

RISING STAR

Dilyn Rooker



Authenticity, **GRIT, AND** Growth

PHOTOGRAPHY BY TOURSPACE NEVADA

In just a few short years, Dilyn Rooker has carved out his place as one of Northern Nevada's brightest rising stars in real estate. Licensed in June of 2022, he has already established himself as a trusted professional known for his discipline, authenticity, and deep commitment to people—a story that is just beginning.

Real estate wasn't always the plan. In his early 20s, Dilyn considered the industry

but never fully pursued it until he began studying for his license years later. What he found was not just a career but a calling. "I realized real estate was a way to merge business with human connection," he explains. Influenced by family members who own rental properties across the country, Dilyn discovered he could build a life of entrepreneurship while making a meaningful difference in people's lives.

His educational background at the University of Nevada, Reno, gave him a unique foundation. With a degree in Human Development and Family Studies, Dilyn brings a sociological lens to his work, understanding the individual stories and circumstances of clients, agents, and vendors. "Everyone has their own story," he says. "Being able to connect with people from different backgrounds is one of the most valuable parts of this career."

For Dilyn, the rewards of real estate extend far beyond the contracts. He takes pride in giving younger clients the confidence to invest in themselves and build futures through homeownership. "It's incredibly rewarding to give people the peace of mind that they can trust me with the biggest purchase or sale of their lives," he shares.

Of course, success doesn't come without its challenges. Real estate, Dilyn admits, is a business that's hard to shut off. "Being an agent is like running your own



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small business. If you want it to succeed, you need to be available,” he says. The challenge of trying to please everyone weighs on him at times. “We serve so many people, I want each and every client to feel special and 100% certain on their decisions.” He credits his growth to showing up every day and embracing the unglamorous tasks that others might overlook. “Success comes from doing the little things consistently, even when you don’t feel like it.”

That perspective shapes how Dilyn defines success. “To me, success is how you feel at night when your head hits the pillow. If you’re happy with how your day went and don’t feel any regret, that’s success.”

Dilyn’s work is fueled by a team that he’s proud to be a part of: the Kirsch Team, a dynamic trio of motivated

young agents known for their honesty and quick problem-solving. Together, they provide clarity in a business that can often be confusing or intimidating for clients. At the center of that team is Laura Kirsch, Dilyn’s mentor, role model, and friend. “Laura has taught me everything I know about real estate. She’s the most selfless person I know, and I look up to her in every way. I jokingly say I want to be Laura when I grow up. She’s not just a leader in business—she’s someone who teaches life skills, wisdom, and values that mean more than anything. I feel incredibly lucky to work alongside her and to have her guidance and friendship.”

Outside of work, Dilyn is grounded by his close-knit family. Most of his immediate family lives in Reno, and he makes a point to spend time with them often. With family in Oregon and California, he also enjoys traveling and connecting with extended family. Travel, in fact, is one of his great passions—especially when paired with sports. Whether it’s visiting a new city for a game, practicing yoga, running, golfing, or finding a new music festival each year, Dilyn is always on the move. “Music festivals are good for the soul,” he says with a smile.

Though he’s early in his career, Dilyn has already earned his Certified Real Estate Negotiator designation and was selected for the 2025 Nevada Leadership Program—a testament to his drive and potential. He also gives back to the community through his involvement



with Big Brothers Big Sisters, where he serves on the Young Professionals Committee and holds a leadership role, helping to support and mentor the next generation. Yet for all the credentials and commitments, Dilyn remains refreshingly grounded. His advice for new agents is simple: “Be yourself. When you’re fake or trying to be someone you’re not, people can see right through it. The more authentic you are, the stronger your business will be.”

He also carries with him a few favorite quotes that shape his perspective: “The more you give, the more you get back,” “The best ability is availability” (Bill Parcells), and the infamous “All I have in this world is my balls and my word, and I don’t break ‘em for no one” (Tony Montana).

For Dilyn, success in real estate isn’t about chasing perfection. It’s about showing up, doing the work, and connecting honestly with people. In just a few years, he’s proven that mindset creates results—and with his passion, discipline, and heart for people, the future is bright for this rising star.



