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Bloom Where You Are Planted

"As a military child, veteran, and military spouse, the theme of service is something that has run through my life. So we left the Army as a family, but I've found a place where I can still be of service to people."

Ashleigh Wehmeyer has spent most of her life moving from place to place. She's moved a staggering 20 times, having lived in 18 different states and three different countries. When her husband retired from active duty in the early 2010s, Ashleigh was presented with an opportunity she never had before; she was given a chance to set down roots.

Ashleigh and her husband, Marc, chose North Arlington, Virginia, for its proximity to family, the

quality of the schools, and the walkable lifestyle. Ashleigh was excited about finding community in her new home, and she was equally enlivened by the prospect of building a career.

"It's hard, as a military spouse, to build your own career while moving from place to place, especially back 20 years, when there wasn't as much remote work available. So this was an opportunity for me to build something."

In October 2014, Ashleigh began her real estate career; eight years later,

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WEHMEYER



▶▶ agent spotlight

By Zachary Cohen
Photos by Ryan Corvello

she's thriving. She closed an impressive 36 homes for \$25.8 million in 2021, but the statistics don't tell the whole story. Ashleigh is a heart centered agent who loves helping military families just like her own.

SERVING HER COMMUNITY

In real estate, Ashleigh has found a career that aligns with her values.

"There's something very special about helping people with a fundamental need for shelter. As someone who's moved around my whole life, I've never had a home I stayed in my whole life. Neither did my parents, and neither did my kids," Ashleigh explains. "So having this tangible place where you live and grow is so important. Being able to own a home and have an exit strategy and a way to build wealth and get out on the other side with some equity is essential."

About 95 percent of Ashleigh's clients are military families. Ashleigh understands the struggles of needing to pack up and move so often. She also understands the compounding costs associated with frequent moves.

"Every time, there are startup costs of moving to a new location. To be able to help families come in, evaluate their needs, and find a home that fits... to be able to provide resources here on the ground is huge."

Ashleigh considers herself a client focused agent with a passion for easing what can so often be a stressful transition for families. She's a solo



agent with support staff; she enjoys being the one to guide her clients through the homebuying or selling process, from start to finish.

"I believe clients enjoy working with one person. If you are going to work with Ashleigh, you're going to get Ashleigh all the time."

THE FUTURE IS BRIGHT

With both of her sons grown, Ashleigh is looking forward to a new stage in life. Her oldest son, John, lives in Los Angeles. Her younger son, Joseph, is in college. In the coming years, Ashleigh is looking to continue growing her real estate business and involving herself in more charity events/organizations.

"We're moving into an interesting time in real estate, so I'm looking for ways to grow the business and expand my circle," Ashleigh says.

"I would not be doing this if it wasn't for my clients. People are my purpose. I love being with people, caring for them, and helping set them up for financial success. That people are willing to put their trust and faith in me, I really cherish that. Wherever we moved, that's where home was, so to help people feel at home is a special calling for me."

Ashleigh Wehmeyer, with Compass, loves assisting military families like her own.



FUN FACT

ASHLEIGH IS A MEMBER OF THE WEST POINT ALUMNI GLEE CLUB. SHE SINGS AT FUNERALS AND EVENTS HONORING VETERANS AND WEST POINT GRADUATES AROUND THE D.C. AREA, BRINGING JOY TO OUR NATION'S VETERANS AND THEIR FAMILIES.