

When Richard Curtis got into real estate 25 years ago, he realized the only way to offer the fast, flexible service he wanted was to start his own brokerage. That is how Annapolis's premier boutique real estate firm, The Curtis Real Estate Company, began. Today, with offices in historic Annapolis, South County/North Beach, and the Eastern Shore, Richard and his team offer concierge service throughout the Chesapeake.

What exactly does concierge real estate mean? Clients can depend on fast response times and a less expensive transaction. Agents set their commissions on a deal-by-deal basis.

Lower commissions don't mean less service. On the contrary, The Curtis Real Estate Company offers staging, professional photography, drone photography, and high-quality videos for each listing.

Deep local connections mean agents can loop in mortgage lenders, home inspectors, and settlement agents to facilitate smooth closings. If properties need work before listing, because of findings in inspections, or for post-purchase renovations, an army of highly skilled contractors are ready to go. "We offer flexible, full-service concierge experience that makes our clients' wants and needs our only priority," Richard says. "Excellence, integrity, and hard work are our guiding principles."

If you are looking for a truly personal real estate experience in Anne Arundel County or the Eastern Shore, call the Curtis Real Estate Company and get the transaction that works best for you, not a national brokerage.

## CONCIERGE REAL ESTATE MEANS:

- Negotiable Commissions
- Fast, Responsive Service
- Staging, Professional and Drone Photography/Videos

## THE CURTIS REAL ESTATE COMPANY

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