

# TOP AGENT

MAGAZINE

*Area Specialist*

**KATIE  
HARRISON**



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In the midst of a bustling city, Katie Harrison has forged her path as a top-tier real estate agent with a remarkable story. Seventeen years ago, Katie left the Midwest with no experience in real estate, joining a brokerage in Charlotte, North Carolina. Facing the housing market crash just six months into her career, she learned valuable lessons that helped shape her into the powerhouse agent she is today. Now working solo and backed by her boutique firm, Nestlewood Realty, Katie focuses on the greater Charlotte area, with a specialty in uptown condos, historic neighborhoods and luxury estates. Katie's success comes in part from her deep knowledge of the region.

The area Katie serves is a dynamic center of opportunity, luring buyers for a variety of reasons. As she mentions, "Charlotte has been ranked number one in the country for real

estate." Its formidable position as a banking hub, second only to New York, has attracted many professionals. The city's robust health-care sector has also drawn physicians and medical professionals seeking residencies. The onset of COVID and the growth of remote work have led to an influx of West Coast residents, particularly from California, who are drawn to the area's lower cost of living and appealing climate. As Katie explains, "We are an hour and a half to the mountains and we're three hours to the coast." As the city continues to attract millennials and investors alike, Katie stands ready to help clients navigate the ever-evolving Charlotte real estate market with the same tenacity that has carried her throughout her impressive career.

Katie's unwavering dedication and commitment to her clients make her stand out as a

top-notch real estate agent. “I’m always available for them,” she explains. Her responsiveness and 24/7 availability foster a strong sense of trust with her clients. Katie’s welcoming nature and ability to work with a diverse range of people, from first-time buyers to affluent figures, further set her apart in the industry. She also ensures each client understands the process, taking them step by step and answering any questions they might have. During the transaction and after closing, she is happy to refer them to her various preferred vendors, like handymen, inspectors, attorneys, and engineers, to guarantee a smooth journey from start to finish.



As a Certified Luxury Specialist with a large following on Instagram @queencityrealestatepro and her website, [www.queencityrealestatepro.com](http://www.queencityrealestatepro.com), Katie spreads the word far and wide about her listings. “I’m very hands-on with my properties,” she says. “I host open houses and reach out to other agents in the area.” Katie is also a TV host for a new show called *Selling Charlotte*, which is an Emmy-Nominated TV Show put on by The American Dream TV. It is featured on their local cable network and syndicated on Apple TV, Roku, and Amazon Fire. “So I also showcase my listings there,” Katie explains.



In the coming years, Katie plans to keep growing her business. She hopes to eventually write a book or start a podcast where she can share her stories and knowledge, not only about real estate, but working from the ground up as a self-made successful business owner. As Katie continues to redefine the real estate experience in Charlotte, her unwavering passion and commitment to her clients serve as an inspiration for aspiring agents and a beacon of hope for those looking to buy or sell real estate.

To learn more about Katie Harrison  
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