



Daniel
Ravenel

Sotheby's
INTERNATIONAL REALTY

Powerful Together



LOCAL KNOWLEDGE. GLOBAL REACH.

Eoin O'Driscoll

Eoin was born in Dublin, Ireland; and moved to the U.S. when he was young – growing up in California, Pennsylvania, and Georgia. He fell in love with the Lowcountry during his first trip here over 25 years ago; and realized that he eventually wanted to settle in the area over numerous visits since then. His passion for real estate and design began at a young age. He has distinct childhood memories from his time living in Los Angeles, Hershey, and Atlanta of driving around with his mom and dad stopping in at open houses and exploring new construction sites.

Prior to joining Sotheby's, Eoin graduated from Vanderbilt University in Nashville, and enjoyed a successful accounting and consulting career for close to ten years in Washington, DC and New York City. With his extensive business background and having had the privilege and opportunity to live all over the country, Eoin brings his national and local market knowledge and problem solving mindset combined with excellent communication and negotiation skills for a total client service package that is second to none.

Eoin strives to give his clients a world class experience, catering to their specific needs and preferences, representing home buyers and sellers alike. His passion and interest in real estate and design are his motivating factors for ensuring excellent customer service and client satisfaction. He seeks to help his clients discover the beauty and magnificence of the Lowcountry through a seamless and smooth real estate transaction.

When Eoin is not working for and with his clients, he explores all that the Lowcountry has to offer, travels, and spends time with his family, friends, and French bulldog, Frankie.

You Can Expect

- ▶ Preeminent local expertise and contacts
- ▶ Access to proprietary marketing materials
- ▶ Connection to a steadfast legacy company representing your most valuable asset
- ▶ Strong relationships, marketing and brand recognition
- ▶ Personalized referral connections
- ▶ A proven negotiator with the ability to sell
- ▶ A comprehensive internet and global marketing strategy
- ▶ Million dollar marketing at all price points
- ▶ Unrivalled service with a seamless client experience



EOIN O'DRISCOLL
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EOIN@DANIELRAVENELSIR.COM

Client Testimonials

"Eoin was excellent to work with. He is knowledgeable about the area we bought in, extremely helpful and responsive throughout the process. He went above and beyond in helping us settle into our new location. Truly a seamless transaction and pleasant process."

"We spent about 2 years getting to know Eoin and to seek his advice on how to best market our property once we made the decision to sell. We could not have been more pleased in our dealings with him on the sale of our home. He was easy to work with, knowledgeable about our area, patient, and did a great job helping us negotiate the sale of our home even though it looked like the sale might fall through. The marketing of our property was first rate and ultimately led to a successful closed sale. We would recommend him without reservation for either side of a real estate transaction."

"We first met Eoin in HH in summer 2022 when we fell in love with the island and had grand ideas of buying a 2nd home. We loved his style, personality and care when it came to searching. At that time we were not ready to commit - roll forward 8 months and Eoin and I crossed paths again - understanding our budget and features we were looking for, he set about introducing us to properties - personally taking video tours at any time we needed, talking us through the pros/cons and taking time and care to find us the right property. Eoin was considerate and identified options which landed perfectly. Unfortunately we were not successful on the first few bids due to a competitive market but after much perseverance we successfully purchased in Sea Pines and could not be happier. Eoin is amazing and wouldn't hesitate to recommend him to any one searching in HH. We found a great realtor and friend!"

"We had an amazing experience working with Eoin. We were first time home buyers in Hilton Head and he helped us through the entire process. There were very few homes on the market and he managed to find us the perfect home for our needs, negotiated expertly, and closed on it with no hiccups. He made the entire process smooth and was so supportive and communicative throughout. Even after the sale closed, he has helped us beyond his duties to make us feel welcomed in this new community. We are so grateful and consider him a friend at this point. We can't recommend him enough!"



Your brokerage

Founded in 1983 under the extraordinary leadership of Daniel Ravenel, our company is the exclusive Sotheby's International Realty affiliate in the South Carolina and Georgia Lowcountry. This legacy of excellence within these communities continues with the next generation of Ravenels. We are committed to providing a superior level of service, powerful marketing, and local expertise along the Southeast coast.

Daniel Ravenel Sotheby's International Realty

23-A Shelter Cove Lane, Hilton Head Island, SC 29928
o. 843.341.2623

6 Promenade Street Suite 1001, Bluffton, SC 29910
o. 843.836.3900

1011 Bay Street Suite 109, Beaufort, SC 29902
o. 843.379.3322

300 Bull Street Suite 101, Savannah, GA 31401
o. 912.234.3323

33 Broad Street, Charleston, SC 29401
o. 843.723.7150

YOUR BROKERAGE

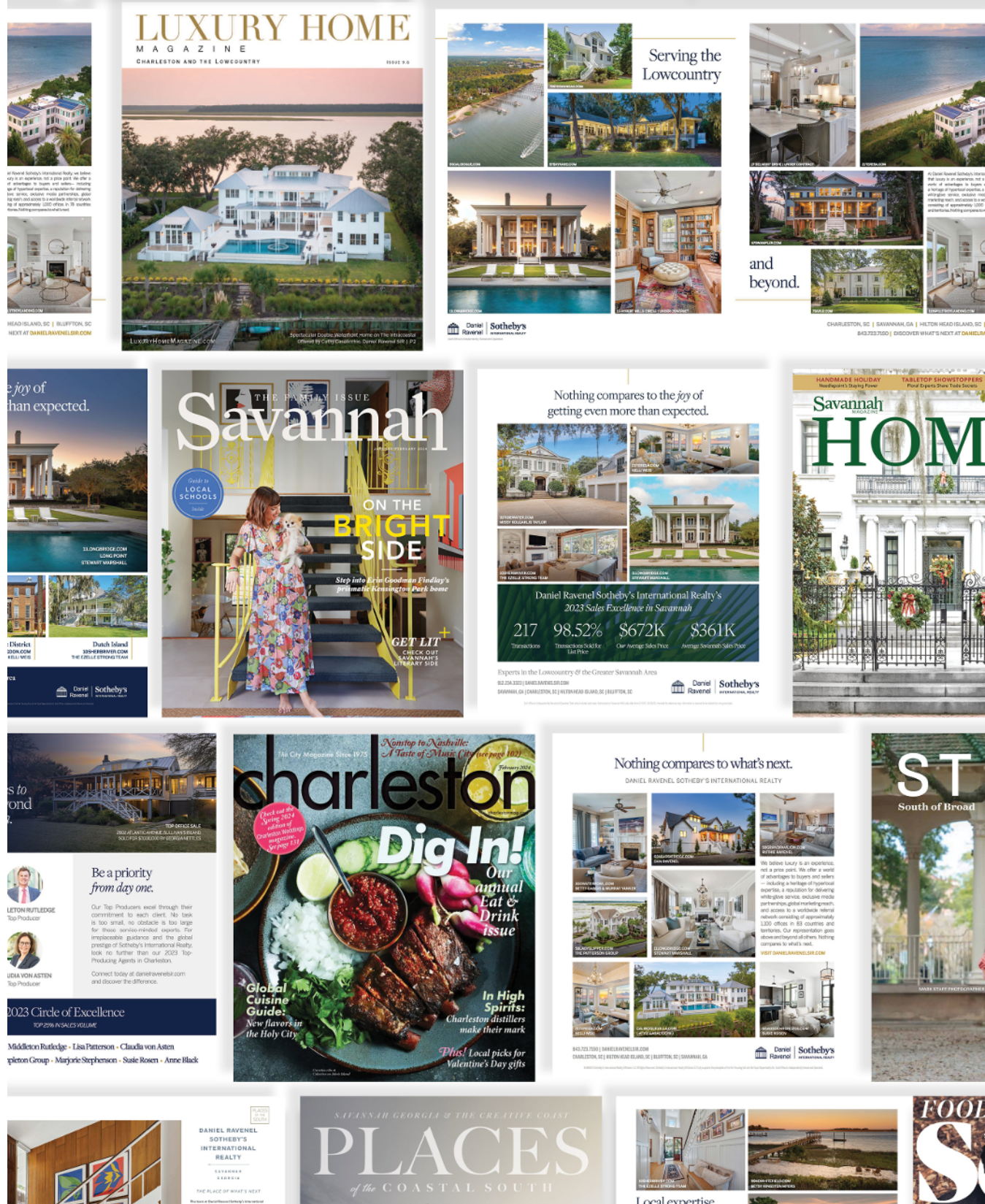
The global gateway *to the Lowcountry*

Our team of experts consists of the very best real estate professionals in the Lowcountry, personally hand-selected based on their knowledge of the local market, deep connections to the area, and ability to offer unparalleled representation to their clients. It is our passion to deliver a service that exceeds expectations, equipped with best-in-class marketing and innovative technology while upholding the highest standards of professional ethics and integrity.

\$805M 2024 COMPANY
SALES VOLUME

\$1.15M 2024 AVERAGE SALES
PRICE IN MARKET





Relationships Matter

From charitable organizations to media partners, our relationships forged over time result in both goodwill and opportunities within our communities.

PERSONALIZED STRATEGY

The attention *your property deserves*

At Sotheby's International Realty, we understand that each property and seller is unique, so we offer you an exclusive tailor-made strategy. We execute that strategy by combining our vast experience, innovative technology, and unmatched global reach to attract the attention of the most qualified buyers around the world.



THE SELLING PROCESS

You'll like *the way we work*

Together we'll follow a proven path to success.

1

PREPARING YOUR PROPERTY

We'll work together and leverage our award-winning sothebysrealty.com website to showcase your property in the very best light.



2

FINALIZING YOUR MARKETING PLAN

We'll provide you with an in-depth plan for unrivaled worldwide exposure.

4

REPORTING YOUR PROGRESS

We'll keep you in the loop all along the way with access to our live data dashboard as well as showing details and feedback.

3

LAUNCHING YOUR SALE

This is the big day when we announce your listing to the world.

5

CLOSING THE TRANSACTION

We're with you every step of the way, from due diligence to signature of the deed.



There's more than one *way to sell luxury homes*

Sotheby's is well known for auctioning works of fine art, antiques, jewelry, watches, wine, and cars to high-net-worth individuals. But it's also a valuable option for select properties. In fact, auctioning a property can accelerate the timing of a sale to as little as 60 days.

Sotheby's
CONCIERGE AUCTIONS



POWERFUL HERITAGE

Sotheby's is more than *just our name*

Over the last two centuries, Sotheby's auction house has built an iconic brand with unparalleled prestige. Today, Sotheby's International Realty builds on its legacy with the auction house by offering the same elevated standards and exemplary service. We harness the global power of the Sotheby's name and its proprietary database of 700,000 clients to create unique opportunities and introduce your property to the most qualified buyers all around the world.



\$143
billion

Global sales volume 2023, USD

BACKED BY THE BEST

Our numbers
are your assurance

26,300

Sales associates

1,100

Offices worldwide

52 Million

sothebysrealty.com visits in 2023

#1Most profiled real estate company
in the news**1+ Million**

Engaged social media followers

88 Million +

Videos played in 2023

1744

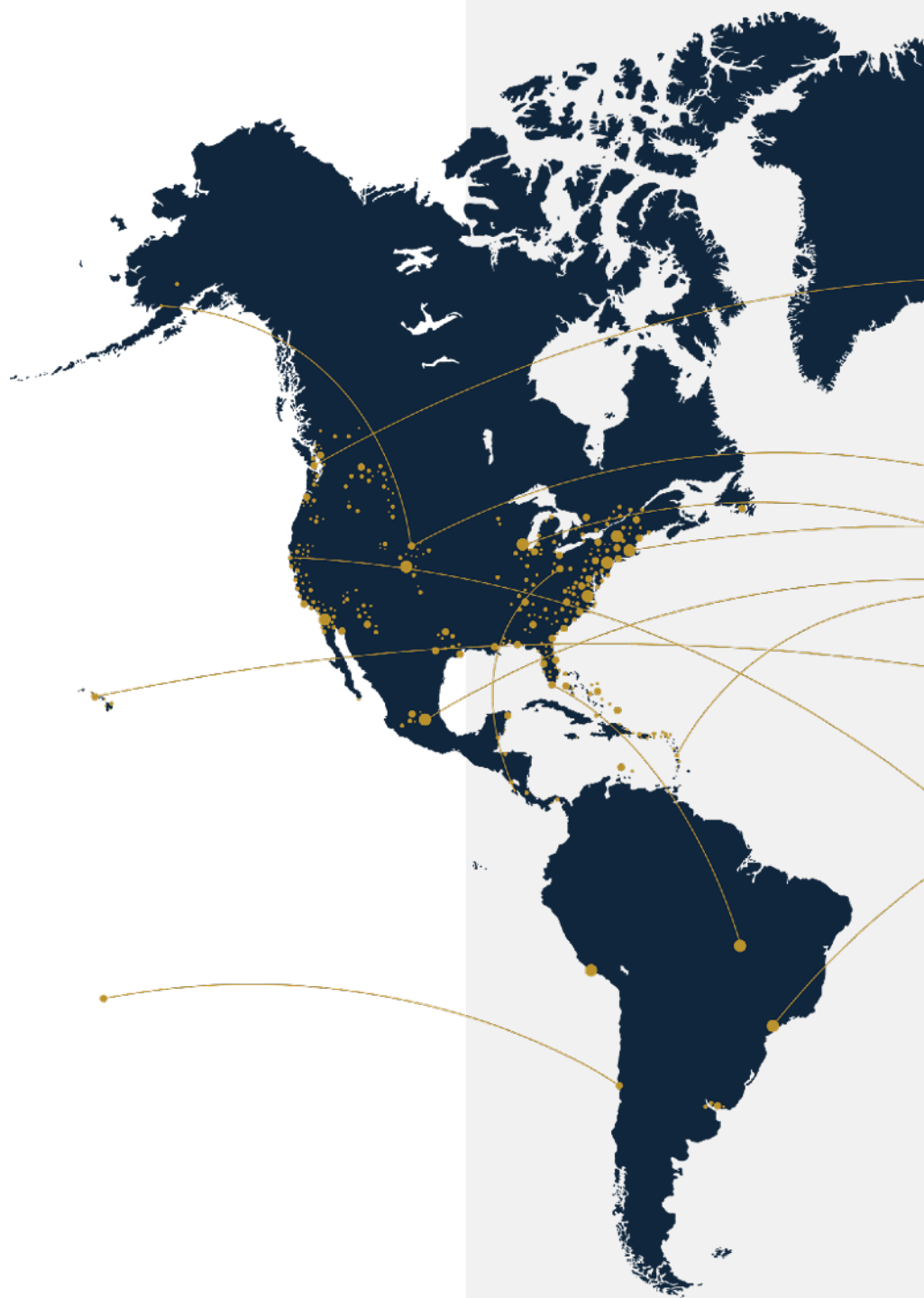
The year our heritage began

83 countries
& territories

GLOBAL CONNECTIONS

Our world *is yours*

Sotheby's International Realty is the only truly global luxury real estate company with 26,300 advisors working in 1,100 local offices across 83 countries and territories. Our unparalleled network works together to meet your needs and expectations.





15

Languages

52M

sothebysrealty.com
visits in 2023

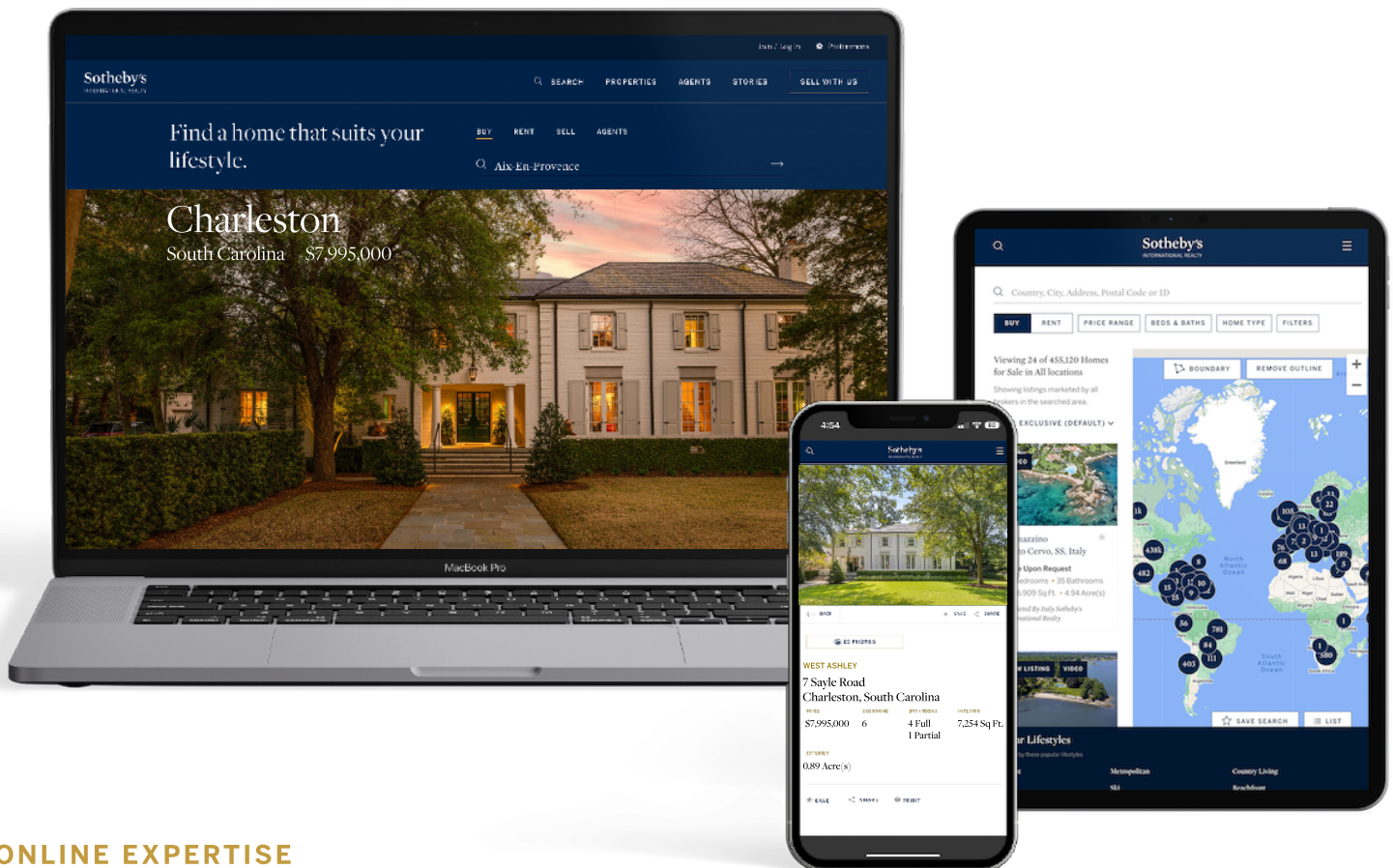
88M

Videos played in 2023

41%

Organic search traffic

49%

Visitors from
outside the U.S.

ONLINE EXPERTISE

Our reach
*brings the world
to your home*

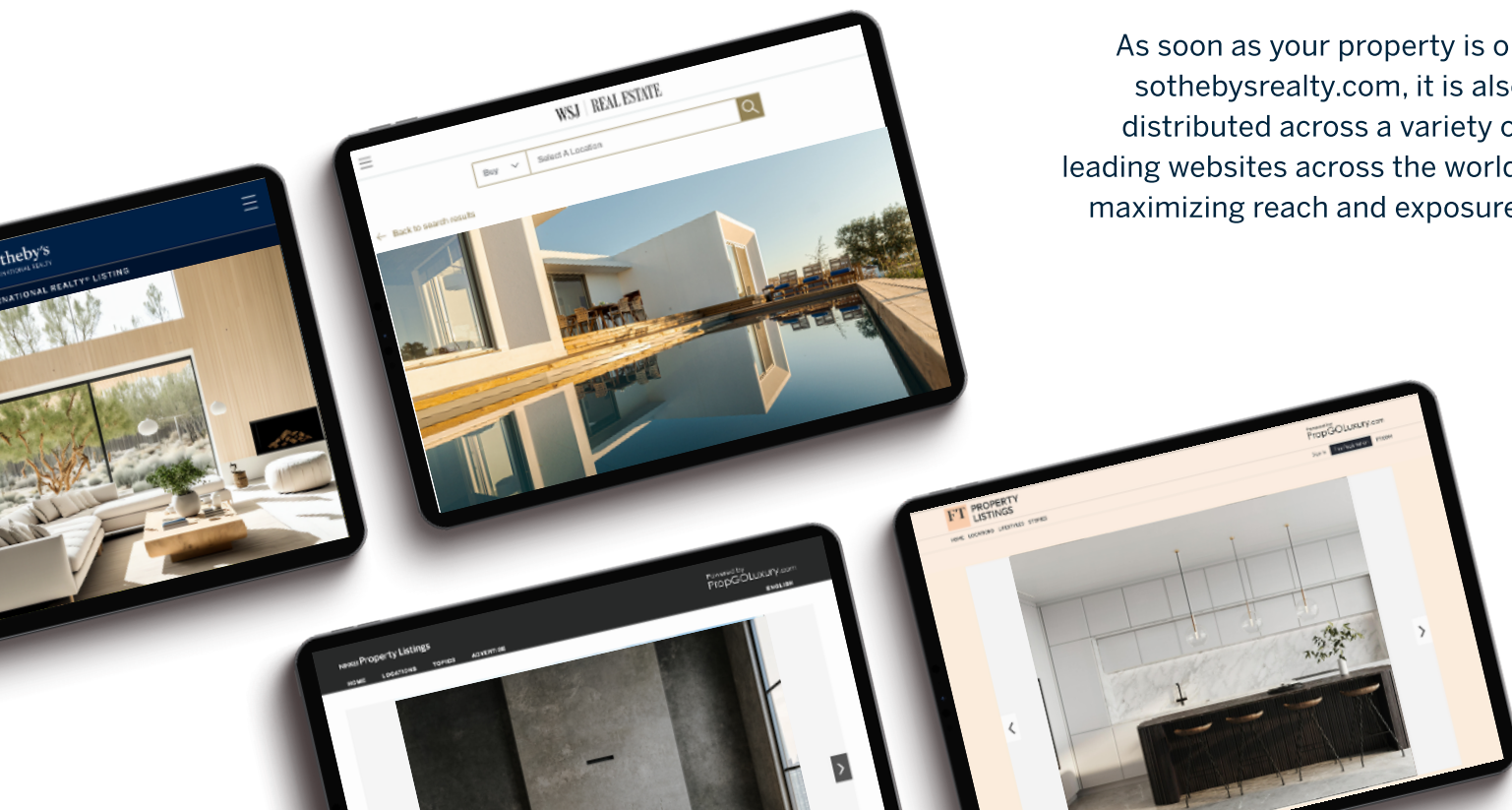
We make your listing easy to find online with our Webby Award-winning website and finely tuned SEO. Sothebysrealty.com enables millions of visitors to immerse themselves in engaging videography, impactful photography, and inviting virtual tours.



PROPERTY SYNDICATION

Top media partners *drive traffic to your listing*

As soon as your property is on sothebysrealty.com, it is also distributed across a variety of leading websites across the world, maximizing reach and exposure.



Apartments.com™

Apartamentos.com™

ApartmentFinder™

 apartmenthomeliving
live for fun

BARRON'S

COUNTRY LIFE

FINANCIAL TIMES

ForRent.com

HOUSE

JamesEdition

 居外
Juwai.com

Land And Farm

Lands of America™

LandWatch

LUXURY ESTATE

MANSION GLOBAL

MarketWatch

Nextdoor

NIKKEI

Properstar

PropGOLuxury.com

 PROPRIÉTÉS
LE FIGARO

realtor.com™

 SNOW
ONLY

THE WALL STREET JOURNAL

GLOBAL

AD

AD
MEXICO

Instagram

dwel

EXPANSION

facebook

FINANCIAL TIMES

Google

inman

JamesEdition

居外
Juwai.com

LUXURYESTATE

MANSION GLOBAL

NIKKEI

The New York Times

PropGOLuxury

PROPRIÉTÉS
LE FIGARO

South China Morning Post

theTradeDesk

THE WALL STREET JOURNAL

YouTube



LOCAL

LUXURY HOME
MAGAZINE

South
magazine

charleston
magazine

TheSkinnie
magazine
substance... with style.

STROLL

The Post and Courier

Savannah
MAGAZINE

Charleston Mercury

ALL ABOUT BEAUFORT: PORT ROYAL AND THE SEA ISLANDS
BEAUFORT
LIFESTYLE

No one can draw *more eyes to your listing*

We work with the best online
and print publishers to drive
better performance and more
return for our clients on a local
level and around the world.



SEARCH

SUBSCRIBE

SIGN IN



FIND A PRO ARCHITECTURE + DESIGN REAL ESTATE AD IT YOURSELF CLEVER CELEBRITY STYLE LIFESTYLE AD PRO VIDEO

LOCATION

LIFESTYLE

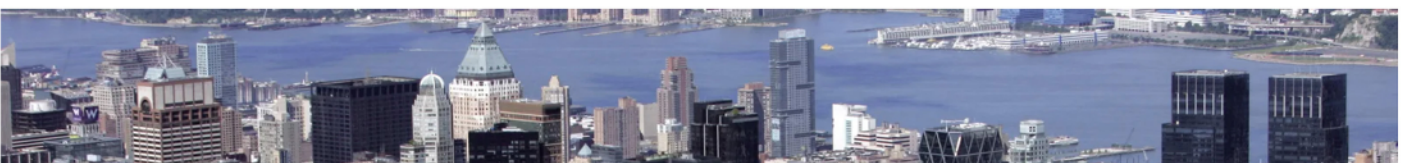
PRICE RANGE

TOUR WITH US >

Hilton Head Island, SC
Seabrook Island, SC
Savannah, GA

Real Estate

VIEW ALL CELEBRITY REAL ESTATE ON THE MARKET NEWS

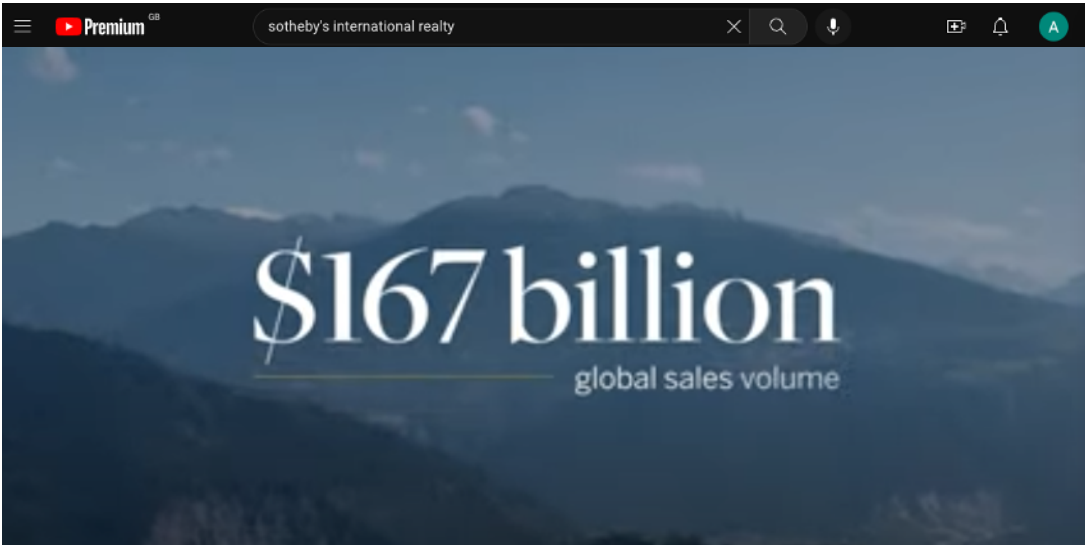


SOCIAL MEDIA

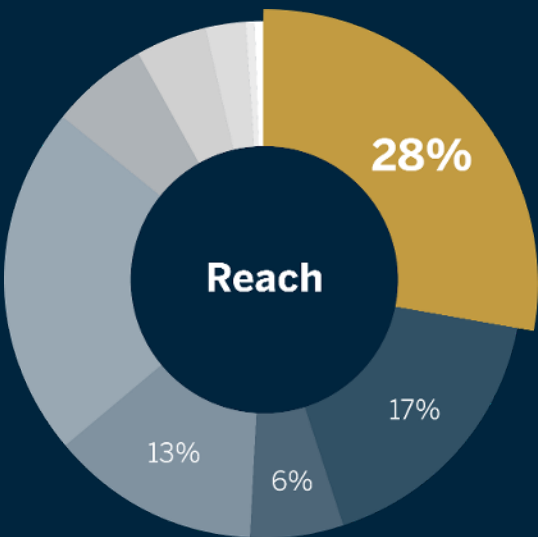
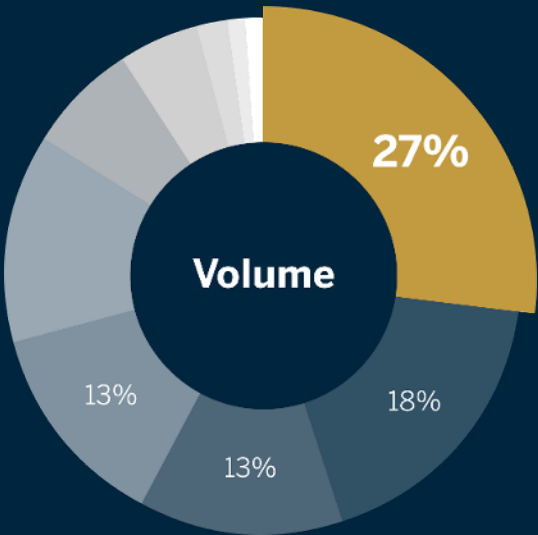
Our connections *become your connections*

The Sotheby's International Realty brand creates exclusive content featuring our property listings on multiple social media platforms and engages with more than a million followers each day. Additionally, our YouTube channel has more subscribers and video views than any other real estate brand.

@DANIELRAVENELSIR
@SOTHEBYSREALTY



First Half of 2023 Press Share of Voice



Source: Meltwater, January 1, 2023 – June 30, 2023

PRESS EXPOSURE

Our reputation
is your advantage

Our press office possesses strong relationships with leading national and international media outlets who drive buyers to our website and your property. We are the most profiled luxury real estate brand in the news.

UNIQUE BUYERS

Exclusive access *to ultra-luxury buyers*

Our unique relationships help us connect your listing with ultra-high-net-worth buyers that even superior marketing can't reach alone. These buyers understand that Sotheby's International Realty represents the finest opportunities available in every market.



You'll see the results *as they unfold*

We provide data on the web traffic for your listing and the number of showings. This helps steer the sales strategy along the way and guide informed decisions.



Eoin O'Driscoll, Global Real Estate Advisor

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