

BEST TIPS

to prepare for showings

- Open windows early in the day to let in fresh air
- Do not use strong air fresheners or candles
- Make sure home is clean & depersonalized
- Put away/organize children's toys & pet gear
- Set thermostat to a comfortable temperature
- Turn on all lights and open blinds
- Lock up or remove any valuables (jewelry, money, medications, personal documents)
- Try to accommodate showing requests the best you can & discuss with us before refusing any showings
- Don't cook anything too fragrant right before showings



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prep
your
home
for sale



preparation

Guide

STEPS TO PREP YOUR HOME FOR SALE

1 DECLUTTER & DEPERSONALIZE
Remove clutter & personal items. Buyers need to be able to visualize themselves living here, & too many personal items can take away from their experience

2 CLEAN & ORGANIZE
Clean & organize your home. Deep cleaning gives the house a fresh feel. Organizing closet areas makes for a less distracting environment

3 COMPLETE REPAIRS
Fix noticeable issues. Leaky plumbing fixtures, cracked outlet covers, loose tiles, burnt out lightbulbs, and broken appliances can make a big difference on initial impressions of your home

4 PAINT & TOUCH-UPS
A fresh coat of paint can transform your home. Touch up any wall scuffs and scratches. Don't forget about your baseboards

5 SHOW OFF CURB APPEAL
First impressions are everything, especially in today's digital world. Using fresh mulch and flowers to highlight the landscaping can really boost curb appeal! Consider a fresh seal coat on the driveway

6 ELIMINATE ODORS
Foul odors, even slight ones, can be a deal breaker - and the problem is you might not even notice them. We recommend inviting an unbiased third party in to try to detect any pet smells or lingering odors

7 STAGE YOUR HOME
Staging adds that extra element to take your listing to the next level! Pro staging has been proven to help homes sell faster and for more money! There are also many virtual staging options available.



WHO YOU WORK WITH MATTERS

Having the right team to represent you, negotiate for you, and protect you - will make for a successful closing. We have trusted lenders, attorneys, title representatives, vendors, & reputable sources to ensure you are in the best hands!



We live here, we work here,
& we're here for you!

