

# READY FOR MORE THAN JUST COMMISSIONS?

*Build Production. Build Wealth. Build a Legacy.*

## Welcome to Sackman Realty

Sackman Realty is a growth-focused brokerage backed by real estate development, investment activity, and community revitalization. We are built for experienced agents who want a bigger future — not just another brokerage logo.

## Your Production Deserves a Platform

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Keep more of what you earn  
Scale your business without adding more hours  
Elevate from agent to advisor and investor

**We reward producers. Not politics.**

## Leverage That Frees Up Your Time

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Marketing systems & promotional support  
CRM tools & automated follow-up  
Transaction coordination & operational support  
A collaborative office culture that shares knowledge

**Less admin. More deal-making.**

## Connection to Development & Investment

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Unlike traditional brokerages, Sackman Realty is tied to an active development and investment ecosystem.

New construction & redevelopment projects  
Investor relationships & deal exposure  
Conversations that lead to long-term wealth

**Agents don't just sell property — they learn to think like owners.**

**This isn't just about your next deal.  
It's about your long-term business.**

# Compensation That Rewards Producers

## Annual Production | Split Range

\$3M - \$5M	65% - 75%
\$5M - \$7M	75% - 80%
\$7M - \$10M	80% - 85%
\$10M - \$20M	85% - 90%
\$20M+	90% - 95%

Splits reviewed to celebrate growth — not reduce income  
High-producing teams may opt for transaction-fee models

## Sackman Company Opportunities

- Referral opportunities from office leads
- Access to Sackman rental & sales listings
- Reactivated past tenant leads
- No referral fee on leads agents generate
- No floor time required

## Mentorship

### *Mentorship = Additional Income*

- 10% of mentee's first 5 deals
- 5% of next 5 deals
- Structured accountability & training system

## What Your Override Includes

- Signs & lockboxes
- E&O coverage
- Follow Up Boss CRM + drip campaigns
- Ylopo landing pages & search tools
- Marketing templates & listing materials
- Access to Crexi, LoopNet & multiple MLS systems
- High-end listing marketing package (coming soon)

## Developmental Pipeline

### *Upcoming Sackman Projects*

Avon

Keansburg

Belmar

Main Street

**Sackman Realty helps experienced agents turn strong production into lasting wealth — through support, systems, and access to opportunities beyond traditional sales.**

**Let's talk about what the next level of your business looks like.**