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*Architectural Digest*

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# Continuing the Story of Home

Carter Braxton Preferred Properties brings together buyers and sellers at the meaningful crossroads that occurs when the keys to a house are handed over and it begins its next chapter as someone's home

**N**estled in the heart of Middleburg, Virginia Carter Braxton Preferred Properties, serves clients across the state with expertise and empathy. Independently owned and operated since 2009, the real estate firm approaches each property with a personal process that honors the home's history while opening the door to new owners eager to create memories.

"Real estate is deeply personal. It's likely the most significant purchase someone will make and the most valuable asset they'll own," says Beckwith Bolle, principal broker and owner. "Buying or selling a home is often intertwined with life's most significant moments—a birth, a marriage, a loss, or a move. It's a transition that we approach with respect."

Respect for Carter Braxton agents involves matching the emotional attachment of sellers with the dreams of buyers moving into a property—where families past and future feel at home. The team isn't looking for buyers who will gut a home; instead, they're looking for stewards who will respect the stories woven into the walls as they write their own.

"I recently had a client with a gorgeous farmhouse filled with antiques," Bolle recalls. "It had been in the family for 80 years. When her husband passed away and their children weren't interested in moving back home, she knew she needed to sell. It was emotional. She shared stories of her life there."

"Every home is full of stories," she continues. "We learn them from the sellers and share them with potential buyers so they can appreciate the history ready to be treasured by new owners."

**RIGHT:** Beckwith Bolle, Principal Broker and Owner.

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"The home should be the treasure chest of living." —LE CORBUSIER