9 STEPS TO BUYING A HOME

A step-by-step game plan for what to expect from initial consultation all the way through to the closing of your home.

1

MEET WITH YOUR REALTOR®

Outline your needs and wants, including your purchasing parameters - location, price, style/condition.

2

GET PRE-APPROVED

This will help you understand what you can afford and will give you better negotiating power.

3

VIEW HOMES

Using the information gained in step one, your Realtor® will put together a list of homes for you to view. This process of elimination - even looking at homes you don't end up liking - will help you understand what you really want.

4

WRITE A CONTRACT

Working with your Realtor®, you will write a contract. Read a blank contract prior to this phase so you know what all will be involved.

5

EARNEST MONEY

Offering earnest money is a way to show the seller you are serious. This money is held in trust until closing. 6

GET IT INSPECTED

Once the contract is accepted, have the property inspected if the contract allows. This will give you a more thorough look and a greater understanding of what you are purchasing.

7

FINAL WALKTHROUGH

After the mortgage has been approved, a final walkthrough is encouraged to give you a chance to re-inspect and ensure any personal property conveying is present.

8

THE CLOSING

Once the contract is accepted, inspections performed, and mortgage approved, the closing will be set and final documents will be executed.

9

HOME SWEET HOME!

Once the closing paperwork is completed, transfer of ownership is complete! You will receive keys, garage door openers, and any documents/warranties that convey with the property. Time to move in! Congratulations!

