

2025

REAL ESTATE MARKET REPORT MARIN

WARRIN TEAM
— SAN FRANCISCO + MARIN

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WARRIN TEAM

— SAN FRANCISCO + MARIN
OVER \$2 BILLION IN SALES

The Warrin Team is pleased to present you with our annual report on the Marin real estate market. The housing market moderated in 2024 after a strong first half of the year but overall remained positive. The inventory of homes for sale increased in 2024, with the greater number of options helping to bring more buyers off the sidelines. Home prices experienced steady appreciation, though economic shifts and external factors influenced both supply and demand.

Key highlights from 2024 (compared to 2023):

- The median **single family home** price rose **1.2%**, to \$1,700,000
- The overall number of **homes sold** rose **10.8%**, to 1,751
- The average SFH sale price was **11.3% over asking**, up 4.3%
- The number of **luxury homes** sold in Marin (\$5M-\$10M) **rose 33%** to 93 homes

The **biggest sales in Marin** were:

- 6 Bulkley Ave, Sausalito \$14.4M
- 11 Southwood Ave, Ross \$13.95M
- 21 Glenwood Ave, Ross, \$12.995M
- 63 W Shore Rd, Belvedere \$12.75M
- 121 Woodland Rd, Kentfield \$12.5M
- 29 Shady Ln, Ross \$11.25M

With \$140,000,000 in sales last year, the Warrin Team was the #1 team at Golden Gate Sotheby's in San Francisco and Marin, and one of the top teams in the country. We'd like to take a minute to thank all our friends, clients, and colleagues who have entrusted us to help with their real estate needs. We wish you a very happy and healthy 2025.

If you have questions about the market or the value of your home, call us at 415-299-8999, or email team@warrin.com.

Power of the brand

TRUSTED TO SELL YOUR MOST VALUED ASSET

Sotheby's

Sotheby's Auction House has over 200 years of history selling our clients' treasures. Our association with the brand ensures stellar representation, brings cachet to your property and allows us access to affluent buyers around the world.

Sotheby's International Realty

With our distinguished global referral network we can find qualified buyers or quality agents for your next purchase from around the globe. Our listings achieve maximum sale price.

1,110

OFFICES

26,400

SALES ASSOCIATES

83

COUNTRIES

52M

ANNUAL PAGE
VISITS SIR.COM

1.2M

ENGAGED SOCIAL
MEDIA FOLLOWERS

#1

MOST PROFILED REAL ESTATE
COMPANY IN THE NEWS

49%

SIR.COM VISITS
FROM OUTSIDE U.S.

41%

ORGANIC SEARCH TRAFFIC
TO SIR.COM

Sotheby's EST. 1744

Sotheby's EST. 1744



Sotheby's

Lot Number: 25

USD (\$)	3,000,000
EUR (€)	2,793,600
UK (£)	2,400,900
SWI (F)	2,993,700
JPN (¥)	325,110,000
HKD (HK\$)	23,275,800



Sotheby's



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Sotheby's

TOP 100 WORLDWIDE

AMONG ALL AGENTS
SOTHEBY'S INTERNATIONAL REALTY

#1 TEAM SAN FRANCISCO & MARIN

GOLDEN GATE SOTHEBY'S
INTERNATIONAL REALTY
2020, 2022, 2023, 2024

TOP 1% NATIONALLY

AMONG ALL AGENT TEAMS
BY SALES VOLUME, REALTRENDS

LEADING 100 SAN FRANCISCO BAY AREA

AMONG ALL AGENTS & TEAMS
BY SALES VOLUME, REALTRENDS

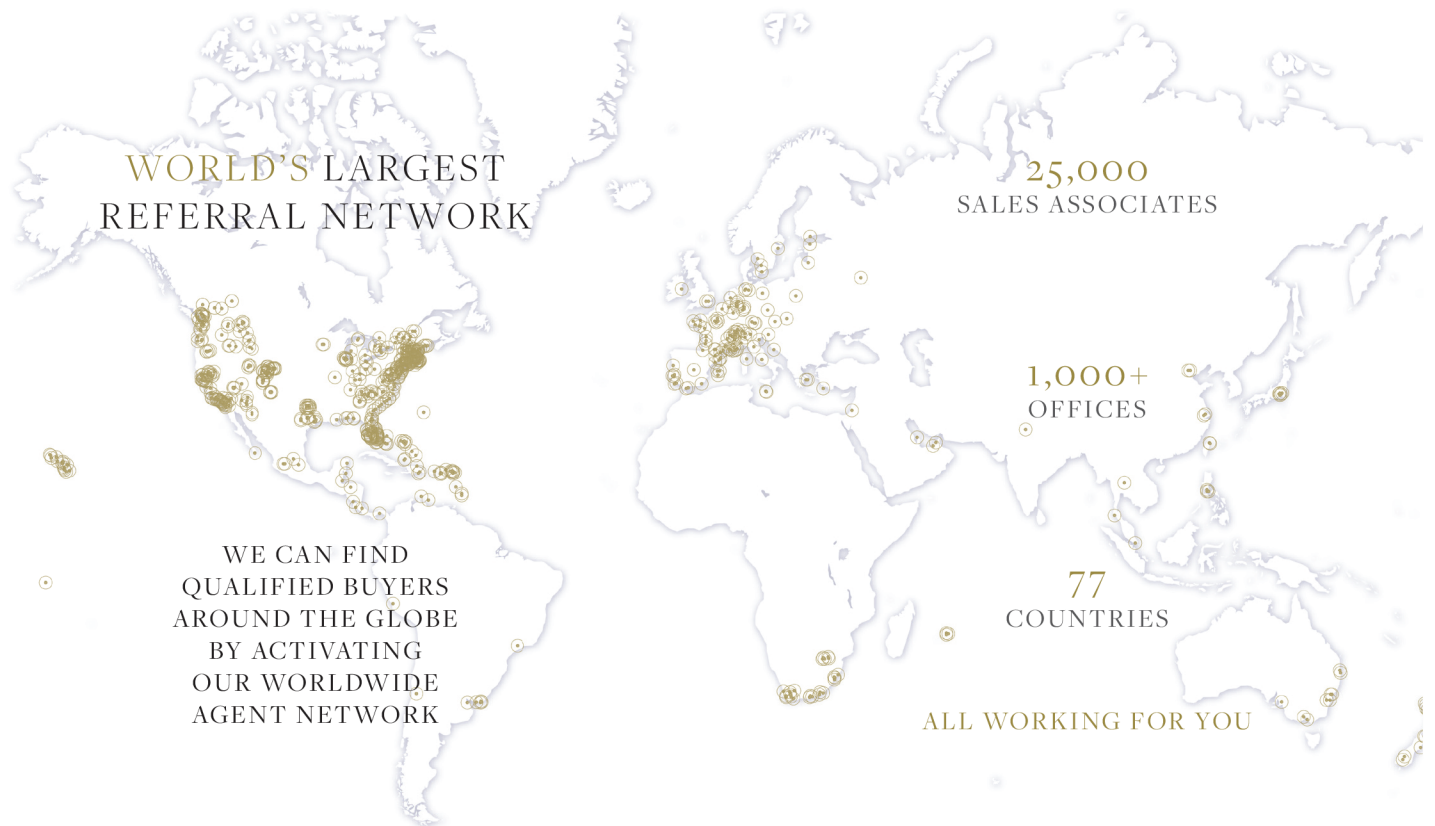






Golden
Gate

Sotheby's
INTERNATIONAL REALTY



SOTHEBY'S INTERNATIONAL REALTY WORLDWIDE REACH

The Sotheby's International Realty brand is a collection of the finest real estate companies in the world. Today our network boasts more than 25,000 affiliated independent sales associates, located in over 1,000 offices, in 77 countries and territories worldwide, placing over 15,000 referrals every year.

San Francisco Bay Area

HOUSING MARKET

A POSITIVE YEAR

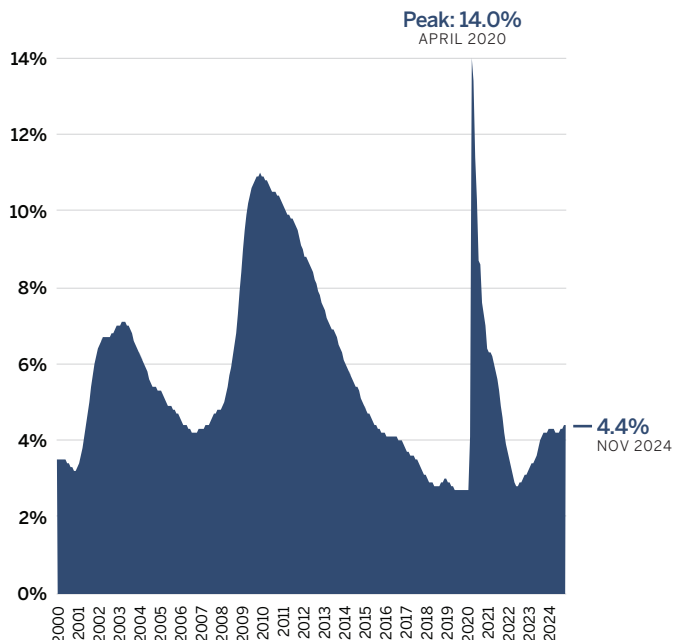
The housing market moderated in 2024 after a strong first half of the year, but overall remained positive. The inventory of homes for sale increased in 2024, with the greater number of options helping to bring more buyers off of the sidelines. A renewed push for a return to the office supported demand for homes in the inner SF Bay Area, while greater stability in the technology industry and record stock market gains boosted sales in the higher price segments.

MACROECONOMIC FACTORS

The SF Bay Area economy added nearly 24,000 jobs in 2024. While payrolls increased in nearly all SF Bay Area counties last year, most of the new jobs were located in the inner SF Bay Area. Employment in the professional and business services sector, which includes many tech jobs, stabilized as large-scale layoffs eased. The unemployment rate increased slightly to 4.4% in 2024, which was still much lower than the long-

term average. The relatively tight labor market and continued job gains supported annual wage growth of more than 3% in 2024. Finally, in

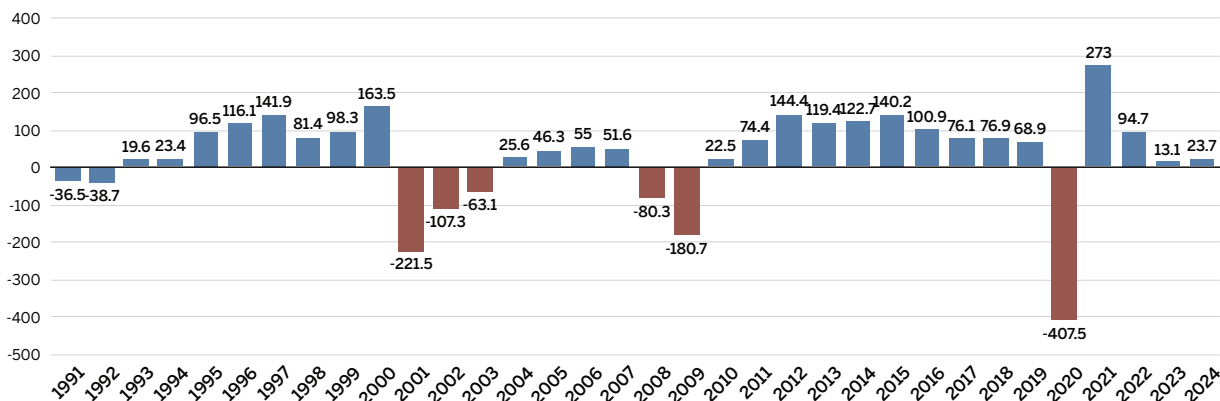
SF Bay Area Unemployment Rate



Source: US Bureau of Labor Statistics.
Data through November 2024, seasonally adjusted.

SF Bay Area Job Creation

(in thousands)



Sources: BLS, RCG; as of November 2024

another positive sign for the market, population growth in California accelerated in 2024 to 0.6% from 0.1% in 2023. The combination of improving local job prospects and fewer remote work options helped to stem migration out of the SF Bay Area and surrounding counties.

MORE LISTINGS BRING MORE OPPORTUNITIES FOR BUYERS

Despite higher mortgage rates constraining seller relocations, the number of active listings improved in 2024. After reaching a peak in the spring, the number of for-sale homes reached roughly 3,500 in December, an increase of 21% since 2023. Highlighting improved seller confidence in the market in 2024, active listings averaged 5,400 per month, the highest average since 2019. The increase in homes available for sale was widespread across the region. However,

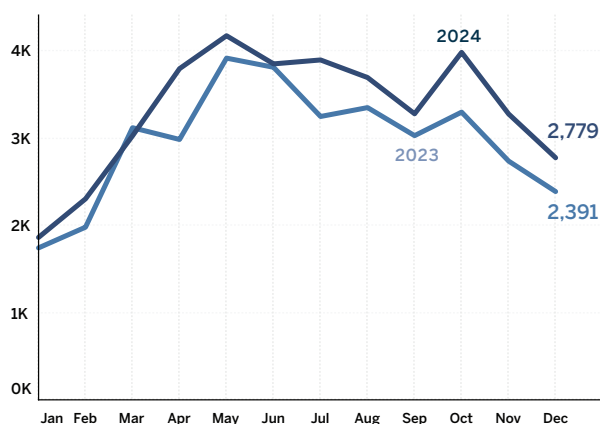
San Francisco and San Mateo counties were notable exceptions, as average active listings decreased year-over-year, primarily because of strong buyer activity. The largest increases in listings were in Alameda and Solano counties, particularly in neighborhoods with access to primary job centers such as Benecia, the Tri-Valley and Vallejo.

BROAD INCREASE IN SALES

As inventory increased in 2024, so too did the number of closed sales, highlighting the deep demand pool. Despite the seasonal dip in the fourth quarter, an active spring buying season that persisted through the summer and into the fall boosted the SF Bay Area sales figure to nearly 40,000 homes in 2024, a 19% increase compared with 2023. Home sales increased in all SF Bay Area counties year-over-year. San Francisco led the region with an increase of nearly 20%. The relative affordability of homes in Sonoma County supported a 15% increase in sales amidst rising regional prices and higher mortgages rates. Meanwhile, sales increased by a smaller amount in counties where vacation homes make up a larger share of total sales, including Santa Cruz and Napa counties.

Homes Sold

Bay Area Single Family Homes



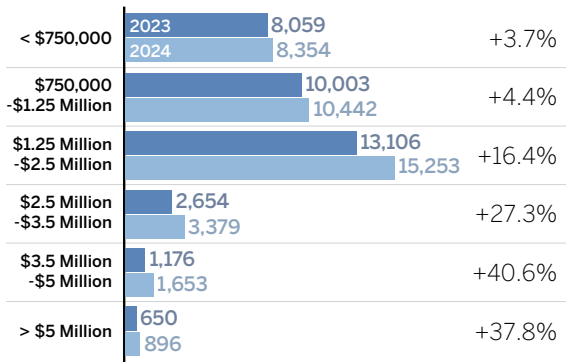
Source: MLS

STRONG LUXURY HOME SALES

One of the defining features of the SF Bay Area housing market in 2024 was strong demand for homes in higher price segments, especially in

Strong Demand for Higher Price Segments

Bay Area Single Family Homes Sold · 2023 vs. 2024

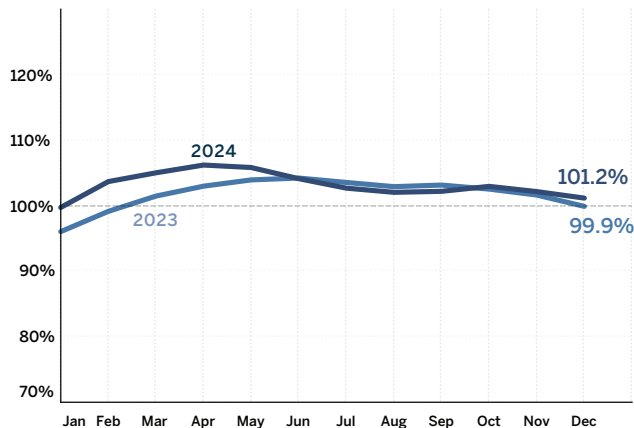


Source: MLS, RCG

premier neighborhoods in the Peninsula and South Bay. The number of homes sold for \$3.5 million or more increased by 40% compared with 2023, while sales of homes in the \$1.25 to \$2.5 million price range increased by 18%. Elevated mortgage rates affected buyer affordability in the lower price segments, which resulted in a smaller increase in the number of homes sold in much of the region. Bucking this trend, sales in the less than \$1.25 million price range in Sonoma County improved by nearly 15% in 2024.

Sold Price as % of Original List Price

Bay Area Single Family Homes



Source: MLS

CONTINUED COMPETITION PUSHES PRICES HIGHER

Despite greater inventory, competition among buyers resulted in many homes selling at a premium. The share of homes sold for more

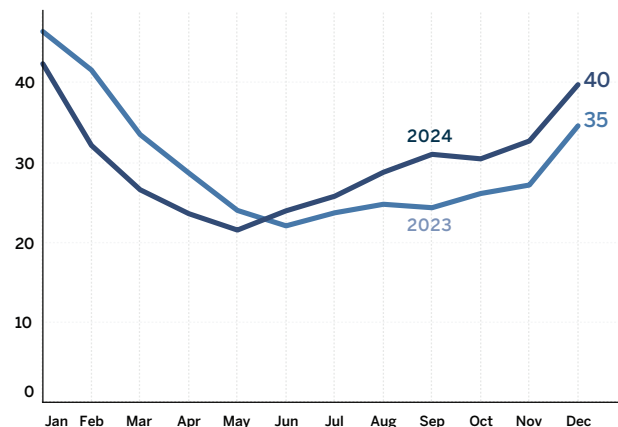
than the asking price increased to 55% in 2024. Competition was particularly intense near prime job centers such as Alameda, San Francisco and Santa Clara counties, as more than two-thirds of homes sold for more than asking in these counties. While SF Bay Area sellers that accepted offers over asking received 10% more than the list price on average, sellers in San Francisco received nearly 18% more.

HOMES CONTINUE TO SELL QUICKLY

In addition to a large number of sales over asking, the relatively short amount of time homes spent on the market also reflected strong competition. The average days on market gradually increased during the year to slightly more than a month as of the fourth quarter. More broadly, homes were on the market for an average of 29 days in all of 2024, roughly on-par with 2023, and slightly less than what would be considered equilibrium.

Average Days on Market

Bay Area Single Family Homes



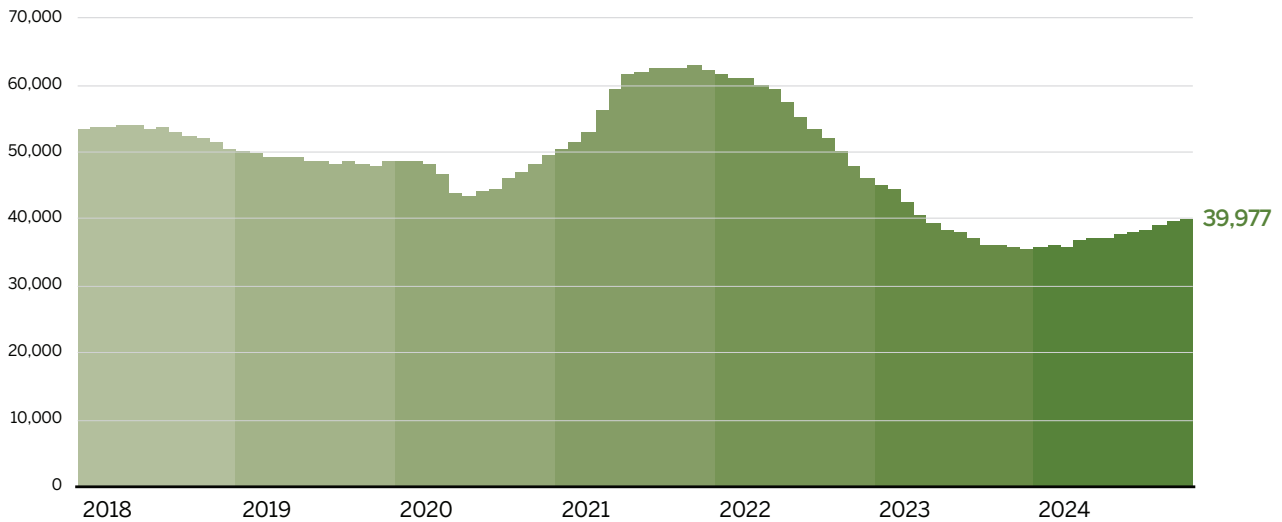
Source: MLS

MEDIAN SALE PRICE REACHES RECORD HIGH

Strong demand and elevated sales activity in the luxury segment resulted in an increase in the median sales price. While seasonal trends resulted in a slight decrease in prices during the second half of the year, the SF Bay Area median sales price was \$1.32 million as of 2024. This was a 5.2% increase compared with 2023, and an annual record high for the region.

Home Sales Rise Steadily from the low point at the beginning of 2024

12-month Moving Average · Bay Area Single Family Homes Sold



Source: MLS, RCG

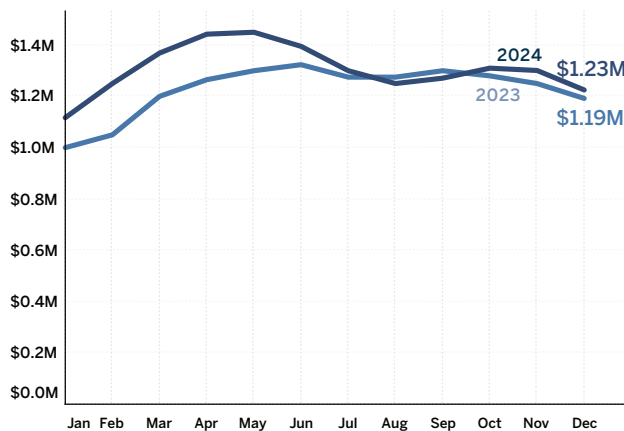
The increase in sales in premier inner SF Bay Area neighborhoods helped boost the median price. In fact, at the county level, only Santa Clara County set an annual price record as of year-end 2024. However, the median sales price still increased in all SF Bay Area counties in 2024. Price growth was strongest in San Mateo and Santa Clara counties, and the median price climbed to more than \$1.9 million in each county. Price growth was slower in markets where lower priced homes make up a larger share of sales, and thus where buyer demand is more sensitive to mortgage rates, such as Contra Costa, Solano and Sonoma counties.

LOOKING AHEAD

After decreasing during the first half 2024, mortgage rates rose through late 2024 and into early 2025, and may remain elevated this year. Additionally, given the strength of the national economy, the Federal Reserve is expected to make fewer rate cuts in 2025 to the short term interest rate. The higher borrowing costs and worsening affordability may dampen some sales activity, particularly within the lower price tiers. However, strong wage growth, stock market performance and resumption of hiring in the technology sector may offset some of this effect. Furthermore, as highlighted in 2024, the demand pool for housing in the SF Bay Area is deep and remarkably resilient. Along with more stable demographic trends, these factors provide significant tailwinds for the SF Bay Area single family market in 2025..

Median Price

Bay Area Single Family Homes



Source: MLS

\$1,600,000

SAN FRANCISCO BAY AREA MEDIAN SALES PRICES: 1991-2024

\$1,400,000

Graph shows the 12-month rolling average of the median sales price for existing single family detached homes in the nine SF Bay Area counties. The rolling average smooths out seasonal variations to give a clear picture of long term trends.

Source: California Association of Realtors

\$1,200,000

\$1,000,000

\$800,000

\$600,000

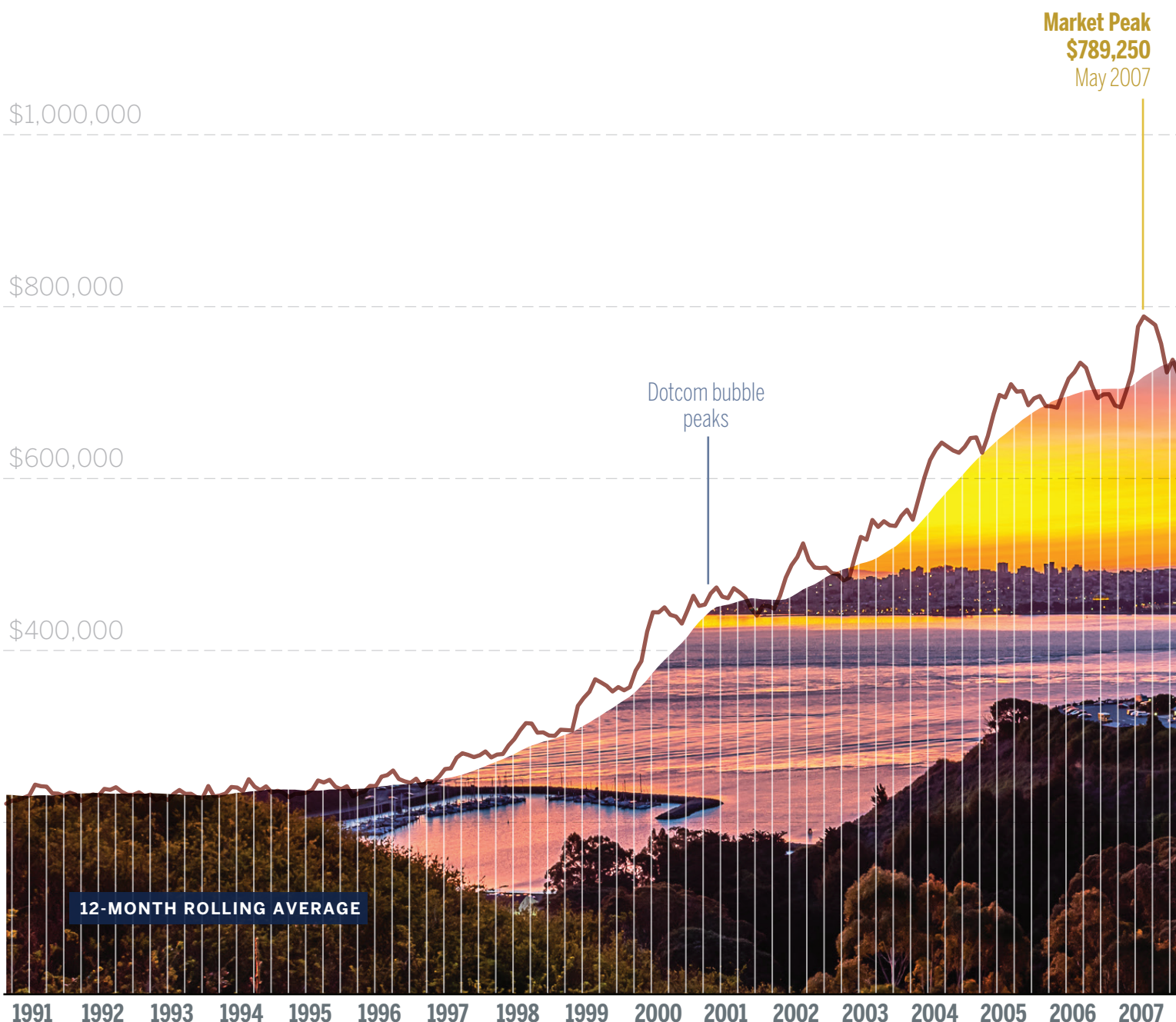
\$400,000

Market Peak
\$789,250
May 2007

Dotcom bubble
peaks

12-MONTH ROLLING AVERAGE

1991 1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007





A photograph of a modern living room. The room features a high ceiling with exposed wooden beams and recessed lighting. Large windows on the left side offer a view of a garden with trees and a stone patio. A fireplace with a white mantel is on the right, with a fire burning inside. A dark wooden coffee table in the foreground holds a vase with greenery and an open book. The floor is made of light-colored wood.

19 Leeward Rd | \$8,750,000

BELVEDERE | SOLD OCTOBER 2024
LISTED BY WARRIN TEAM







25 Peninsula Rd | \$7,550,000

BELVEDERE | JUNE 2024
LISTED BY WARRIN TEAM

Luxury Market

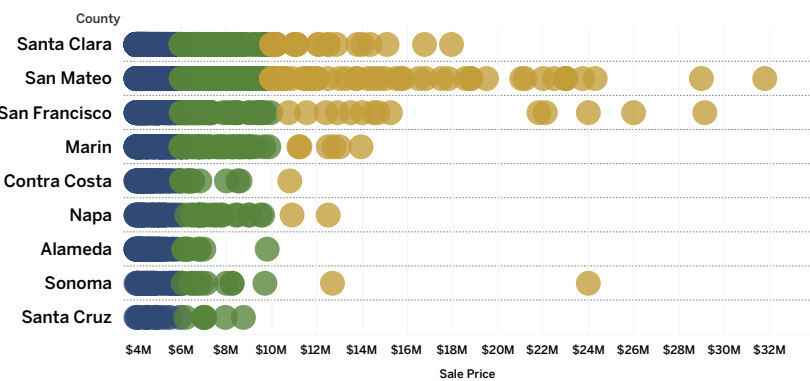
SALES SUMMARY



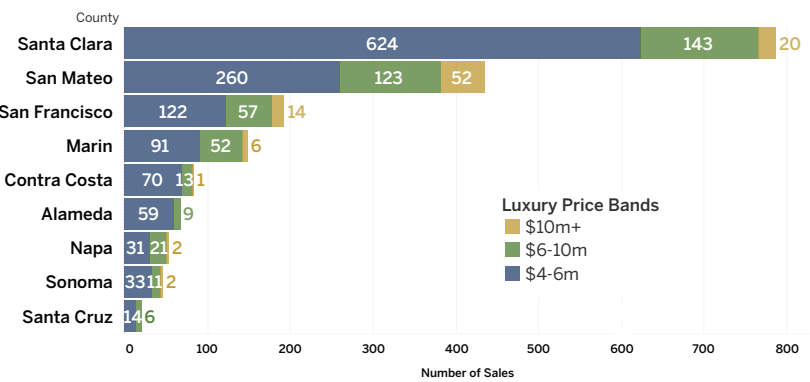
SAN FRANCISCO BAY AREA LUXURY MARKET

Golden Gate Sotheby’s International Realty serves the SF Bay Area luxury home market with exclusive access to the largest international “Luxury MLS” — the Sotheby’s International Realty listing syndication platform, which includes sothebysrealty.com and partners that include Mansion Global, The Wall Street Journal, Barron’s, Financial Times, James Edition and Juwai, just to name a few. The platform allows buyers from around the world to locate luxury homes in the SF Bay Area and beyond.

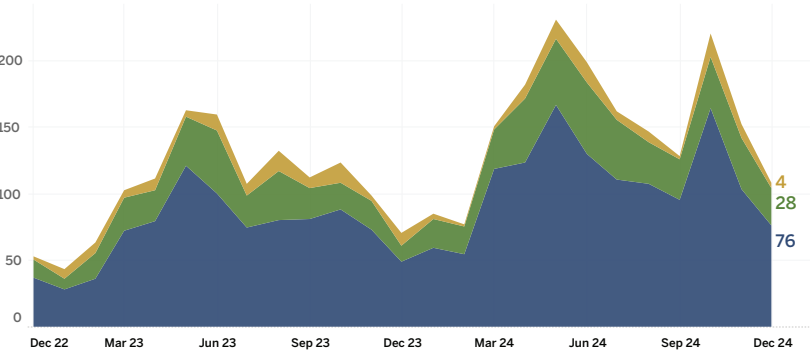
2024 Luxury Sales by County and Sale Price



2024 Luxury Sales by Price Band



Sales Trends by Price Band



2024 LUXURY SALES

The number of homes sold at \$4,000,000 or above came roaring back in 2024 with a 43% increase over the prior year, after falling 26% in 2023.

The highest-priced sale recorded in the MLS in 2024 was for a 13,525 square foot home on 3.17 acres in Atherton, originally built in 1932 and extensively remodeled.

Of the top ten highest sales for the year, six were in Atherton, three were in San Francisco, and one was in Sonoma.

For an in-depth review of the luxury housing market worldwide, see luxuryoutlook.com

OUR BROKERAGE’S SIGNIFICANT SALES



[View Reports Here](#)

Marin COUNTY



2024 ANNUAL SALES BY CITY · SINGLE FAMILY HOMES

City	Average Sale Price		Median Sale Price		High Sale	Avg Price/SF		# of Sales		DOM	
	2024	± %	2024	± %	2024	2024	± %	2024	± %	2024	± %
Belvedere	\$5,669,991	-10.6%	\$5,300,000	5.7%	\$12,750,000	\$1,871	-4.2%	29	-23.7%	65	49.3%
Bolinas	\$2,387,350	4.9%	\$1,542,500	-34.4%	\$8,425,000	\$1,176	-22.4%	8	-11.1%	71	88.4%
Corte Madera	\$1,995,320	3.7%	\$1,850,000	5.7%	\$3,925,000	\$1,046	6.3%	88	25.7%	27	4.2%
Dillon Beach	\$1,387,500	-8.2%	\$1,212,500	-21.5%	\$2,325,000	\$792	-22.9%	4	-60.0%	138	208.9%
Fairfax	\$1,264,865	-7.6%	\$1,200,000	-5.3%	\$2,290,000	\$860	1.9%	62	1.6%	27	30.0%
Fallon	-	-	-	-	-	-	-	0	-	-	-
Forest Knolls	\$831,000	-16.6%	\$770,000	-20.2%	\$2,000,000	\$689	25.7%	5	-50.0%	90	65.0%
Greenbrae	\$2,251,226	0.4%	\$2,180,000	3.8%	\$3,700,000	\$1,010	1.2%	42	27.3%	28	2.8%
Inverness	\$2,033,748	10.6%	\$1,725,000	6.2%	\$3,350,000	\$1,017	0.9%	19	90.0%	100	254.7%
Kentfield	\$3,909,669	12.5%	\$3,190,900	-1.8%	\$12,500,000	\$1,221	2.5%	70	27.3%	27	-2.4%
Lagunitas	\$1,326,833	32.4%	\$1,023,000	21.1%	\$3,000,000	\$586	-18.0%	6	20.0%	56	10.6%
Larkspur	\$2,866,439	4.5%	\$2,575,000	2.6%	\$11,200,000	\$1,213	-1.0%	68	19.3%	36	40.9%
Marshall	-	-	-	-	-	-	-	0	-	-	-
Mill Valley	\$2,578,653	1.1%	\$2,250,000	2.3%	\$8,800,000	\$1,106	2.9%	275	14.6%	33	25.0%
Muir Beach	-	-	-	-	-	-	-	0	-100.0%	-	-
Nicasio	\$1,969,500	-29.9%	\$2,250,000	-19.9%	\$2,820,000	\$668	-4.3%	6	500.0%	94	1068.8%
Novato	\$1,393,834	4.4%	\$1,297,500	7.3%	\$3,120,000	\$649	3.6%	382	5.8%	37	8.5%
Olema	-	-	-	-	-	-	-	0	-	-	-
Pt. Reyes Station	\$2,370,000	93.5%	\$1,940,000	55.2%	\$5,100,000	\$1,182	13.4%	5	66.7%	157	613.6%
Ross	\$4,895,105	14.3%	\$3,250,000	4.8%	\$13,950,000	\$1,526	7.6%	19	0.0%	40	11.1%
San Anselmo	\$1,928,330	-2.6%	\$1,637,500	-0.9%	\$6,100,000	\$945	-4.5%	130	22.6%	30	7.4%
San Geronimo	\$2,618,889	43.5%	\$2,485,000	13.0%	\$5,450,000	\$801	12.0%	9	200.0%	41	139.2%
San Rafael	\$1,626,471	-4.3%	\$1,476,900	-1.5%	\$6,200,000	\$783	-0.5%	381	12.7%	34	0.2%
Sausalito	\$2,325,399	-12.3%	\$2,162,750	-3.7%	\$5,800,000	\$1,035	-12.5%	42	-10.6%	45	0.9%
Stinson Beach	\$4,570,938	-18.7%	\$3,900,000	-29.1%	\$9,650,000	\$2,786	6.4%	12	9.1%	62	46.9%
Tiburon	\$3,851,009	3.2%	\$3,485,000	-2.7%	\$9,000,000	\$1,253	-2.7%	75	-2.6%	46	43.0%
Tomales	\$1,125,000	-6.3%	\$1,125,000	-6.3%	\$1,125,000	\$578	-11.9%	1	-50.0%	42	64.7%
Woodacre	\$1,224,923	8.4%	\$1,150,000	2.2%	\$2,620,000	\$783	26.4%	13	0.0%	56	45.0%
Marin Co.	\$2,151,668	-0.5%	\$1,700,000	1.2%	\$13,950,000	\$942	0.1%	1751	10.8%	37	16.6%

CONDOS

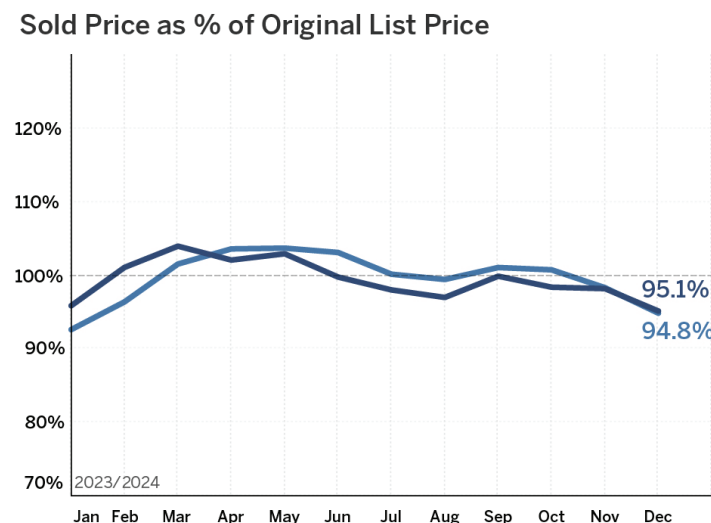
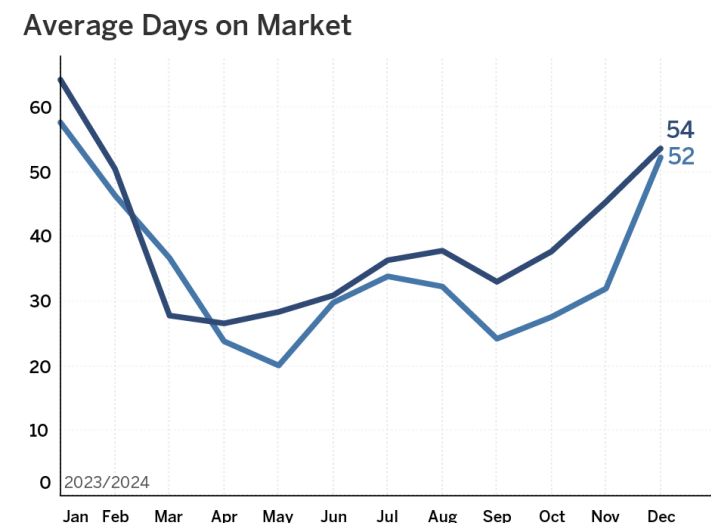
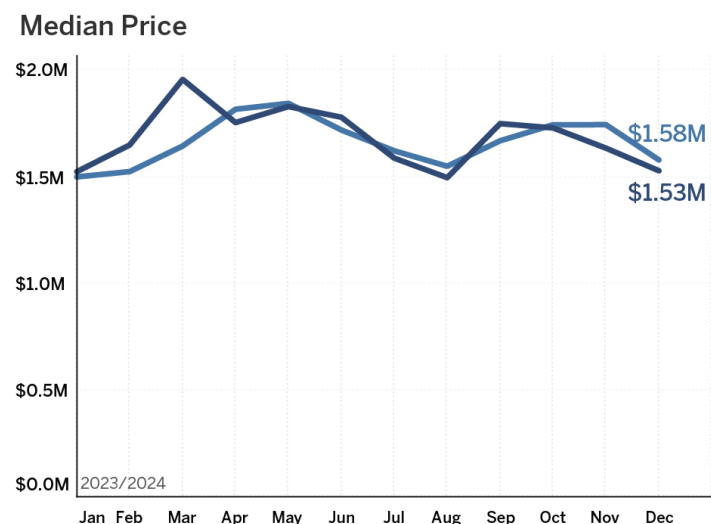
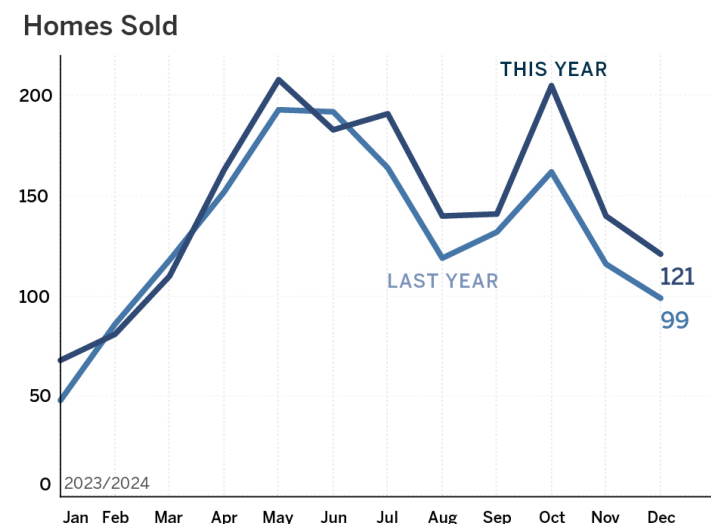
	Average Sale Price		Median Sale Price		High Sale	Avg Price/SF		# of Sales		DOM	
Marin Co.	\$866,287	-1.8%	\$755,000	-3.8%	\$4,700,000	\$638	-1.4%	516	-5.7%	52	8.6%

MARIN COUNTY MARKET TRENDS

Graphs show trends in market activity for the county comparing this year (dark lines) with last year (light lines) for the same period. Data is gathered from Multiple Listing Service (MLS) sources, reviewed for accuracy, and charted for easy comparison. Data shown is for single family homes only.

MARIN COUNTY SINGLE FAMILY HOMES: 2024

Distribution of Sales



Data sourced from local MLS and deemed to be reliable, brokerage cannot verify data or guarantee accuracy. Data that appeared to be incorrect was not included in the calculations.



180 San Rafael Ave | \$7,200,000

BELVEDERE | SOLD OCTOBER 2024
REPRESENTED BUYER







83 Mount Tiburon Rd | \$6,250,000

TIBURON | SOLD FEBRUARY 2024
LISTED BY WARRIN TEAM

SINGLE FAMILY HOMES

HIGHEST PRICED HOME SALES 2024



9 UPPER AMES

\$23,500,000

Ross

Sold Off Market



6 BULKLEY

\$14,400,000

Sausalito

Sold Off Market



11 SOUTHWOOD

\$13,950,000

Ross

Listed by Sotheby's International Realty



21 GLENWOOD

\$12,995,000

Ross

Listed by Compass



63 W SHORE

\$12,750,000

Belvedere

Listed by Compass



121 WOODLAND

\$12,500,000

Kentfield

Listed by Compass

MARIN COUNTY



29 SHADY \$11,250,000
Ross
Listed by Sotheby's International Realty



34 LAUREL \$11,200,000
Larkspur
Sold Off Market



39 W. SHORE \$9,875,000
Belvedere
Listed by Compass



162 SEADRIFT \$9,750,000
Stinson Beach
Sold Off Market



233 WOODLAND \$8,995,000
Kentfield
Sold Off Market



224 WOODLAND \$9,100,000
Kentfield
Listed by Compass



69 Monte Mar Dr | \$5,800,000

SAUSALITO | SOLD NOVEMBER 2024
LISTED BY WARRIN TEAM







152 Hacienda Dr | \$5,800,000

TIBURON | SOLD NOVEMBER 2024

LISTED BY WARRIN TEAM

2024 SINGLE FAMILY HOME SALES OVER \$3M

Address	Sales Price	Date	DOM	List Price	BR/BA	Sq Ft	\$/Sq Ft
Belvedere							
63 W Shore Rd	\$12,750,000	5-Nov	48	\$14,700,000	5/5	3765	\$3,386
39 W. Shore Rd	\$9,875,000	23-Sep	0	\$10,500,000	4/6	3488	\$2,831
19 Leeward Rd	\$8,750,000	28-Oct	10	\$8,750,000	4/3	3772	\$2,320
55 Bellevue Ave	\$8,600,000	5-Jan	22	\$9,277,000	3/5	3665	\$2,347
332 Golden Gate Ave	\$8,277,000	23-Dec	135	\$8,777,000	6/7	6120	\$1,352
429 Golden Gate Ave	\$7,875,000	4-Oct	161	\$7,977,000	6/7	4650	\$1,694
331 Golden Gate Ave	\$7,747,500	1-May	191	\$7,995,000	6/5	5360	\$1,445
25 Peninsula Rd	\$7,550,000	7-Jun	21	\$8,750,000	3/2	2114	\$3,571
180 San Rafael Ave	\$7,200,000	2-Oct	84	\$7,995,000	4/4	4112	\$1,751
160 Madrona Ave	\$6,854,250	24-Apr	17	\$7,477,000	6/6	5135	\$1,335
140 Bella Vista Ave	\$6,477,000	28-Mar	1	\$6,677,000	7/7	5750	\$1,126
6 Crest Rd	\$5,930,000	16-Aug	37	\$5,977,000	5/3	2460	\$2,411
24 Windward Rd	\$5,650,000	23-Jul	196	\$5,650,000	3/3	2495	\$2,265
300 Bella Vista Ave	\$5,400,000	2-May	30	\$5,999,000	6/6	4581	\$1,179
340 Beach Rd	\$5,300,000	3-Jul	6	\$5,250,000	3/3	3280	\$1,616
314 San Rafael Ave	\$5,280,000	6-Nov	50	\$5,677,000	4/4	3820	\$1,382
30 Cove Rd	\$5,077,000	8-Apr	29	\$5,500,000	2/2	2372	\$2,140
210 San Rafael Ave	\$4,800,000	10-Jun	0	\$4,750,000	4/3	2105	\$2,280
17 Leeward Rd	\$4,750,000	11-Oct	27	\$4,750,000	3/3	1858	\$2,557
105 Acacia Ave	\$4,100,000	29-Mar	16	\$3,995,000	4/4	2624	\$1,563
42 Peninsula Rd	\$3,612,000	23-Jul	65	\$3,795,000	3/2	1740	\$2,076
30 Bella Vista Ave	\$3,423,000	31-May	120	\$3,550,000	4/3	2344	\$1,460
2 Bella Vista Ave	\$3,350,000	30-May	90	\$3,495,000	3/3	1850	\$1,811
9 Fern Ave	\$3,025,000	17-Dec	95	\$3,200,000	4/3	2284	\$1,324
28 Bayview Ave	\$3,000,000	22-May	97	\$3,299,000	3/3	1923	\$1,560
Bolinas							
605 Horseshoe Hill Rd	\$8,425,000	26-Nov	208	\$8,500,000	7/5	N/A	N/A
Corte Madera							
32 Eagle Rock Rd	\$4,150,000	16-Jan	45	\$4,350,000	5/6	4434	\$936
61 Bayview Ave	\$4,049,000	10-Jul	13	\$3,795,000	5/5	4694	\$863
364 Chapman Dr	\$3,925,000	8-Jul	2	\$3,795,000	4/3	2583	\$1,520
104 Walnut Ave	\$3,750,000	29-Apr	11	\$3,395,000	5/4	2508	\$1,495
429 Oakdale Ave	\$3,700,000	29-Mar	33	\$3,695,000	5/5	3300	\$1,121
11 Portola Way	\$3,650,000	17-Apr	5	\$3,495,000	4/3	3303	\$1,105
15 Endeavor Cv	\$3,150,000	14-Oct	59	\$3,195,000	5/6	4043	\$779
37 El Camino Dr	\$3,115,000	20-Dec	7	\$2,875,000	4/3	2459	\$1,267
Greenbrae							
33 Drakes Cove Ct	\$3,750,000	30-Dec	88	\$3,995,000	5/4	4443	\$844
133 Eliseo Dr	\$3,700,000	23-Sep	8	\$3,295,000	4/4	3018	\$1,226
51 S Almenar Dr	\$3,650,000	12-Sep	11	\$3,395,000	5/6	4280	\$853
81 Via Navarro	\$3,000,000	17-May	2	\$2,795,000	4/3	3063	\$979

MARIN COUNTY

Address	Sales Price	Date	DOM	List Price	BR/BA	Sq Ft	\$/Sq Ft
Inverness							
10 E Robert Dr	\$3,350,000	7-Feb	256	\$3,495,000	5/5	3615	\$927
12732 Sir Francis Drake Blvd	\$3,350,000	20-Feb	213	\$3,350,000	7/7	5398	\$621
70 Heather Ln	\$3,125,000	29-Jul	119	\$3,199,000	3/3	2925	\$1,068
25 Elizabeth Pl	\$3,000,000	15-May	174	\$3,350,000	3/3	3117	\$962
Kentfield							
121 Woodland Rd	\$12,500,000	20-May	25	\$13,000,000	4/8	5945	\$2,103
233 Woodland Rd	\$9,300,000	28-Oct	0	\$8,995,000	6/5	6555	\$1,419
224 Woodland Rd	\$9,100,000	14-Nov	54	\$8,500,000	6/6	5609	\$1,622
300 Goodhill Rd	\$8,250,000	12-Dec	39	\$8,995,000	5/5	5205	\$1,585
605 Goodhill Rd	\$8,000,000	2-Apr	6	\$7,995,600	4/3	4527	\$1,767
221 Poplar Dr	\$7,625,000	7-Jun	33	\$7,995,000	6/5	4030	\$1,892
23 Spring Rd	\$6,780,000	10-Jul	40	\$7,200,000	5/6	5024	\$1,350
49 Laurel Grove Ave	\$6,750,000	19-Apr	78	\$6,995,000	5/5	4268	\$1,582
444 Woodland Rd	\$6,000,000	16-Apr	9	\$6,000,000	5/4	4188	\$1,433
1 Orchard Way	\$6,000,000	7-Jun	40	\$6,500,000	6/10	5169	\$1,161
300 Goodhill Rd	\$6,000,000	7-Aug	0	\$6,995,000	4/4	5175	\$1,159
45 Idlewood Rd	\$5,800,000	18-Nov	47	\$5,995,000	5/6	4601	\$1,261
10 Hotaling Ct	\$5,670,000	9-Oct	23	\$5,995,000	6/4	4315	\$1,314
603 Goodhill Rd	\$5,500,000	14-May	24	\$5,600,000	4/4	3606	\$1,525
266 Poplar Dr	\$5,495,000	12-Jul	33	\$5,495,000	4/5	3574	\$1,537
219 Poplar Dr	\$5,470,000	26-Sep	4	\$5,495,000	3/3	2810	\$1,947
99 Rock Rd	\$5,400,000	4-Jun	18	\$5,395,000	7/7	7400	\$730
53 Manor Rd	\$5,250,000	19-Jul	76	\$5,600,000	5/6	3450	\$1,522
16 Geary Ave	\$5,100,000	18-Apr	4	\$4,995,000	6/5	3920	\$1,301
34 Rock Rd	\$5,000,000	1-Oct	4	\$4,500,000	5/4	3207	\$1,559
45 Vista Dr	\$4,500,000	16-Sep	37	\$4,495,000	3/3	3974	\$1,132
446 Palm Ave	\$4,500,000	21-May	59	\$4,795,000	6/6	5040	\$893
405 Crown Rd	\$4,500,000	6-May	9	\$3,500,000	3/3	2746	\$1,639
25 Rock Rd	\$4,200,000	16-May	9	\$3,995,000	4/3	3935	\$1,067
245 Upper Toyon Dr	\$4,000,000	25-Mar	2	\$3,795,000	4/3	3480	\$1,149
51 Blue Ridge Rd	\$4,000,000	11-Sep	0	\$3,100,000	4/4	3109	\$1,287
409 Crown Rd	\$4,000,000	5-Nov	2	\$3,295,000	3/4	3545	\$1,128
380 Vista Grande	\$3,650,000	9-Jul	116	\$3,795,000	6/4	3812	\$958
249 Hillside Ave	\$3,600,000	14-Jun	81	\$3,500,000	6/8	6135	\$587
101 Hanken Dr	\$3,600,000	17-Sep	8	\$3,599,000	4/3	2964	\$1,215
520 Woodland Rd	\$3,500,000	13-Sep	29	\$3,700,000	4/3	3736	\$937
40 Corte Amado	\$3,400,000	21-Oct	31	\$3,695,000	5/3	2778	\$1,224
425 Vista Grande	\$3,375,000	3-Jul	57	\$3,449,000	4/3	2763	\$1,221
8 Mann Dr	\$3,225,000	27-Mar	7	\$2,950,000	3/2	2272	\$1,419
30 Ross Ter	\$3,200,000	6-May	12	\$2,495,000	4/4	3330	\$961
6 Acacia Ave	\$3,181,800	20-Aug	13	\$3,200,000	4/3	2073	\$1,535

2024 SINGLE FAMILY HOME SALES OVER \$3M

Address	Sales Price	Date	DOM	List Price	BR/BA	Sq Ft	\$/Sq Ft
29 Ross Ter	\$3,150,000	10-May	2	\$2,795,000	3/4	3253	\$968
315 Kent Ave	\$3,125,000	22-Oct	16	\$2,950,000	5/5	2965	\$1,054
211 Woodland Rd	\$3,050,000	8-May	37	\$3,500,000	4/3	2948	\$1,035
513 Goodhill Rd	\$3,005,000	7-May	13	\$2,950,000	3/3	3026	\$993
Larkspur							
34 Laurel Ave	\$11,200,000	21-Jun	36	\$12,000,000	3/4	3881	\$2,886
3 Lark Ct	\$6,600,000	30-May	59	\$6,600,000	5/5	3312	\$1,993
80 Marina Vista Ave	\$5,500,000	1-May	22	\$5,750,000	5/4	4102	\$1,341
54 Orange Ave	\$5,200,000	26-Nov	10	\$5,200,000	4/3	3000	\$1,733
210 Hawthorne Ave	\$4,850,000	24-Jun	17	\$5,195,000	5/5	3451	\$1,405
97 Corte Del Bayo	\$4,435,000	21-Oct	0	\$4,650,000	6/4	3517	\$1,261
304 Riviera Cir	\$4,000,000	26-Feb	127	\$4,495,000	6/7	6572	\$609
10 Orchid Dr	\$3,895,000	21-Jun	25	\$3,895,000	3/4	2340	\$1,665
126 Harvard Dr	\$3,770,000	25-Apr	13	\$3,695,000	4/3	2671	\$1,411
24 Corte Del Bayo Ct	\$3,675,000	5-Jul	62	\$3,750,000	4/4	3420	\$1,075
25 Piedmont Rd	\$3,650,000	29-Apr	0	\$3,495,000	4/4	2715	\$1,344
40 Elm Ave	\$3,650,000	19-Apr	4	\$3,595,000	3/3	2195	\$1,663
262 Harvard Dr	\$3,515,000	28-Oct	4	\$2,995,000	3/3	1968	\$1,786
72 Upper Briar Rd	\$3,435,500	12-Jun	8	\$3,500,000	4/3	2735	\$1,256
100 Upper Briar Rd	\$3,340,000	1-Mar	9	\$3,495,000	4/4	2892	\$1,155
358 Riviera Cir	\$3,275,000	7-Aug	114	\$3,350,000	4/3	2721	\$1,204
58 Elizabeth Cir	\$3,270,000	8-Mar	13	\$2,395,000	4/3	2673	\$1,223
21 Bayview Ave	\$3,250,000	6-Jun	12	\$3,295,000	4/3	2623	\$1,239
56 Elizabeth Cir	\$3,200,000	20-Aug	11	\$3,200,000	3/2	2428	\$1,318
80 Frances Ave	\$3,050,000	7-Jun	12	\$2,749,000	4/3	2925	\$1,043
250 Harvard Dr	\$3,025,000	2-Jul	7	\$2,350,000	3/2	2123	\$1,425
26 Baltimore Ave	\$3,000,000	27-Feb	13	\$2,495,000	3/2	1580	\$1,899
19 Baltimore Ave	\$3,000,000	7-Nov	35	\$3,195,000	4/3	2142	\$1,401
Mill Valley							
250 Alta Vista Ave	\$8,800,000	29-Feb	50	\$9,000,000	5/5	5703	\$1,543
608 Seminary Dr	\$8,600,000	19-Apr	214	\$8,995,000	5/6	6275	\$1,371
95 Cascade Dr	\$7,800,000	14-Jun	41	\$8,150,000	5/5	5130	\$1,520
185 Summit Ave	\$7,000,000	19-Dec	52	\$7,495,000	5/5	3273	\$2,139
16 Sheridan Ct	\$6,850,000	2-Oct	18	\$7,000,000	6/4	6246	\$1,097
197 Corte Madera Ave	\$6,750,000	1-Jul	88	\$7,750,000	6/6	5100	\$1,324
140 Edgewood Ave	\$6,700,000	8-Oct	173	\$7,195,000	5/6	4753	\$1,410
95 Eldridge Ave	\$6,200,000	6-May	9	\$4,995,000	5/4	3186	\$1,946
1060 Edgewood Ave	\$6,000,000	9-May	30	\$6,200,000	5/5	4396	\$1,365

MARIN COUNTY

Address	Sales Price	Date	DOM	List Price	BR/BA	Sq Ft	\$/Sq Ft
92 Locust Ave	\$6,000,000	25-Jun	8	\$5,995,000	4/4	2946	\$2,037
11 Elma St	\$6,000,000	20-May	18	\$5,495,000	4/5	3933	\$1,526
118 Woodbine Dr	\$5,700,000	28-Oct	154	\$5,995,000	5/6	4905	\$1,162
117 Chapel Dr	\$5,600,000	29-Mar	11	\$4,288,888	5/4	4136	\$1,354
15 Stetson Ave	\$5,500,000	26-Apr	6	\$5,795,000	5/4	4853	\$1,133
750 Lovell Ave	\$5,382,500	18-Jun	32	\$5,495,000	5/5	3446	\$1,562
125 Marion Ave	\$5,350,000	2-May	2	\$4,875,000	5/5	3850	\$1,390
351 Lovell Ave	\$5,300,000	25-Jan	257	\$5,995,000	6/7	5093	\$1,041
371 Loring Ave	\$5,000,000	12-Jan	384	\$4,995,000	5/5	4273	\$1,170
23 Janes St	\$4,995,000	26-Mar	0	\$4,925,000	5/3	3195	\$1,563
82 Walnut Ave	\$4,800,000	16-Oct	27	\$5,395,000	4/5	3265	\$1,470
113 Chapel Dr	\$4,675,000	17-Sep	7	\$3,795,000	3/4	3685	\$1,269
151 Sycamore Ave	\$4,500,000	4-Sep	7	\$3,995,000	4/4	2785	\$1,616
408 Wendy Way	\$4,400,000	9-Oct	9	\$4,495,000	5/5	4188	\$1,051
136 Great Circle Dr	\$4,375,000	14-Mar	37	\$4,375,000	4/4	3590	\$1,219
23 Egret Way	\$4,232,250	18-Jun	22	\$4,375,000	3/4	3549	\$1,193
51 Loring Ave	\$4,222,000	3-Jun	1	\$4,100,000	4/3	2457	\$1,718
32 Lincoln Ave	\$4,200,000	11-Dec	119	\$4,300,000	5/5	4399	\$955
411 Summit Ave	\$4,127,000	16-May	88	\$3,995,000	5/5	3934	\$1,049
503 Laverne Ave	\$4,100,000	27-Mar	6	\$3,999,000	5/5	2800	\$1,464
115 Manor Dr	\$4,100,000	6-Sep	8	\$3,395,000	5/5	2750	\$1,491
2 Sidney St	\$4,100,000	7-Oct	9	\$3,950,000	4/3	2598	\$1,578
116 Montford Ave	\$4,000,000	3-Sep	16	\$3,999,000	4/4	3428	\$1,167
516 Throckmorton Ave	\$3,950,000	27-Feb	274	\$4,200,000	5/4	3509	\$1,126
400 Tamalpais Ave	\$3,900,000	30-Sep	4	\$2,900,000	3/2	2868	\$1,360
903 Marin Dr	\$3,900,000	24-Jul	64	\$4,195,000	6/6	5757	\$677
2 Sidney St	\$3,850,000	22-Apr	0	\$3,695,000	4/3	2598	\$1,482
78 Coronet Ave	\$3,825,000	28-Oct	36	\$3,850,000	4/3	2730	\$1,401
265 Molino Ave	\$3,800,000	3-Sep	151	\$3,995,000	4/4	3366	\$1,129
8 Sidney St	\$3,800,000	2-May	7	\$3,500,000	5/4	3280	\$1,159
48 S Seminary Cove Dr	\$3,775,000	17-Oct	4	\$3,850,000	3/4	2785	\$1,355
3 Ridge Ave	\$3,750,000	11-Jun	11	\$3,150,000	4/4	3370	\$1,113
43 Oxford Ave	\$3,700,000	4-Nov	16	\$3,695,000	5/5	2672	\$1,385
80 Matilda Ave	\$3,685,000	10-May	42	\$3,795,000	5/4	2298	\$1,604
34 Vista Del Sol	\$3,650,000	15-May	13	\$3,395,000	4/4	3585	\$1,018
313 Richardson Dr	\$3,601,313	27-Mar	11	\$3,000,000	4/3	3032	\$1,188
1 Heuters Ln	\$3,600,000	6-Dec	70	\$3,998,000	6/4	3230	\$1,115
81 Vista Del Sol	\$3,600,000	17-Jun	33	\$3,795,000	5/6	4422	\$814

2024 SINGLE FAMILY HOME SALES OVER \$3M

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315 E Strawberry Dr	\$3,600,000	19-Nov	162	\$3,850,000	2/2	2098	\$1,716
230 Laverne Ave	\$3,550,000	17-Apr	0	\$3,550,000	4/4	2087	\$1,701
7 Barrie Way	\$3,500,000	7-Jun	3	\$3,250,000	4/4	2436	\$1,437
267 E Strawberry Dr	\$3,500,000	22-Apr	8	\$3,277,000	4/4	3190	\$1,097
247 Reed Blvd	\$3,414,000	24-Sep	24	\$3,450,000	5/5	3231	\$1,057
30 Jacklyn Ter	\$3,412,500	6-Dec	137	\$3,500,000	5/5	4146	\$823
280 Lovell Ave	\$3,400,000	5-Jul	17	\$3,350,000	5/3	2600	\$1,308
16 Shell Rd	\$3,400,000	2-Oct	7	\$3,400,000	2/2	1806	\$1,883
150 Chapel Dr	\$3,395,000	21-Mar	14	\$3,495,000	4/4	4341	\$782
27 Cushing Dr	\$3,365,000	24-Sep	0	\$3,198,000	3/4	2931	\$1,148
26 Glen Dr	\$3,350,000	19-Aug	1	\$3,295,000	5/3	2835	\$1,182
144 Richardson Dr	\$3,301,111	3-Apr	10	\$2,995,000	5/3	2575	\$1,282
24 Midhill Dr	\$3,300,000	9-Oct	41	\$3,395,000	4/3	3231	\$1,021
13 Heather Way	\$3,300,000	13-May	9	\$3,295,000	4/4	2483	\$1,329
169 Bolsa Ave	\$3,225,000	30-May	72	\$3,495,000	4/4	3469	\$930
1082 W California Ave	\$3,210,000	25-Mar	9	\$2,495,000	4/3	2530	\$1,269
315 Ralston Ave	\$3,200,000	14-Dec	59	\$3,149,000	5/4	3795	\$843
80 Summit Ave	\$3,200,000	31-May	3	\$2,795,000	4/3	2046	\$1,564
528 Montford Ave	\$3,200,000	15-Mar	36	\$3,295,000	4/3	3207	\$998
384 Ridgewood Ave	\$3,175,000	25-Jun	17	\$3,100,000	4/3	3215	\$988
150 Almonte Blvd	\$3,125,000	22-Mar	17	\$3,195,000	4/4	3094	\$1,010
145 La Goma St	\$3,100,000	20-Dec	69	\$3,275,000	3/3	1792	\$1,730
138 Reed Blvd	\$3,100,000	21-May	37	\$3,175,000	5/3	3595	\$862
30 Sunnycrest Ave	\$3,080,638	15-Aug	51	\$3,195,000	4/3	3463	\$890
881 Lovell Ave	\$3,000,000	5-Apr	16	\$2,800,000	2/2	1100	\$2,727
113 Hillside Ave	\$3,000,000	19-Nov	21	\$3,195,000	4/4	3064	\$979
Novato							
260 Saddle Wood Dr	\$3,120,000	13-Nov	0	\$3,199,000	4/4	3240	\$963
848 Sutro Ave	\$3,000,000	9-Oct	0	\$3,000,000	6/4	3785	\$793
Point Reyes							
12700 State Route 1 Hwy	\$5,100,000	13-May	83	\$5,000,000	4/3	3145	\$1,622
Ross							
11 Southwood Ave	\$13,950,000	10-Jun	6	\$14,500,000	5/6	5635	\$2,476
21 Glenwood Ave	\$12,995,000	20-May	10	\$14,000,000	5/7	5625	\$2,310
29 Shady Ln	\$11,250,000	6-Nov	0	\$11,250,000	4/6	4576	\$2,458
11 Wellington Ave	\$7,300,000	14-May	6	\$6,995,000	5/5	3985	\$1,832
20 Allen Ave	\$6,500,000	29-Mar	7	\$6,495,000	6/4	3100	\$2,097
120 Sturdivant Ave	\$6,100,000	18-Jun	55	\$5,995,000	5/5	4582	\$1,331
40 Alta Vista Ave	\$5,250,000	21-Oct	61	\$5,495,000	4/3	4720	\$1,112

MARIN COUNTY

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26 Woodside Way	\$5,200,000	26-Aug	91	\$5,495,000	5/4	3722	\$1,397
38 Sir Francis Drake Blvd	\$4,825,000	30-May	121	\$4,995,000	5/6	5065	\$953
2 Shanley Ln	\$4,762,000	15-May	11	\$4,795,000	4/4	2747	\$1,734
45 Sir Francis Drake Blvd	\$4,375,000	28-May	11	\$3,695,000	3/3	2549	\$1,716
180 Sturdivant Ave	\$3,950,000	28-Mar	4	\$3,950,000	5/4	3451	\$1,145
114 Barber Ave	\$3,850,000	17-May	12	\$3,695,000	4/4	3113	\$1,237
48-52 Redwood Dr	\$3,750,000	16-Jul	24	\$3,750,000	4/2	3915	\$958
171 Prospect Ave	\$3,350,000	18-Sep	2	\$3,100,000	3/3	2579	\$1,299
100 Ivy Dr	\$3,250,000	7-Nov	54	\$3,250,000	3/3	2603	\$1,249
75 Wellington Ave	\$3,100,000	12-Jul	78	\$3,195,000	3/3	2940	\$1,054
304 Bolinas Ave	\$3,100,000	22-May	7	\$3,195,000	4/4	2410	\$1,286
San Anselmo							
55 Alder Ave	\$5,995,000	12-Mar	16	\$5,995,000	4/4	6550	\$915
14 Foss Ave	\$4,550,000	24-Sep	7	\$4,475,000	5/5	3135	\$1,451
10 Tarry Rd	\$4,050,000	3-Oct	9	\$3,995,000	5/5	3955	\$1,024
165 Crescent Rd	\$3,800,000	6-Mar	227	\$4,995,000	7/6	5757	\$660
216 Laurel Ave	\$3,450,000	5-Apr	8	\$3,495,000	5/4	3160	\$1,092
8 Whiteplains Ct	\$3,400,000	27-Nov	11	\$3,495,000	5/3	3133	\$1,085
196 Deer Hollow Rd	\$3,400,000	11-Apr	0	\$3,395,000	4/3	3029	\$1,122
30 Yolanda Dr	\$3,000,000	1-May	8	\$2,495,000	4/4	2397	\$1,252
San Geronimo Valley							
6 Deer Camp Dr	\$5,450,000	29-Mar	4	\$5,500,000	5/6	6220	\$876
52 W Nicasio Rd	\$4,600,000	20-May	5	\$4,500,000	5/4	3664	\$1,255
16 Meadow View Ln	\$3,300,000	2-Dec	14	\$3,390,000	3/5	3967	\$832
234 Arroyo Rd	\$3,000,000	15-Mar	13	\$3,000,000	3/4	3066	\$978
San Rafael							
110 Mountain View Ave	\$6,200,000	5-Sep	44	\$6,500,000	6/7	7893	\$786
17 Moncada Way	\$6,000,000	14-Feb	1	\$6,495,000	8/7	6834	\$878
82 Mcnear Dr	\$5,000,000	18-Sep	7	\$4,895,000	6/6	5129	\$975
44 Marin Bay Park Ct	\$4,250,000	19-Jan	195	\$4,690,000	5/6	5560	\$764
10 Leona Dr	\$3,820,000	15-May	21	\$3,595,000	5/5	4925	\$776
57 Bridgegate Dr	\$3,800,000	4-Apr	52	\$3,595,000	6/6	4600	\$826
20 Fairhills Dr	\$3,800,000	24-May	31	\$3,475,000	6/6	3900	\$974
15 M Liss Ln	\$3,700,000	23-Apr	18	\$3,495,000	5/5	4404	\$840
144 Circle Rd	\$3,620,000	26-Apr	15	\$3,495,000	4/5	4306	\$841
333 G St	\$3,565,000	17-Jan	189	\$3,999,900	9/9	8454	\$422
44 Crooked Ave	\$3,500,000	4-Dec	35	\$3,790,000	5/4	3643	\$961
15 Manzanita Ave	\$3,400,000	2-Apr	274	\$3,495,000	5/3	3465	\$981
607 Fawn Dr	\$3,250,000	16-Jan	42	\$2,950,000	4/3	2799	\$1,161

2024 SINGLE FAMILY HOME SALES OVER \$3M

Address	Sales Price	Date	DOM	List Price	BR/BA	Sq Ft	\$/Sq Ft
107 J St	\$3,225,000	15-Jul	117	\$3,250,000	5/4	4605	\$700
111 Lochinvar Rd	\$3,200,000	2-Jul	7	\$2,895,000	4/4	2842	\$1,126
11 Manderly Rd	\$3,162,790	28-Oct	28	\$3,195,000	5/5	3514	\$900
14 Corte Capistrano	\$3,150,000	10-Jun	63	\$3,195,000	6/5	3622	\$870
448 Fairhills Dr	\$3,100,000	1-Feb	204	\$3,099,000	5/4	4344	\$714
247 Point San Pedro Rd	\$3,050,000	3-Oct	19	\$2,800,000	4/4	2697	\$1,131
7 Wolfe Ave	\$3,000,000	20-Aug	25	\$2,995,000	5/4	3753	\$799
Sausalito							
69 Monte Mar Dr	\$5,800,000	8-Nov	209	\$5,995,000	4/4	3595	\$1,613
95 Santa Rosa Ave	\$4,030,000	9-Jul	13	\$3,595,000	3/4	2486	\$1,621
164 Crescent Ave	\$3,795,000	31-Oct	18	\$3,795,000	4/3	3434	\$1,105
10 Laurel Ln	\$3,575,000	24-May	20	\$3,695,000	4/5	3515	\$1,017
74 Cloud View Rd	\$3,430,000	25-Apr	37	\$3,495,000	3/4	3055	\$1,123
112 Filbert Ave	\$3,300,000	14-May	21	\$3,195,000	3/4	3209	\$1,028
2 Crecienta Dr	\$3,200,000	17-May	57	\$3,295,000	6/6	4520	\$708
111 Cloud View Rd	\$3,150,000	26-Apr	27	\$2,998,000	3/3	2290	\$1,376
151 Edwards Ave	\$3,075,000	24-May	10	\$2,825,000	3/3	2476	\$1,242
Stinson Beach							
162 Seadrift Rd	\$9,650,000	31-May	38	\$9,750,000	3/2	1504	\$6,416
10 Sonoma Patio	\$9,000,000	11-Jul	14	\$9,000,000	3/3	2872	\$3,134
129 Seadrift Rd	\$5,100,000	20-Mar	60	\$5,395,000	3/3	1774	\$2,875
17 Dipsea Rd	\$5,000,000	13-Sep	70	\$4,750,000	3/3	2056	\$2,432
31 Calle Del Pradero	\$4,125,000	2-Dec	225	\$4,220,000	2/2	1497	\$2,756
209 Dipsea Rd	\$4,000,000	27-Jun	23	\$4,500,000	2/1	1042	\$3,839
12 Avenida Las Baulinas	\$3,800,000	1-Jul	81	\$3,995,000	3/2	N/A	N/A
102 Seadrift Rd	\$3,796,250	24-Sep	28	\$3,995,000	3/2	1796	\$2,114
9 Rafael Patio	\$3,760,000	7-Oct	91	\$4,300,000	3/2	1420	\$2,648
Tiburon							
147 Gilmartin Dr	\$9,000,000	9-Dec	40	\$8,975,000	4/6	5575	\$1,614
5 Trestle Glen Cir	\$8,550,000	30-Apr	86	\$9,477,000	5/7	6880	\$1,243
7 Acela Dr	\$8,207,000	15-Oct	17	\$8,777,000	4/4	3780	\$2,171
3900 Paradise Dr	\$7,200,000	6-Jun	381	\$8,995,000	8/6	5476	\$1,315
325 Taylor Rd	\$7,000,000	12-Jun	82	\$7,300,000	3/3	4286	\$1,633
2 Tara Hill Rd	\$6,775,000	30-Oct	56	\$7,000,000	5/5	4796	\$1,413
1825 Mountain View Dr	\$6,300,000	24-Jun	8	\$5,995,000	4/4	3673	\$1,715

MARIN COUNTY

Address	Sales Price	Date	DOM	List Price	BR/BA	Sq Ft	\$/Sq Ft
74 Via Los Altos	\$6,254,625	18-Mar	20	\$6,499,000	5/5	4826	\$1,296
102 Via Los Altos	\$6,250,000	18-Mar	29	\$6,700,000	5/5	5670	\$1,102
83 Mount Tiburon Rd	\$6,250,000	28-Feb	33	\$6,250,000	6/8	7391	\$846
10 E Southridge Rd	\$6,050,000	20-Mar	11	\$4,495,000	4/4	3450	\$1,754
5070 Paradise Dr	\$6,000,000	3-Apr	39	\$6,277,000	4/6	5415	\$1,108
152 Hacienda Dr	\$5,800,000	22-Nov	25	\$5,995,000	5/8	6674	\$869
2 Via Elverano	\$5,700,000	29-Mar	42	\$5,977,000	5/6	5088	\$1,120
110 Mount Tiburon Rd	\$5,575,000	23-Jan	9	\$5,995,000	5/6	7965	\$700
4 Rolling Hills Rd	\$5,500,000	18-Jun	37	\$5,977,000	4/5	4092	\$1,344
7 Mariposa Ct	\$5,200,000	9-Aug	38	\$5,495,000	4/6	5715	\$910
105 Geldert Dr	\$5,150,000	20-Sep	4	\$4,895,000	4/4	3323	\$1,550
177 Avenida Miraflores	\$5,150,000	20-Sep	46	\$5,277,000	5/4	3727	\$1,382
11 Roseville Ct	\$5,150,000	15-Nov	144	\$5,299,500	6/6	4465	\$1,153
90 Bond Ln	\$4,800,000	12-Apr	9	\$4,399,000	4/5	4580	\$1,048
41 Meadow Hill Dr	\$4,750,000	28-Jun	10	\$4,579,000	4/4	3763	\$1,262
2517 Mar East St	\$4,650,000	23-Dec	11	\$4,150,000	4/3	2824	\$1,647
25 Vista Tiburon Dr	\$4,450,000	1-May	11	\$4,295,000	4/4	3915	\$1,137
2 Old Landing Rd	\$4,270,000	8-Oct	15	\$4,195,000	5/4	3108	\$1,374
96 Sugarloaf Dr	\$4,250,000	14-Jun	13	\$4,377,000	4/4	3210	\$1,324
1 Santa Ana Ct	\$4,195,000	2-Apr	9	\$4,195,000	5/3	3160	\$1,328
5 Cazadero Ln	\$4,175,000	22-May	7	\$3,995,000	3/3	3332	\$1,253
10 Seafirth Rd	\$4,060,000	7-Oct	28	\$4,377,000	4/5	3710	\$1,094
941 Owlswood Ln	\$4,050,000	2-Apr	82	\$3,995,000	4/4	3361	\$1,205
179 Stewart Dr	\$4,050,000	7-May	54	\$4,195,000	4/4	3495	\$1,159
28 Apollo Rd	\$3,907,000	25-Mar	3	\$3,795,000	4/3	2460	\$1,588
85 Paseo Mirasol	\$3,777,000	6-Dec	37	\$3,777,000	4/3	3308	\$1,142
115 Rock Hill Dr	\$3,760,000	30-Jul	12	\$3,195,000	4/3	2727	\$1,379
202 Taylor Rd	\$3,725,000	9-Feb	217	\$3,995,000	4/5	4223	\$882
48 Mercury Ave	\$3,695,000	7-Mar	0	\$3,695,000	4/2	2133	\$1,732
20 Cypress Hollow Dr	\$3,500,000	19-Sep	3	\$3,095,000	4/4	2693	\$1,300
129 Trinidad Dr	\$3,485,000	29-Mar	8	\$3,495,000	5/3	3021	\$1,154
5 Palmer Ct	\$3,388,500	12-Jan	9	\$3,477,000	4/3	2479	\$1,367
15 Acela Dr	\$3,270,000	12-Jul	19	\$3,800,000	3/3	2425	\$1,348
100 Sugarloaf Dr	\$3,200,000	9-Dec	61	\$3,850,000	4/4	3250	\$985
2217-2219 Centro East St	\$3,002,217	6-Nov	14	\$2,977,000	5/4	3735	\$804



24 Windward Rd | \$5,650,000

BELVEDERE | SOLD JULY 2024
LISTED BY WARRIN TEAM







340 Beach Rd | \$5,300,000

BELVEDERE | SOLD JULY 2024
LISTED BY WARRIN TEAM



SOLD

PACIFIC HEIGHTS MODERN

\$14,000,000



SOLD

PACIFIC HEIGHTS MASTERPIECE

\$13,250,000



PENDING

MARINA TOP FLOOR PERFECTION

\$2,395,000



SOLD

RUSSIAN HILL VIEW PROPERTY

\$2,350,000

Represented Buyer



WARRIN TEAM SF

SOLD

SEACLIFF STUNNER

\$3,490,000



SOLD

FOUR SEASONS RESIDENCES

\$2,700,000



SOLD

COW HOLLOW CONDO

\$2,240,000



SOLD

BEAUTIFUL IN BERNAL HEIGHTS

\$1,900,000





FEATURED PROPERTIES

FOR SALE

99 BRIGHTON

\$9,950,000



FOR SALE

2701 BRODERICK

\$3,895,000



FOR SALE

2655 BUSH #401

\$1,775,000

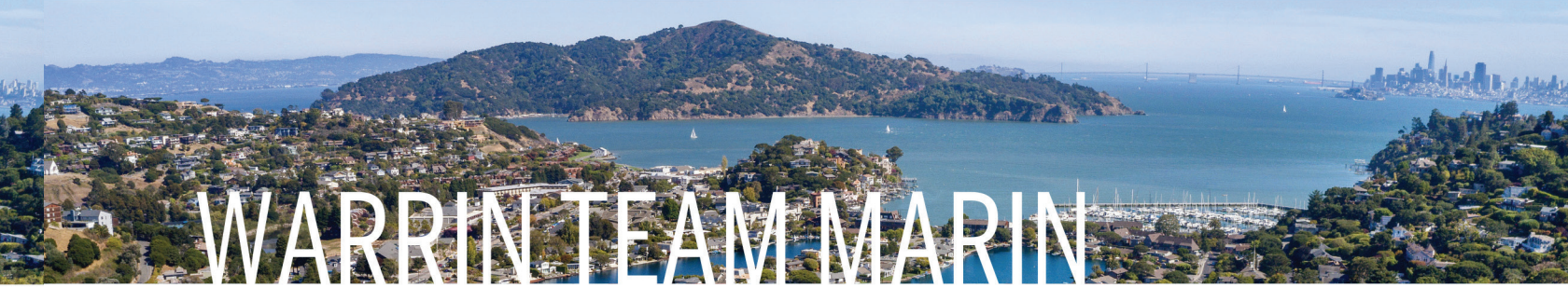


FOR SALE

1591 JACKSON #7

\$899,000





SOLD

BELVEDERE LAGOON

\$8,750,000



SOLD

BELVEDERE LAGOON

\$7,200,000

Represented Buyer



SOLD

TIBURON VIEW HOME

\$5,800,000



SOLD

BELVEDERE ISLAND

\$5,300,000





17 Leeward Rd | \$4,750,000

BELVEDERE | OCTOBER 2024
LISTED BY WARRIN TEAM







941 Owlswood Ln | \$4,050,000

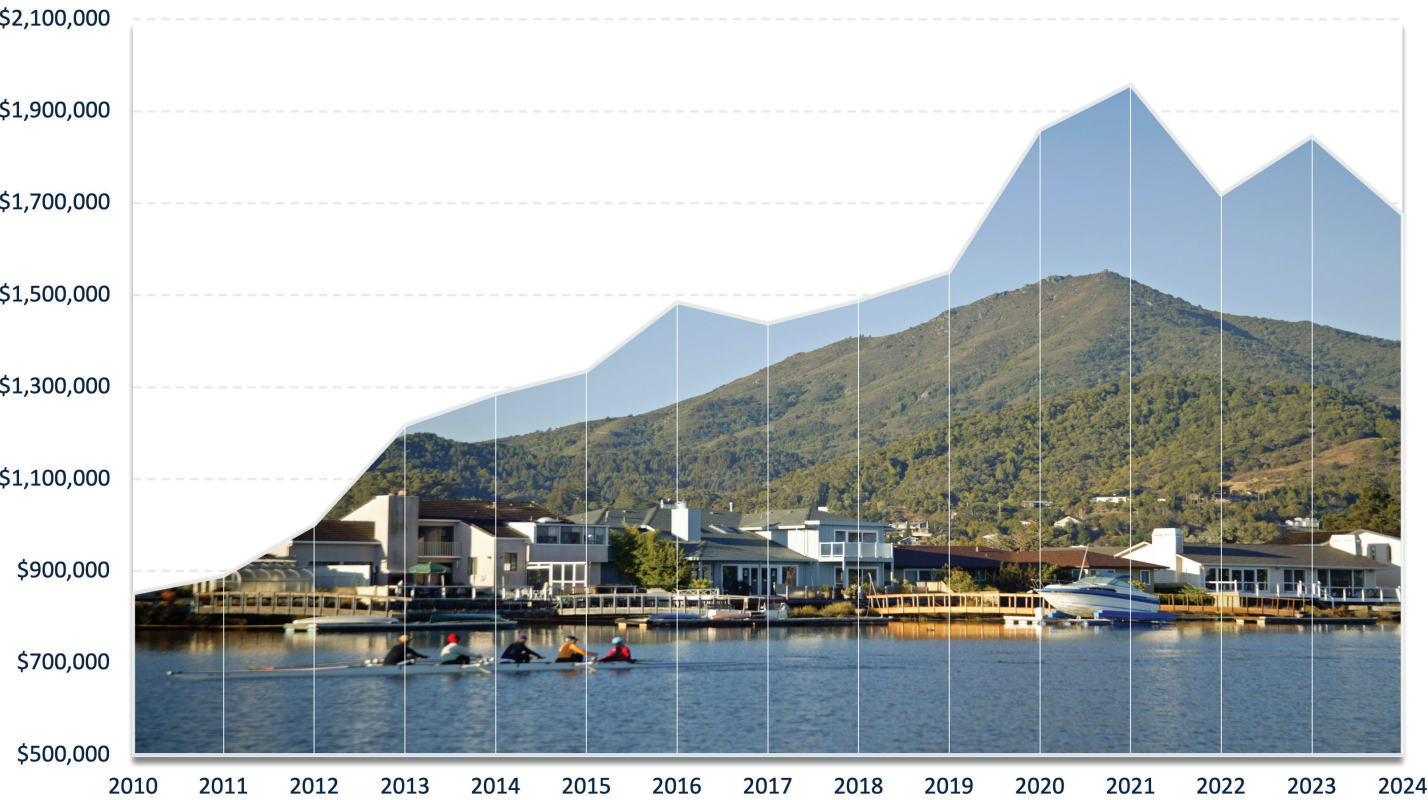
TIBURON | SOLD APRIL 2024
REPRESENTED BUYER

Corte Madera

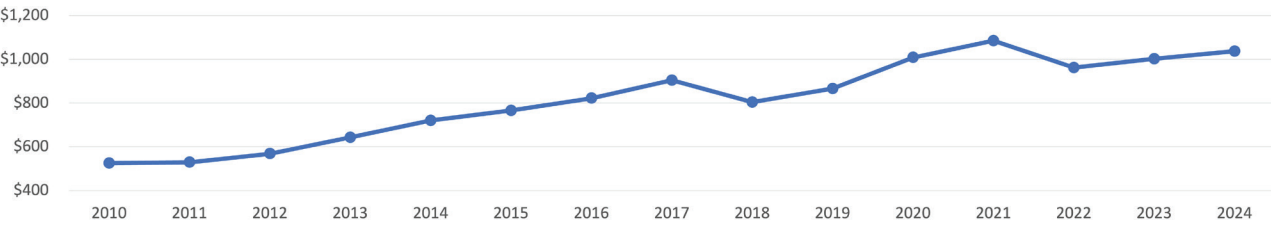
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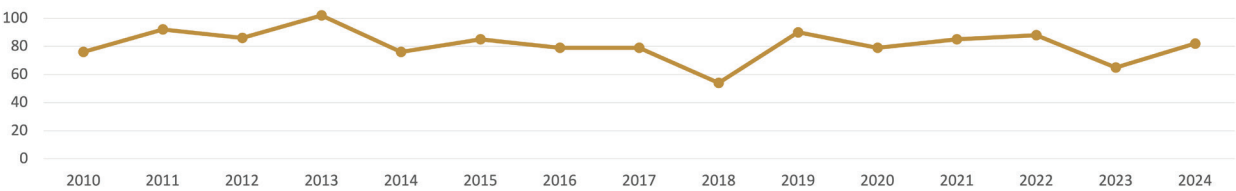
MEDIAN SALES PRICE



PRICE PER SQUARE FOOT



HOMES SOLD

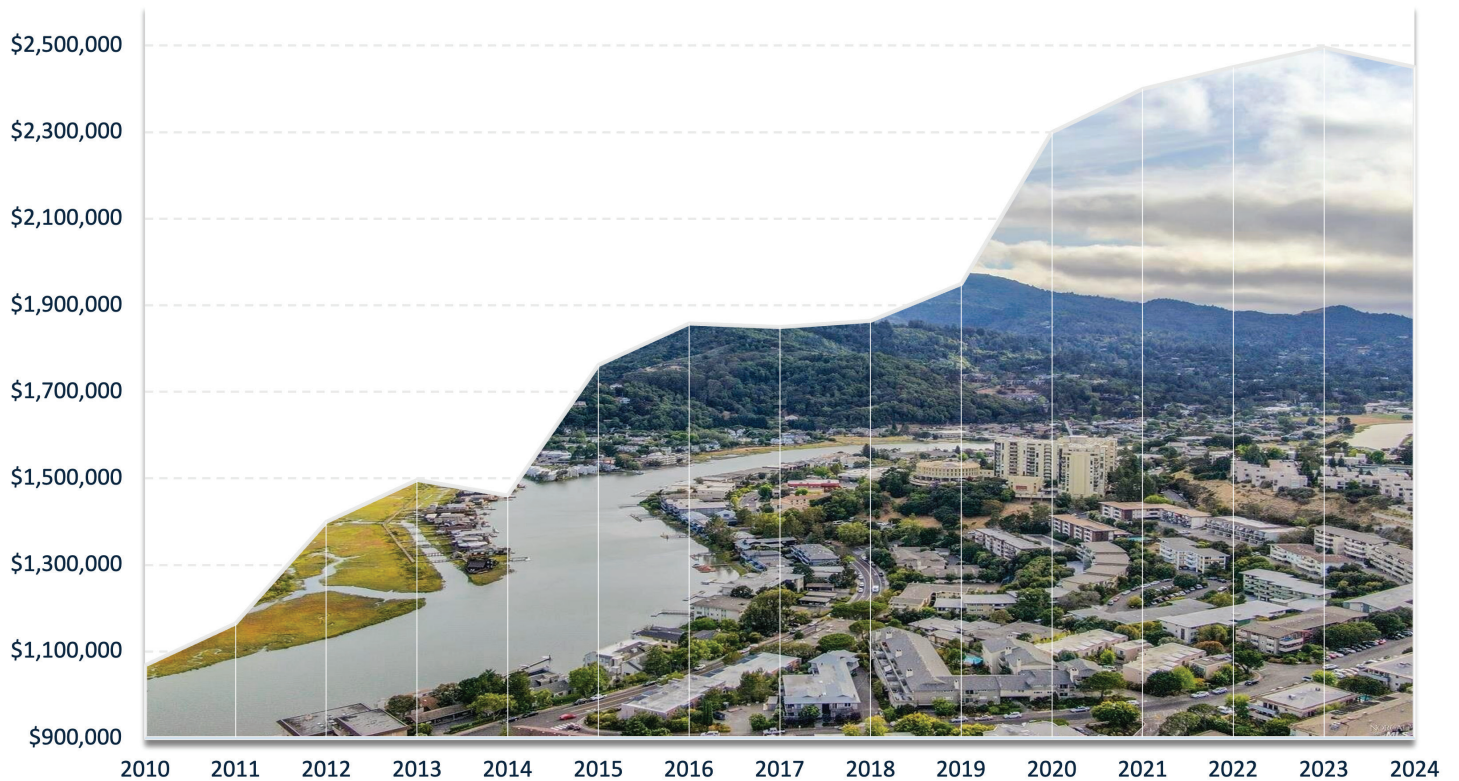




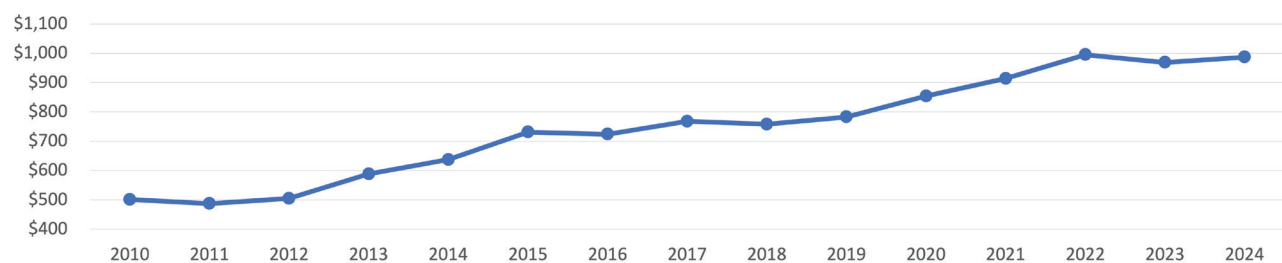
Greenbrae

SALES DATA

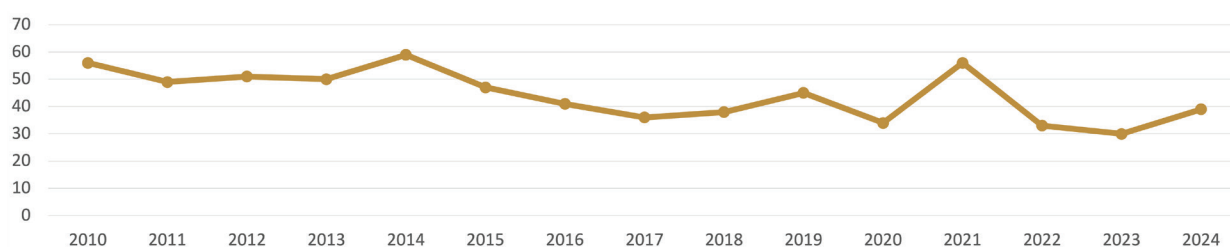
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PRICE PER SQUARE FOOT



HOMES SOLD



Larkspur

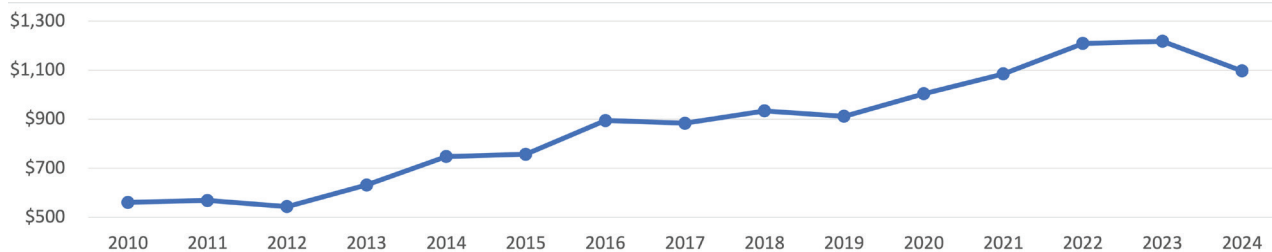
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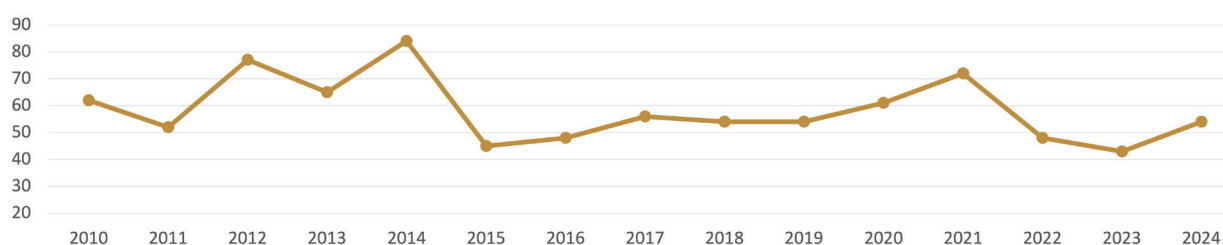
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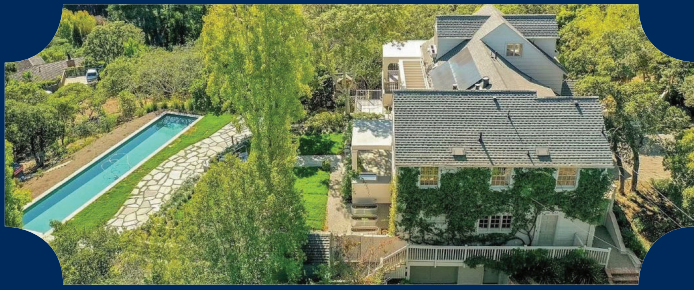


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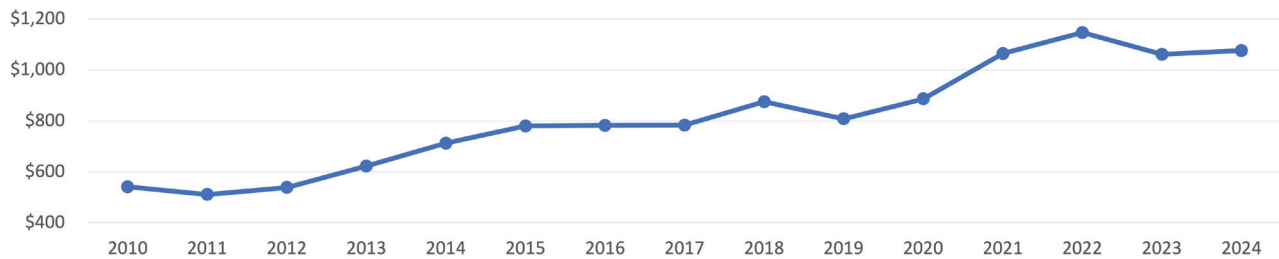
Mill Valley

SALES DATA

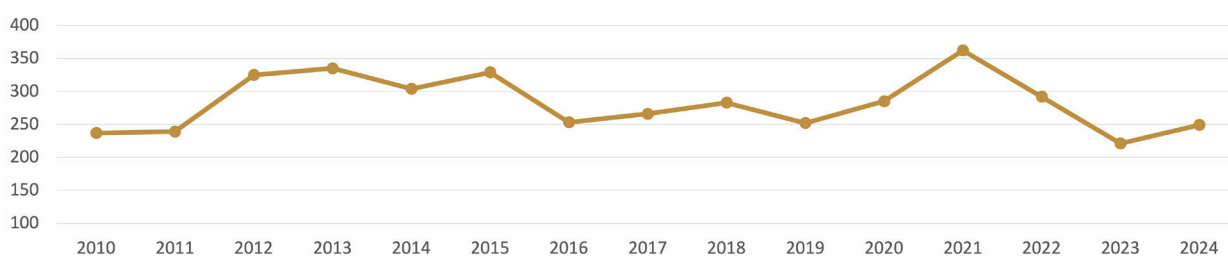
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PRICE PER SQUARE FOOT



HOMES SOLD



Fairfax

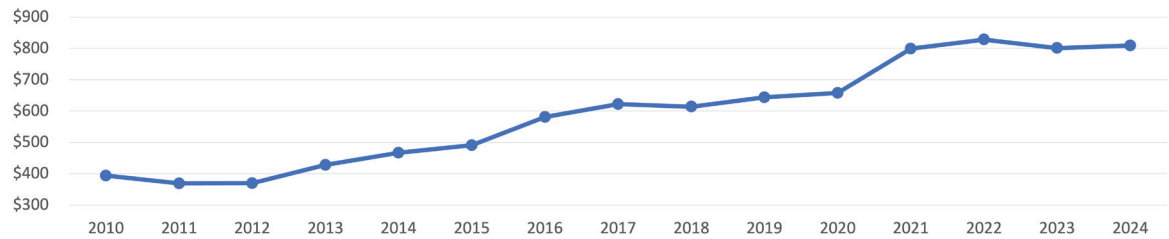
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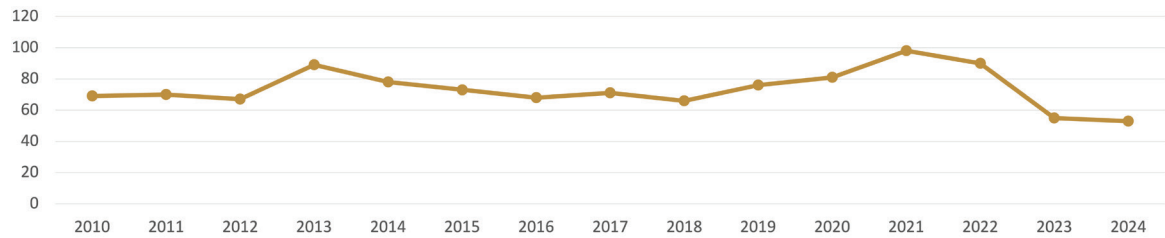
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PRICE PER SQUARE FOOT



HOMES SOLD

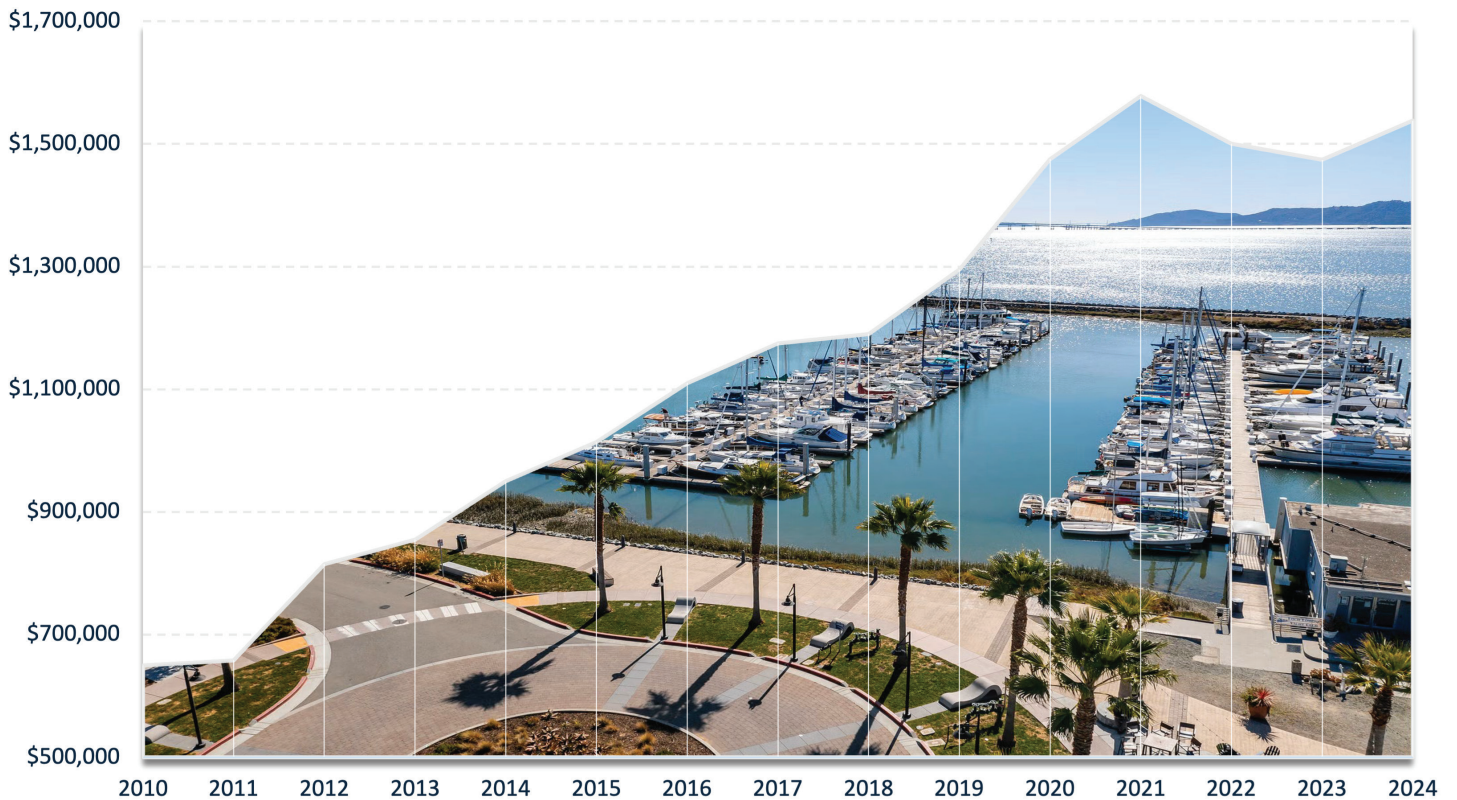




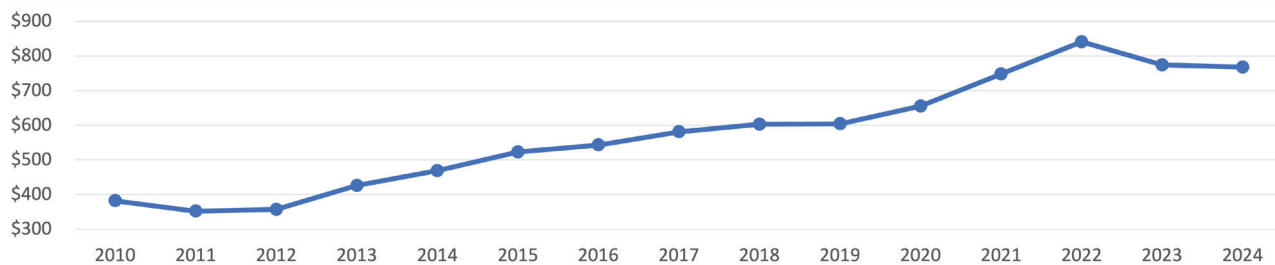
San Rafael

SALES DATA

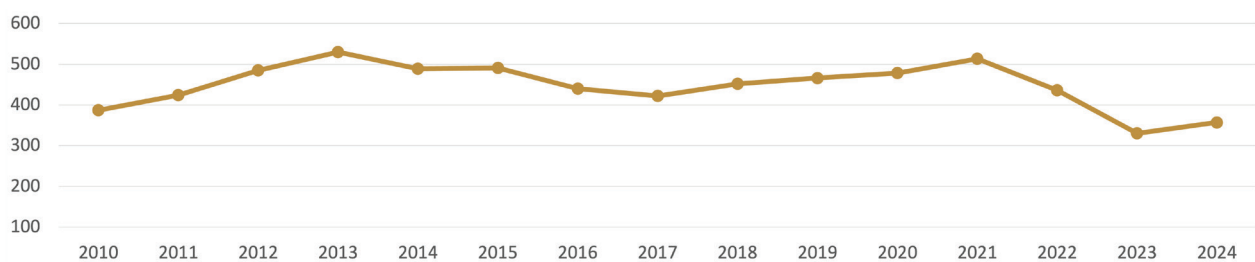
MEDIAN SALES PRICE



PRICE PER SQUARE FOOT



HOMES SOLD



Tiburon

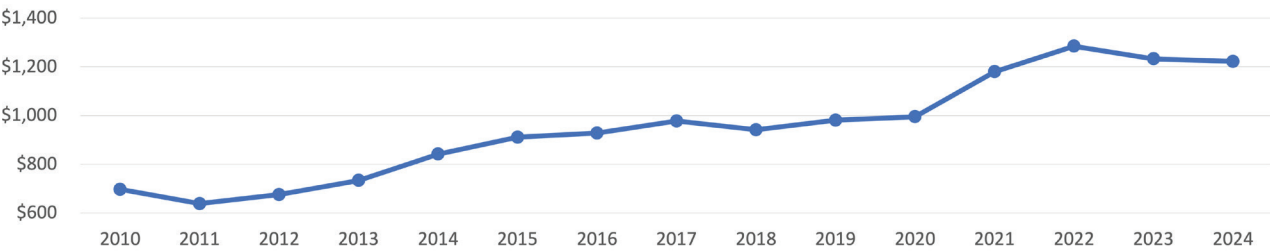
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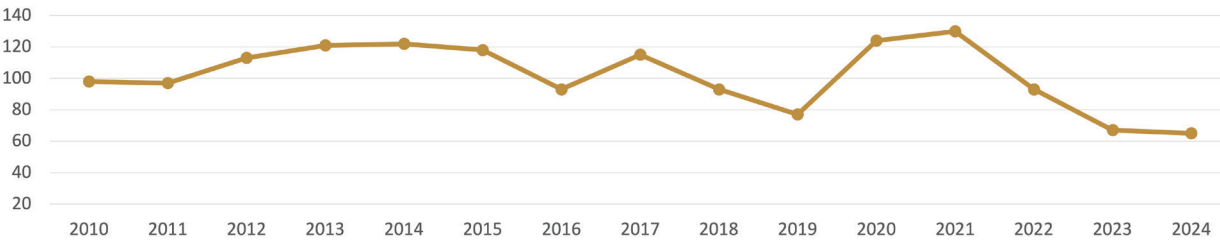
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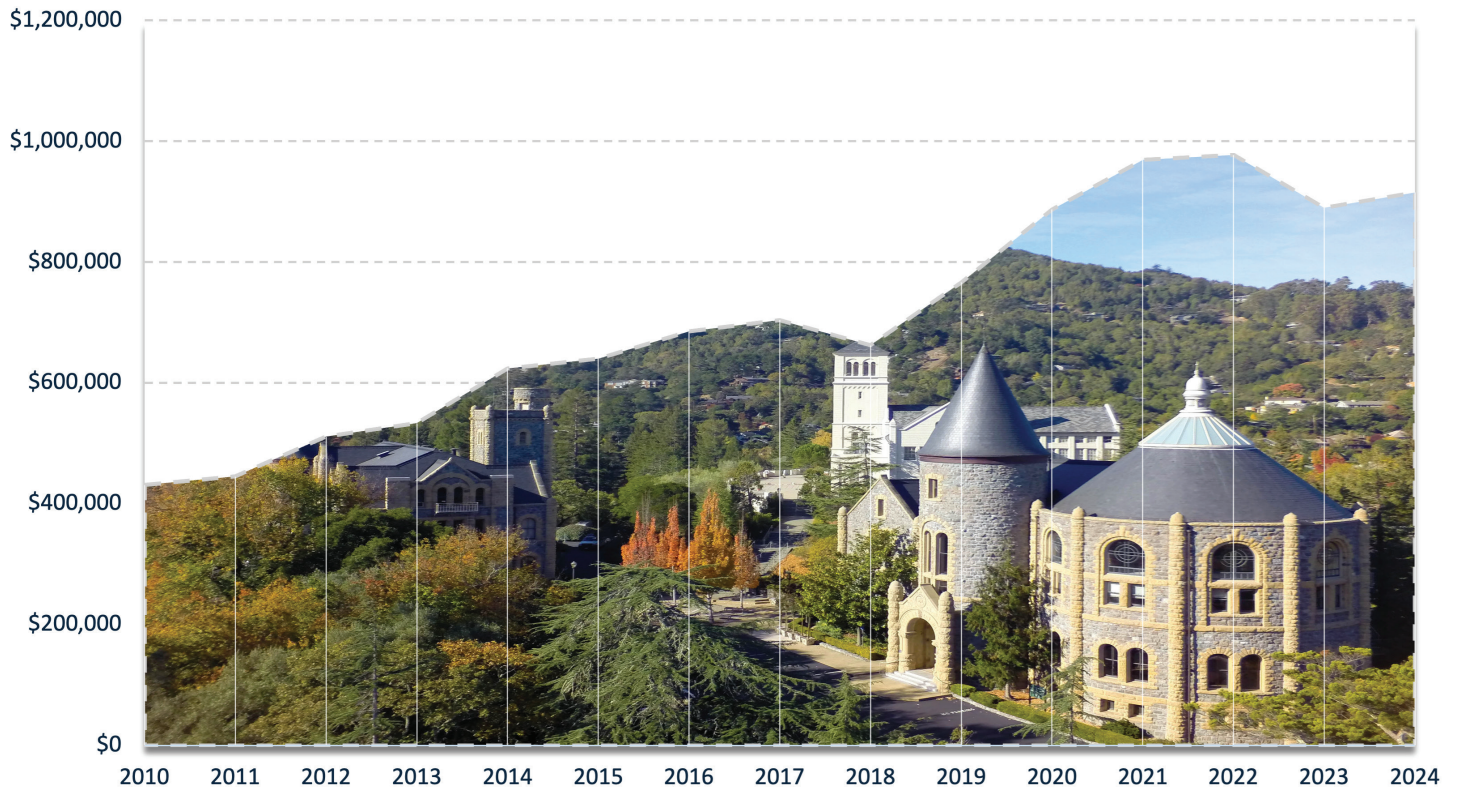




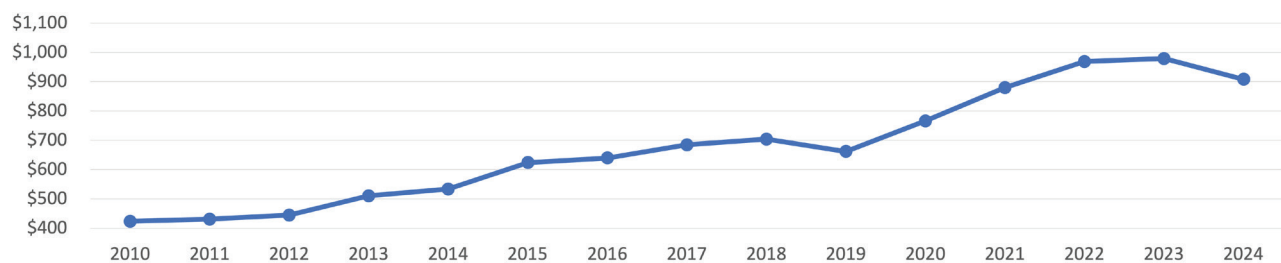
San Anselmo

SALES DATA

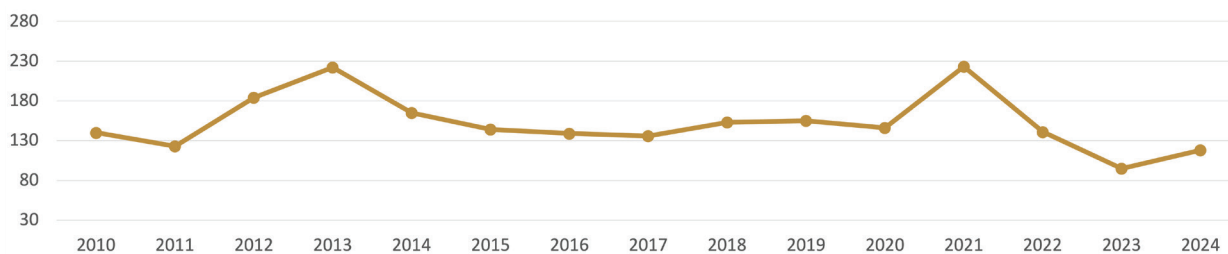
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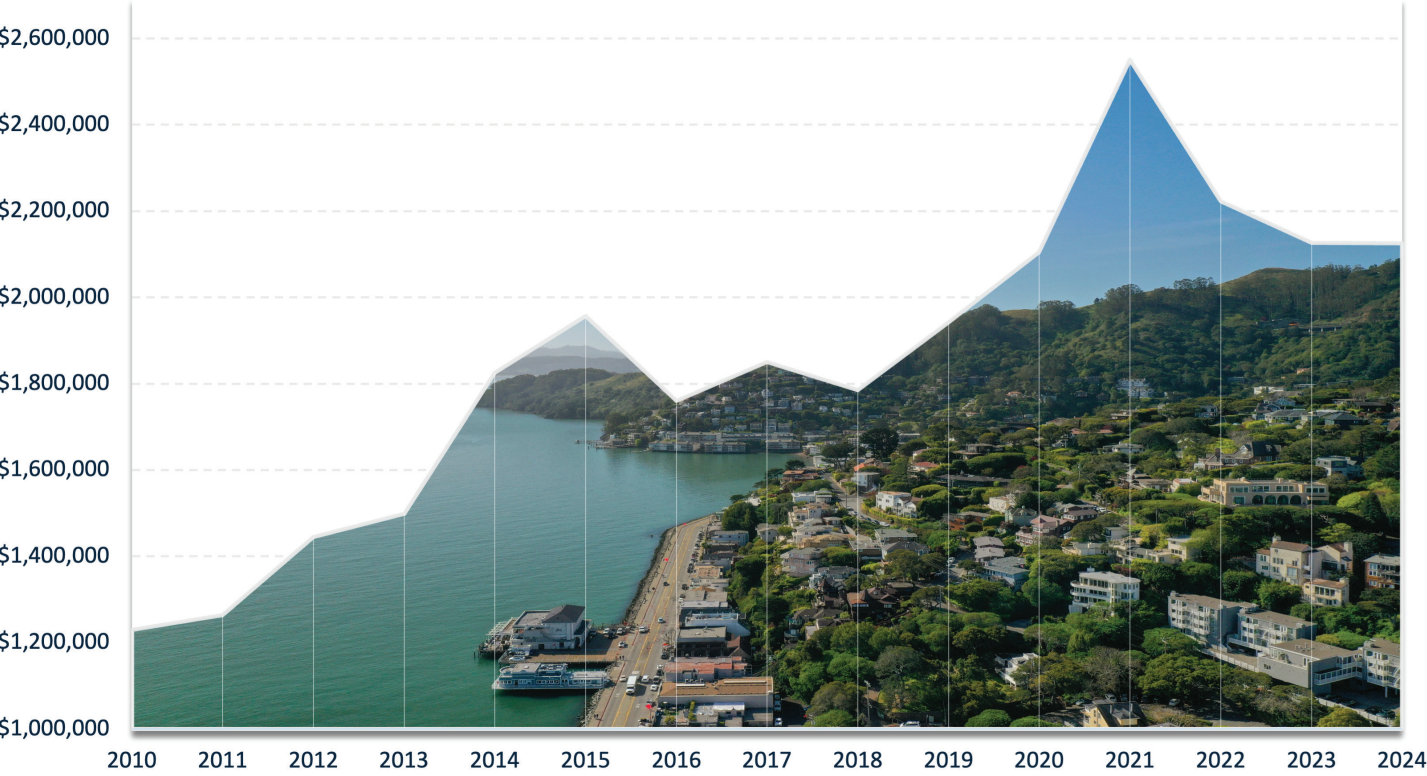


Sausalito

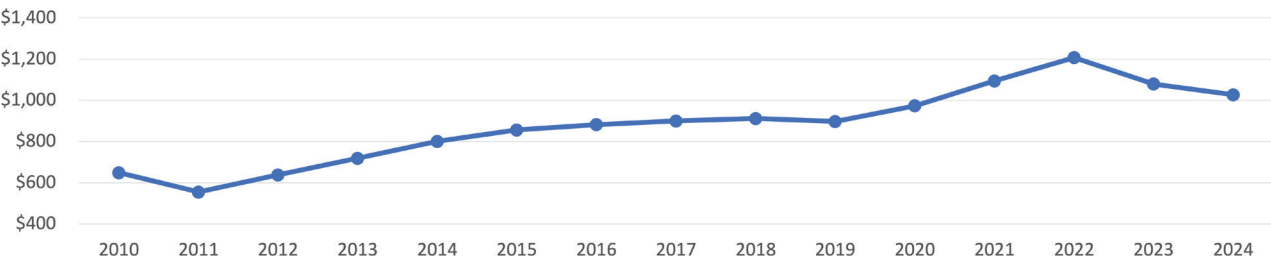
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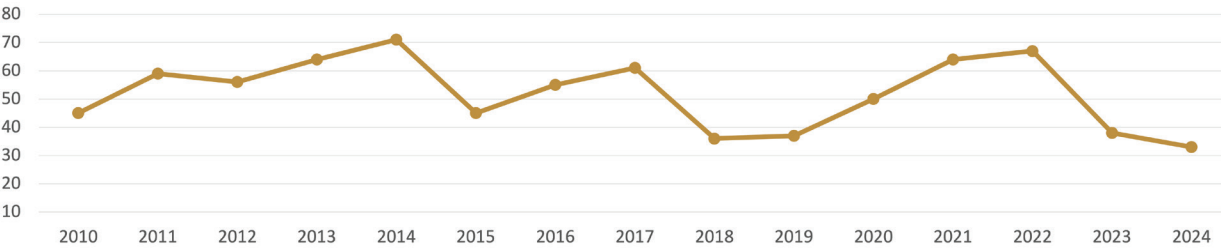
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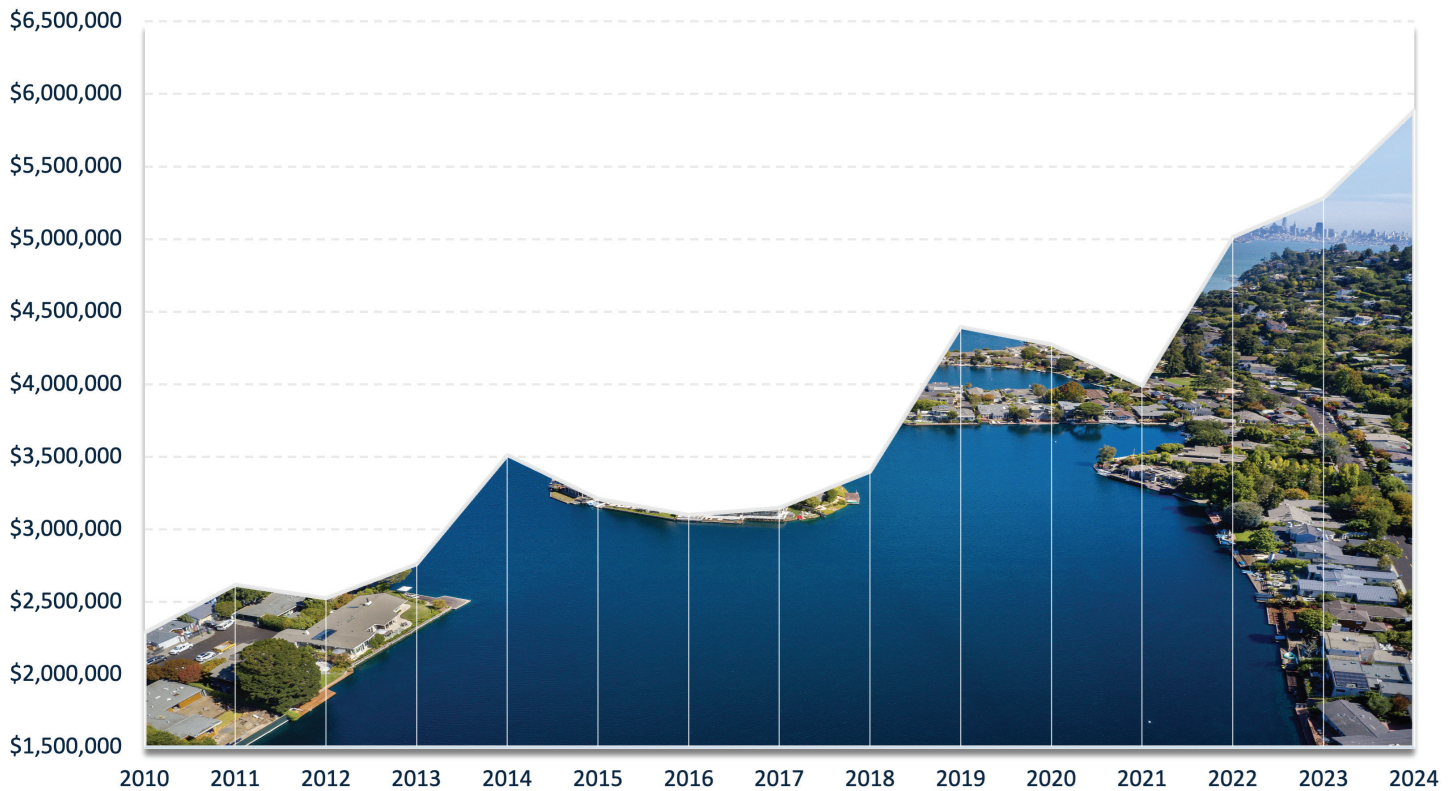




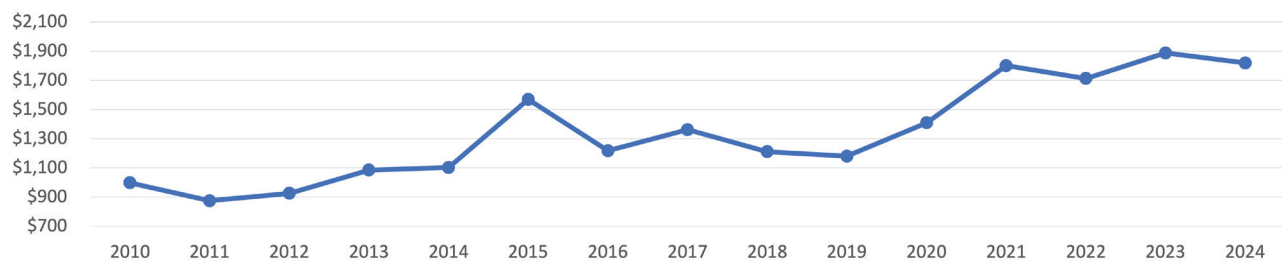
Belvedere

SALES DATA

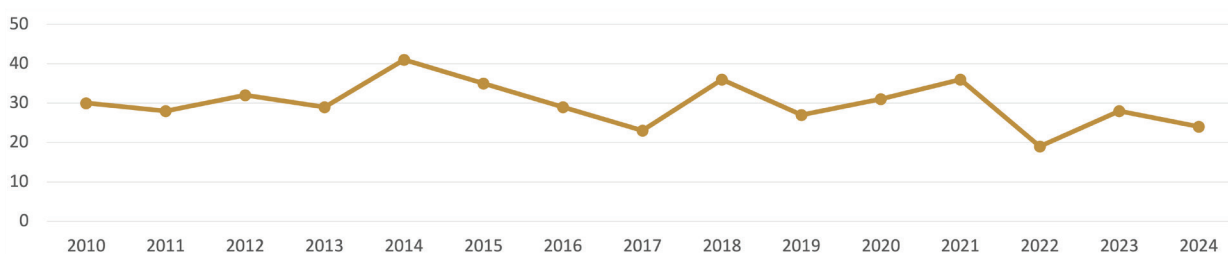
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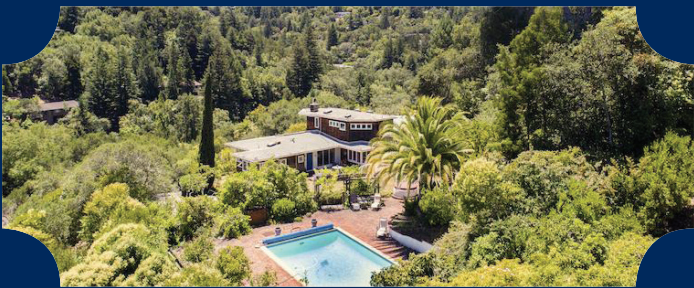


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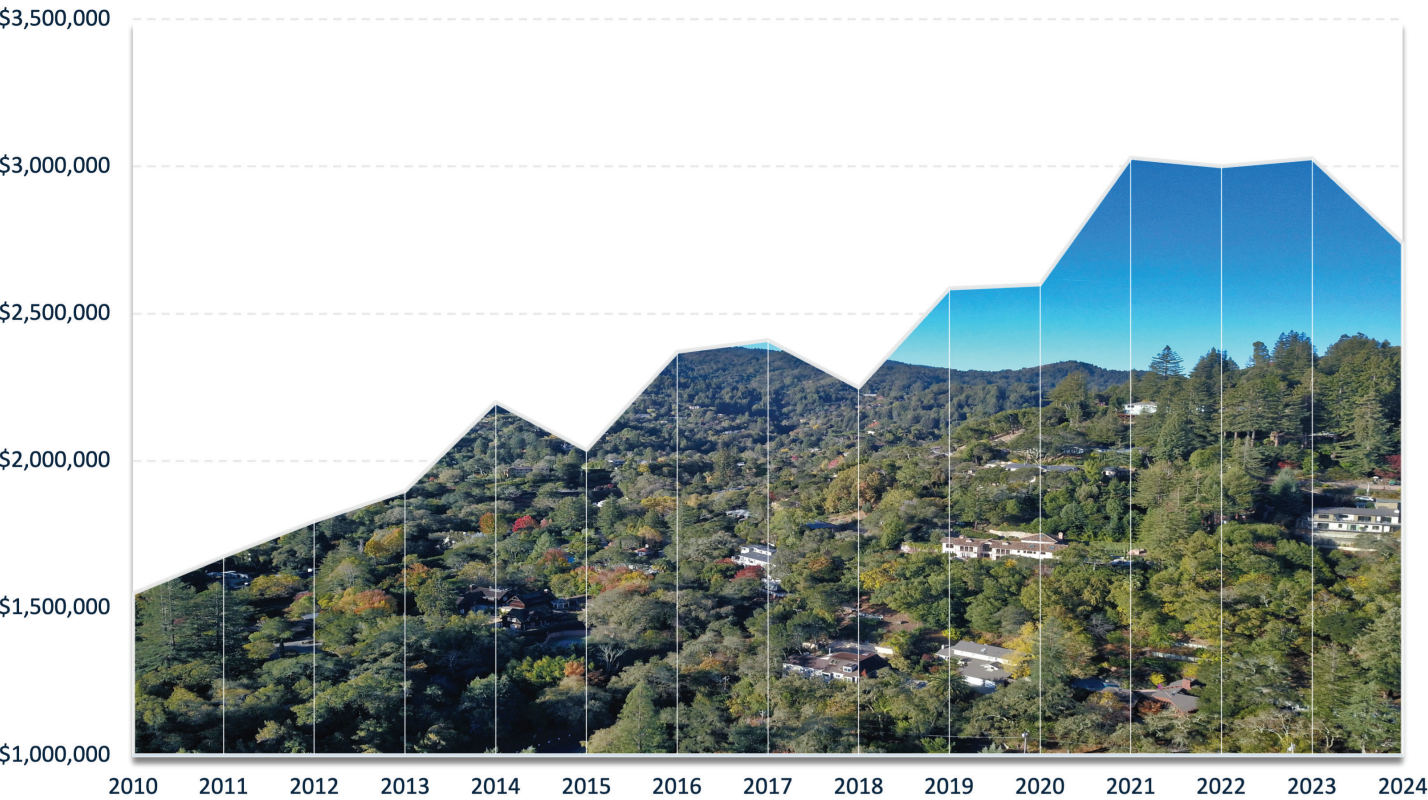


Kentfield

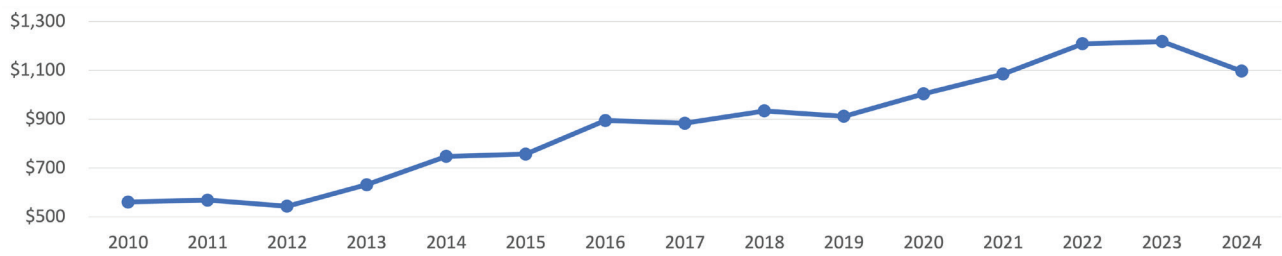
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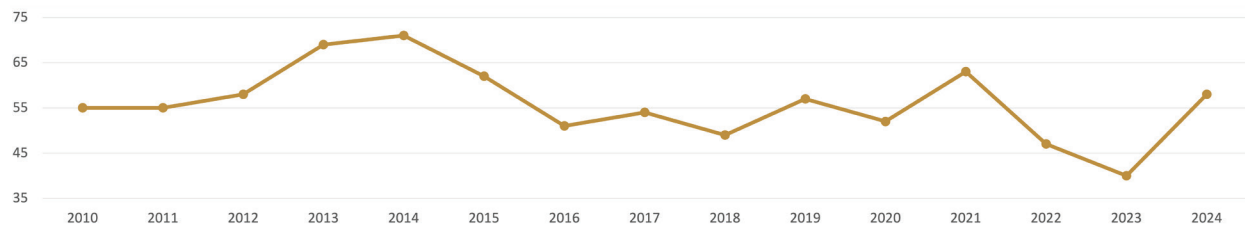
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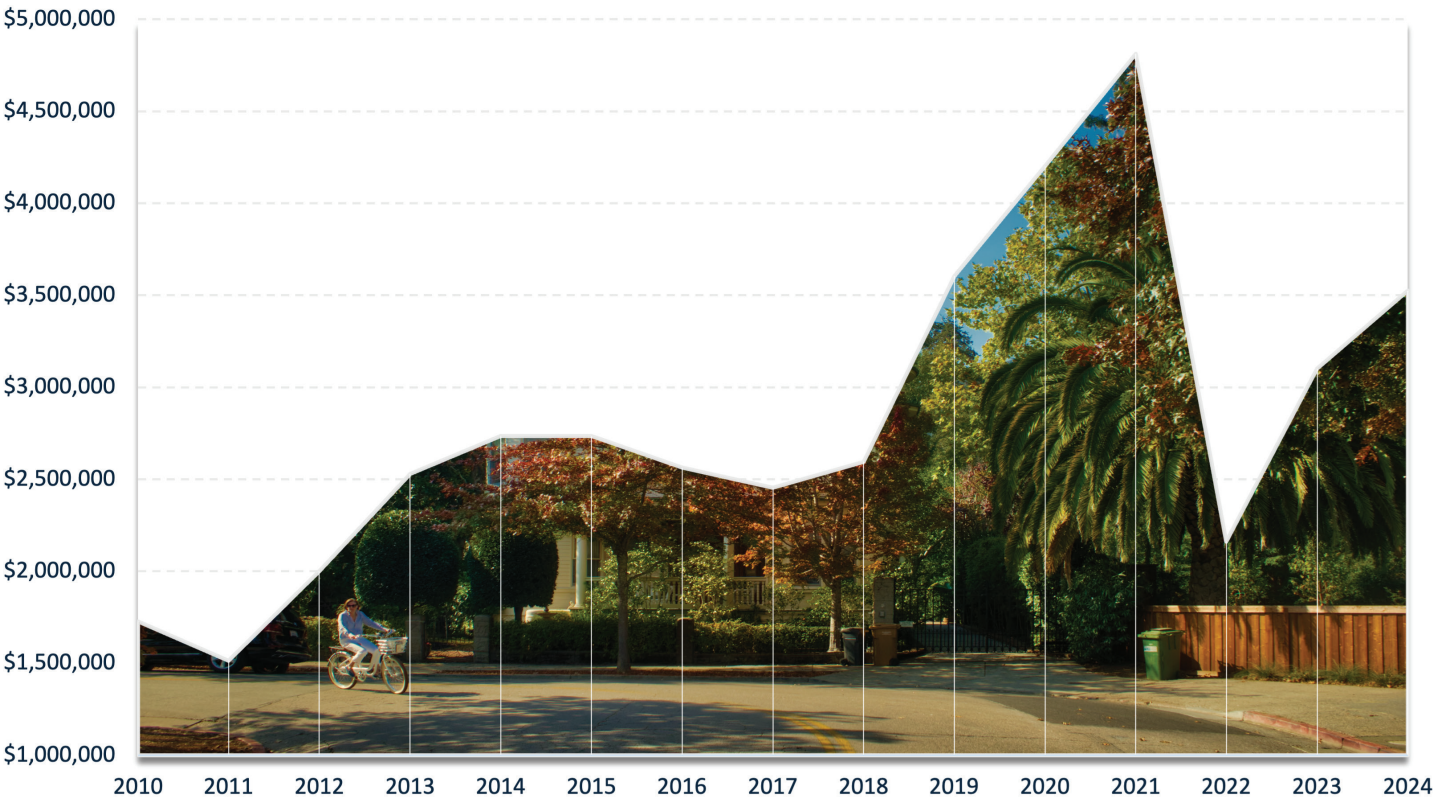




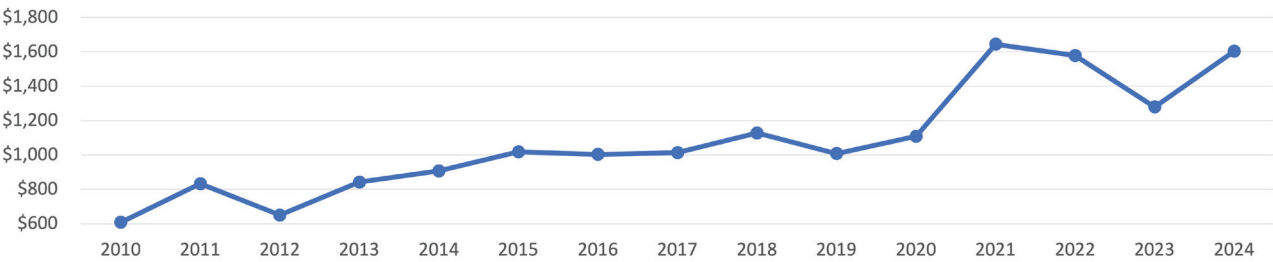
Ross

SALES DATA

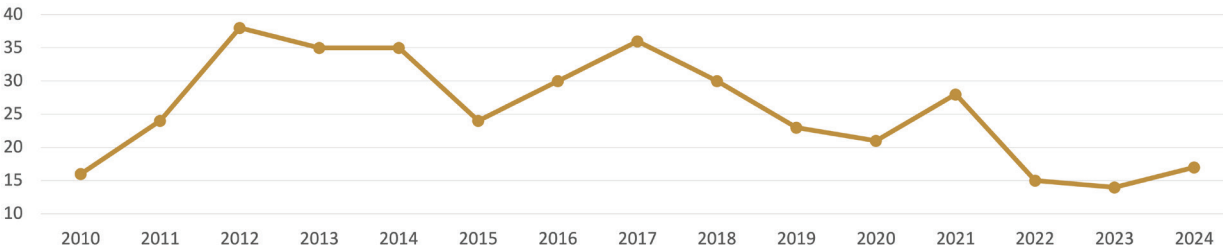
MEDIAN SALES PRICE



PRICE PER SQUARE FOOT



HOMES SOLD





6015 Grove | \$3,950,000

SONOMA | SOLD NOVEMBER 2024
LISTED BY WARRIN TEAM







364 Chapman Dr | \$3,925,000

CORTE MADERA | SOLD JULY 2024

LISTED BY WARRIN TEAM

IN THE U.S.

HIGHEST PRICED HOME SALES 2024



33064 Pacific Coast Highway \$210,000,000
Malibu, CA
Listed by Westside Estate Agency



10 Tarpon Isle \$152,000,000
Palm Beach, FL
Listed by Douglas Elliman



455 N. County Road \$148,000,000
Palm Beach, FL
Listed by Premier Estate Properties



750 5th Avenue, PH \$135,000,000
New York, NY
Listed by Aman New York



217 W. 57th Street \$117,400,000
New York, NY
Listed by Corcoran Real Estate



10721 Stradella Court \$112,000,000
Los Angeles, CA
Listed by Christie's International Real Estate

A photograph of a modern luxury villa at sunset. The villa features a large infinity pool that reflects the orange and blue sky. To the right, a modern building with a flat roof and large windows is visible. In the background, the ocean stretches to the horizon under a sky with wispy clouds. A few trees and a small structure are visible on the left side of the pool.

2024 HIGHLIGHTS
SIGNIFICANT SALES

London, England

SOLD FOR £15.5M

Sotheby's International Realty Represented by
Christopher Steen, Anders Elbe



Dubai, United Arab Emirates

SOLD FOR AED240.5M

Sotheby's International Realty Represented by
Erick Knaider



Tokyo, Japan

SOLD FOR JPY6.685B

Sotheby's International Realty Represented by
Kantaro Aoki, Jinyu Cui



Kailua, Hawaii

SOLD FOR \$26,000,000

Sotheby's International Realty Represented
by Scott Carvill



Old Fort Bay, The Bahamas

SOLD FOR \$24,000,000

Sotheby's International Realty Represented by
Mark Hussey



London, England

SOLD FOR £15.5M

Sotheby's International Realty Represented by
Guy Bradshaw



Sagaponack, New York

SOLD FOR \$24,925,000

Sotheby's International Realty Represented by
Deborah Pirro, Diane Anderson



Palisades, New York

SOLD FOR \$26,125,000

Sotheby's International Realty Represented by
Richard Ellis



Las Vegas, Nevada

SOLD FOR \$15,000,000

Sotheby's International Realty Represented by
Michael Pallier



Milan, Italy

SOLD FOR £12M

Sotheby's International Realty Represented by
Barbara Legnani



Mountain Village, Colorado

SOLD FOR \$15,000,000

Sotheby's International Realty Represented by
Angie Johnson, Dan Dockray



Montecito, California

SOLD FOR \$11,005,000

Sotheby's International Realty Represented by
Richard Ellis



Palm Beach, Florida

SOLD FOR \$50,000,000

Sotheby's International Realty Represented by
Todd Peter



Bedford, New York

SOLD FOR \$30,675,000

Sotheby's International Realty Represented by
Barbara Legnani



Summerland Key, Florida

SOLD FOR \$13,465,000

Sotheby's International Realty Represented by
Jenna Stauffer



Lake Tarawera, Zealand

SOLD FOR \$10,000,000

Sotheby's International Realty Represented by
Shona Duncan



Malibu, California

SOLD FOR \$15,500,000

Sotheby's International Realty Represented by
Gayle Pritchett-Macleod, Lacey Rose Gorden



Queenstown, New Zealand

PRICE UNDISCLOSED

Sotheby's International Realty Represented by
Matt Finnigan, Russell Reddell



Como, Italy

SOLD FOR €4.2 Million

Sotheby's International Realty Represented by
Diego Antinolo



Vaucluse, Australia

SOLD FOR \$30,388,000

Sotheby's International Realty Represented by
Michael Pallier



Key Largo, Florida

SOLD FOR \$22,855,000

Sotheby's International Realty Represented by
Mary Lee



Newport Beach, California

SOLD FOR \$14,800,000

Sotheby's International Realty Represented by
Cain Group



Beverly Hills, California

SOLD FOR \$18,995,000

Sotheby's International Realty Represented by
Lori Berris



Lesina, Italy

SOLD FOR €4 Million

Sotheby's International Realty Represented by
Isabella Masserini



WARRIN TEAM

SAN FRANCISCO + MARIN



WARRIN TEAM

With a legacy spanning 150 years in the Bay Area, the Warrin Team stands as the premier team at Golden Gate Sotheby's International Realty, boasting a revered legacy with over \$2 billion in sales. Committed to the Marin and San Francisco communities, the Warrin team's diverse talents and unwavering passion position them as indispensable partners in navigating the intricacies of the Bay Area's real estate landscape.



Paul Warrin

Co-founder
Associate Broker
415.407.8019
paul@warrinteam.com



Kara Warrin

Co-founder
Global Real Estate Advisor
415.407.7979
kara@warrinteam.com



Holly Khouw

Operations Director
415.444.6403
holly@warrinteam.com



Stefan Angelo

Real Estate Advisor
415.747.9503
stefan@warrinteam.com

WARRIN TEAM

SAN FRANCISCO + MARIN

100 TIBURON BLVD, MILL VALLEY, CA 94941



OVER \$2 BILLION IN SALES

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