



GREATER BERGEN REALTORS®



The Leadership Academy identifies leaders among our members and provide them with the tools and knowledge they need to succeed in a Leadership Role within the Real Estate Profession. The Leadership Academy is the culmination of an important initiative from Greater Bergen Realtors and the New Jersey Multiple Listing Service; to identify leaders among our members and provide them with the tools and knowledge to sharpen their skills to succeed. Some materials and sessions will include public speaking exercises, the importance of a positive mindset with gratitude, personal profile analysis, goal setting, and team-building exercises. Respected National and Regional speakers will guide participants through the fundamentals of leadership, and participants will learn how the Local, State, and National Association of Realtors organizations operate. Each member is nominated by another member and application is by invitation only and candidate selection is done after a committee panel interview. Only 12 members are selected.

Christian Di Stasio - 2023 Academy Attendee & Member

Christian Di Stasio is a dynamic and results-oriented leader and business development professional with a strong track record of success working in the technology and real estate industries. For over 15 years, Christian provided IT consulting for large, multi-national organizations on the value, design, implementation, and support of comprehensive enterprise-based technology business solutions. Christian and his teams completed over 300 technology projects resulting in more than \$550M in organic net-new revenue over his career. Built and led sales & engineering teams in new & existing markets and business segments.

In 2013 Christian left the corporate world and formed Halcyon Investment Group, LLC. In late 2017 Christian acquired his NJ Real Estate license with the sole intent to buy and sell his own and HIG investments. With his deep knowledge of consultative sales and missing what he enjoyed most from his days of consulting (solving problems for his clients). He quickly fell into working with real estate buyers, sellers and investors. Christian focused on combining his background in sales and real estate and his business acumen to serve real estate buyers and sellers with the highest level of service. This transparent and processed approach aligns client needs with their goals to ensure successful and easy real estate transactions.

In his first year as a Realtor, Christian attained his first NJ REALTORS® (NJR) Circle of Excellence award, broke Paramus NJ residential sale records, and was nominated for the Rising Star Award. By 2019 Christian was the Chief Operating Officer of the brokerage he was with at the time and, since then, has achieved year over year NJR Circle of Excellence Awards, formed and continues to grow The Christian Di Stasio Group. Christian currently ranks in the top 1% of all NJ REALTORS® by Real Trends and America's Top Real Estate Agents and was featured in Bergen Magazines' 2022 Top Bergen County REALTORS®.

