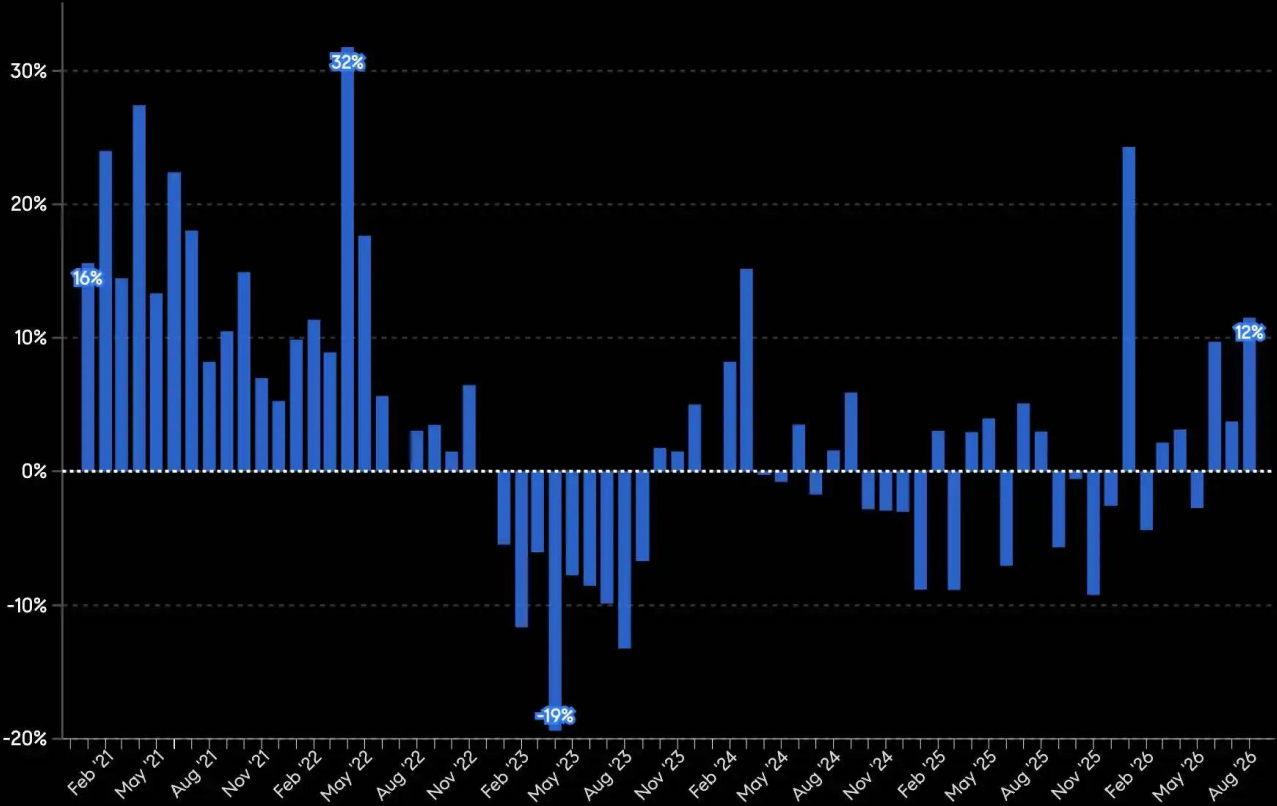


# Median Price Year Over Year Change

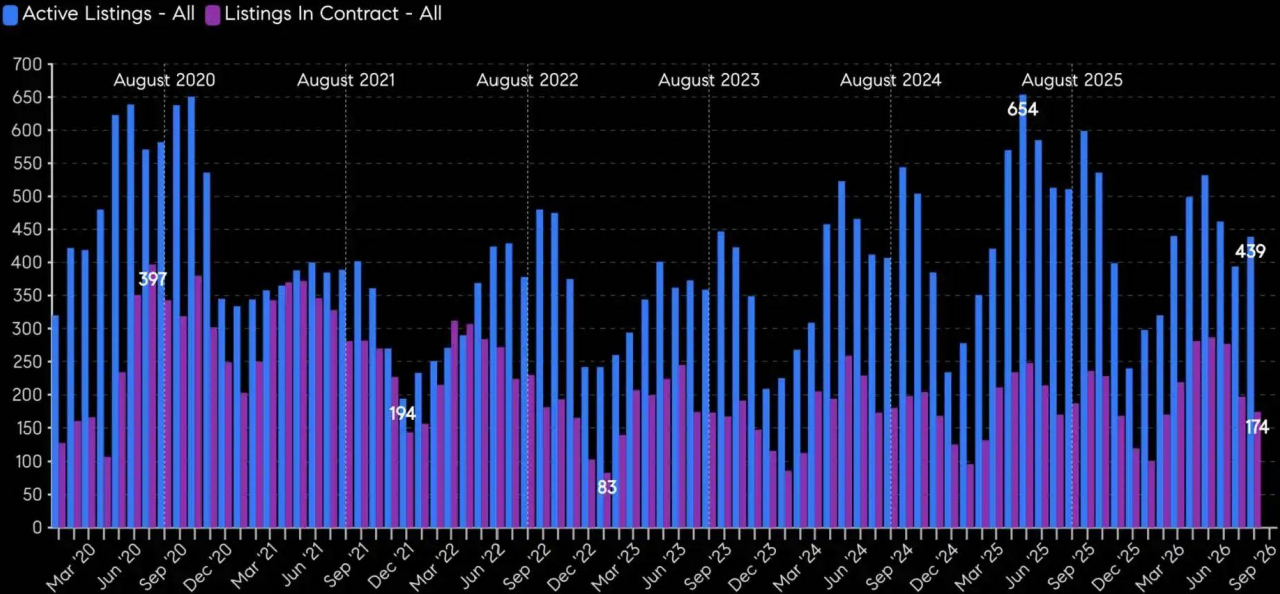
Marin County ▾



# Active & In Contract Listings

A larger gap between active listings and listings in contract indicates more inventory relative to buyer activity, while a smaller gap suggests stronger buyer demand and a more competitive market.

Marin County ▾



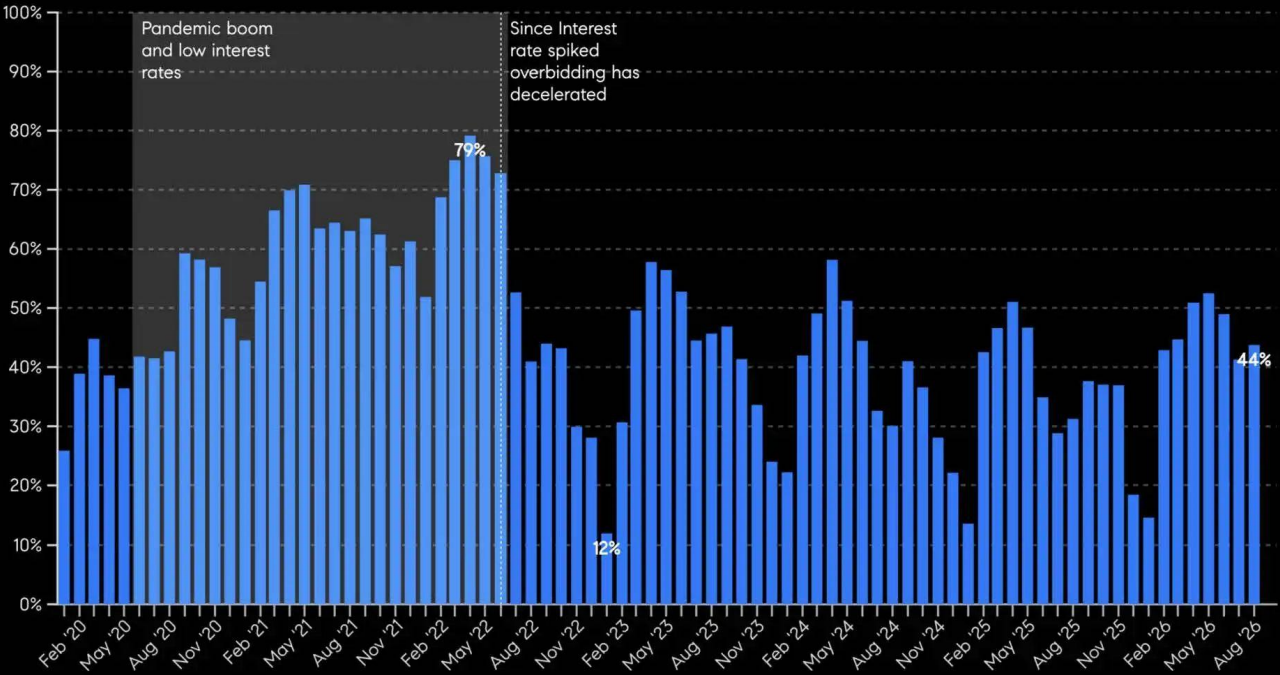
Source: Compass via MLS • Single family homes and condos active and listings in contract on the last day of the month

COMPASS INTERNATIONAL HOLDINGS

# Overbidding: Sales Price Above List

Share of single family closed sales where the close price exceeded the list price

Marin County ▾

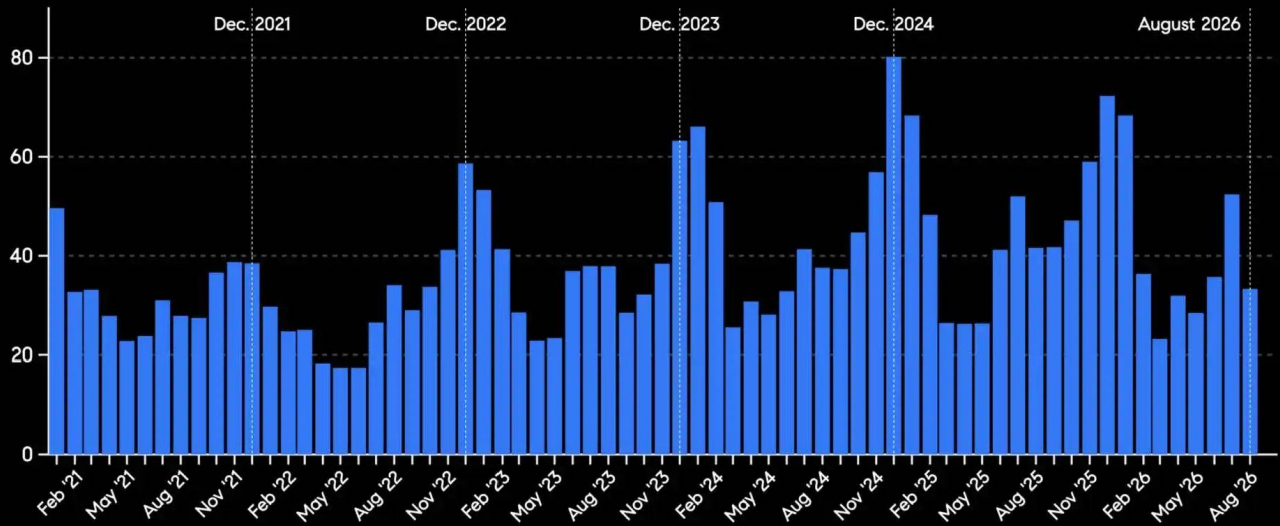


# Average Days on Market - Single Family Homes

## Speed of Sale

Measuring how long it takes for sold listings to accept offers. Homes usually sell fastest in the spring and early Autumn - with the rush of new listings - and slowest in mid winter (when the inventory of listings is at its oldest)

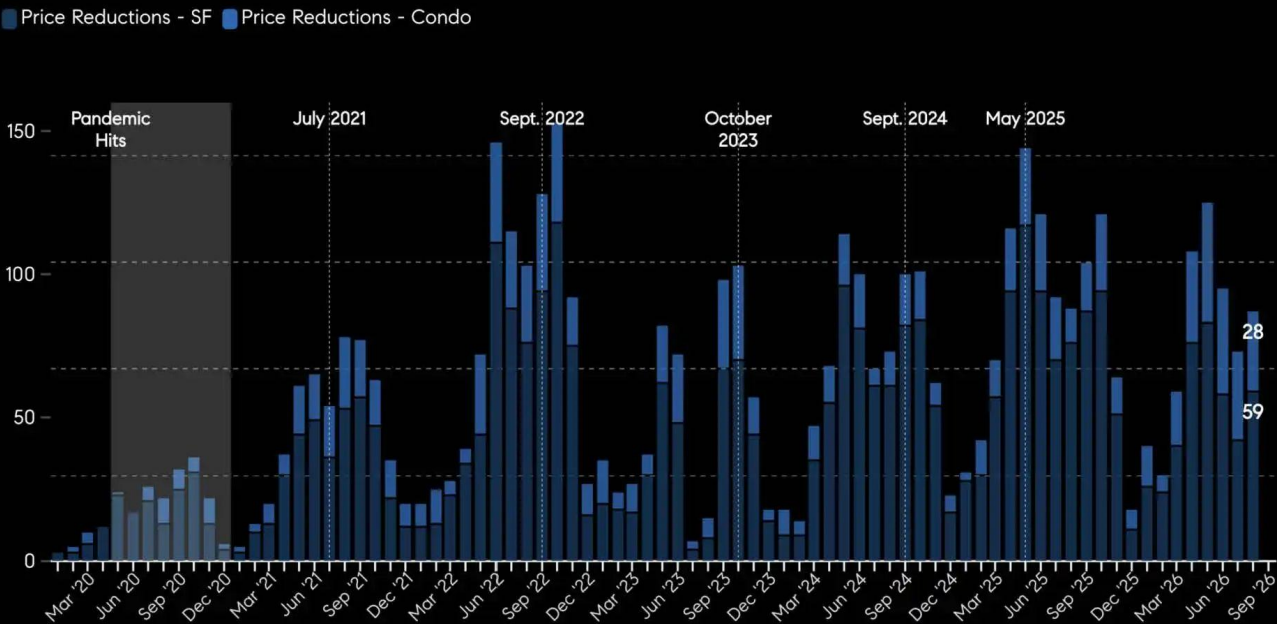
### Marin County



# Price Reductions

The number of price reductions typically ebbs and flows by season but can also be affected by specific events in the economy and the market. They typically peak in the fall before the mid-winter holidays.

Marin County



Source: Compass via MLS - Single Family Homes and Condos