



THE MEANING OF *HOME*

By Scott Kalmbach

When everyone is so focused on their home these days, what better time to reflect on how fortunate we are to have one. Many people around the world live in impossibly difficult circumstances without four solid walls to use for shelter, privacy, security and peace of mind. Home For A Home, a bay area based nonprofit has taken on this challenge in poor, rural villages in Guatemala and they have built over 250 homes. Home For A Home raises the funds to finance these homes from the donations of

participating Realtors who donate a portion of their commission when they buy or sell a home towards the construction of a new home in Guatemala. While simple by modern standards, these cinder block homes create a

foundation for families so they can focus on things like education and work and building their community when they have a safe, dry and secure place to call home.

Founded in 2010 by Nick Cooper, a Realtor with Compass, Home For A Home has a

simple mission to provide homes for people in need. They do so through strategic local partners in Guatemala that not only construct the homes, but also work with the families to improve their health and wellbeing through follow up training and education.

Home For A Home

distributes water purification systems for households to turn their dirty unpurified water into clean, drinkable water. They provide energy efficient wood stoves for cleaner cooking without having to burn so much firewood that pollutes the environment and is a financial savings as well. The impact of their work has been felt throughout the countryside of Guatemala. Now, many families are better situated to survive this global pandemic, because of the outreach of this incredible organization.

Director Chris King sums up the impact of Home For A Home, "It is not just bricks and mortar that we provide. It's about making hope equitable." On one of her visits Chris was excited to find that Astrid and Heidi, two children from one of the Home For A Home families, had started school. She recalls, "This was a point of uncertainty at the time the home was being constructed. Our belief is that a home is a catalyst for launching hopes and helping dreams come true." There is no better testament to the importance and meaning of home than from someone who didn't have one and now does. Shortly before Guatemala enforced shelter at home restrictions, Gabriel was fortunate to get the keys to his new home. He shared, "I'd like to thank you for making this dream a reality. You also have a job and a family to care for, yet you are still helping less fortunate people. That is why we are especially thankful for this home."

In 2017 team Ahern + Kalmbach had the privilege of being able to visit Guatemala and help build one of the homes we have financed through our contributions to Home For A Home. It was a life changing experience to live and work in a small community and put both financial resources and sweat and blisters to work to help construct a home for a young family. To see firsthand how a home can truly make the difference for a family's future reaffirmed our commitment to this organization and to our mission to help families find their home whether it be in Marin or on a beautiful hillside coffee farm in Guatemala. To get more information on Home For A Home or if you wish to make a donation please visit homeforahome.org and please remember to give your home some love as it provides so much to you, especially during these challenging times. ■



HOMES SOLD IN MILL VALLEY

JUNE 16 -
JULY 15, 2020

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*DOM Days on Market

Bold addresses were sold off market.

ADDRESS	BEDS	BATHS	SQ FT	\$/SQ FT	DOM*	SOLD DATE	SOLD PRICE
49 Hillside Avenue	5	3	3,230	\$995	133	7/2/20	\$3,212,625
2 Tamalpais Avenue	4	4	3,185	\$1,170	142	6/24/20	\$3,725,000
67 N Knoll Street	6	4	3,474	\$554	104	7/7/20	\$1,925,000
9 Echo Lane	4	4	3,358	\$830	85	6/30/20	\$2,787,500
169 Marguerite Avenue	4	4	2,600	\$596	59	7/6/20	\$1,550,000
185 Summit Avenue	5	5	3,273	\$1,948	20	6/18/20	\$6,375,000
136 Great Circle Drive	4	4	3,258	\$1,331	16	6/18/20	\$4,336,000
481 Cascade Drive	4	4	2,325	\$740	21	6/26/20	\$1,720,000
170 Stanford Avenue	4	3	2,588	\$889	6	6/30/20	\$2,300,000
326 Deertrail Lane	4	4	2,344	\$917	0	7/7/20	\$2,150,000
161 Homestead Blvd	4	4	2,926	\$743	4	6/24/20	\$2,175,000
13 Daffodil Lane	4	4	2,610	\$1,063	21	7/2/20	\$2,775,000
170 Locust Avenue	4	3	2,193	\$1,288	6	6/29/20	\$2,825,000
257 Buena Vista Avenue	4	4	3,454	\$1,103	12	7/7/20	\$3,810,000
1011 Erica Road	4	3	2,870	\$758	0	6/17/20	\$2,175,000

A new perspective on an age old industry.



Now more than ever our industry needs to adapt and find new ways to navigate during these unprecedented times. We can no longer rely on business as usual. This "new normal" demands new ideas and innovation to connect buyers and sellers of real estate. At Ahern + Kalmbach, we look at every client and their individual needs to best determine a strategic path forward. Whether it be a targeted, private, off-market campaign or the Full Monty with property improvements, staging and full MLS exposure, there is no one size fits all approach. As we pivot to address these challenges, opportunities will arise and we will be out front, to make the most of them with you.



Radhi Ahern & Scott Kalmbach
550+ Million in Sales | Top 1% in Marin

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MILL VALLEY LIVING

AUGUST 2020



Rita Abrams
Talkin' 'bout Mill Valley



Best Version Media

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