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Boston Home Team

Working Together to Customize Strategy



BOSTON HOME TEAM

Meredith Smith (left) and Beth Maguire of the Boston Home Team, Unlimited Sotheby's International Realty have years of experience in the Boston market.

As top producers at Unlimited Sotheby's International Realty, the Boston Home Team is a full-service, residential sales team that prides itself on successfully working with a diverse range of both buyers and sellers at all price points throughout Greater Boston.

Comprising two-thirds of the team, Beth Maguire and Meredith Smith share a belief that their clients are best served by a collaborative approach. What sets them apart in today's market is their dedication to responsiveness, above-and-beyond client care, and critical attention to detail.

Maguire and Smith ensure that their clients' best interests are always at the forefront. "We think of ourselves as guides demystifying the home buying and selling process.

From first-time homebuyers to seasoned clients, there are many moving parts in a transaction, and keeping our clients informed throughout the process is what leads to repeat and referral business,” says Smith.

What separates Maguire and Smith from the rest? “Part of our fulfillment comes from taking a ‘writer’s room’ approach to customizing the best strategy for each individual client,” explains Maguire.

“With years of experience working both sides of the transaction, we understand the emotional aspects of purchasing a home, which is a huge consideration as we help prepare our listings to be seen through the eyes of prospective buyers,” adds Smith.

As their team name suggests, the Boston Home Team serves clients throughout Greater Boston. Since 2016, in addition to representing clients in just about every Boston neighborhood, they’ve also worked in almost 30 other cities and towns throughout Eastern Massachusetts.

This year to date, Maguire, Smith, and team member BJ Ray have closed \$30 million in sales and are looking forward to continued success in the new year.

Contact the Boston Home Team at 617-249-4237 or team@bostonhometeam.com.



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