4%	112	105	- 6.3%	
Median Sales Price*	\$440,500	\$415,000	- 5.8%	\$402,500	\$400,000	- 0.6%	
Percent of Original List Price Received*	98.1%	98.1 %	0.0%	97.8%	97.1%	- 0.7%	
Market Time	69	86	+ 24.6%	66	78	+ 18.2%	
Inventory of Homes for Sale	82	119	+ 45.1%				

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Change in Median Sales Price from Prior Year (6-Month Average)[†]



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- 24.4% - 2.3%

Change in

Closed Sales

All Properties

+ 12.4%

Change in

Inventory of Homes

All Properties

All

NEAR NORTH

Local Market Update | March 2019

	March			Year to Date		
Detached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-
New Listings	12	15	+ 25.0%	34	41	+ 20.6%
Closed Sales	1	1	0.0%	4	3	- 25.0%
Median Sales Price*	\$1,881,750	\$2,365,000	+ 25.7%	\$2,515,875	\$2,365,000	- 6.0%
Percent of Original List Price Received*	94.1%	94.6 %	+ 0.5%	84.5%	85.5%	+ 1.2%
Market Time	315	152	- 51.7%	305	271	- 11.1%
Inventory of Homes for Sale	41	47	+ 14.6%			

Change in

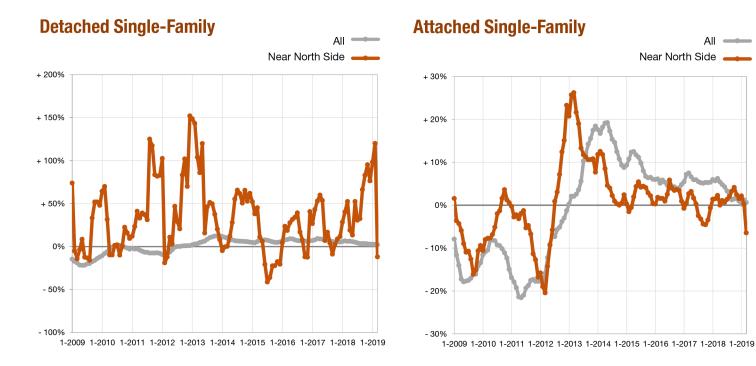
New Listings

All Properties

		March			Year to Date		
Attached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	640	622	- 2.8%	1,705	1,699	- 0.4%	
Closed Sales	265	200	- 24.5%	543	429	- 21.0%	
Median Sales Price*	\$438,888	\$364,000	- 17.1%	\$417,000	\$371,000	- 11.0%	
Percent of Original List Price Received*	97.2%	95.5%	- 1.7%	96.8%	95.3%	- 1.5%	
Market Time	104	137	+ 31.7%	113	137	+ 21.2%	
Inventory of Homes for Sale	1,198	1,346	+ 12.4%				

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)[†]



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+ 21.1% - 36.5% - 8.0%

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NORTH	CENTER
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Local Market Update | March 20

R	Change in	Change in	Change in
	New Listings	Closed Sales	Inventory of Homes
	All Properties	All Properties	All Properties
2019			

		March			Year to Date		
Detached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	58	52	- 10.3%	152	134	- 11.8%	
Closed Sales	25	8	- 68.0%	58	28	- 51.7%	
Median Sales Price*	\$900,000	\$1,160,000	+ 28.9%	\$960,000	\$1,160,000	+ 20.8%	
Percent of Original List Price Received*	96.9%	97.4%	+ 0.5%	95.6%	95.6%	0.0%	
Market Time	166	15	- 91.0%	174	133	- 23.6%	
Inventory of Homes for Sale	84	74	- 11.9%				

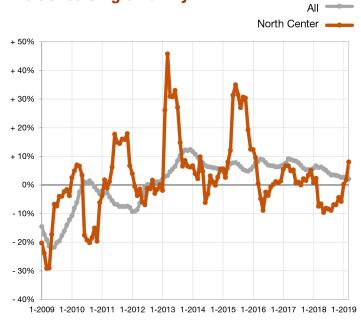
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		March			Year to Date		
Attached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	70	103	+ 47.1%	203	239	+ 17.7%	
Closed Sales	38	32	- 15.8%	69	70	+ 1.4%	
Median Sales Price*	\$432,500	\$465,750	+ 7.7%	\$430,000	\$444,000	+ 3.3%	
Percent of Original List Price Received*	97.8%	98.2 %	+ 0.4%	97.9%	97.3%	- 0.6%	
Market Time	83	144	+ 73.5%	74	118	+ 59.5%	
Inventory of Homes for Sale	78	75	- 3.8%				

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)[†]





All = North Center + 25% + 20% + 15% + 10% + 5% 0% - 5% - 10% - 15% - 20% - 25% 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019

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+ 5.8% - 8.0% - 4.0%

UPTOWN	Change in	Change in	Change in
	New Listings	Closed Sales	Inventory of Homes
	All Properties	All Properties	All Properties
Local Market Update March 2019			

		March			Year to Date		
Detached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	8	6	- 25.0%	21	16	- 23.8%	
Closed Sales	2	3	+ 50.0%	8	6	- 25.0%	
Median Sales Price*	\$787,500	\$1,375,000	+ 74.6%	\$787,500	\$727,000	- 7.7%	
Percent of Original List Price Received*	98.6%	97.0%	- 1.6%	92.1%	83.6%	- 9.2%	
Market Time	176	314	+ 78.4%	164	252	+ 53.7%	
Inventory of Homes for Sale	21	11	- 47.6%				

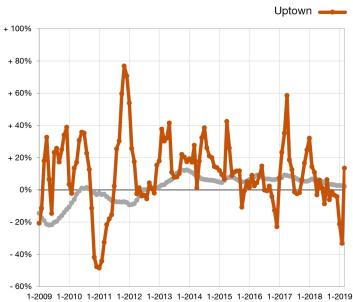
	March			Year to Date		
Attached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-
New Listings	130	140	+ 7.7%	366	343	- 6.3%
Closed Sales	73	66	- 9.6%	156	154	- 1.3%
Median Sales Price*	\$285,000	\$288,000	+ 1.1%	\$263,250	\$255,550	- 2.9%
Percent of Original List Price Received*	96.9%	97.4%	+ 0.5%	95.9%	96.8 %	+ 0.9%
Market Time	56	75	+ 33.9%	68	79	+ 16.2%
Inventory of Homes for Sale	152	155	+ 2.0%			

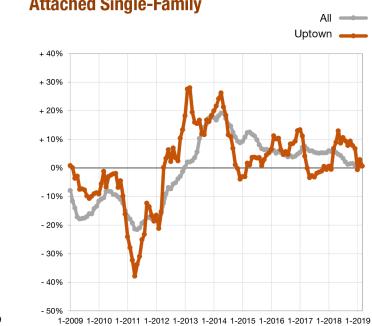
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

All •

Change in Median Sales Price from Prior Year (6-Month Average)[†]







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+ 6.2% - 14.3% + 34.2%

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	Change in	Change in	Change in
	New Listings	Closed Sales	Inventory of Homes
_	All Properties	All Properties	All Properties

WEST TOWN

Local Market Update	March 2019
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		March			Year to Date		
Detached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	47	52	+ 10.6%	128	132	+ 3.1%	
Closed Sales	17	19	+ 11.8%	40	36	- 10.0%	
Median Sales Price*	\$780,200	\$1,050,000	+ 34.6%	\$959,000	\$922,500	- 3.8%	
Percent of Original List Price Received*	94.7%	95.5%	+ 0.8%	95.6%	94.7%	- 0.9%	
Market Time	155	132	- 14.8%	182	152	- 16.5%	
Inventory of Homes for Sale	81	86	+ 6.2%				

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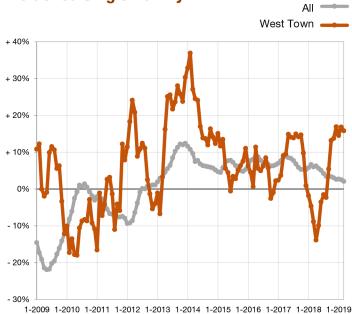
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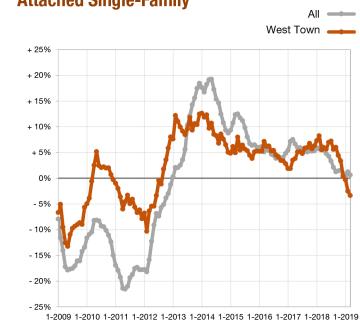
		March			Year to Date		
Attached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	293	309	+ 5.5%	781	901	+ 15.4%	
Closed Sales	151	125	- 17.2%	307	260	- 15.3%	
Median Sales Price*	\$470,000	\$455,000	- 3.2%	\$465,000	\$451,750	- 2.8%	
Percent of Original List Price Received*	99.0%	98.0%	- 1.0%	98.1%	97.2%	- 0.9%	
Market Time	88	70	- 20.5%	90	88	- 2.2%	
Inventory of Homes for Sale	270	385	+ 42.6%				

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Change in Median Sales Price from Prior Year (6-Month Average)[†]







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- 18.9% - 12.5%

Change in

Closed Sales

All Properties

- 9.8%

Change in

Inventory of Homes

All Properties

IRVING PARK

Local Market Update | March 2019

	March			Year to Date		
Detached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-
New Listings	61	46	- 24.6%	161	131	- 18.6%
Closed Sales	24	18	- 25.0%	52	52	0.0%
Median Sales Price*	\$507,500	\$575,000	+ 13.3%	\$482,500	\$496,250	+ 2.8%
Percent of Original List Price Received*	97.3%	96.9 %	- 0.4%	96.3%	95.0%	- 1.3%
Market Time	106	159	+ 50.0%	108	131	+ 21.3%
Inventory of Homes for Sale	82	62	- 24.4%			

Change in

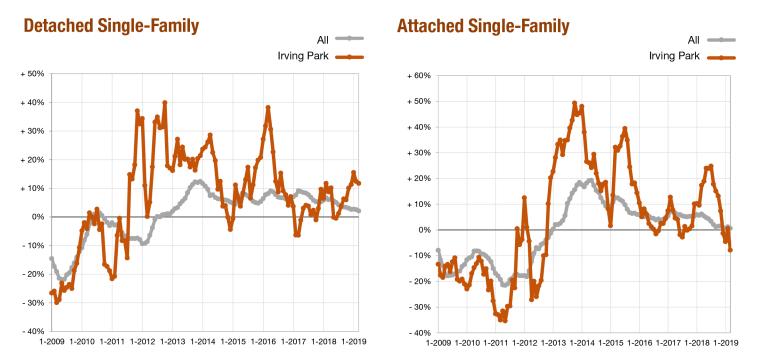
New Listings

All Properties

	March			Year to Date		
Attached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-
New Listings	50	44	- 12.0%	105	110	+ 4.8%
Closed Sales	16	17	+ 6.3%	45	42	- 6.7%
Median Sales Price*	\$265,000	\$185,000	- 30.2%	\$230,000	\$220,450	- 4.2%
Percent of Original List Price Received*	95.9%	95.9%	0.0%	96.3%	94.8 %	- 1.6%
Market Time	70	76	+ 8.6%	58	106	+ 82.8%
Inventory of Homes for Sale	50	57	+ 14.0%			

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)⁺



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+ 10.3%

Change in

New Listings

All Properties

- 22.7%)
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Change in

Closed Sales

All Properties

+ 11.7%

Change in

Inventory of Homes

All Properties

SOUTH LOOP

Local Market Update | March 2019

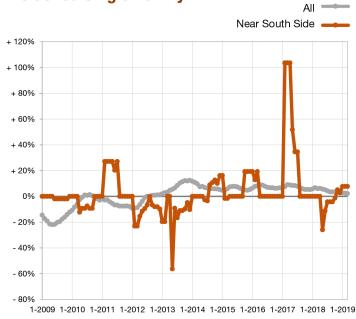
Detached Single-Family		March			Year to Date		
	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	0	3		3	6	+ 100.0%	
Closed Sales	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of Original List Price Received*	0.0%	0.0%		0.0%	0.0%		
Market Time	0	0		0	0		
Inventory of Homes for Sale	1	5	+ 400.0%				

		March			Year to Date		
Attached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	145	157	+ 8.3%	347	375	+ 8.1%	
Closed Sales	75	58	- 22.7%	159	129	- 18.9%	
Median Sales Price*	\$334,000	\$392,500	+ 17.5%	\$340,000	\$370,500	+ 9.0%	
Percent of Original List Price Received*	99.6%	100.1%	+ 0.5%	99.7%	99.4%	- 0.3%	
Market Time	87	90	+ 3.4%	84	92	+ 9.5%	
Inventory of Homes for Sale	204	224	+ 9.8%				

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)⁺





All = Near South Side + 50% + 40% + 30% + 20% + 10% 0% - 10% - 20% - 30% 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016 1-2017 1-2018 1-2019

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+ 16.4% - 23.0% + 41.7%

Change in	Change in
Closed Sales	Inventory of Homes
All Properties	All Properties
	Closed Sales

WEST LOOP

Local Market Update | March 2019

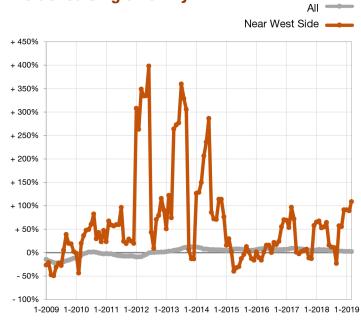
Detached Single-Family		March			Year to Date			
	3-2018	3-2019	+/-	3-2018	3-2019	+/-		
New Listings	7	8	+ 14.3%	17	17	0.0%		
Closed Sales	8	2	- 75.0%	11	5	- 54.5%		
Median Sales Price*	\$522,450	\$956,500	+ 83.1%	\$520,000	\$525,000	+ 1.0%		
Percent of Original List Price Received*	97.1%	92.9 %	- 4.3%	102.4%	95.8%	- 6.4%		
Market Time	92	158	+ 71.7%	112	109	- 2.7%		
Inventory of Homes for Sale	9	10	+ 11.1%					

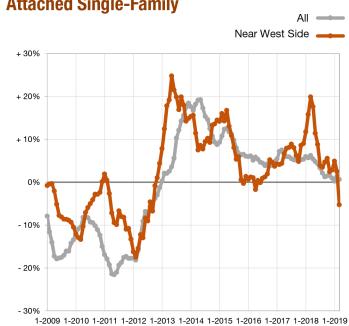
		March			Year to Date		
Attached Single-Family	3-2018	3-2019	+/-	3-2018	3-2019	+/-	
New Listings	219	255	+ 16.4%	512	634	+ 23.8%	
Closed Sales	92	75	- 18.5%	210	171	- 18.6%	
Median Sales Price*	\$415,000	\$380,000	- 8.4%	\$409,950	\$415,000	+ 1.2%	
Percent of Original List Price Received*	100.0%	99.6 %	- 0.4%	100.5%	98.5 %	- 2.0%	
Market Time	73	92	+ 26.0%	79	104	+ 31.6%	
Inventory of Homes for Sale	243	347	+ 42.8%				

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Change in Median Sales Price from Prior Year (6-Month Average)[†]







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