



LORING WOODRUFF

REAL ESTATE ASSOCIATES

Loring Woodriff Real Estate Associates remains
the go-to firm in Central Virginia*
when buying or selling residential real estate.

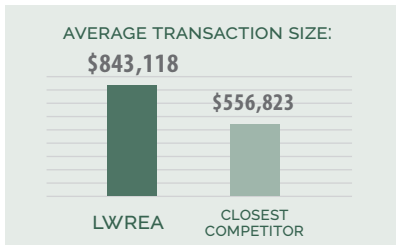
In 2023, the firm closed over
\$411,441,460
in residential real estate sales.



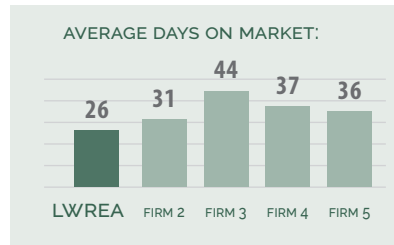
LWREA has closed the
2ND LARGEST
sales volume of **any firm** in
Central VA for the last **8 years**.

Here's how we measure up to the competition:

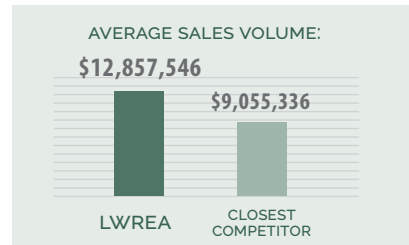
LWREA's average sales price was the **highest by a large margin** in 2023, amongst the 5 largest firms.



LWREA average Days on Market was only
26 days
That is the lowest of the top 10 firms!



LWREA completed the highest average per-agent sales volume with just
36 agents and support staff
The 5 other top firms each have at least 70 agents and support staff.



If quantity doesn't convince you, we're also a top quality firm:



A **prestigious real estate brand** that synergizes with the 'brand' or impression that your home makes in the marketplace.

A real estate firm with the most immersed, committed, experienced and **successful agents** in the business.



Loring Woodriff Real Estate Associates is a **truly local business** and each of us plans to stay committed exclusively to our unique Central Virginia market.

**Includes Charlottesville, Albemarle, Augusta, Fluvanna, Greene, Louisa, Nelson, Orange*



LORING WOODRIF
REAL ESTATE ASSOCIATES

No matter how you look at it, Loring Woodriff Real Estate Associates *remains*

THE go-to firm in Central Virginia*
for UPPER END PROPERTIES

when seeking assistance buying or selling residential real estate.

In 2023, the firm closed
\$205,216,291
in properties worth
\$1,000,000 or more.

That is the **LARGEST**
total sales volume of any firm in
Central VA for homes worth \$1M+
for the **4th year in a row.**

Our closest competitor closed \$137,404,761.

Our average days on market
in this upper marketplace was
25 days,
the 2nd lowest of any firm.

More than four fifths
of our agents represented
buyers, sellers or both parties in
these \$1M+ transactions.

↓ **What does this mean for you?** ↓

- A **prestigious real estate 'brand'** that synergizes with the 'brand' or impression that your home makes on the marketplace
- A real estate firm with the most immersed, committed, experienced and **successful agents** in the business
- Loring Woodriff Real Estate Associates is a **truly local business** and every one of us plans to stay committed exclusively to our unique Central Virginia market

**Includes Charlottesville, Albemarle, Augusta, Fluvanna, Greene, Louisa, Nelson, Orange*