# REALVITALIZE Quick Start Guide

**FOR AGENTS** 



#### The RealVitalize® program provides the funds needed to prepare properties for sale.

We cover the upfront costs and get paid back when the home sells, with no enrollment fees or interest!\*

#### **Oualifications**

There is no credit or equity check for a seller to apply, no minimum list price, and no minimum project cost.

The listing agreement must be signed and effective at the time of enrollment.

#### **Exclusions**

Properties in foreclosure, pre-foreclosure, short sale, bank owned, reverse mortgage, or home sellers in bankruptcy are not candidates for the RealVitalize program.

New construction homes can only use the program for staging services.

## **Get Enrolled**

Enrollments are no obligation!

## **01** Access the RealVitalize Enrollment Platform

Accessible through the agent's brand intranet, or via this link: realvitalize.realogyailab.com/newEnrollment

## **02** Complete the online Enrollment Application

Agent fills out the required details and uploads the signed Listing Agreement.

# **03** Connect with the Angi Project Consultant

After enrolment is submitted, the Angi Project Consultant will reach out to the point of contact (Agent or Seller) to discuss desired projects.

Once the scope of work is confirmed, the Angi Project Consultant sources and schedules vendors for walkthroughs at the property.

## **04** Seller reviews estimates

The seller will receive project estimates and the RealVitalize Participation Agreement for signature. They will review and sign both documents if they are interested in moving forward.

#### **Budget Structure**

The budget for the property is equal to the list-side commission rate of the home's list price, up to a program maximum set by the brokerage.

After enrollment, agents can increase their list-side commission to receive additional budget for the home seller to cover project overages (where the cost for work exceeds the budget.) The seller and broker, where applicable, must agree to the increased commission.

The seller can also pay for the overages out of pocket. Any overages must be paid for at the start of the project.

The available budget is not affected by a change in list price.

Budget Example	
Listing Price	\$500,000
Total Commission Rate	5%
List-Side Commission	3%
RealVitalize Budget	\$15,000

#### **Questions?**

Connect with us at RealVitalize@Anywhere.re 877.668.4366

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<sup>\*</sup>Seller must pay for work upon earlier of closing, listing no longer being in effect, or 12 months after completion of first job. If settlement proceeds are insufficient to cover the RealVitalize project costs, seller must pay the balance within 15 days after closing.