

Rancho Santa Fe and Vicinity
Community Guide



Rancho Santa Fe And Vicinity

Description of Communities

According to the census data from 2000, the per capita income of Rancho Santa Fe was ranked the highest in the nation. The 92067 zip code was ranked second on Forbes list of most expensive zip codes for 2006, behind Sagaponack, New York. Despite this wealth, the area has a low profile and privacy is a prized feature.

The following communities are shown on the RSF and Vicinity Map created by First American Title. *The zip code of each community is 92067 unless otherwise noted.* In recent years, the U.S. Post Office created the 92091 zip code to facilitate mail delivery to outlying areas that are still within Rancho Santa Fe.

The Bridges (92091)

Guard-gated golf community of 235-265 home sites on 540 acres. Custom homes are from 6000-13,000 sq. ft. on ½-2 acre lots.

- The Villas (59) from 3000-3800 sq. ft.
- The Cortiles (44) from 3500-4500 sq. ft.

An exclusive enclave, The Bridges was designed and constructed to preserve the natural beauty of its terrain. The community is centered around a championship golf course built by the Robert Trent Jones II Group and a 35,000 sq. ft. clubhouse, reminiscent of a centuries-old Tuscan village and winner of the prestigious Gold Nugget Award for Best Design. From 2003-2005, The Bridges hosted The Battle at the Bridges Golf Tournament, and millions watched as Tiger Woods and John Daly battled Phil Mickelson and Retief Goosen in an exciting best-ball team match.

🏡 School Information:

- Most of the homes are in the RSF Elementary & Middle School District with choice of Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy
- Small portion: Olivenhain Pioneer Elementary School (Encinitas Union School District), Diegueno Middle School, and choice of La Costa Canyon High School, San Dieguito Academy or Canyon Crest Academy

Cielo

Guard-gated community of 528 home sites on 1740 acres. Vacant lots on 1+ acre and homes from 3700-8000 sq. ft.

Atop the highest coastal peaks in all of San Diego County, these properties reach elevations of over 1400 ft. with expansive views to the Pacific Ocean including the Coronado Islands, San Clemente Island, Lake Hodges, and Palomar Mountain. There is a Tuscan-style clubhouse, commercial village and fire station.

🏡 School Information:

- Older section is in RSF School District (RSF Elementary and Middle Schools) and San Dieguito Union H.S. District (Torrey Pines, San Dieguito Academy, Canyon Crest Academy)
- Section farther east is in the Escondido Union School District

Circo Diegueno

38 homes from 3500-10,500 sq. ft. Homes are sitting on .66+ acres.

🐾 School Information:

- Solana Santa Fe Elementary, Earl Warren Middle School,
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

The Covenant

Golf community of 1740 homes on 6200 acres.

The Covenant refers to the original planned community of Rancho Santa Fe. At the center is a small village, library, civic center, school, community center, garden club, and the only hotel, The Inn at Rancho Santa Fe. Aesthetics and architecture within The Covenant are protected by an Art Jury. There is a lack of streetlights, sidewalks, and traffic lights, but an abundance of winding roads that slow traffic and contribute to a relaxed lifestyle.

Rancho Santa Fe is proud of its rich heritage and, in 1989, Rancho Santa Fe was designated as a State Historical Landmark. Originally an Indian rancheria, the land called "Rancho San Dieguito" was granted to Juan Maria Osuna, the mayor of San Diego in the mid-1800's. His family gradually sold off the land and, in 1906, a subsidiary of the Santa Fe Railway purchased all of the land to plant eucalyptus trees for use as railroad ties. When the trees proved unsuitable for ties, the Santa Fe Company hired architect Lillian Rice to plan and design a horse-oriented residential community. She favored the Spanish Colonial Revival style. In 1917, the completion of the Lake Hodges Dam brought water to the area, and construction began in 1922.

Rancho Santa Fe gained popularity between World War I and World War II. After the construction of the Del Mar Thoroughbred Club, Bing Crosby was one of the Ranch's "early settlers," hosting annual clambakes on the golf course at the Club.

The Covenant is the home of the Rancho Santa Fe Elementary and Middle Schools, highly-ranked public schools that are a big attraction for families.

Known for its horses, The Covenant features 45 miles of private riding/hiking trails, as well as the RSF Riding Club and Saddle Club. Some of the finest horse trainers in the country live here, and the area was the site for the equestrian events during the 1984 Olympics. Polo is a popular pastime.



Only residents of The Covenant are permitted to belong to the RSF Golf and Tennis Club, located in the heart of The Covenant and regarded as one of the premier golf venues in the western United States.

The Crosby (92127)

The Crosby At Rancho Santa Fe is a beautiful gated community of about 722 acres featuring aprox. 443 homes. This master-planned community is located 5 miles west of Interstate 15, and 5 miles east of Interstate 5. The luxurious community gets its name from Bing Crosby, the famous American singer and actor. The artistic and stunning architecture of Crosby blends remarkably well with the historic charm of Rancho Santa Fe.

The brilliant planning of the community showcases over 190 acres of open space consisting of natural brilliance in the form of rolling hills and expansive canyons.

The Crosby has been selected as one of America's 100 Top Golf Communities for 2006 and 2007 by Travel and Leisure Golf Magazine. The championship course was designed by Schmidt-Curley and PGA standout, Fred Couples. Located on the site of Bing Crosby's original estate, the property includes a 35,000 sq. ft. clubhouse, swim and athletic club, tennis facility, and a 1.5 mile stretch of the "Coast to Crest Trail" along the San Dieguito River. Residents at Crosby have access from Del Dios Highway and from the back gate off of Camino Del Sur.

🏡 School Information:

- Solana Santa Fe Elementary, Earl Warren Middle School
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy



RSF ASSOCIATION

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Hours of Operation Monday - Friday 8 a.m. - 5 p.m.

Mailing Address:
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Rancho Santa Fe, CA 92067

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General Information
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RANCHO SANTA FE VILLAGE

At the very heart of the Covenant lies the Village of Rancho Santa Fe. The Village was laid-out in the Beaux-Arts style by L.G. Sinnard in the 1920s. Today, it covers approximately 50 acres, and is anchored on the west end by The Inn at Rancho Santa Fe.

The pedestrian-friendly Village includes restaurants, shopping, a grocery store, banking, a post office, real estate offices, the library and lodging.



RANCHO SANTA FE SCHOOLS

The Covenant of Rancho Santa Fe is home to the Roger Rowe Elementary and Middle School, which is a public school located about one block to the north of the Village. Roger Rowe School is consistently ranked as one of the top schools in the state.

Other nearby elementary and middle schools include La Jolla Country Day School and Horizon Prep School and The Grauer School. Francis Parker School is located a little further south in the Mission Hills area of San Diego.

Torrey Pines High School is the public high school for students from the Covenant of Rancho Santa Fe and other adjacent communities. Torrey Pines High is a part of the San Dieguito Union High School District.

There are several other private high schools in the area including La Jolla Country Day School, Bishops School, Horizon Prep, Francis Parker, Cathedral Catholic high School, The Grauer School and Francis Parker.

The Roger Rowe School consists of an elementary school and a separate middle school located on the same site in the heart of the Covenant of Rancho Santa Fe. Construction of the new campus was completed and opened to students on September 7, 2010. There are approximately 500 students enrolled in the elementary school (K-6), and about 200 students enrolled in the middle school (7-8). Roger Rowe School is consistently ranked as one of the top public schools in California with exceptional Academic Performance Index (API) scores.

One of the top reasons that people choose to live in the Covenant continues to be so that their children can attend the Roger Rowe School.



Del Mar Country Club

Guard-gated golf community on 266 acres. There are 108 custom homes from 4000-10,000 sq. ft. Lot sizes range from ½ acre to 3+ acres.

The focal point of DMCC is a 50,000 sq. ft. clubhouse offering an immaculate Joseph Lee Golf Course, tennis courts, and Olympic pool. The architectural review committee has approved Mediterranean, Traditional, and Country French architecture.

🏡 School Information:

- Solana Santa Fe Elementary School, Earl Warren Middle School
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Del Rayo Downs

Gated community of 65 Mediterranean-style patio homes, developed by Gene Klein in 1987, especially appealing to empty nesters and retired people. Lot size is approximately .2 acres. Ranging from 2500-4300 sq. ft.

🏡 School Information:

- Solana Santa Fe Elementary, Earl Warren Middle
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Del Rayo Estates

Community of 23 magnificent estate sites, ranging from 8,000-17,000 sq. ft. and 2-12 acres. Most homes are gated with stunning views.

🏡 School Information:

- Solana Santa Fe Elementary, Earl Warren Middle
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Fairbanks Ranch

Guard-gated community of 612 home sites on 1240 acres. Custom-built estates are on well-manicured lots range from 3500-16,000 sq. ft. Lot sizes are ½-10 acres.

Featured on "The Lifestyles of the Rich and Famous," this coveted community offers a lakeside clubhouse, tennis courts, forty acres of open space, a 17-acre equestrian center with a 27-stall barn, 2 lakes, and miles of walking trails. Originally developed by screen idols, Douglass Fairbanks and Mary Pickford, it was developer Ray Watt who subdivided the land and started selling sites in 1981.

🏡 School Information:

- Solana Santa Fe Elementary School, Earl Warren Middle School
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy



Groves

Gated community of 44 homes nestled among orange groves and hilly terrain. Homes are 4000-5500 sq. ft. with lot sizes from 1-3 acres.

🏡 School Information:

- Most homes are in the RSF Elementary & Middle School Districts, with choice of Torrey Pines, San Dieguito Academy, & Canyon Crest Academy but a few are in the Encinitas Union School District (Olivenhain Pioneer), Diegueno Middle School, and choice of La Costa Canyon High School, San Dieguito Academy, and Canyon Crest Academy.

Hacienda

Older subdivision of 134 homes (built in the 1970's and 80's) with a rural feel and lot sizes between 1-3 acres. Homes are 2500-6000 sq. ft. Located on the eastern end of Rancho Santa Fe off Del Dios Highway.

🏡 School Information:

- Solana Santa Fe Elementary, Earl Warren Middle
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Las Villas (92024)

Gated community of 10 homes next to The Bridges. Homes are approximately 5,000-7,000 sq. ft. Lots are 1+ acres.

🏡 School Information:

- Olivenhain Pioneer Elementary (Encinitas Union Elementary School District)
- Diegueno Middle School
- La Costa Canyon High School, San Dieguito Academy, and Canyon Crest Academy

Mirasol (92127)

Gated 50 homes ranging from 2889-5117 sq. ft. Lot sizes are up to .72 acre. Located outside of Santaluz.

School Information:

- Poway School District
- 2007-2008 Sunset Hills Elementary (unless already at Adobe Bluffs)
- 2008-2009 Willow Grove Elementary
- Black Mountain Middle School
- Mt. Carmel High School.

Montecito

Gated community of 36 homes, ranging from 2200-3000 sq. ft. Builder Ray Watt and architect Buzzard-Henning designed these smaller Spanish Mediterranean homes on .2 acre lots for singles and retired couples in the mid-1980's.

School Information:

- Solana Santa Fe Elementary School, Earl Warren Middle School
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Polo Club (92014)

Gated community of 55 homes ranging from 2800-3200 sq. ft.

School Information:

- Elementary Schools: Solana Vista (K-3) and Skyline grades (4-6) or Solana Santa Fe
- Earl Warren Middle School
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Rancho Del Lago

Guard-gated community of 43 larger estates, up to 20,000 sq. ft. Lot sizes are 4+ acres.

School Information:

- Rancho Santa Fe Elementary, Rancho Santa Fe Middle School
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Rancho Del Rio

Community of 71 homes built from the mid-1960's to the early 1980's. Ranging in size from 2500-4500 sq. ft., lots are on 1-3 acres. Located off Del Dios Highway.

School Information:

- Solana Santa Fe Elementary, Earl Warren Middle
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Rancho Farms Estates

Gated community of 36 homes built in the late '90's, ranging from 4500-6500 sq. ft. on lots of 1.5-3 acres.

🌀 School Information:

- Solana Santa Fe Elementary, Earl Warren Middle
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Rancho La Cima

Guard-gated community of 26 mostly Mediterranean-style homes, built primarily in the mid-80's or early '90's. Ranging from 5000-11,000 sq. ft., lots are 2+ acres.

🌀 School Information:

- Rancho Santa Fe Elementary and Middle School
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Rancho Pacifica (92130)

Guard-gated community of 146 home sites (.3-1+ acres) with homes that range in size from 5,000-14,000 sq. ft. These are newer, custom homes located high atop a hill off of San Dieguito Road, many with commanding views.

🌀 School Information:

- Solana Beach Elementary School District: Solana Vista (K-3) and Skyline (4-6)
- Earl Warren Middle School
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Rancho Santa Fe Acres

Community of 15 homes on 2-5 acre lots . The homes on El Rodeo are accessed through a separate gate.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy



Rancho Santa Fe Farms

Guard-gated golf community of 95 homes, ranging from 5000-8000 sq. ft.. Lot sizes are ½ acre-1 acre.

Built around the Rancho Santa Fe Farms Golf Course, designed by Peter Dye and redesigned by Tom Lehman, this 127-acre, 6960 yard course is one of the most exclusive championship country clubs, attracting prestigious members who require privacy.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Rancho Santa Fe Lakes

Gated community of 39 homes from 4000-5500 sq. ft. on 1-1.5 acre lots. Located near the corner of Carmel Valley Road and Rancho Santa Fe Farms Road.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Rancho Santa Fe Meadows

Gated community of 15 homes ranging in size from 2,300-11,000 sq. ft. on 2-4 acres. Located off of El Apajo and Via de Santa Fe.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Rancho Serena

Community of 12 homes from 2500-5000 sq. ft. on ½ acre – 2 acre lots. Located on the western side of Rancho Santa Fe, not in The Covenant.

🌀 School Information:

- Solana Beach School District: Solana Vista (K-3) Skyline (4-6)
- Earl Warren Middle School
- Torrey Pines High School, San Dieguito Academy, Torrey Pines High School



Rancho Valencia

Community of 30 home sites, from 5000-7000 sq. ft. on 1 acre lots. This development is part of the Rancho Valencia Resort and Spa, which has been named among the top 10 U.S. resorts by "Zagat Survey" and "Tennis Magazine." In addition to its highly respected restaurant, the resort's 65 acres include 43 guest casitas, 18 championship tennis courts, and a time-share development.

Since its opening in 1989, the award-winning Rancho Valencia Resort & Spa - Southern California's only Relais & Châteaux property - has garnered a reputation as one of the West's most sought-after five star resorts. A sanctuary of good living tucked away on 45 acres of lush gardens and olive groves, this Mediterranean-inspired, all-suite property recently completed a \$30 million renovation including remodeled guest casitas, a brand new restaurant and new bar, and completely remodeled meeting space, as well as major enhancements to The Spa and fitness center. Among the property's offerings are 49 luxuriously appointed guest casitas with private patios, rejuvenating spa treatments and a wellness-oriented fitness program at The Spa, two distinctive restaurants - Veladora and The Pony Room - showcasing Rancho Valencia's farm-to-table philosophy, and an award-winning tennis program.

Rancho Valencia was recently hand selected by Forbes Travel Guide as one of the finest Five-Star hotels in the world and was awarded the prestigious 2014 North America Grand Award by Andrew Harper's Hideaway Report. The resort has also been ranked as the #9 resort in the country and #2 resort in California by U.S. News & World Report (2014) and was listed among Condé Nast Traveler's Top 25 Spas in the World (2014).

In 2013, Rancho Valencia received a spot on Condé Nast Traveler's Gold List as one of the World's Best Places to Stay and was among the Top 20 Hideaways selected by the readers of Andrew Harper's Hideaway Report. Travel + Leisure also included Rancho Valencia among its Top 500 Hotels in the World, and Tennis Magazine continues to name the resort as its #1 U.S. Tennis Resort each year.

www.RanchoValencia.com

🏡 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

River Estates

Gated community of 14 home sites built along the San Dieguito River, bordered by 25 acres of open space wildlife preserve, Chino Farms, and the Morgan Run golf course. Homes range from 9000-12,000 sq. ft., are set on 1+ acres. Master-minded by builder, Jim Ford, Inc., this development is within walking distance of Horizon Prep, Nativity School, and the local grade school.

🏡 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

Roxbury Estates

Gated community of 8 custom homes built by developer Greg Bacino with Siena Pacific, LLC, ranging from 13,000 to over 23,000 sq. ft. Each home offers state of the art technology, home theaters, and private master suites with private spas.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines High School, San Dieguito Academy, and Canyon Crest Academy

San Diegueno Hills

Gated community of 51 homes ranging from 2000-7500 sq. ft. on .8-8.0 acre lots.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

Santa Fe Hills (92127)

Community of 31 homes ranging from 850-7200 sq. ft. Located directly east of The Covenant and west of Del Sur.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

Santa Fe Sur

38 homes ranging from 2600-7000 sq. ft. on 1-4 acres.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

Santa Fe Vista

19 homes ranging from 3000-10,000 sq. ft. on 1-3 acres.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

Santaluz (92127)

Guard-gated golf community of 942 home sites on 4000 acres east of Rancho Santa Fe. There are 1,000 acres of open space with dramatic ridgelines, deep ravines, and gentle hillsides. The density is the same as the RSF Covenant (1 home per 4 acres). The landscape is natural, native California. The hub of the development is an 11-acre village green, 19,000 sq. ft. community building, including a gymnasium, a multi-purpose room, workout facilities, pool, and café. Nearby, there are 6 tennis courts, a 35,000 sq. ft. clubhouse, and a private 250-acre Rees Jones golf course with 400-foot fairways.

www.Santaluz.com

Like the plain aire artistry that inspired its name, Santaluz ("Sacred Light") is a masterpiece golf course community embodying the best of San Diego coastal living in a highly desirable, private residential area east of Rancho Santa Fe.

Located between the ocean and mountain foothills, Santaluz is a family-friendly, gated community within easy access to major freeways and one of the best school districts. The wide range of lots and pricing among award-winning custom and production homes draw a diverse range of residents who value privacy and enjoy outdoor living.

The showcase of this gated community is a golf course truly on par with world-class resorts, while The Santaluz Club offers its country club members a broad range of golfing activities, spa services and endless social events. Because of its unique location, the climate makes every day perfect for golf, tennis, cycling, running, swimming ... you name it. Whatever your passion, there's a group of neighbors that meets regularly to explore together new trails, relax by the pool or share a cup of coffee.

Unlike many other master planned communities, Santaluz was designed to work with the area's natural features, so homes and common areas blend in with the natural contours of the terrain and give the resort community a distinctive feel that's been honored over the years by architectural critics and developers.

🌀 School Information:

- Poway School District, including:
 - 2007-2008 Sunset Hills Elementary (unless already at Adobe Bluffs Elementary)
 - 2008-2009 Willow Grove Elementary
- Black Mountain Middle School
- Mt. Carmel High School.



Santa Monica (92127)

Gated community located outside of Santaluz and divided into two sections:

- Colrich @ Santa Monica – 97 homes from 3330-5500 sq. ft.
- The Ranch @ Santa Monica – 43 homes from 3800-5500 sq. ft.

🌀 School Information:

- Poway School District, including:
 - 2007-2008 Sunset Hills Elementary (unless already at Adobe Bluffs Elementary)
 - 2008-2009 Willow Grove Elementary
- Black Mountain Middle School
- Mt. Carmel High School

Senterra (92130)

Gated community of 162 homes, ranging from 2300-3600 sq. ft. Construction of these Spanish Mediterranean residences began in 1986, and each section has its own pool/spa area. The lower section is the elite series. Senterra is the largest of the three “Villages of Rancho Santa Fe” built by Ray Watt and designed by Ross Sutherland. The other two villages were intended for singles and retired couples, so these were built for families.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

South Pointe Farms

Gated community of 52 home sites, partially in the Covenant (with RSF Schools) and partially outside the Covenant (with Encinitas Schools). There are 15 Covenant and 37 non-Covenant sites. Homes range from 2800-9500 sq. ft., lots are 2-6 acres.

Spyglass

Guard-gated community of 15 homes is accessed through Rancho Santa Fe Farms. Large estates range from 11,000-14,000 sq. ft.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy



Stonebridge

Gated community of 52 custom homes ranging from 4000-14,000 sq. ft. Lots are 2-3 acres and, with very few sales. Located on the western boundary of RSF, this area is distinguished by ocean views and immediate access to the San Elijo Lagoon and wildlife preserve.

🌀 School Information:

- Solana Vista (K-3)/Skyline (4-6) Elementary Schools
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

Stonefield Estates

Gated 15 homes ranging from 6100-8500 sq. ft. on 1 acre lots.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

Stratford (92130)

Gated community with English Tudor/Country French single-story homes. Ranging from 2,600-3,400 sq. ft. Built as late as 1984, there are five plans and are particularly appealing to singles, couples and retired persons. The exercise room and spa are maintained with homeowners' association dues.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

Summit

Gated community of 23 homes in the 9000 sq. ft. range. There is a requirement of a minimum 5,000 sq. ft. of building per home site. Located off of Del Dios Highway.

🌀 School Information:

- Rancho Santa Fe Elementary, Rancho Santa Fe Middle School
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

Sycamore Walk (92127)

Community of 120 condos ranging from 600-1900 sq. ft. Built by The Olson Company in 2003, these homes were purchased only by buyers who qualified for San Diego "affordable housing." Located outside of Santaluz.

🌀 School Information:

- Poway School District, including:
 - 2007-2008 Sunset Hills Elementary (unless already at Adobe Bluffs)
 - 2008-2009 Willow Grove Elementary
- Black Mountain Middle School
- Mt. Carmel High School

Tuscan Estates

Gated community of 9 estates, ranging from 10,000-22,000 sq. ft., lot sizes of 2-5 acres. Built by Jim Sylvester, the community features authentic Tuscan architecture.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

Verrazzano (92127)

218 homes (and some condos) ranging from 2500-3800 sq. ft. Located outside of Santaluz.

🌀 School Information:

- Poway School District, including:
 - 2007-2008 Sunset Hills Elementary (unless already at Adobe Bluffs)
 - 2008-2009 Willow Grove Elementary
- Black Mountain Middle School
- Mt. Carmel High School

Via Del Charro

Community of 33 homes ranging from 2500-10,000+ sq. ft. on lots of 2-5 acres.

🌀 School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

Whispering Palms (92091)

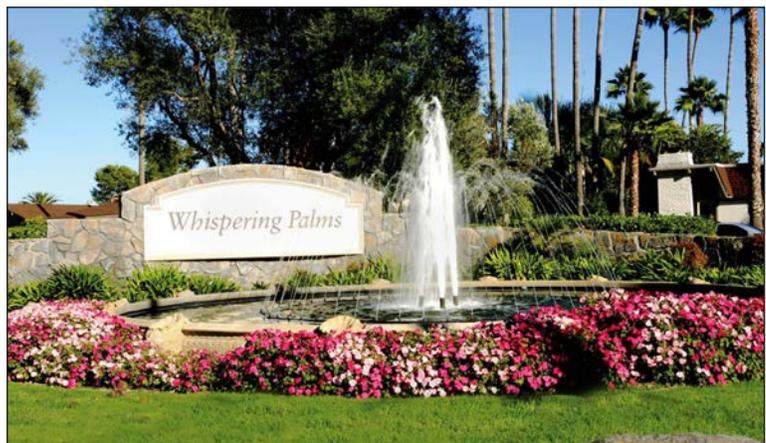
Golf community of 554 single family residences, including 344 condos and 210 homes on .25 acre lots.

Developed in the early '60's by developer Richard Cavanaugh, the area is built around the private Morgan Run Resort and Club featuring golf, tennis, and restaurant facilities. The only gated section is Alcalá, a condominium complex.

🌀 School Information:

within the Solana Beach School District

- Solana Santa Fe or Solana Vista (K-3)/Skyline (4-6) Elementary Schools
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy

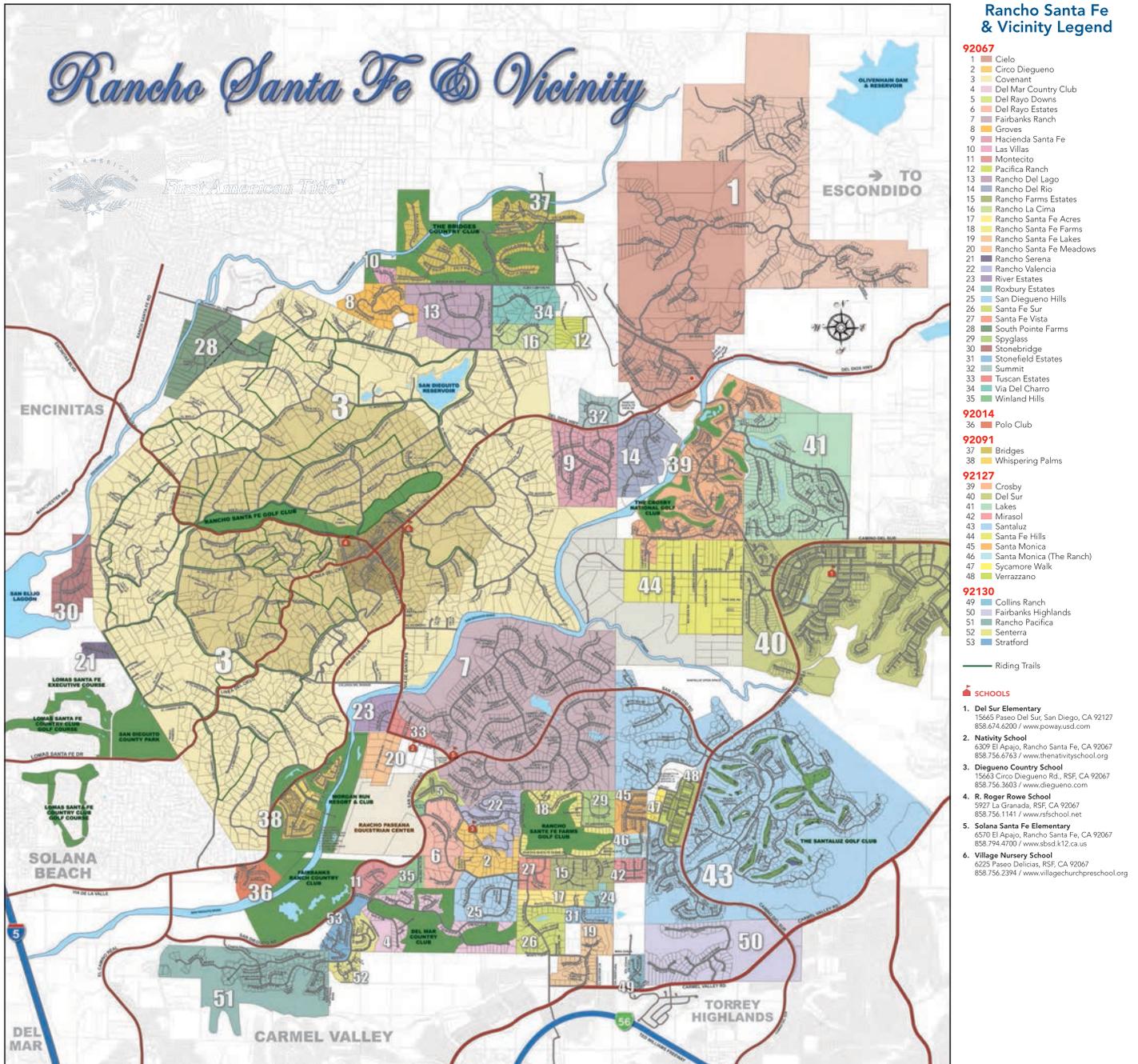


Winland Hills

One street off of San Dieguito Road that winds upward with larger estates.

School Information:

- Solana Santa Fe Elementary
- Earl Warren Middle
- Torrey Pines, San Dieguito Academy, and Canyon Crest Academy



2018 Rancho Santa Fe and Vicinity Statistical Comparison

92067 Home Sales (Single Family Home Sales only within 92067 zip code)					
Average Home Sale Price	Median Home Sale Price	# Sold	REO Sales	\$5 mill +	Off Market
2018 - \$2,935,708 8.8%	2018 - \$2,364,000 0%	245	5	22	11
2017 - \$2,696,711	2017 - \$2,363,750	258	3	16	18
All Rancho Santa Fe Single Family Home Sales (92067 and 92091 combined)					
Average Home Sale Price	Median Home Sale Price	# Sold	REO Sales	\$5 mill +	Off Market
2018 - \$2,847,171 8.7%	2018 - \$2,318,500 .8%	284	5	22	19
2017 - \$2,617,851	2017 - \$2,300,000	299	3	16	22

Historical sales by neighborhood

THE BRIDGES (92091)

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$31,107,000	13	\$2,392,846		\$506.13		\$2,300,000	
2010	\$50,202,500	17	\$2,953,088	23.41%	\$525.35	3.80%	\$2,780,000	20.87%
2011	\$32,515,000	13	\$2,501,154	-15.30%	\$537.23	2.26%	\$2,600,000	-6.47%
2012	\$59,616,000	21	\$2,838,857	13.50%	\$518.55	-3.48%	\$2,585,000	-0.58%
2013	\$85,674,500	28	\$3,059,804	7.78%	\$546.83	5.45%	\$2,825,000	9.28%
2014	\$64,906,500	23	\$2,822,022	-7.77%	\$575.57	5.26%	\$2,729,000	-3.40%
2015	\$68,402,500	23	\$2,974,022	5.39%	\$572.25	-0.58%	\$2,850,000	4.43%
2016	\$42,649,000	14	\$3,046,357	2.43%	\$547.06	-4.40%	\$2,622,000	-8.00%
2017	\$64,431,000	23	\$2,801,348	-8.04%	\$537.07	-1.83%	\$2,950,000	12.51%
2018	\$67,004,000	24	\$2,791,833	-0.34%	\$601.54	12.00%	\$2,676,250	-9.28%

CIELO

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$23,917,000	14	\$1,708,357		\$280.66		\$1,795,000	
2010	\$24,160,000	12	\$2,013,333	17.85%	\$370.27	31.93%	\$1,822,500	1.53%
2011	\$20,526,500	13	\$1,578,962	-21.57%	\$300.63	-18.81%	\$1,545,000	-15.23%
2012	\$28,891,500	17	\$1,699,500	7.63%	\$313.94	4.43%	\$1,675,000	8.41%
2013	\$18,028,500	9	\$2,003,167	17.87%	\$356.18	13.45%	\$2,000,000	19.40%
2014	\$15,926,000	8	\$1,990,750	-0.62%	\$413.69	16.15%	\$1,657,500	-17.13%
2015	\$58,744,500	29	\$2,025,672	1.75%	\$400.63	-3.16%	\$1,824,000	10.05%
2016	\$84,654,684	46	\$1,840,319	-9.15%	\$386.06	-3.64%	\$1,656,000	-9.21%
2017	\$70,465,000	40	\$1,761,625	-4.28%	\$397.86	3.06%	\$1,635,000	-1.27%
2018	\$77,843,500	38	\$2,048,513	16.29%	\$407.31	2.38%	\$1,767,500	8.10%

COVENANT

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$149,614,800	48	\$3,116,975		\$584.96		\$2,550,000	
2010	\$193,522,361	70	\$2,764,605	-11.30%	\$483.71	-17.31%	\$1,975,000	-22.55%
2011	\$194,679,791	83	\$2,345,540	-15.16%	\$482.26	-0.30%	\$1,895,000	-4.05%
2012	\$315,412,916	112	\$2,816,187	20.07%	\$521.77	8.19%	\$2,380,000	25.59%
2013	\$309,867,000	118	\$2,625,992	-6.75%	\$538.99	3.30%	\$2,314,500	-2.75%
2014	\$285,415,465	98	\$2,912,403	10.91%	\$590.98	9.65%	\$2,400,000	3.69%
2015	\$266,491,000	90	\$2,961,011	1.67%	\$582.19	-1.49%	\$2,700,000	12.50%
2016	\$299,927,600	99	\$3,029,572	2.32%	\$637.80	9.55%	\$2,675,000	-0.93%
2017	\$307,798,000	98	\$3,140,796	3.67%	\$636.85	-0.15%	\$2,600,000	-2.80%
2018	\$390,937,000	110	\$3,553,973	13.16%	\$689.24	8.23%	\$2,900,000	11.54%

CROSBY ESTATES (92127)

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$27,104,500	18	\$1,505,806		\$308.27		\$1,342,000	
2010	\$58,418,900	39	\$1,497,921	-0.52%	\$329.25	6.81%	\$1,381,500	2.94%
2011	\$52,138,500	45	\$1,158,633	-22.65%	\$288.32	-12.43%	\$925,000	-33.04%
2012	\$68,419,500	57	\$1,200,342	3.60%	\$291.81	1.21%	\$1,090,500	17.89%
2013	\$103,637,000	67	\$1,546,821	28.87%	\$361.75	23.97%	\$1,350,000	23.80%
2014	\$46,590,000	24	\$1,941,250	25.50%	\$395.01	9.19%	\$1,748,750	29.54%
2015	\$54,194,000	35	\$1,548,400	-20.24%	\$377.89	-4.33%	\$1,360,000	-22.23%
2016	\$69,724,200	45	\$1,549,427	0.07%	\$379.97	0.55%	\$1,360,500	0.04%
2017	\$77,718,249	43	\$1,807,401	16.65%	\$397.55	4.63%	\$1,641,500	20.65%
2018	\$63,353,000	36	\$1,759,806	-2.63%	\$397.22	-0.08%	\$1,592,500	-2.99%

DEL MAR COUNTRY CLUB

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$1,800,000	1	\$1,800,000		\$315.79		\$1,800,000	
2010	\$19,000,000	6	\$3,166,667	75.93%	\$492.37	55.92%	\$2,875,000	59.72%
2011	\$12,390,000	5	\$2,478,000	-21.75%	\$412.45	-16.23%	\$2,500,000	-13.04%
2012	\$15,225,000	4	\$3,806,250	53.60%	\$455.50	10.44%	\$3,000,000	20.00%
2013	\$9,200,000	3	\$3,066,667	-19.43%	\$522.08	14.62%	\$3,000,000	0.00%
2014	\$6,500,500	2	\$3,250,250	5.99%	\$529.62	1.44%	\$3,250,250	8.34%
2015	\$17,279,000	6	\$2,879,833	-11.40%	\$502.78	-5.07%	\$2,902,500	-10.70%
2016	\$15,245,000	6	\$2,540,833	-11.77%	\$464.98	-7.52%	\$2,437,500	-16.02%
2017	\$29,092,500	9	\$3,232,500	27.22%	\$558.17	20.04%	\$2,970,000	21.85%
2018	\$9,900,000	3	\$3,300,000	2.09%	\$456.35	-18.24%	\$3,250,000	9.43%

DEL RAYO DOWNS

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$2,940,000	2	\$1,470,000		\$479.77		\$1,470,000	
2010	\$5,275,000	4	\$1,318,750	-10.29%	\$380.17	-20.76%	\$1,322,500	-10.03%
2011	\$4,420,000	4	\$1,105,000	-16.21%	\$326.97	-13.99%	\$1,070,000	-19.09%
2012	\$8,632,000	8	\$1,079,000	-2.35%	\$350.90	7.32%	\$1,108,750	3.62%
2013	\$5,280,000	4	\$1,320,000	22.34%	\$411.08	17.15%	\$1,340,000	20.86%
2014	\$7,092,500	5	\$1,418,500	7.46%	\$404.59	-1.58%	\$1,400,000	4.48%
2015	\$2,783,000	2	\$1,391,500	-1.90%	\$448.76	10.92%	\$1,391,500	-0.61%
2016	\$15,668,000	11	\$1,424,364	2.36%	\$423.80	-5.56%	\$1,425,000	2.41%
2017	\$4,502,000	3	\$1,500,667	5.36%	\$467.33	10.27%	\$1,492,000	4.70%
2018	\$9,732,500	6	\$1,622,083	8.09%	\$483.53	3.47%	\$1,702,250	14.09%

DEL RAYO ESTATES

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	(No Sales)							
2010	\$16,175,000	2	\$8,087,500		\$736.97		\$8,087,500	
2011	\$6,050,000	1	\$6,050,000	-25.19%	\$603.25	-18.14%	\$6,050,000	-25.19%
2012	\$6,000,000	1	\$6,000,000	-0.83%	\$557.21	-7.63%	\$6,000,000	-0.83%
2013	(No Sales)							
2014	\$7,400,000	1	\$7,400,000		\$590.11		\$7,400,000	
2015	\$7,200,000	1	\$7,200,000	-2.70%	\$574.16	-2.70%	\$7,200,000	-2.70%
2016	\$16,600,000	2	\$8,300,000	15.28%	\$748.26	30.32%	\$8,300,000	15.28%
2017	\$11,000,000	1	\$11,000,000	32.53%	\$944.21	26.19%	\$11,000,000	32.53%
2018	(No Sales)							

FAIRBANKS RANCH

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$79,218,000	27	\$2,934,000		\$433.92		\$2,425,000	
2010	\$105,285,880	44	\$2,392,861	-18.44%	\$387.31	-10.74%	\$2,250,000	-7.22%
2011	\$72,241,500	31	\$2,330,371	-2.61%	\$387.24	-0.02%	\$2,254,000	0.18%
2012	\$79,156,000	33	\$2,398,667	2.93%	\$362.80	-6.31%	\$2,250,000	-0.18%
2013	\$142,375,500	51	\$2,791,676	16.38%	\$428.20	18.03%	\$2,578,000	14.58%
2014	\$81,631,500	29	\$2,814,879	0.83%	\$437.51	2.17%	\$2,535,000	-1.67%
2015	\$96,366,000	28	\$3,441,643	22.27%	\$461.93	5.58%	\$3,237,500	27.71%
2016	\$85,323,000	31	\$2,752,355	-20.03%	\$424.28	-8.15%	\$2,460,000	-24.02%
2017	\$109,358,000	39	\$2,804,051	1.88%	\$420.70	-0.84%	\$2,660,000	8.13%
2018	\$86,464,500	33	\$2,620,136	-6.56%	\$435.28	3.47%	\$2,300,000	-13.53%

GROVES

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	(No Sales)							
2010	\$3,190,000	2	\$1,595,000		\$376.35		\$1,595,000	
2011	\$3,817,500	2	\$1,908,750	19.67%	\$379.85	0.93%	\$1,908,750	19.67%
2012	\$7,937,500	4	\$1,984,375	3.96%	\$360.84	-5.01%	\$1,971,250	3.27%
2013	\$3,580,000	2	\$1,790,000	-9.80%	\$373.61	3.54%	\$1,790,000	-9.19%
2014	(No Sales)							
2015	\$12,497,500	6	\$2,082,917		\$409.74		\$2,100,000	
2016	\$3,950,000	2	\$1,975,000	-5.18%	\$399.88	-2.41%	\$1,975,000	-5.95%
2017	(No Sales)							
2018	\$12,127,500	5	\$2,425,500		\$496.75		\$2,185,000	

HACIENDA

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$3,910,000	3	\$1,303,333		\$362.06		\$1,350,000	
2010	\$12,471,000	9	\$1,385,667	6.32%	\$361.76	-0.08%	\$1,350,000	0.00%
2011	\$7,525,173	6	\$1,254,196	-9.49%	\$373.43	3.23%	\$1,337,500	-0.93%
2012	\$2,390,000	2	\$1,195,000	-4.72%	\$286.08	-23.39%	\$1,195,000	-10.65%
2013	\$10,772,500	8	\$1,346,563	12.68%	\$354.13	23.79%	\$1,303,750	9.10%
2014	\$10,628,000	6	\$1,771,333	31.54%	\$395.21	11.60%	\$1,825,000	39.98%
2015	\$16,385,000	9	\$1,489,545	-15.91%	\$396.43	0.31%	\$1,410,000	-22.74%
2016	\$11,005,000	8	\$1,375,625	-7.65%	\$404.30	1.99%	\$1,365,000	-3.19%
2017	\$16,315,000	10	\$1,631,500	18.60%	\$449.79	11.25%	\$1,550,000	13.55%
2018	\$9,695,000	5	\$1,939,000	18.85%	\$431.60	-4.04%	\$1,695,000	9.35%

LAS VILLAS

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$2,000,000	1	\$2,000,000		\$363.17		\$2,000,000	
2010	(No Sales)							
2011	(No Sales)							
2012	\$6,755,000	3	\$2,251,667		\$361.45		\$2,240,000	
2013	\$2,150,000	1	\$2,150,000	-4.52%	\$427.61	18.30%	\$2,150,000	-4.02%
2014	\$2,459,000	1	\$2,459,000	14.37%	\$453.94	6.16%	\$2,459,000	14.37%
2015	(No Sales)							
2016	(No Sales)							
2017	\$5,900,000	2	\$2,950,000		\$441.36		\$2,950,000	
2018	(No Sales)							

MONTECITO

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$1,495,000	1	\$1,495,000		\$507.30		\$1,495,000	
2010	(No Sales)							
2011	\$2,495,500	3	\$831,833		\$324.28		\$718,000	
2012	\$2,964,000	3	\$988,000	18.77%	\$358.75	10.63%	\$1,005,000	39.97%
2013	\$865,000	1	\$865,000	-12.45%	\$374.13	4.29%	\$865,000	-13.93%
2014	\$2,047,500	2	\$1,023,750	18.35%	\$386.39	3.28%	\$1,023,750	18.35%
2015	\$1,160,000		\$1,160,000	13.31%	\$443.43	14.76%	\$1,160,000	13.31%
2016	\$1,240,000	1	\$1,240,000	6.90%	\$483.62	9.06%	\$1,240,000	6.90%
2017	\$6,365,000	5	\$1,273,000	2.66%	\$489.45	1.21%	\$1,285,000	3.63%
2018	\$5,530,000	4	\$1,382,500	8.60%	\$485.86	-0.73%	\$1,407,500	9.53%

NON-COVENANT

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$3,312,500	2	\$1,656,250		\$352.11		\$1,656,250	
2010	\$13,173,850	8	\$1,646,731	-0.57%	\$425.58	20.87%	\$1,750,000	5.66%
2011	\$5,175,000	2	\$2,587,500	57.13%	\$344.72	-19.00%	\$2,587,500	47.86%
2012	\$8,040,000	4	\$2,010,000	-22.32%	\$397.13	15.20%	\$1,657,500	-35.94%
2013	\$10,823,000	6	\$1,803,833	-10.26%	\$423.70	6.69%	\$1,512,500	-8.75%
2014	\$26,795,500	10	\$2,679,550	48.55%	\$540.37	27.54%	\$2,175,000	43.80%
2015	\$4,303,500	2	\$2,151,750	-19.70%	\$334.01	-38.19%	\$2,151,750	-1.07%
2016	\$10,345,000	4	\$2,586,250	20.19%	\$862.72	158.29%	\$2,690,000	25.01%
2017	\$20,606,500	7	\$2,943,786	13.82%	\$548.54	-36.42%	\$2,900,000	7.81%
2018	\$15,378,500	7	\$2,196,929	-25.37%	\$622.58	13.50%	\$2,150,000	-25.86%

RANCHO DEL LAGO

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$3,575,000	1	\$3,575,000		\$445.59		\$3,575,000	
2010	(No Sales)							
2011	\$3,250,000	1	\$3,250,000		\$568.08		\$3,250,000	
2012	\$3,250,000	1	\$3,250,000	0.00%	\$568.08	0.00%	\$3,250,000	0.00%
2013	\$20,542,748	6	\$3,423,791	5.35%	\$477.67	-15.92%	\$3,325,000	2.31%
2014	\$3,550,000	1	\$3,550,000	3.69%	\$645.45	35.12%	\$3,550,000	6.77%
2015	\$13,500,000	3	\$4,500,000	26.76%	\$436.46	-32.38%	\$3,800,000	7.04%
2016	(No Sales)							
2017	\$8,385,000	3	\$2,795,000		\$392.30		\$2,800,000	
2018	\$17,455,000	4	\$4,363,750	56.13%	\$388.62	-0.94%	\$4,015,000	43.39%

RANCHO DEL RIO

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	(No Sales)							
2010	\$5,532,000	4	\$1,383,000		\$480.87		\$1,198,500	
2011	(No Sales)							
2012	\$3,305,000	3	\$1,101,667	-20.34%	\$288.02	-40.10%	\$1,160,000	-3.21%
2013	\$6,203,500	4	\$1,550,875	40.78%	\$450.09	56.27%	\$1,476,750	27.31%
2014	\$5,914,000	4	\$1,478,500	-4.67%	\$441.89	-1.82%	\$1,494,500	1.20%
2015	\$4,646,000	3	\$1,548,667	4.75%	\$412.72	-6.60%	\$1,500,000	0.37%
2016	\$2,450,000	1	\$2,450,000	58.20%	\$518.96	25.74%	\$2,450,000	63.33%
2017	\$7,770,000	5	\$1,554,000	-36.57%	\$435.88	-16.01%	\$1,600,000	-34.69%
2018	\$2,350,000	2	\$1,175,000	-24.39%	\$443.53	1.76%	\$1,175,000	-26.56%

RANCHO DIEGUENO

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$14,887,005	7	\$2,126,715		\$382.94		\$2,185,000	
2010	\$19,009,000	8	\$2,376,125	11.73%	\$352.88	-7.85%	\$2,399,500	9.82%
2011	\$49,614,000	15	\$3,307,600	39.20%	\$482.10	36.62%	\$2,650,000	10.44%
2012	\$17,782,500	9	\$1,975,833	-40.26%	\$369.32	-23.39%	\$1,940,000	-26.79%
2013	\$28,877,000	12	\$2,406,417	21.79%	\$467.49	26.58%	\$2,430,000	25.26%
2014	\$17,475,000	6	\$2,912,500	21.03%	\$516.10	10.40%	\$2,562,500	5.45%
2015	\$11,530,000	5	\$2,306,000	-20.82%	\$542.44	5.10%	\$2,950,000	15.12%
2016	\$13,158,000	6	\$2,193,000	-4.90%	\$476.85	-12.09%	\$2,020,000	-31.53%
2017	\$23,419,500	8	\$2,927,438	33.49%	\$479.52	0.56%	\$2,560,500	26.76%
2018	\$25,460,000	9	\$2,828,889	-3.37%	\$485.40	1.23%	\$2,465,000	-3.73%

RANCHO FARMS ESTATES

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$12,909,000	4	\$3,227,250		\$478.96		\$2,937,500	
2010	\$5,300,000	2	\$2,650,000	-17.89%	\$411.65	-14.05%	\$2,650,000	-9.79%
2011	\$3,313,750	2	\$1,656,875	-37.48%	\$231.07	-43.87%	\$1,656,875	-37.48%
2012	(No Sales)							
2013	\$11,505,000	5	\$2,301,000		\$407.55		\$2,050,000	
2014	\$2,375,000	1	\$2,375,000	3.22%	\$540.02	32.50%	\$2,375,000	15.85%
2015	\$1,869,000	1	\$1,869,000	-21.31%	\$405.07	-24.99%	\$1,869,000	-21.31%
2016	\$7,004,000	2	\$3,502,000	87.37%	\$462.48	14.17%	\$3,502,000	87.37%
2017	(No Sales)							
2018	(No Sales)							

RANCHO LA CIMA

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$3,800,000	1	\$3,800,000		\$463.41		\$3,800,000	
2010	\$4,545,000	2	\$2,272,500	-40.20%	\$371.06	-19.93%	\$2,272,500	-40.20%
2011	\$2,625,000	1	\$2,625,000	15.51%	\$381.04	2.69%	\$2,625,000	15.51%
2012	\$7,825,000	3	\$2,608,333	-0.63%	\$347.09	-8.91%	\$2,625,000	0.00%
2013	\$7,465,000	3	\$2,488,333	-4.60%	\$356.59	2.74%	\$2,300,000	-12.38%
2014	\$9,600,000	3	\$3,200,000	28.60%	\$443.25	24.30%	\$2,600,000	13.04%
2015	\$10,580,000	3	\$3,526,667	10.21%	\$480.65	8.44%	\$3,100,000	19.23%
2016	\$3,100,000	1	\$3,100,000	-12.10%	\$424.77	-11.63%	\$3,100,000	0.00%
2017	\$11,349,000	4	\$2,837,250	-8.48%	\$424.77	0.00%	\$2,580,000	-16.77%
2018	\$5,475,500	2	\$2,737,750	-3.51%	\$336.92	-20.68%	\$2,737,750	6.11%

RANCHO PACIFICA (92130)

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$23,865,000	6	\$3,977,500		\$489.02		\$2,970,000	
2010	\$26,360,500	9	\$2,928,944	-26.36%	\$396.15	-18.99%	\$2,750,000	-7.41%
2011	\$51,834,000	18	\$2,879,667	-1.68%	\$374.70	-5.41%	\$2,655,750	-3.43%
2012	\$31,545,000	8	\$3,943,125	36.93%	\$442.05	17.97%	\$3,075,000	15.79%
2013	\$39,515,000	10	\$3,951,500	0.21%	\$452.24	2.31%	\$3,675,000	19.51%
2014	\$57,447,500	14	\$4,103,393	3.84%	\$493.83	9.20%	\$3,700,000	0.68%
2015	\$43,290,000	9	\$4,810,000	17.22%	\$487.29	-1.32%	\$5,300,000	43.24%
2016	\$58,454,500	15	\$3,896,967	-18.98%	\$460.65	-5.47%	\$3,100,000	-41.51%
2017	\$39,205,000	9	\$4,356,111	11.78%	\$502.56	9.10%	\$4,349,000	40.29%
2018	\$52,518,000	14	\$3,751,286	-13.88%	\$479.26	-4.64%	\$3,142,500	-27.74%

RANCHO SANTA FE FARMS

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$9,000,000	3	\$3,000,000		\$456.95		\$2,950,000	
2010	\$2,000,000	1	\$2,000,000	-33.33%	\$391.54	-14.31%	\$2,000,000	-32.20%
2011	\$16,740,000	7	\$2,391,429	19.57%	\$388.15	-0.87%	\$2,250,000	12.50%
2012	\$15,983,000	6	\$2,663,833	11.39%	\$430.71	10.97%	\$2,500,000	11.11%
2013	\$11,814,000	4	\$2,953,500	10.87%	\$412.07	-4.33%	\$2,425,000	-3.00%
2014	\$29,589,500	11	\$2,689,955	-8.92%	\$469.00	13.82%	\$2,550,000	5.15%
2015	\$18,502,000	7	\$2,643,143	-1.74%	\$420.80	-10.28%	\$2,700,000	5.88%
2016	\$6,250,000	2	\$3,125,000	18.23%	\$571.93	35.91%	\$3,125,000	15.74%
2017	\$19,609,000	7	\$2,801,286	-10.36%	\$480.66	-15.96%	\$2,700,000	-13.60%
2018	\$2,300,000	1	\$2,300,000	-17.89%	\$505.94	5.26%	\$2,300,000	-14.81%

RANCHO SANTA FE LAKES

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	(No Sales)							
2010	\$5,769,000	3	\$1,923,000		\$413.49		\$1,999,000	
2011	\$2,300,000	1	\$2,300,000	19.60%	\$312.08	-24.53%	\$2,300,000	15.06%
2012	\$5,880,000	3	\$1,960,000	-14.78%	\$451.21	44.58%	\$1,900,000	-17.39%
2013	\$4,185,000	2	\$2,092,500	6.76%	\$432.92	-4.05%	\$2,092,500	10.13%
2014	(No Sales)							
2015	\$2,090,000	1	\$2,090,000		\$410.37		\$2,090,000	
2016	\$7,304,000	3	\$2,434,667	16.49%	\$402.79	-1.85%	\$2,579,000	23.40%
2017	\$13,152,000	6	\$2,192,000	-9.97%	\$473.41	17.53%	\$2,206,000	-14.46%
2018	\$6,590,000	3	\$2,196,667	0.21%	\$496.21	4.82%	\$2,175,000	-1.41%

RANCHO SANTA FE MEADOWS

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	(No Sales)							
2010	(No Sales)							
2011	\$2,250,000	1	\$2,250,000		\$565.90		\$2,250,000	
2012	\$3,350,000	1	\$3,350,000	48.89%	\$505.97	-10.59%	\$3,350,000	48.89%
2013	\$3,550,000	1	\$3,550,000	5.97%	\$374.20	-26.04%	\$3,550,000	5.97%
2014	\$3,750,000	1	\$3,750,000	5.63%	\$539.96	44.30%	\$3,750,000	5.63%
2015	(No Sales)							
2016	(No Sales)							
2017	(No Sales)							
2018	\$6,600,000	2	\$3,300,000		\$652.29		\$3,300,000	

RANCHO VALENCIA

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$5,750,000	2	\$2,875,000		\$484.26		\$2,875,000	
2010	\$5,607,500	1	\$5,607,500	95.04%	\$990.55	104.55%	\$5,607,500	95.04%
2011	\$9,750,000	3	\$3,250,000	-42.04%	\$566.07	-42.85%	\$3,150,000	-43.83%
2012	(No Sales)							
2013	(No Sales)							
2014	\$3,500,000	1	\$3,500,000		\$454.55		\$3,500,000	
2015	\$3,100,000	1	\$3,100,000	-11.43%	\$813.65	79.00%	\$3,100,000	-11.43%
2016	\$3,800,000	1	\$3,800,000	22.58%	\$809.54	-0.51%	\$3,800,000	22.58%
2017	\$4,000,000	1	\$4,000,000	5.26%	\$569.64	-29.63%	\$4,000,000	5.26%
2018	\$8,825,000	2	\$4,412,500	10.31%	\$737.87	29.53%	\$4,412,500	10.31%

SANTALUZ (92127)

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$71,521,155	46	\$1,554,808		\$331.62		\$1,160,000	
2010	\$94,103,000	68	\$1,383,868	-10.99%	\$324.44	-2.17%	\$1,065,000	-8.19%
2011	\$107,935,000	71	\$1,520,211	9.85%	\$320.34	-1.27%	\$1,236,000	16.06%
2012	\$106,862,500	73	\$1,463,870	-3.71%	\$326.46	1.91%	\$1,200,000	-2.91%
2013	\$97,260,500	65	\$1,496,315	2.22%	\$378.71	16.01%	\$1,250,000	4.17%
2014	\$126,299,500	63	\$2,004,754	33.98%	\$426.32	12.57%	\$1,650,000	32.00%
2015	\$153,578,500	75	\$2,047,713	2.14%	\$434.02	1.81%	\$1,550,000	-6.06%
2016	\$151,805,500	79	\$1,921,589	-6.16%	\$449.57	3.58%	\$1,500,000	-3.23%
2017	\$160,784,500	82	\$1,960,787	2.04%	\$454.07	1.00%	\$1,550,000	3.33%
2018	\$150,626,100	66	\$2,282,214	16.39%	\$457.46	0.75%	\$1,750,000	12.90%

SENTERRA (92130)

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$2,220,000	2	\$1,110,000		\$463.40		\$1,110,000	
2010	\$12,230,000	11	\$1,111,818	0.16%	\$385.66	-16.78%	\$1,125,000	1.35%
2011	\$4,404,000	5	\$880,800	-20.78%	\$292.30	-24.21%	\$910,000	-19.11%
2012	\$8,425,500	9	\$936,167	6.29%	\$353.62	20.98%	\$940,000	3.30%
2013	\$12,987,000	12	\$1,082,250	15.60%	\$348.26	-1.52%	\$1,095,000	16.49%
2014	\$4,275,000	4	\$1,068,750	-1.25%	\$391.58	12.44%	\$1,025,000	-6.39%
2015	\$8,800,000	7	\$1,257,143	17.63%	\$440.70	12.54%	\$1,250,000	21.95%
2016	\$12,521,000	10	\$1,252,100	-0.40%	\$473.59	7.46%	\$1,179,500	-5.64%
2017	\$7,740,000	6	\$1,290,000	3.03%	\$449.23	-5.14%	\$1,305,000	10.64%
2018	\$9,580,000	7	\$1,368,571	6.09%	\$474.95	5.73%	\$1,340,000	2.68%

SOUTH POINTE FARMS

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	(No Sales)							
2010	\$1,900,000	1	\$1,900,000		\$464.09		\$1,900,000	
2011	\$8,175,500	4	\$2,043,875	7.57%	\$415.85	-10.40%	\$2,150,000	13.16%
2012	\$3,700,000	2	\$1,850,000	-9.49%	\$423.26	1.78%	\$1,850,000	-13.95%
2013	\$8,100,000	3	\$2,700,000	45.95%	\$457.86	8.17%	\$2,800,000	51.35%
2014	\$4,245,000	2	\$2,122,500	-21.39%	\$347.36	-24.13%	\$2,122,500	-24.20%
2015	\$2,900,000	1	\$2,900,000	36.63%	\$436.88	25.77%	\$2,900,000	36.63%
2016	\$4,121,000	2	\$2,060,500	-28.95%	\$451.80	3.42%	\$2,060,500	-28.95%
2017	\$2,081,000	1	\$2,081,000	0.99%	\$425.48	-5.83%	\$2,081,000	0.99%
2018	\$4,743,000	2	\$2,371,500	13.96%	\$496.38	16.66%	\$2,371,500	13.96%

SPYGLASS

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	(No Sales)							
2010	(No Sales)							
2011	\$9,550,000	2	\$4,775,000		\$371.75		\$4,775,000	
2012	\$7,850,000	2	\$3,925,000	-17.80%	\$353.79	-4.83%	\$3,925,000	-17.80%
2013	(No Sales)							
2014	(No Sales)							
2015	(No Sales)							
2016	(No Sales)							
2017	\$2,600,000	1	\$2,600,000		\$293.75		\$2,600,000	
2018	\$4,900,000	1	\$4,900,000	88.46%	\$374.93	27.64%	\$4,900,000	88.46%

STONEBRIDGE

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	(No Sales)							
2010	(No Sales)							
2011	\$2,450,000	1	\$2,450,000		\$468.81		\$2,450,000	
2012	(No Sales)							
2013	(No Sales)							
2014	\$2,382,500	2	\$2,382,500		\$473.58		\$2,382,500	
2015	\$2,005,000	1	\$2,005,000	-15.84%	\$572.53	20.89%	\$2,005,000	-15.84%
2016	\$4,276,000	2	\$2,138,000	6.63%	\$410.61	-28.28%	\$2,138,000	6.63%
2017	\$8,694,000	3	\$2,898,000	35.55%	\$543.35	32.33%	\$2,950,000	37.98%
2018	\$3,550,000	1	\$3,550,000	22.50%	\$1,014.58	86.73%	\$3,550,000	20.34%

STRATFORD (92130)

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$5,700,000	6	\$950,000		\$337.53		\$975,000	
2010	(No Sales)							
2011	\$3,281,000	4	\$820,250		\$269.18		\$820,500	
2012	\$5,295,000	6	\$882,500	7.59%	\$298.49	10.89%	\$912,500	11.21%
2013	\$9,770,000	9	\$1,085,556	23.01%	\$363.04	21.62%	\$1,100,000	20.55%
2014	\$9,005,000	8	\$1,125,625	3.69%	\$399.83	10.13%	\$1,100,000	0.00%
2015	\$4,930,000	4	\$1,232,500	9.49%	\$386.96	-3.22%	\$1,235,000	12.27%
2016	\$4,570,500	3	\$1,523,500	23.61%	\$491.56	27.03%	\$1,555,500	25.95%
2017	\$3,885,000	3	\$1,295,000	-15.00%	\$433.47	-11.82%	\$1,300,000	-16.43%
2018	\$7,665,500	5	\$1,513,100	16.84%	\$491.59	13.41%	\$1,316,500	1.27%

SUMMIT

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$1,352,000	1	\$1,352,000		\$203.46		\$1,352,000	
2010	\$1,960,000	1	\$1,960,000	44.97%	\$262.28	28.91%	\$1,960,000	44.97%
2011	\$2,400,000	1	\$2,400,000	22.45%	\$257.62	-1.78%	\$2,400,000	22.45%
2012	(No Sales)							
2013	\$4,375,000	2	\$2,187,500		\$268.83		\$2,187,500	
2014	\$2,450,000	1	\$2,450,000	12.00%	\$393.95	46.54%	\$2,450,000	12.00%
2015	(No Sales)							
2016	\$1,650,000	1	\$1,650,000		\$259.84		\$1,650,000	
2017	\$8,890,000	4	\$2,222,500	34.70%	\$300.32	15.58%	\$2,382,500	44.39%
2018	\$7,520,000	3	\$2,506,667	12.79%	\$322.85	7.50%	\$2,605,000	9.34%

THE RIVER ESTATES

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$4,400,000	1	\$4,400,000		\$405.90		\$4,400,000	
2010	\$3,600,000	1	\$3,600,000	-18.18%	\$392.03	-3.42%	\$3,600,000	-18.18%
2011	\$7,750,000	2	\$3,875,000	7.64%	\$370.41	-5.52%	\$3,875,000	7.64%
2012	\$1,895,000	1	\$1,895,000	-51.10%	\$473.75	27.90%	\$1,895,000	-51.10%
2013	\$3,350,000	1	\$3,350,000	76.78%	\$384.88	-18.76%	\$3,350,000	76.78%
2014	\$2,725,000	1	\$2,725,000	-18.66%	\$666.75	73.24%	\$2,725,000	-18.66%
2015	\$5,582,600	1	\$5,582,600	104.87%	\$553.39	-17.00%	\$5,582,600	104.87%
2016	(No Sales)							
2017	\$4,400,000	1	\$4,400,000		\$481.24		\$4,400,000	
2018	\$8,964,000	2	\$4,482,000	1.86%	\$603.98	25.50%	\$4,482,000	1.86%

TUSCAN ESTATES

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$8,920,000	1	\$8,920,000		\$490.03		\$8,920,000	
2010	\$6,000,000	1	\$6,000,000	-32.74%	\$582.98	18.97%	\$6,000,000	-32.74%
2011	\$2,500,000	1	\$2,500,000	-58.33%	\$211.86	-63.66%	\$2,500,000	-58.33%
2012	\$12,625,000	2	\$6,312,500	152.50%	\$552.89	160.97%	\$6,312,500	152.50%
2013	(No Sales)							
2014	(No Sales)							
2015	\$6,600,000	1	\$6,600,000		\$711.67		\$6,600,000	
2016	(No Sales)							
2017	(No Sales)							
2018	(No Sales)							

WHISPERING PALMS HOMES (92091)

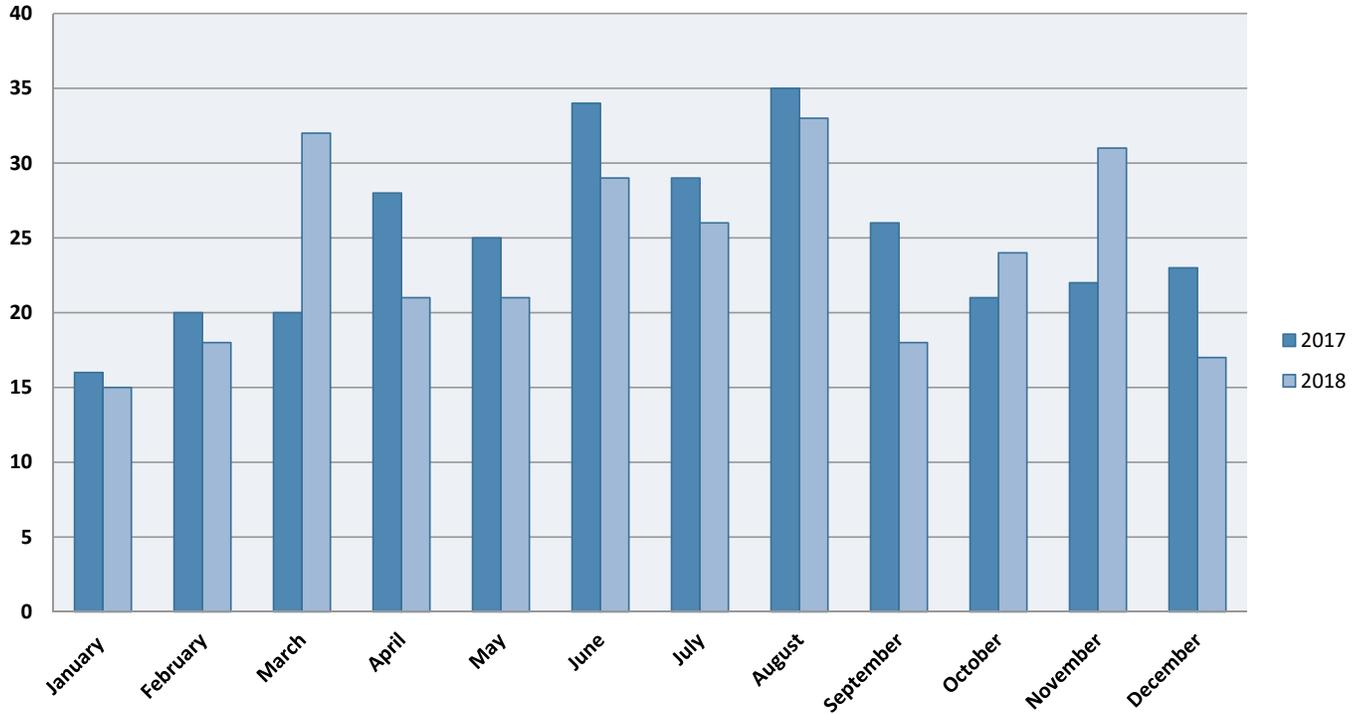
Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$7,272,000	8	\$909,000		\$379.77		\$902,250	
2010	\$6,739,000	7	\$962,714	5.91%	\$433.69	14.20%	\$829,000	-8.12%
2011	\$14,243,500	15	\$949,567	-1.37%	\$346.79	-20.04%	\$920,000	10.98%
2012	\$11,201,000	13	\$861,615	-9.26%	\$341.11	-1.64%	\$869,000	-5.54%
2013	\$15,093,000	16	\$943,313	9.48%	\$414.15	21.41%	\$930,000	7.02%
2014	\$22,052,000	21	\$1,050,095	11.32%	\$482.68	16.55%	\$1,060,000	13.98%
2015	\$14,970,500	13	\$1,151,577	9.66%	\$498.18	3.21%	\$1,175,000	10.85%
2016	\$13,650,500	12	\$1,137,542	-1.22%	\$478.56	-3.94%	\$1,090,500	-7.19%
2017	\$22,555,000	18	\$1,253,056	10.15%	\$562.44	17.53%	\$1,252,000	14.81%
2018	\$19,251,500	15	\$1,283,433	2.42%	\$524.69	-6.71%	\$1,265,000	1.04%

WHISPERING PALMS CONDOS (92091)

Year	Total Sales Volume	# Sold	Average Sale \$	% Change	Price/SQFT	% Change	Median Sale \$	% Change
2009	\$12,816,318	21	\$610,301		\$357.38		\$600,000	
2010	\$10,434,500	17	\$613,794	0.57%	\$337.24	-5.63%	\$621,000	3.50%
2011	\$8,212,400	15	\$547,493	-10.80%	\$291.67	-13.51%	\$550,000	-11.43%
2012	\$8,429,500	14	\$602,107	9.98%	\$317.17	8.74%	\$635,000	15.45%
2013	\$13,509,500	22	\$614,068	1.99%	\$354.42	11.74%	\$620,000	-2.36%
2014	\$19,795,000	27	\$733,148	19.39%	\$404.83	14.22%	\$725,000	16.94%
2015	\$11,790,500	16	\$736,906	0.51%	\$390.85	-3.45%	\$713,750	-1.55%
2016	\$11,592,500	15	\$772,833	4.88%	\$422.96	8.22%	\$792,000	10.96%
2017	\$18,088,000	23	\$786,435	1.76%	\$439.26	3.85%	\$825,000	4.17%
2018	\$19,126,500	22	\$869,386	10.55%	\$492.29	12.07%	\$877,000	6.30%

Rancho Santa Fe 92067 and 92091

Monthly Home Sales, detached homes only



2017		2018	
Month	Count	Month	Count
January	16	January	15
February	20	February	18
March	20	March	32
April	28	April	21
May	25	May	21
June	34	June	29
July	29	July	26
August	35	August	33
September	26	September	18
October	21	October	24
November	22	November	31
December	23	December	17

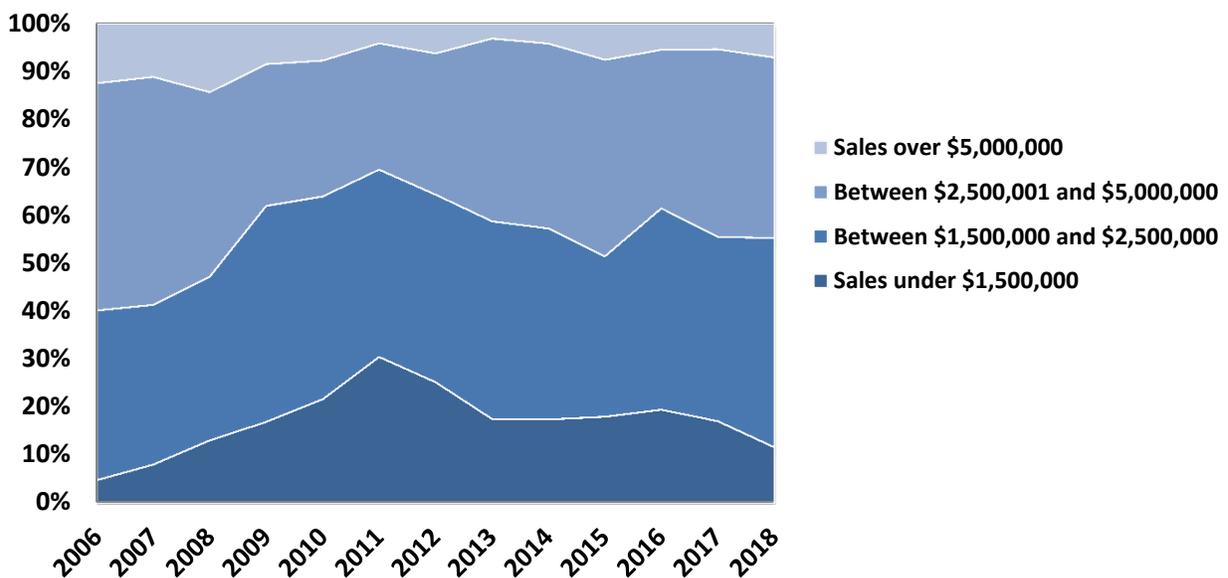
RANCHO SANTA FE HOME SALES

PRICE POINT ANALYSIS

ALL RANCHO SANTA FE, DETACHED HOMES ONLY

Year	Sales under \$1,500,000	Between \$1,500,000 and \$2,500,000	Between \$2,500,001 and \$5,000,000	Sales over \$5,000,000
2006	13	97	130	34
2007	18	75	107	25
2008	21	55	62	23
2009	24	64	42	12
2010	45	88	59	16
2011	67	86	58	9
2012	65	101	76	16
2013	51	120	111	9
2014	42	96	93	10
2015	43	80	98	18
2016	50	108	85	14
2017	51	115	117	16
2018	33	124	107	20

Rancho Santa Fe Historical Price Point Analysis



RANCHO SANTA FE

Historical Median Home Sales

Year	Median Sales Price	Year	Median Sales Price
2006	\$2,800,000	2013	\$2,320,000
2007	\$2,725,000	2014	\$2,375,000
2008	\$2,810,000	2015	\$2,512,500
2009	\$2,291,000	2016	\$2,300,000
2010	\$1,952,500	2017	\$2,363,750
2011	\$2,000,000	2018	\$2,935,700
2012	\$2,161,250		





Rancho Santa Fe Street Name Translations

Avenida Alondra: Avenue of the lark	La Glorieta: The Arbor of Summerhouse
Avenida de Acacias: Avenue of Acacias (flowering tree)	La Gracia: Graciousness
Avenida Maravillas: Avenue of marvels or marigolds	La Granada: The Pomegranate
Calle Corte: Short street	La Jacaranda: The Jacaranda (a flowering tree)
Calzada del Bosque: Highway of the forest	La Madreselva: The Honeysuckle
Camino Privado: Private way	La Noria: The Draw-Well
Camino Selva: Forest Road	La Orilla: The River Bank
Camino Viejo: The Old Road, now El Camino Real	La Sencilla: Simple Way
Cantaranas: The Shell Drake, Wild Duck	La Presilla: The Loop
Cielito Drive: Sky Drive	La Valle Plateada: The Silvered Valley
Cordoniz: The Quail	Las Colinas: The Hills
El Apajo: Underneath	Las Planideras: The Mourners
El Arco Iris: The Rainbow	Linea del Cielo: The Boundary of the Sky
El Aspecto: The Outlook	Loma Linda Drive: Pretty Little Hill
El Camino del Norte: The Northern Road	Loma Verde Drive: Little Green Hill
El Camino Real: The Royal Road	Los Arboles: The Trees
El Escondido: The Hidden Road	Mimosa: Mimosa (a flowering shrub)
El Fuego: The Fire (the road that the fire station is on)	Los Morros: The Bluffs
El Mirador: The Observatory	Los Naranjos: The Oranges
El Mirar: Looking at	Mariposa: The Butterfly
El Mirlo: The Blackbird	Mimulus: A Flowering Shrub
El Montevideo: Mountain View	Paseo Arbolado: Wooded promenade, or walk
El Nido: The Nest	Paseo Delicias: Street of Delight
El Puento: The Bridge	Paseo del Prado: Park Drive or Walk
El Romero: The Rosemary	Paseo Pintoresco: Picturesque Drive
El Secreto: The Secret	Puerta Del Sol: Gateway of the Sun
El Sicomoro: The Sycamore	Rambla de las Flores: Ravine of the Flowers
El Tordo: The Thrush (songbird)	San Elijo: Saint Elijo
El Vuelo: The Flight	Sobre Los Cerros: Above the Hills
Lago Lindo: Pretty Lake	Via De Fortuna: Street of Fortune
La Bajada: The Descent	Via Del Alba: Way of the Dawn
La Crescenta: The Crescent	Via de la Cumbre: Way of the Summit
La Entrada: The Entrance	Via de la Valle: The Valley Way
La Espada: The Sword	Via de Santa Fe: Road of the Holy Faith
La Flecha: The Arrow	Zorro Vista: View of the Rancho Zorro (the fox)
La Fremontia: The Fremontia (a flowering bush)	Zumaque: The Sumac (a wild shrub)



Horse Stables

Fairbanks Valley Farms

16001 Via De Santa Fe
Rancho Santa Fe, CA 92091
(858) 756-9683
Horse Stables Farms

Albert Court Ltd

16003 Via De Las Palmas
Rancho Santa Fe, CA 92091
(858) 759-9874
Horse Stables
<http://albertcourtltd.com>

Fairbanks Valley Farms

16001 Via De Las Palmas
Rancho Santa Fe, CA 92091
(858) 759-0096
Horse Stables

Rockridge Farm Inc

Rancho Santa Fe, CA 92067
(858) 756-5500
Horse Stables, Horse Equipment
and Services

Wagonhound Land & Livestock

6451 El Vuelo
Rancho Santa Fe, CA 92067
(858) 759-4545
Horse Stables
www.nicpartners.com

Willow Creek Stables

3049 Camino Del Rancho
Encinitas, CA 92024
(858) 756-6937
Horse Stables, Horse Training
www.willowcreekstables.com

Bravado Farms

14550 El Camino Real
Del Mar, CA 92014
(951) 816-2818
Horse Stables, Horse Training
www.bravadofarms.com

Del Mar Horse Park

14550 El Camino Real
Del Mar, CA 92014
(858) 794-1171
Horse Stables
www.delmarfairgrounds.com

Showpark of San Diego

14550 El Camino Real
Del Mar, CA 92014
(858) 481-9085
Horse Stables, Horse Boarding
www.showpark.com/del-mar

Equine Management Systems Inc.

Serving the Rancho Santa Fe Area
(858) 481-1174
Horse Stables, Horse Dealers
www.equinemanagementsystems.com

Tom Morton Farrier

Carlsbad, CA 92009
(858) 333-2351
Horse Stables, Horse Training,
Horseshoers
www.tommortonfarrier.com

Be One Training

11500 Clews Ranch Rd
San Diego, CA 92130
(858) 771-2900
Horse Stables, Riding Academies
www.beonettraining.com

Liz Place Performance Horses Inc

14287 Clarkview Ln
San Diego, CA 92130
(760) 519-0435
Horse Stables, Horse Training
www.lizplaceperformancehorses.com

Stables Corner Juice & Smoot

14149 Twin Peaks Rd
Poway, CA 92064
(858) 883-2141
Horse Stables, Horse Rentals

Serendipity Meadows

623 Cassou Rd
San Marcos, CA 92069
(952) 454-3982
Horse Stables, Horse Training

Liz Bolton Stables

702 Lady Bug Ln
San Marcos, CA 92069
(858) 229-9691
Horse Stables
www.lizboltonstables.com

Swede Equine Show Stables

422 Cassou Rd
San Marcos, CA 92069
(805) 358-8889
Horse Stables, Horse Training
www.swedeequine.com

Royal Ridge Equestrian Center

15069 Sycamore Canyon Rd
Poway, CA 92064
(858) 449-4311
Horse Stables, Horse Dealers
www.powayserenity.com

Peppertree Farms

BBB Rating: A+
15015 Lucidi Farms Way
Poway, CA 92064
(858) 391-9000
Horse Stables, Horse Boarding, Farms
www.peppertreefarmspoway.com

Black Wind Ranch

16161 Highland Valley Rd
Escondido, CA 92025
(760) 975-1087
Horse Stables, Horse Training

Regency Show Stables

1204 Little Gopher Canyon Rd
Vista, CA 92084
(760) 643-1819
Horse Stables, Riding Academies
www.quailhavenfarm.com

Hunter Valley Riding Academy

12139 Moreno Ave
Lakeside, CA 92040
(619) 518-7276
Horse Stables, Horse Training
www.huntervalleyriding.com

DEMOGRAPHIC & SOCIO ECONOMIC ESTIMATES

U.S. Postal ZIP Code 92067

	Jan 1, 2016
Total Population	9,921
Household Population	9,921
Group Quarters Population	0
Persons Per Household	2.77

HOUSING AND OCCUPANCY

	Total Housing Units	Households	Vacancy Rate
Total Housing Units	3,991	3,578	10.3%
Single Family - Detached	3,732	3,339	10.5%
Single Family - Multiple-Unit	200	188	6.0%
Multi-Family	59	51	13.6%
Mobile Home and Other	0	0	--

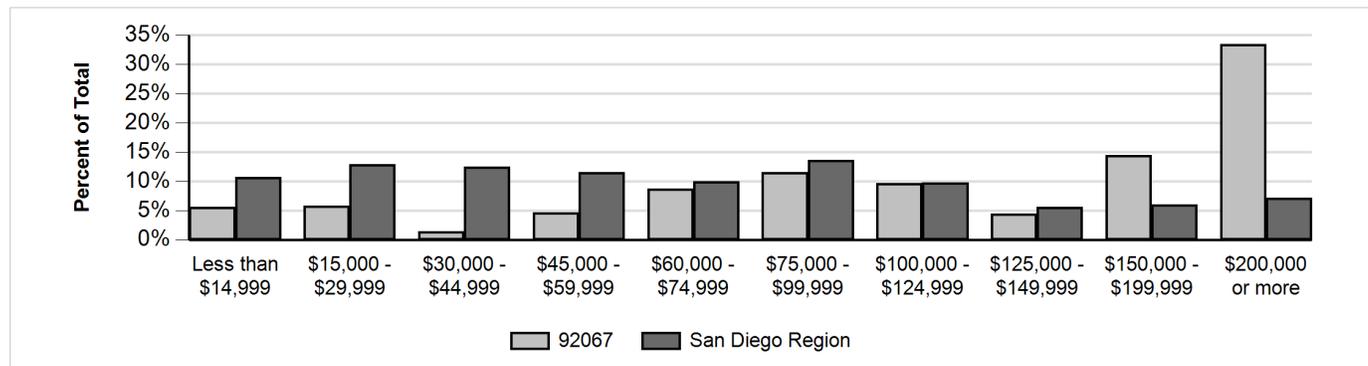
HOUSEHOLD INCOME

Households by Income Category (2010 \$, adjusted for inflation)

	Less than \$15,000	\$15,000- \$29,999	\$30,000- \$44,999	\$45,000- \$59,999	\$60,000- \$74,999	\$75,000- \$99,999	\$100,000- \$124,999	\$125,000- \$149,999	\$150,000- \$199,999	\$200,000 or more
% of Total	6%	6%	1%	5%	9%	12%	10%	4%	14%	33%

Median Household Income

	2016
Adjusted for Inflation (2010 \$)	\$138,509
Not adjusted for inflation (current 2015\$)	\$152,036



IMPORTANT ADVISORY:

Caution should be taken when using data for small population groups, particularly at small levels of geography. Minor adjustments were made (such as correcting the location of housing units that were erroneously allocated by the Census Bureau to roads and open space) to more accurately reflect the region's true population and housing distribution.

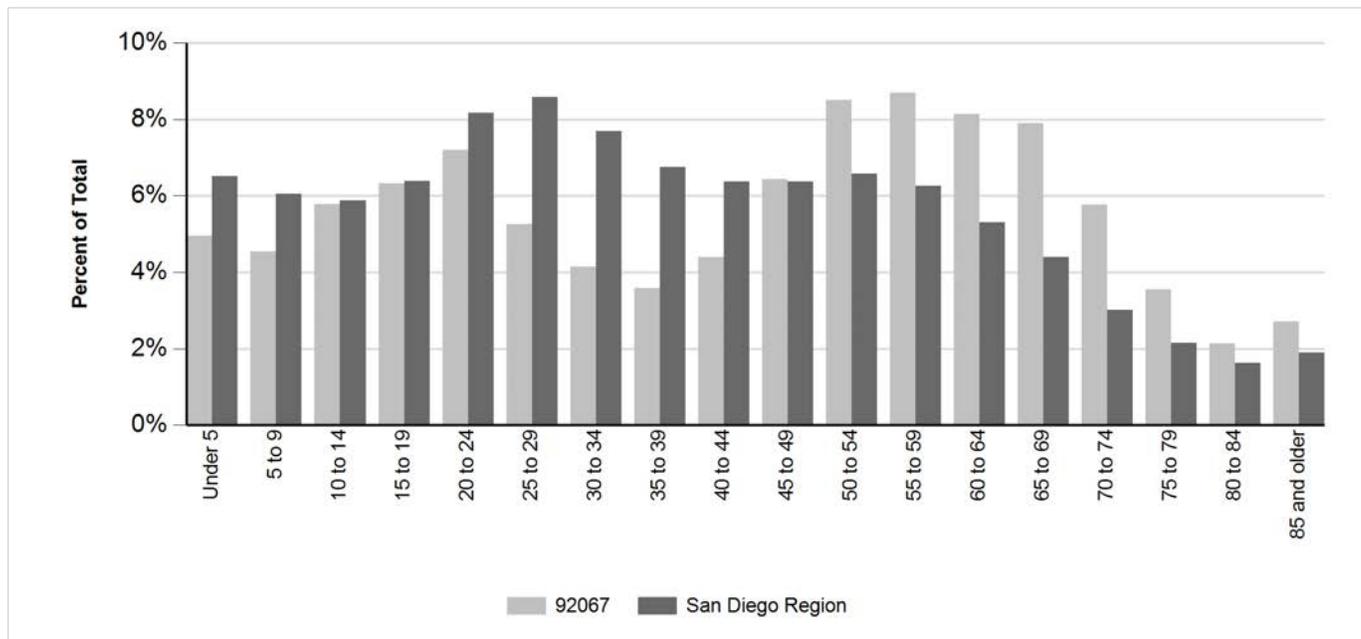
In addition, Census 2010 does not include information about structure type or household income. Those details and other demographic estimates shown here are developed from other sources, including the California Department of Finance E-5 estimates for cities and the County of San Diego; San Diego County Assessor Records, vital events records from the California Department of Health, and income data from the U.S. Census Bureau American Community Survey.

Caution should always be taken when using data for small population groups, particularly at small levels of geography.

POPULATION BY GENDER AND AGE

	Total	Male	Female	Percent Female
Total Population	9,921	4,776	5,145	52%
Under 5	491	241	250	51%
5 to 9	450	229	221	49%
10 to 14	574	294	280	49%
15 to 17	399	197	202	51%
18 and 19	229	118	111	48%
20 to 24	714	358	356	50%
25 to 29	521	267	254	49%
30 to 34	411	197	214	52%
35 to 39	356	151	205	58%
40 to 44	436	198	238	55%
45 to 49	639	294	345	54%
50 to 54	843	390	453	54%
55 to 59	862	377	485	56%
60 and 61	328	154	174	53%
62 to 64	480	240	240	50%
65 to 69	783	389	394	50%
70 to 74	572	295	277	48%
75 to 79	352	162	190	54%
80 to 84	212	102	110	52%
85 and older	269	123	146	54%
Under 18	1,914	961	953	50%
65 and older	2,188	1,071	1,117	51%
Median Age	48.0	47.3	48.5	N/A

POPULATION BY AGE





POPULATION BY RACE, ETHNICITY AND AGE

	Non-Hispanic					
	Hispanic	White	Black	American Indian	Asian & Pacific Isl.	All Other
Total Population	1,714	6,939	246	22	739	261
Under 5	169	241	21	3	40	17
5 to 9	138	220	20	3	41	28
10 to 14	132	342	15	1	48	36
15 to 17	102	239	13	2	24	19
18 and 19	50	149	2	1	18	9
20 to 24	159	447	21	0	50	37
25 to 29	149	290	17	3	40	22
30 to 34	115	215	18	1	47	15
35 to 39	93	187	17	2	50	7
40 to 44	113	241	16	2	56	8
45 to 49	100	457	17	0	54	11
50 to 54	96	649	20	0	59	19
55 to 59	90	691	22	0	53	6
60 and 61	29	270	2	0	22	5
62 to 64	41	393	6	0	33	7
65 to 69	49	678	9	2	40	5
70 to 74	33	504	2	1	28	4
75 to 79	31	298	4	1	16	2
80 to 84	8	189	3	0	10	2
85 and older	17	239	1	0	10	2
Under 18	541	1,042	69	9	153	100
65 and older	138	1,908	19	4	104	15
Median Age	28.6	53.4	33.9	26.7	41.0	22.9

Frequently Called Numbers

Sports

Del Mar Thoroughbred Club.....	858. 755. 1141
Fairbanks Ranch Riding Club.....	858. 756. 0321
Qualcomm Stadium	619. 641. 3131
RSF Polo Club.....	858. 481. 9217
RSF Tennis Club	858. 756. 4459
Rancho Riding Club.....	858. 756. 2923
San Diego Chargers.....	619. 280. 2121
San Dieguito Tennis Club.....	760. 942. 9725
Surf Club	760. 752. 7475
Surf & Turf Tennis Club.....	858. 755. 5293
San Diego Padres.....	619. 795. 5000
Sports Arena	619. 224. 4176

Community Facilities

Del Mar Fair Events Line.....	858. 793. 5555
Fairbanks Ranch Association.....	858. 756. 4415
North County Times.....	760. 943. 2300
RSF Association.....	858. 756. 1174
RSF Community Center	858. 756. 2461
RSF Foundation.....	858. 756. 6557
RSF Garden Club.....	858. 756. 1554
RSF Historical Society.....	858. 756. 9291
RSF Library	858. 756. 2512
RSF Library Guild	858. 756. 4780
RSF Newcomer's Club	858. 756. 2461
RSF Senior Center	858. 756. 3041
RSF Review	858. 756. 1403
RSF Republican Women's Club.....	760. 436. 9381

Golf

Del Mar Golf Center	858. 481. 0363
Del Mar Country Club.....	858. 759. 5500
Fairbanks Ranch Country Club	858. 259. 8811
Lomas Santa Fe Executive Course.....	858. 755. 0195
Lomas Santa Fe Country Club.....	858. 755. 6768
Morgan Run Resort	858. 756. 2471
RSF Farms Golf Club	858. 756. 5585
RSF Golf Club	858. 756. 3094
Santaluz Country Club.....	858. 759. 3109
The Bridges Country Club.....	858. 759. 7200
The Crosby Country Club	858. 756. 6310
The Grand Del Mar Golf	858. 509. 2145

Performing Arts

CA Center for the Arts, Escondido.....	800. 988. 4253
Civic Theatre.....	619. 570. 1100
La Jolla Playhouse.....	858. 550. 1010
North Coast Repertory Theatre	858. 481. 1055
The Old Globe Theatre.....	619. 234. 5623
Starlight Theatre	619. 544. 7827

Animal Care

All Creatures Hospital	858. 481. 7992
Del Mar Horse Park.....	858. 794. 1171
Helen Woodward.....	858. 756. 4117
Mary's Tack & Feed	858. 755. 2015
RSF Veterinary Hospital	858. 759. 8797

Mail

Del Mar Post Office	800. 275. 8777
RSF Post Office	800. 275. 8777
RSF Mail Delivery Solutions.....	760. 635. 0155
Solana Beach Post Office	858. 793. 1667

Utilities

Cox Communications.....	760. 943. 9000
Ferrell Gas	760. 471. 0636
Olivenhain Water District.....	760. 753. 6466
Orion Cable	760. 591. 9600
Pacific Propane.....	760. 746. 5500
SDG&E	800. 310. 2355
Santa Fe Irrigation	858. 756. 2424
SBC.....	800. 310. 2355
Suburban Propane.....	760. 737. 0440
Time Warner Cable	858. 695. 3220

Emergency

Fairbanks Security.....	858. 756. 3759
North Coast Urgent Care	760. 943. 9111
Poison Control	800. 222. 1222
RSF Fire Protection.....	858. 756. 5971
RSF Patrol.....	858. 756. 4372
RSF Patrol Emergency.....	858. 756. 9966
San Diego Sheriff, RSF	858. 756. 2975
Scripps Memorial Encinitas.....	760. 753. 6501

Dining, Lodging, Fitness and Entertainment

Restaurants

Americana.....	858. 794. 6838
Beachgrass Cafe	858. 509. 0632
Blanca Market	858. 792. 0072
Board & Brew	858. 481. 1021
Bongiorno's Pizza.....	858. 755. 2646
Brigantine Seafood	858. 481. 1166
Bully's Del Mar.....	858. 755. 1660
Café Del Mar	858. 481. 1133
Café Secret.....	858. 481. 4239
Café Zinc.....	858. 793. 5436
California Pizza kitchen	858. 793. 0999
Champagne Bakery - Del Mar	858. 792. 8171
Champagne Bakery - Olivenhain	760. 944. 9446
Chevy's Fresh Mex	858. 793. 8893
Double Happiness Szechwan	858. 481. 8584
Cuvee	858. 259. 5878
Del Mar Pizza.....	858. 481. 8088
Delicias	858. 756. 8000
En Fuego Cantina and Grill.....	858. 792. 6551
Epazote Southwest	858. 259. 9966
Fidel's.....	858. 755. 5292
Fish Market	858. 755. 2277
Firenze Trattoria	760. 944. 9000
Il Fornaio Cucina Italiana	858. 755. 8876
J. Taylor's (L'Auberge).....	858. 793. 6460
J.F. Japanese Sushi Bar.....	858. 720. 8789
Jake's Del Mar.....	858. 755. 2002
Leucadia Pizza	858. 759. 2222
Marie Calendar's	760. 632. 0204
Market Restaurant & Bar	858. 523. 0007
Mille Fleurs	858. 756. 3085
Milton's Delicatessen	858. 792. 4520
Morgan Run Restaurant	858. 523. 0007
Nobu Gourmet	858. 755. 7787
Nugent's Seafood Grille	858. 792. 6100
Oggi's Pizza.....	858. 481. 7883
The Original Pancake House	760. 943. 1939
Pacific Coast Grill	858. 794. 4632
Pacifica Del Mar.....	858. 792. 0476
Pamplemousse Grille	858. 792. 9090
Panera Bread	858. 481. 0050
The Pantry	858. 756. 1221
Papachino Ristorante.....	858. 481. 7171
Paradise Grille.....	858. 350. 0808
Pasta Pronto	858. 481. 6017
Pizza Nova.....	858. 259. 0666
Pizza Port	858. 481. 7332
Poseidon.....	858. 755. 9345

Restaurants (cont.)

Que Pasa	858. 756. 9669
RSF Golf Club Restaurant	858. 756. 1182
Ranch Deli.....	858. 756. 4308
Rancho Valencia	858. 759. 6212
Red Tractons.....	858. 755. 6600
Rendezvous Chinese	858. 755. 2669
Ruth's Chris Steak House	858. 755. 1454
Sam's Place	858. 755. 3401
Sammy's Woodfired Pizza	858. 259. 6600
Samurai of Japan.....	858. 481. 0032
Savory.....	760. 634. 5556
Sbicca Bistro.....	858. 481. 1001
The Stratford Court Café	858. 792. 7433
Taste of Thai	858. 793. 9695
The Inn at RSF.....	858. 756. 1131
Tony Roma's	858. 794. 7662
Tony Jacal's.....	858. 755. 2274
Thyme in the Ranch	858. 759. 0747
Trattoria i Trulli.....	760. 943. 6800
Wild Note Cafe / Belly Up	858. 720. 9000
Zinc Cafe.....	858. 793. 5436

Hotels

Best Western Stratford Inn	858. 755. 1501
Courtyard by Marriot	858. 792. 8200
Del Mar Inn Clarion Carriage.....	858. 755. 9765
Del Mar Hilton	858. 792. 5200
Del Mar Motel.....	858. 755. 1534
DoubleTree Hotel	858. 481. 5900
Holiday Inn Express.....	858. 350. 0101
L'Auberge Resort & Spa	858. 259. 1515
Marriott - Carmel Valley	858. 523. 1700
Morgan Run Resort & Club	858. 756. 2471
Rancho Valencia Resort	858. 756. 1123
The Inn at RSF.....	858. 756. 1131

Health and Fitness

Curves for Women	858. 755. 9920
Del Mar Workout	858. 481. 6226
Frog's Club One	858. 792. 4008
LA Fitness Sports Club	760. 753. 5600
Paragon Club	858. 756. 2930
Personally Fit	858. 756. 5232

Movie Theatres

AMC Wiegand Plaza 8	760. 942. 5544
MovieFone	619. 444. 3456
UltraStar Del Mar Highlands 8	858. 646. 9420
UltraStar Flower Hill 4	858. 646. 9425