## BOULDER COUNTY REAL PRODUCERS G. INSPIRING.

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## meet ANGELA MOSS

Photos By Amanda Maughmer

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"A great way to bring people together is to entertain them in your home," states realtor Angela Moss. She proudly says, "houses are all about family and the experiences that are built within the home." Angela was first introduced to Colorado as a child when her family would take frequent trips from Kansas where she was born and raised. Many years later, while visiting her brother and sister-in-law who live in Boulder, she was reacquainted with the state and immediately fell in love with the area and knew this is where she wanted to raise her children.

In 1992, she was introduced to real estate when she purchased her first home in Hingham, Massachusetts. What sparked her love for the industry was being able

to take a piece of property and turn it into something incredibly beautiful and fill it with memories. She later purchased a ten-acre property that included an old barn, greenhouse, and chicken coop that was converted to a house but needed a lot of work and true vision. The remodel was not just new paint, bathrooms, and kitchen, but also a better layout to raise a family and bring friends together. A side project, which turned out to be a key feature of the home, was converting an old shed into a charming outdoor dining room where she hosted numerous gatherings over the years. It was during this remodel that her father provided her with sage advice when he said, "you should probably

obtain your real estate license given your knowledge of and passion for it." After her move to Vero Beach, Florida she became a licensed realtor in 2007. Two years later she moved to Boulder, became licensed in Colorado, and has enjoyed her real estate career ever since.

> **b** top producers By Danielle DePaolo Photos By Liv Berger

EVERY QUARTER A NEW GROUP OF BROKERS SEEKS COACHING. THIS IS AN **INCREDIBLE WAY TO DEVELOP DEEPER RELATIONSHIPS WITH MY COLLEAGUES & ENCOURAGE THEIR** SUCCESS.





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Prior to real estate, she was a devoted mother to her four children. As they grew older and she had more free time, Angela was able to follow her passion for cooking and attend culinary school. She made it through three rounds of interviews for Top Chef then bowed out when they told her she would have to miss her kids' birthdays during filming. Her passion for cooking transcended into real estate. Angela knows that the heart of every home is its kitchen, and this is the lens through which she views homes for clients. This skillset and her remodel experiences enable her to help clients to realize the potential of a home. She specializes in residential real estate and has always worked for 8z Real Estate. She credits much of her success to her mentor and husband, Ben Moss, a general contractor, home consultant, and owner of Home Strategy Pro. "He has been my wingman and has helped me excel in my career," Angela boasts. He and Angela were introduced through a friend before her move to Colorado. They have been talking shop and collaborating ever since, creating wonderful homes and a beautiful, blended family of nine.

For Angela, real estate is very similar to hosting a dinner party, it's all about the people and creating a memorable experience. 8z Real Estate embodies this sentiment with its mission of transparency and clients first with a work culture that inspires camaraderie and teamwork. She ensures that all her clients are well taken care of and happy with their transactions and remains their real estate advisor after closing. In this fast-moving market, she advises that all buyers and sellers be realistic, patient, and choose a seasoned, local realtor who will be their best advocate.

A major bonus of working for 8z is their support of charitable causes. Angela has always enjoyed giving back to the community and now working for a firm that makes this a priority is a huge win. An automatic donation is made from each of her closings, is matched by 8z, and goes to Greenhouse Scholars and Salute Colorado. Greenhouse Scholars is dedicated to



cultivating a community of leaders who will change the communities of the world. In addition to making donations, Angela volunteers to review applications and interview applicants. Salute Colorado provides support for Veterans to be reacquainted with the workforce after their service in the military. This organization resonates with her as her father was a Marine fighter pilot. In addition, Angela is very honored to be a "coach" for 8z. She mentors high-producing brokers to help them achieve a work/life balance. "Every quarter a new group of brokers seeks coaching. This is an incredible way to develop deeper relationships with my colleagues and encourage their success," Angela states.

In her free time, Angela enjoys time with her husband and their seven adult children, Abby, Nate, Sarah, and Audrey

> Angela Moss knows that what we focus on will take us where we go. It all starts with mindset. She listens to her client's wants and needs and guides them through a smooth process so they have clarity, control, and confidence in the outcome. Please reach out to Angela at angela@8z.com or reach her by phone at (303)-775-5295.



Brown, and Jake, Lauren, and Kyle Moss. Everyone enjoys spending time together and is game for new adventures. They explore the beauty of Colorado hiking, skiing, snowshoeing, and camping. In her spare time, Angela loves to cook, garden, practice yoga, and walk the mesa behind their home with the family's dog Bodee, and their two "grandpuppies," Uno and Riot.

Angela is extremely grateful she moved to Colorado for its beauty, lifestyle, and wonderful weather. "I love the ability to play outdoors year-round whether out on an adventure or in our backyard entertaining family and friends," says Angela.