

COMPASS

# CHANGING HOUSES INTO HOMES

MH

*Martin Homes*

[MartinHomesTeam.com](http://MartinHomesTeam.com)



# CONTENT

1. ABOUT MARTIN HOMES TEAM
2. OUR APPROACH
3. WHY US
4. ABOUT COMPASS





# ABOUT MARTIN HOMES TEAM

**\$1+ Billion**  
Sales Volume

**\$100+  
Million**  
Annually

**Four  
Generations**  
In Lafayette

**Licensed General  
Contractors**  
With Skilled Full-Time Crew



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# ABOUT MARTIN HOMES TEAM

Erin and Darrick's family roots go back four generations in Lafayette. They are extremely knowledgeable about all that Lamorinda has to offer and their love for the community is infectious. They feel fortunate to live in such an amazing community and to watch their children benefit from many of the same activities and traditions they did growing up such as LMYA Soccer, girl scouts, riding bikes on the Lafayette trail, paddle boating on the Reservoir and the list goes on.

Their love for real estate began early on with their personal experience buying and selling investment properties. This first-hand knowledge of the process is invaluable to clients. They pride themselves on truly understanding the needs of each and every client and are dedicated to ensuring that every seller and buyer has a successful experience.

Erin received a BA from UC Berkeley and her MSW from NYU and worked as a counselor for New York University and UCLA - Santa Monica Hospital before obtaining her Real Estate license. Darrick is a retired Partner at Alvarez and Marsal, a global turnaround and management consulting firm and spent over twenty years leading numerous large international companies through change. Their combined background and skill sets are crucial when it comes to negotiating real estate transactions.

In their free time Erin and Darrick coach and support Lafayette youth sports, are supporters of Lafayette Juniors and LPIE and enjoy running and spending time with their teenage twins and nineteen-year-old daughter.





# REPRESENTATIVE TRANSACTIONS



4026 Canyon Road  
Lafayette



3184 Lucas Drive  
Lafayette



3338 Freeman Road  
Lafayette



3827 Quail Ridge Road  
Lafayette



49 Singingwood Lane  
Orinda



942 Raintree Place  
Lafayette



1556 Rancho View Road  
Lafayette



4026 Los Arabis Dr  
Lafayette



1281 Summit Road  
Lafayette



1751 Reliez Valley Road  
Lafayette



111 Hubbard Ave  
Pleasant Hill



20 Christopher Ln  
Alamo



# ABOUT MARTIN HOMES TEAM

“Erin and Darrick believe in building trust with their clients. Their team is deeply committed to helping buyers purchase the right property and position sellers to receive the highest price as efficiently as possible. Their client’s needs always come first.”

—Compass

**Erin Martin**

925.951.3817

Erin@MartinHomesTeam.com

DRE 01922810

**Darrick Martin**

925.900.8218

Darrick@MartinHomesTeam.com

DRE 02006564

**Kaity De Souza**

925.383.2353

Kaity@MartinHomesTeam.com

DRE 02113390



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# OUR APPROACH FOR SELLERS

We pride ourselves in ensuring sellers get the largest return on their investment. Let us help you achieve your real estate goals.

We treat every home we present for sale as if it was our own. A good first impression is key to generating interest among prospective buyers and translates into strong offers.

As a seller's agent, our goal is twofold:

- Take the stress out of the selling process for you
- Maximize your return

This means careful preparation of your home prior to going to market, multi-channeled print and digital marketing and advocating for your goals during the negotiation process and throughout the sale.





# OUR APPROACH FOR BUYERS

We pride ourselves in helping every family find a house that perfectly fits their needs and ensuring that sellers get the largest return on their investment. Let us make our hometown, your hometown, and help you achieve your real estate goals.

Buying a home is more than a financial investment. It is commitment to a place, a community and the foundation of a family's hopes and dreams. We understand that buyers are searching for more than a house; they want to find their home. That's why we take the time to really get to know our clients, their desires and their needs. We work tirelessly to make sure that they get the best representation at every stage of the buying process – from personally previewing every available property, to structuring competitive offers that are successful, right through to the final details of closing the transaction.





# WHY US

Unparalleled customer service, preparation and transparency are the cornerstone of our business

- **Unique full-service approach** that directly handles all aspects of the sale of your home including improvements and repairs. Unlike other realtors, under Raintree Homes (CSLB#: 1047454), we are also licensed and insured general contractors with a team of seasoned staff to seamlessly prep your home for sale. We save your time and money
- **Complementary professional staging** with no hidden up-charges in commission fees. We use high end boutique furniture and accessories
- **Unparalleled market analysis and insights.** Check out our Market Updates and Insights sections of our website. All reports and thought leadership prepared by Martin Homes
- **Expert design and remodel consultation** with detailed investment recommendations to maximize your return. Check out our latest projects on our website. All work was designed and completed by Martin Homes





# WHY US

Unparalleled customer service, preparation and transparency are the cornerstone of our business

- **Savvy negotiation skills.** Decades of professional transaction experience both inside and outside of real estate
- **Innovative marketing** that encompasses all avenues of digital, print and video platforms. Luxury home magazines, newspaper, internet/MLS, social media, drone photography, video tours, Compass platform, Top Agent Network, email distribution
- **Unwavering commitment** to delivering the highest level of service. Our family goes back three generations in Lamorinda. We believe our clients are family, neighbors and friends and are always our priority
- **Giving back** to our community. We are actively involved with and support numerous local non-profits. Repeat LPIE Title Sponsors, repeat major donor Special Education Enrichment Development Foundation (“SEED”), repeat granite sponsor Lafayette Juniors, Meals On Wheels





# COMPASS CONCIERGE

The key to maximizing your return on the sale of your home is ensuring it looks it's best

## **Compass Concierge Program Will Fund Your Home Improvements**

- Compass will front the cost of your home-selling improvements
- From cosmetic renovations, landscaping, painting, pest control, deep cleaning to staging and moving and storage
- When your home sells Compass will be reimbursed for the work performed with no additional costs

## **Martin Homes Team Is The Labor! Unlike Other Realtors, We Are Also Licensed And Insured General Contractors With Seasoned Staff**

- Under Raintree Homes (CSLB#: 1047454), we are fully licensed, bonded and insured general contractors
- With our seasoned staff and lengthy rolodex of subcontractors we can quickly get your home looking its best



[MartinHomesTeam.com](http://MartinHomesTeam.com)



# TESTIMONIALS AND REFERENCES

- “I could not possibly give a higher recommendation of service and knowledge in the daunting world of real estate than to Erin and Darrick”  
–**Lisa and Craig Notter**
- “The Martins are the BEST real estate team!! They helped us to successfully locate and purchase our first home while we were on honeymoon.”  
–**Peter and Kelly Lechowick**
- “Erin and Darrick are so great, in every way, when it comes to all things Real Estate!”  
–**Andy and Tina Ward**
- “Erin and Darrick are fantastic, easy to work with and well-connected in our community”  
–**Lindsey Svenson**
- “Erin and Darrick did an outstanding job and they did it with such professionalism, grace and charm”  
–**Bill and Lisa L.**



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- Justin and Jenifer Walloch: 925.948.5539
  - Jason and Amy Miniello: 925.818.6992
  - Harriet and Bob Mayne: 925.483.0511
  - Katy and David Abrahams: 650.776.3152
  - Cyndi and Joe Mauch: 415.730.6418
  - Peter and Kelly Lechowick: 415.691.1538

- Chris and Sara McCune: [sararathfon@Hotmail.com](mailto:sararathfon@Hotmail.com)
- Dana Vannelli: 925.408.6407
- Karen and Mike Seater: 408.802.7523
- Jessica and Tanner MacDiarmid: 925.336.9020

Please also view our testimonials at  
[MartinHomesTeam.com/testimonials](http://MartinHomesTeam.com/testimonials)



# ABOUT COMPASS

A network of top real estate agents ready to bring you your buyer.

**\$6B+**

2022 Revenue

**25K+**

Agents

**350+**

Offices





# WHAT MAKES COMPASS DIFFERENT?

Our mission is to help everyone find their place in the world

- Compass is the ONLY technology-based real estate brokerage that is not geared to removing human beings from the process. Compass believes in people
- Compass embraces a culture of collaborativeness, kindness and professionalism
- Compass preaches ethics and professionalism. But it also enforces these philosophies
- Compass is the ONLY luxury real estate brand that speaks to the modern language of luxury
- Compass has a highly potent national network of agents, owned by Compass, not franchised
- Compass is not obsessed with sales figures. We ARE obsessed with long-term relationships and doing what is in the best interests of our consumers
- Compass is not publicly traded and extremely well funded
- Compass is highly focused on attracting the best, most qualified buyers and renters, not just doing things that appeal to sellers
- Compass has a consistency of quality in its visuals unlike any other brand
- Compass is building the real estate technology of the future. It's being built all under one roof
- Compass has attracted more talent from outside the real estate industry than any other brokerage ever





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3595 Mount Diablo Blvd, Suite 200  
Lafayette, CA 94549

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