

AVONDALE

Local Market Update | June 2023

- 34.6%

- 35.3%

- 56.4%

Change in **New Listings** All Properties

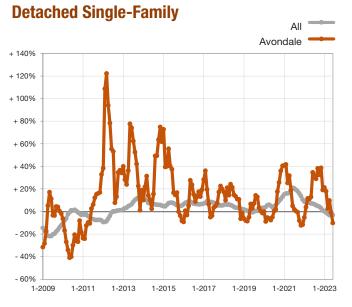
Change in Closed Sales All Properties

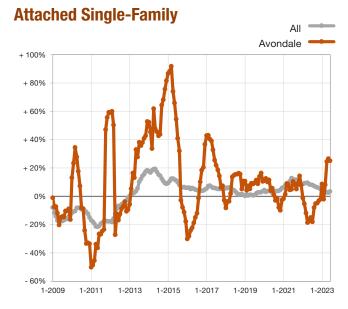
Change in Inventory of Homes
All Properties

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|----------|--|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 21 | 14 | - 33.3% | 109 | 74 | - 32.1% | |
| Closed Sales | 13 | 8 | - 38.5% | 61 | 38 | - 37.7% | |
| Median Sales Price* | \$805,000 | \$467,250 | - 42.0% | \$680,000 | \$578,245 | - 15.0% | |
| Percent of Original List Price Received* | 96.9% | 97.9% | + 1.0% | 99.9% | 99.0% | - 0.8% | |
| Market Time | 18 | 30 | + 68.2% | 33 | 85 | + 158.6% | |
| Inventory of Homes for Sale | 20 | 11 | - 45.0% | | | | |

| | | June | | | Year to Date | | |
|--|-----------|-----------|----------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 31 | 20 | - 35.5% | 158 | 116 | - 26.6% | |
| Closed Sales | 21 | 14 | - 33.3% | 102 | 78 | - 23.5% | |
| Median Sales Price* | \$389,000 | \$425,000 | + 9.3% | \$349,500 | \$435,338 | + 24.6% | |
| Percent of Original List Price Received* | 99.9% | 100.1% | + 0.2% | 99.5% | 99.4% | - 0.1% | |
| Market Time | 12 | 52 | + 348.8% | 45 | 54 | + 18.7% | |
| Inventory of Homes for Sale | 35 | 13 | - 62.9% | | | | |

^{*} Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.





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This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.



IRVING PARK

Local Market Update | June 2023

- 44.9%

- 25.4%

- 49.6%

Change in **New Listings** All Properties

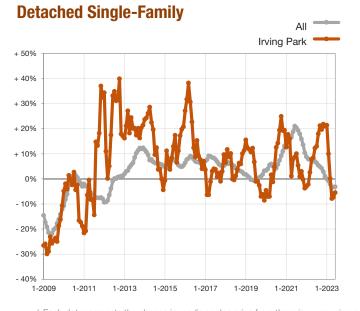
Change in Closed Sales All Properties

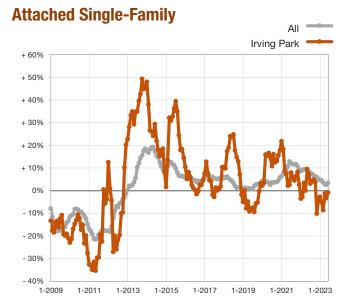
Change in Inventory of Homes All Properties

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 56 | 34 | - 39.3% | 284 | 176 | - 38.0% | |
| Closed Sales | 35 | 27 | - 22.9% | 168 | 97 | - 42.3% | |
| Median Sales Price* | \$713,000 | \$729,000 | + 2.2% | \$681,250 | \$650,000 | - 4.6% | |
| Percent of Original List Price Received* | 102.5% | 100.1% | - 2.3% | 100.5% | 99.1% | - 1.4% | |
| Market Time | 24 | 25 | + 7.5% | 38 | 54 | + 39.3% | |
| Inventory of Homes for Sale | 57 | 40 | - 29.8% | | | | |

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 51 | 25 | - 51.0% | 245 | 145 | - 40.8% | |
| Closed Sales | 36 | 26 | - 27.8% | 166 | 105 | - 36.7% | |
| Median Sales Price* | \$210,000 | \$251,000 | + 19.5% | \$236,000 | \$237,000 | + 0.4% | |
| Percent of Original List Price Received* | 98.0% | 100.6% | + 2.6% | 99.4% | 99.4% | - 0.0% | |
| Market Time | 56 | 26 | - 53.2% | 56 | 45 | - 19.7% | |
| Inventory of Homes for Sale | 56 | 17 | - 69.6% | | | | |

^{*} Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.





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LAKEVIEW

Local Market Update | June 2023

- 33.7%

- 39.3%

- 42.7%

Change in **New Listings** All Properties

June

Change in Closed Sales All Properties

Change in Inventory of Homes All Properties

Year to Date

| | | Gano | | | rour to Buto | | | |
|--|-------------|-------------|---------|-------------|--------------|---------|--|--|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | | |
| New Listings | 30 | 24 | - 20.0% | 180 | 141 | - 21.7% | | |
| Closed Sales | 24 | 18 | - 25.0% | 102 | 59 | - 42.2% | | |
| Median Sales Price* | \$1,742,500 | \$1,699,500 | - 2.5% | \$1,540,000 | \$1,650,000 | + 7.1% | | |
| Percent of Original List Price Received* | 101.2% | 100.9% | - 0.3% | 99.1% | 98.7% | - 0.4% | | |

 Median Sales Price*
 \$1,742,500
 \$1,699,500
 - 2.5%
 \$1,540,000
 \$1,650,000
 + 7.1%

 Percent of Original List Price Received*
 101.2%
 100.9%
 - 0.3%
 99.1%
 98.7%
 - 0.4%

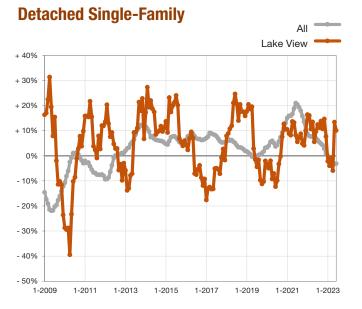
 Market Time
 65
 10
 - 84.1%
 67
 55
 - 18.2%

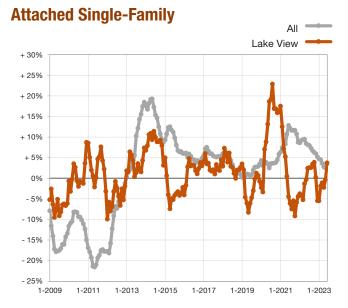
 Inventory of Homes for Sale
 34
 31
 - 8.8%
 - - - -

 June
 Year to Date

| | | June | | | rear to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 356 | 232 | - 34.8% | 2,159 | 1,311 | - 39.3% | |
| Closed Sales | 289 | 172 | - 40.5% | 1,385 | 815 | - 41.2% | |
| Median Sales Price* | \$425,000 | \$470,250 | + 10.6% | \$410,000 | \$416,000 | + 1.5% | |
| Percent of Original List Price Received* | 99.6% | 100.5% | + 0.9% | 98.9% | 99.0% | + 0.1% | |
| Market Time | 35 | 39 | + 10.3% | 54 | 56 | + 3.5% | |
| Inventory of Homes for Sale | 390 | 212 | - 45.6% | | | | |

^{*} Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.





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LINCOLN PARK

Local Market Update | June 2023

- 43.3%

- 25.6%

- 36.6%

Change in **New Listings** All Properties

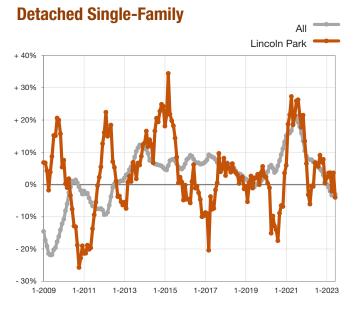
Change in Closed Sales All Properties

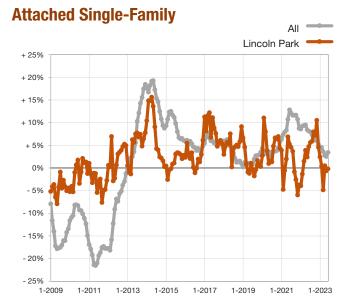
Change in Inventory of Homes
All Properties

| | | June | | | rear to Date | | |
|--|-------------|-------------|----------|-------------|--------------|---------|--|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 64 | 29 | - 54.7% | 250 | 200 | - 20.0% | |
| Closed Sales | 28 | 19 | - 32.1% | 128 | 70 | - 45.3% | |
| Median Sales Price* | \$2,275,000 | \$1,750,000 | - 23.1% | \$1,725,000 | \$1,732,500 | + 0.4% | |
| Percent of Original List Price Received* | 98.6% | 94.8% | - 3.8% | 97.1% | 96.5% | - 0.6% | |
| Market Time | 37 | 105 | + 185.0% | 67 | 80 | + 19.3% | |
| Inventory of Homes for Sale | 74 | 66 | - 10.8% | | | | |

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 255 | 152 | - 40.4% | 1,462 | 927 | - 36.6% | |
| Closed Sales | 187 | 141 | - 24.6% | 919 | 574 | - 37.5% | |
| Median Sales Price* | \$594,900 | \$550,000 | - 7.5% | \$549,000 | \$550,000 | + 0.2% | |
| Percent of Original List Price Received* | 99.2% | 99.4% | + 0.2% | 99.0% | 98.6% | - 0.4% | |
| Market Time | 39 | 49 | + 25.0% | 65 | 62 | - 5.1% | |
| Inventory of Homes for Sale | 295 | 168 | - 43.1% | | | | |

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LINCOLN SQUARE

Local Market Update | June 2023

- 32.1%

- 30.4%

- 43.4%

Change in **New Listings** All Properties

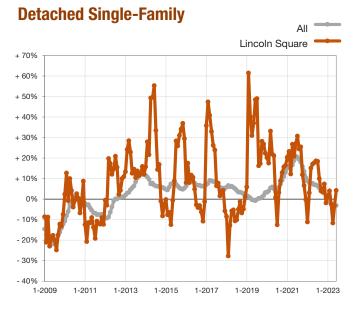
Change in Closed Sales All Properties

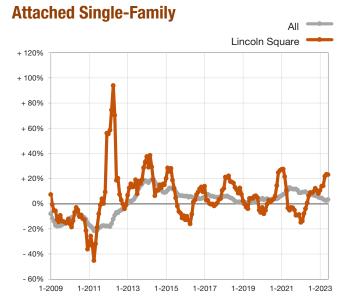
Change in Inventory of Homes All Properties

| | | June | | | Year to Date | | |
|--|-------------|-------------|----------|-----------|--------------|---------|--|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 15 | 18 | + 20.0% | 107 | 88 | - 17.8% | |
| Closed Sales | 17 | 12 | - 29.4% | 85 | 49 | - 42.4% | |
| Median Sales Price* | \$1,135,000 | \$1,362,500 | + 20.0% | \$965,000 | \$1,090,000 | + 13.0% | |
| Percent of Original List Price Received* | 103.5% | 102.5% | - 0.9% | 100.1% | 99.7% | - 0.4% | |
| Market Time | 19 | 74 | + 284.5% | 46 | 60 | + 31.3% | |
| Inventory of Homes for Sale | 18 | 19 | + 5.6% | | | | |

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 63 | 35 | - 44.4% | 355 | 191 | - 46.2% | |
| Closed Sales | 39 | 27 | - 30.8% | 217 | 129 | - 40.6% | |
| Median Sales Price* | \$371,250 | \$450,500 | + 21.3% | \$310,000 | \$386,000 | + 24.5% | |
| Percent of Original List Price Received* | 99.3% | 102.0% | + 2.7% | 99.0% | 100.0% | + 1.0% | |
| Market Time | 55 | 10 | - 81.3% | 58 | 39 | - 33.7% | |
| Inventory of Homes for Sale | 65 | 28 | - 56.9% | | | | |

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LOGAN SQUARE

Local Market Update | June 2023

- 38.8%

- 36.6%

- 42.9%

Change in **New Listings** All Properties

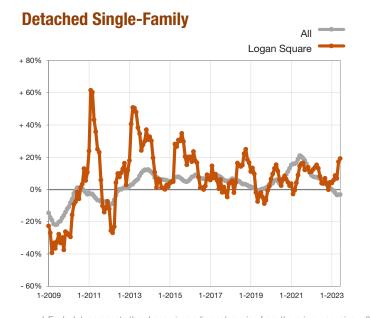
Change in Closed Sales All Properties

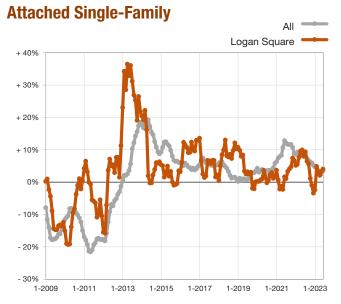
Change in Inventory of Homes All Properties

| | June | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|---------|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- |
| New Listings | 42 | 30 | - 28.6% | 211 | 192 | - 9.0% |
| Closed Sales | 29 | 15 | - 48.3% | 127 | 85 | - 33.1% |
| Median Sales Price* | \$777,000 | \$880,000 | + 13.3% | \$950,000 | \$1,062,500 | + 11.8% |
| Percent of Original List Price Received* | 99.5% | 99.7% | + 0.2% | 100.0% | 99.0% | - 1.0% |
| Market Time | 20 | 48 | + 136.8% | 41 | 66 | + 61.0% |
| Inventory of Homes for Sale | 41 | 42 | + 2.4% | | | |

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 97 | 55 | - 43.3% | 644 | 375 | - 41.8% | |
| Closed Sales | 83 | 56 | - 32.5% | 399 | 243 | - 39.1% | |
| Median Sales Price* | \$470,000 | \$497,500 | + 5.9% | \$460,000 | \$472,500 | + 2.7% | |
| Percent of Original List Price Received* | 100.6% | 101.7% | + 1.2% | 99.9% | 100.1% | + 0.2% | |
| Market Time | 19 | 22 | + 14.6% | 52 | 48 | - 7.1% | |
| Inventory of Homes for Sale | 99 | 38 | - 61.6% | | | | |

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LOOP

Local Market Update | June 2023

- 17.5%

- 23.3%

- 29.8%

Change in **New Listings** All Properties

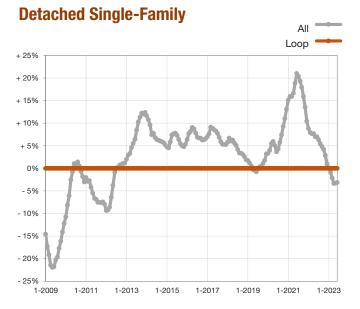
Change in Closed Sales All Properties

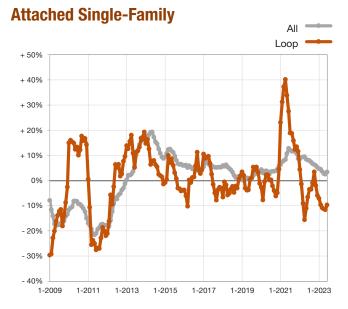
Change in Inventory of Homes All Properties

| | | June | | | Year to Date | | |
|--|--------|--------|----------|--------|--------------|------|--|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 1 | 0 | - 100.0% | 1 | 1 | 0.0% | |
| Closed Sales | 0 | 0 | | 0 | 0 | | |
| Median Sales Price* | \$0 | \$0 | | \$0 | \$0 | | |
| Percent of Original List Price Received* | 0.0% | 0.0% | | 0.0% | 0.0% | | |
| Market Time | 0 | 0 | | 0 | 0 | | |
| Inventory of Homes for Sale | 0 | 0 | | | | | |

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 182 | 151 | - 17.0% | 1,183 | 867 | - 26.7% | |
| Closed Sales | 120 | 92 | - 23.3% | 577 | 404 | - 30.0% | |
| Median Sales Price* | \$365,950 | \$359,500 | - 1.8% | \$380,000 | \$341,006 | - 10.3% | |
| Percent of Original List Price Received* | 97.7% | 98.1% | + 0.4% | 97.2% | 96.7% | - 0.4% | |
| Market Time | 61 | 77 | + 27.5% | 105 | 121 | + 15.3% | |
| Inventory of Homes for Sale | 429 | 301 | - 29.8% | | | | |

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NEAR NORTH SIDE

Local Market Update | June 2023

- 26.8%

- 20.8%

- 19.1%

Change in **New Listings** All Properties

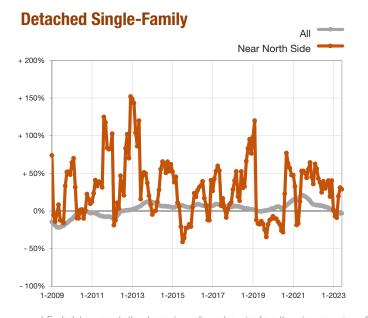
Change in Closed Sales All Properties

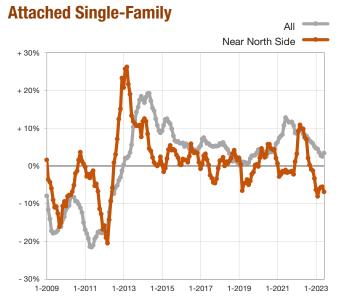
Change in Inventory of Homes
All Properties

| | June | | | rear to Date | | |
|--|-------------|-----------|---------|--------------|-------------|---------|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- |
| New Listings | 7 | 12 | + 71.4% | 62 | 62 | 0.0% |
| Closed Sales | 4 | 2 | - 50.0% | 29 | 16 | - 44.8% |
| Median Sales Price* | \$1,140,000 | \$965,000 | - 15.4% | \$2,100,000 | \$2,437,500 | + 16.1% |
| Percent of Original List Price Received* | 96.5% | 99.2% | + 2.9% | 93.3% | 88.2% | - 5.4% |
| Market Time | 167 | 5 | - 97.3% | 209 | 327 | + 56.5% |
| Inventory of Homes for Sale | 34 | 36 | + 5.9% | | | |

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 742 | 536 | - 27.8% | 4,099 | 3,228 | - 21.2% | |
| Closed Sales | 362 | 288 | - 20.4% | 1,709 | 1,280 | - 25.1% | |
| Median Sales Price* | \$425,000 | \$385,000 | - 9.4% | \$432,500 | \$400,000 | - 7.5% | |
| Percent of Original List Price Received* | 97.5% | 97.7% | + 0.2% | 97.2% | 96.7% | - 0.5% | |
| Market Time | 96 | 80 | - 16.7% | 120 | 112 | - 6.5% | |
| Inventory of Homes for Sale | 1,450 | 1,165 | - 19.7% | | | | |

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NEAR SOUTH SIDE

Local Market Update | June 2023

- 33.3%

- 23.0%

- 37.7%

Change in **New Listings** All Properties

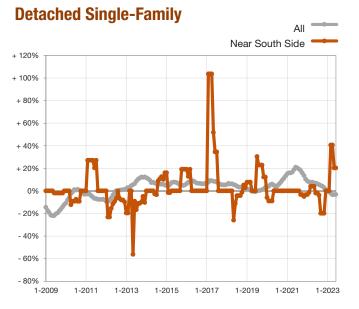
Change in Closed Sales All Properties

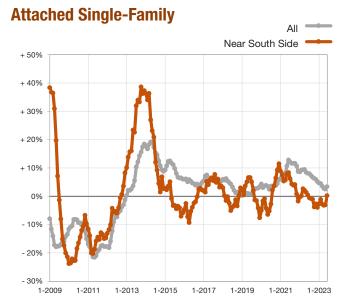
Change in Inventory of Homes All Properties

| | | June | | | Year to Date | | |
|--|-------------|--------|----------|-------------|--------------|---------|--|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 1 | 2 | + 100.0% | 5 | 6 | + 20.0% | |
| Closed Sales | 1 | 0 | - 100.0% | 6 | 2 | - 66.7% | |
| Median Sales Price* | \$1,110,000 | \$0 | - 100.0% | \$1,330,000 | \$1,830,000 | + 37.6% | |
| Percent of Original List Price Received* | 101.0% | 0.0% | - 100.0% | 93.1% | 90.0% | - 3.4% | |
| Market Time | 160 | 0 | - 100.0% | 153 | 204 | + 33.0% | |
| Inventory of Homes for Sale | 1 | 4 | + 300.0% | | | | |

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 197 | 130 | - 34.0% | 955 | 646 | - 32.4% | |
| Closed Sales | 86 | 67 | - 22.1% | 449 | 291 | - 35.2% | |
| Median Sales Price* | \$376,500 | \$396,150 | + 5.2% | \$385,000 | \$390,000 | + 1.3% | |
| Percent of Original List Price Received* | 100.2% | 100.4% | + 0.3% | 100.4% | 101.0% | + 0.5% | |
| Market Time | 85 | 59 | - 30.7% | 95 | 90 | - 5.3% | |
| Inventory of Homes for Sale | 309 | 189 | - 38.8% | | | | |

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NEAR WEST SIDE

Local Market Update | June 2023

- 36.0%

- 21.7%

- 41.6%

Change in **New Listings** All Properties

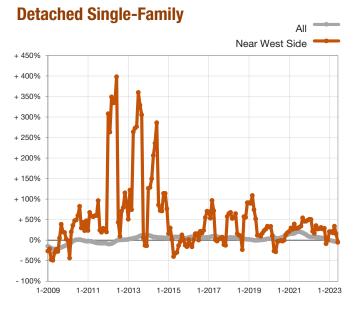
Change in Closed Sales All Properties

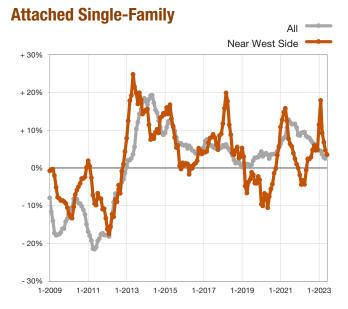
Change in Inventory of Homes
All Properties

| | | June | | | Year to Date | | |
|--|-----------|-----------|----------|-----------|--------------|---------|--|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 7 | 13 | + 85.7% | 53 | 39 | - 26.4% | |
| Closed Sales | 2 | 4 | + 100.0% | 18 | 13 | - 27.8% | |
| Median Sales Price* | \$660,000 | \$386,750 | - 41.4% | \$532,500 | \$565,000 | + 6.1% | |
| Percent of Original List Price Received* | 98.6% | 100.9% | + 2.4% | 95.6% | 96.7% | + 1.1% | |
| Market Time | 43 | 87 | + 104.1% | 113 | 128 | + 14.2% | |
| Inventory of Homes for Sale | 19 | 14 | - 26.3% | | | | |

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 301 | 184 | - 38.9% | 1,609 | 991 | - 38.4% | |
| Closed Sales | 150 | 115 | - 23.3% | 786 | 517 | - 34.2% | |
| Median Sales Price* | \$387,500 | \$395,000 | + 1.9% | \$390,000 | \$392,000 | + 0.5% | |
| Percent of Original List Price Received* | 100.2% | 100.5% | + 0.3% | 99.7% | 100.1% | + 0.5% | |
| Market Time | 41 | 63 | + 52.6% | 72 | 77 | + 6.7% | |
| Inventory of Homes for Sale | 390 | 225 | - 42.3% | | | | |

^{*} Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.





[†] Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.



NORTH CENTER

Local Market Update | June 2023

- 16.8%

- 39.5%

- 21.1%

Change in **New Listings** All Properties

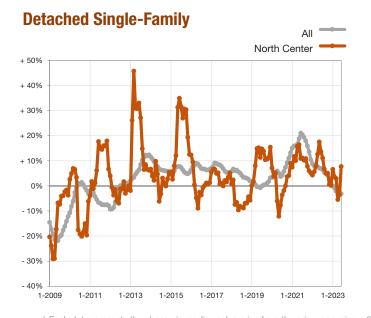
Change in Closed Sales All Properties

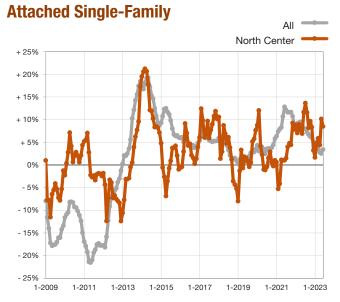
Change in Inventory of Homes
All Properties

| | | June | | | Year to Date | | |
|--|-------------|-------------|----------|-------------|--------------|----------|--|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 41 | 33 | - 19.5% | 193 | 147 | - 23.8% | |
| Closed Sales | 32 | 24 | - 25.0% | 107 | 69 | - 35.5% | |
| Median Sales Price* | \$1,177,500 | \$1,455,000 | + 23.6% | \$1,260,000 | \$1,370,000 | + 8.7% | |
| Percent of Original List Price Received* | 101.0% | 99.4% | - 1.7% | 100.5% | 98.5% | - 1.9% | |
| Market Time | 9 | 36 | + 283.6% | 24 | 50 | + 103.7% | |
| Inventory of Homes for Sale | 36 | 31 | - 13.9% | | | | |

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 60 | 51 | - 15.0% | 390 | 256 | - 34.4% | |
| Closed Sales | 54 | 28 | - 48.1% | 248 | 170 | - 31.5% | |
| Median Sales Price* | \$569,850 | \$563,000 | - 1.2% | \$491,250 | \$534,000 | + 8.7% | |
| Percent of Original List Price Received* | 101.2% | 100.4% | - 0.8% | 100.9% | 99.3% | - 1.5% | |
| Market Time | 22 | 24 | + 8.4% | 35 | 54 | + 54.9% | |
| Inventory of Homes for Sale | 54 | 40 | - 25.9% | | | | |

^{*} Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.





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UPTOWN

Local Market Update | June 2023

Inventory of Homes for Sale

- 41.0%

- 39.3%

- 51.9%

Change in **New Listings** All Properties

Change in Closed Sales All Properties

Change in Inventory of Homes All Properties

| | | June | | | Year to Date | | |
|--|-------------|-------------|----------|-------------|--------------|---------|--|
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 3 | 7 | + 133.3% | 34 | 32 | - 5.9% | |
| Closed Sales | 6 | 3 | - 50.0% | 23 | 11 | - 52.2% | |
| Median Sales Price* | \$1,177,500 | \$1,101,000 | - 6.5% | \$1,175,000 | \$920,000 | - 21.7% | |
| Percent of Original List Price Received* | 100.5% | 103.2% | + 2.6% | 97.5% | 96.5% | - 1.0% | |
| Market Time | 72 | 7 | - 89.8% | 118 | 87 | - 26.2% | |

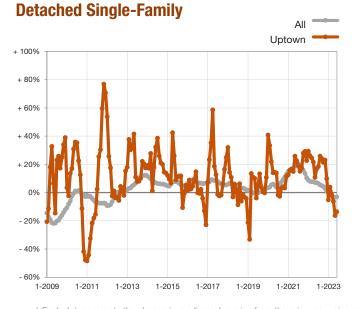
7

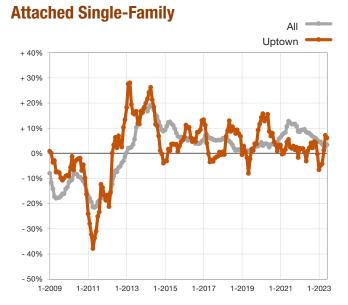
12

+ 71.4%

| | | June | | | Year to Date | | |
|--|-----------|-----------|---------|-----------|--------------|---------|--|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- | |
| New Listings | 141 | 78 | - 44.7% | 799 | 491 | - 38.5% | |
| Closed Sales | 134 | 82 | - 38.8% | 578 | 364 | - 37.0% | |
| Median Sales Price* | \$345,079 | \$331,000 | - 4.1% | \$310,000 | \$327,450 | + 5.6% | |
| Percent of Original List Price Received* | 100.2% | 101.7% | + 1.6% | 99.2% | 100.1% | + 0.9% | |
| Market Time | 43 | 26 | - 40.6% | 59 | 49 | - 17.1% | |
| Inventory of Homes for Sale | 128 | 53 | - 58.6% | | | | |

^{*} Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.





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This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.



WEST TOWN

Local Market Update | June 2023

Market Time

Inventory of Homes for Sale

- 46.1%

- 33.3%

- 41.5%

Change in **New Listings** All Properties

June

24

40

Change in Closed Sales All Properties

- 22.9%

- 25.9%

Change in Inventory of Homes All Properties

+ 49.9%

Year to Date

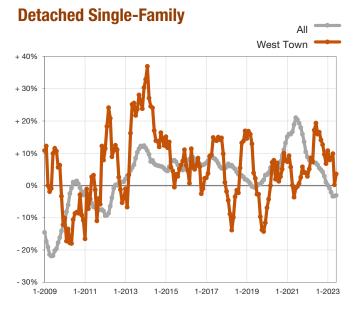
| Detached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- |
|--|-------------|-------------|---------|-------------|-------------|---------|
| New Listings | 51 | 26 | - 49.0% | 256 | 198 | - 22.7% |
| Closed Sales | 34 | 28 | - 17.6% | 142 | 97 | - 31.7% |
| Median Sales Price* | \$1,140,000 | \$1,292,500 | + 13.4% | \$1,150,000 | \$1,150,000 | 0.0% |
| Percent of Original List Price Received* | 99.2% | 99.4% | + 0.1% | 98.4% | 97.5% | - 0.9% |

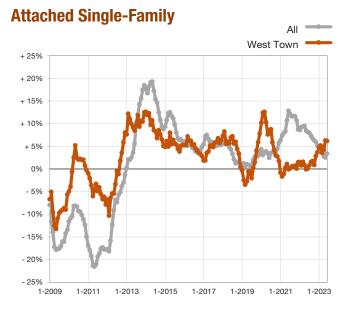
31

54

| | June | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| Attached Single-Family | 6-2022 | 6-2023 | +/- | 6-2022 | 6-2023 | +/- |
| New Listings | 292 | 159 | - 45.5% | 1,680 | 1,024 | - 39.0% |
| Closed Sales | 227 | 146 | - 35.7% | 1,030 | 613 | - 40.5% |
| Median Sales Price* | \$512,000 | \$539,500 | + 5.4% | \$505,000 | \$525,250 | + 4.0% |
| Percent of Original List Price Received* | 100.0% | 99.8% | - 0.3% | 99.5% | 99.4% | - 0.1% |
| Market Time | 37 | 41 | + 9.8% | 51 | 57 | + 11.7% |
| Inventory of Homes for Sale | 293 | 163 | - 44.4% | | | |

^{*} Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.





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This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.