

TOP AGENT MAGAZINE

SHARON GILLMAN

With more than 34 years of experience, Sharon Gillman is a knowledgeable and successful luxury broker in Chicago who works tirelessly to offer her clients a consistently worry-free and enjoyable transaction experience. She co-leads her team of 5 with her daughter, Marissa Schaefer, who has helped the team develop a broader clientele over the last six years. The Gillman's Group's motto is "Live Your Best Life," prominently displayed on their Lincoln Park's office storefront, and they put sincere effort into helping their clients live by those words through comprehensive service that removes the stress and confusion from a real estate transaction.



estate, Sharon's knowledge of the Chicago market is second to none. She uses her deep understanding to provide meaningful insight to her clients and guide them towards making the best decision for themselves and their families. "Through my informed perspective, I'm able to earn my clients' trust and provide them with good value as their Broker," Sharon says. "My experience in the industry makes me able to solve any problem during a transaction." Sharon is confident in her ability to seamlessly tackle any obstacle- a rarity in the world of real estate- putting her clients at ease through her poise and professionalism.

Sharon is a real estate agent who genuinely cares about the well-being of her clients and her clients, in turn, trust Sharon implicitly. Through a combination of personalized service and effective communication, Sharon has mastered the art of making the transaction process a smooth and easy one for her clients. She says, "I am attentive to my clients and truly take a vested interest in their transaction process. Whether it's holding their hands or negotiating the best deal, I am always available throughout the selling or buying process." She also notes, "I find a lot of personal satisfaction in making my clients' journey calm and enjoyable, shouldering a lot of the stress for them." Throughout the last 3+ decades, Sharon has built an extensive network of happy clients as well as relationships with other real estate brokers in the city. With a loyal network and their continuous referrals, Sharon is a Top Producer every year and consistently one of the strongest producers at Compass' Kinzie location.

As a veteran Realtor who has worked and adapted through countless changes in the landscape of real

Sharon and the Gillman Group emphasize the need for stand-out marketing and, with Compass technology, have learned how to most effectively market their listings. Professional photography and staging is of the utmost importance to Sharon as she aims to bring out the potential of each home. Through the power of digital and print marketing- including social media, various websites, and Compass' exclusive Coming Soon- Sharon and her team works to expand their outreach to maximize exposure for each listing. The Gillman Group closed \$20M in total sales volume last year, and they look forward to expanding their reach well into the future.

In her free time, Sharon enjoys traveling with her husband and spending time with her one-year-old granddaughter. In the future, Sharon hopes to use her experience to mentor other agents in her group, and to add at least one more broker to her growing team. If you're looking for a Realtor in Chicago who loves nothing more than guiding her clients through their own personal real estate journey, get in touch with Sharon Gillman today!

Contact Sharon at (312) 925-2700 or at sharon.gillman@compass.com.
You can also visit her website at gillmangroupchicago.com for more information.