

MODERN LUXURY SPOTLIGHT

TOP LUXURY REAL ESTATE LEADERS

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Tabitha Heit

BERKSHIRE HATHAWAY HOMESERVICES
FOX & ROACH, REALTORS®
REALTOR® ESTATE AGENT
ASSOCIATE BROKER

For Tabitha Heit, real estate was never an abstract career choice — she had a front-row seat to the industry. Growing up watching her mother build a career in the industry, Heit witnessed firsthand how homeownership creates stability, builds wealth and opens doors across generations. That foundation became her purpose. Today, as a real estate agent and associate broker with Berkshire Hathaway HomeServices Fox and Roach in Philadelphia, she brings that same conviction to every client she serves.

Heit's read on the current market is precise. Philadelphia suburbs are leaning toward a seller's market. When a home is priced correctly in these areas, it is common to receive strong over-asking offers and go under contract within just a few days. Walkable communities like Ambler, Media, Doylestown and Ardmore are capturing attention, offering the charm of suburban living without sacrificing convenience. Updated colonials with home offices, inviting outdoor areas and proximity to trails are defining today's buyer wish lists. Multigenerational living and a wave of downsizing retirees are reshaping demand.

What sets Heit apart is her refusal to apply different standards at different price points. "No matter the price point, the standard should be the same: professionalism, ethics and a high-level client experience," she says.

Trust, in her practice, is earned in the difficult moments. "I'm straightforward about risks and honest about what I'm seeing in the market," she says. "My clients know I'm going to give them real advice, even if it's not always the easy answer."

Beyond work, Heit is a devoted mother of two, an avid runner and an Athlete Ambassador for the National Down Syndrome Society. The discipline that carries her through a pre-dawn workout is the same discipline she brings to every transaction.

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