



The New Rules of Real Estate **FOR SELLERS**

- 1** I'll work on all the details with the buyer's agent to negotiate the best price and terms of the sale for you, including any concessions.
- 2** Buyer's agents bring a stronger pool of vetted, motivated buyers to your home. These agents will ensure a smooth process throughout the whole transaction.
- 3** Compensation can no longer be listed on the MLS, on a state-by-state basis, but can be (as has always been the case) negotiated in other ways.

Oh, by the way...if you or someone you know is considering a move, feel free to contact me with any questions. I'm here to offer clear, concise information you can trust.