

MSA OVERVIEW

	2024	2023	% CHG
Total Sales	7,517	7,609	-1.2
Price per Sq. Ft.	\$193	\$170	13.5
Days on Market	37	29	28.6
Avg. Sales Price	\$316,413	\$291,673	8.5
Total Volume	\$2,378,479,910	\$2,288,218,121	3.9



HURSTBOURNE, MIDDLETOWN, ST. MATTHEWS, ANCHORAGE, LYNDON, PROSPECT

	2024	2023	% CHG
Total Sales	942	952	-1.0
Price per Sq. Ft.	\$215	\$203	6.0
Days on Market	26	24	8.3
Avg. Sales Price	\$470,098	\$453,093	3.8
Total Volume	\$442,832,442	\$431,344,466	2.7

SOUTHERN INDIANA

	2024	2023	% CHG
Total Sales	1,707	1,696	0.6
Price per Sq. Ft.	\$162	\$160	1.3
Days on Market	75	76	-1.3
Avg. Sales Price	\$283,133	\$275,339	2.8
Total Volume	\$498,037,454	\$466,974,628	6.7



GREATER LOUISVILLE & SOUTHERN INDIANA

Market Performance at a Glance

DOWNTOWN, OLD LOUISVILLE, WEST LOUISVILLE

	2024	2023	% CHG
Total Sales	582	591	-1.5
Price per Sq. Ft.	\$114	\$112	1.8
Days on Market	38	37	2.7
Avg. Sales Price	\$138,821	\$139,000	-0.1
Total Volume	\$80,793,936	\$81,443,975	-0.8

BUTCHERTOWN, HIGHLANDS, GERMANTOWN, CLIFTON, CRESCENT HILL

	2024	2023	% CHG
Total Sales	774	785	-1.4
Price per Sq. Ft.	\$221	\$211	4.8
Days on Market	24	22	4.8
Avg. Sales Price	\$370,295	\$356,760	3.8
Total Volume	\$286,608,047	\$281,240,907	1.9

PRP, VALLEY STATION, SHIVELY, FAIRDALE, IROQUOIS PARK

	2024	2023	% CHG
Total Sales	924	926	-0.2
Price per Sq. Ft.	\$171	\$158	8.4
Days on Market	26	30	-13.3
Avg. Sales Price	\$217,402	\$203,629	6.7
Total Volume	\$200,879,370	\$188,560,814	6.5

BUECHEL, OKOLONA, HILLVIEW, FERN CREEK, JEFFERSONTOWN

	2024	2023	% CHG
Total Sales	1,425	1,434	-0.6
Price per Sq. Ft.	\$186	\$175	6.4
Days on Market	24	25	-4.0
Avg. Sales Price	\$284,492	\$268,606	5.9
Total Volume	\$405,401,700	\$385,181,084	5.2

OLDHAM COUNTY

	2024	2023	% CHG
Total Sales	399	367	8.7
Price per Sq. Ft.	\$226	\$212	6.6
Days on Market	40	29	38.0
Avg. Sales Price	\$498,475	\$471,638	5.7
Total Volume	\$198,891,363	\$173,091,112	15.0

SHELBY COUNTY

	2024	2023	% CHG
Total Sales	238	233	2.1
Price per Sq. Ft.	\$202	\$184	9.7
Days on Market	40	39	2.6
Avg. Sales Price	\$392,370	\$353,452	11.0
Total Volume	\$93,384,012	\$82,354,376	13.4

The Greater Louisville Market consists of Jefferson, Oldham, Shelby, Spencer, and Bullitt Counties, KY. The Southern Indiana Market consists of Clark, Floyd, and Harrison Counties, IN. Data as of 7/8/24 as found in the Greater Louisville and Southern Indiana MLS.

7,517

-1.2% YEAR OVER YEAR

The total sales fell from 7,609 in the first half of 2023 to 7,517 in the first half of 2024, reflecting a decrease of 1.2%.

37

+28.6% YEAR OVER YEAR

The days on market rose from 29 in the first half of 2023 to 37 in the first half of 2024, reflecting an increase of 28.6%.

\$316,413

+8.5% YEAR OVER YEAR

The average sales price rose from \$291,673 in the first half of 2023 to \$316,413 in the first half of 2024, reflecting an increase of 8.5%.

10,102

+6.7% YEAR OVER YEAR

The new listings rose from 9,467 in the first half of 2023 to 10,102 in the first half of 2024, reflecting an increase of 6.7%.