



Natalie U. Roy

BICYCLING REALTY GROUP,
KW METRO CENTER ARLINGTON

Licensed in VA, MD and D.C.

Awards/Honors:

Arlington Magazine Winner, Best Real Estate Agent 2022; Washingtonian "The Face of Real Estate" 2022; Washingtonian "Top Agent" 2022; Virginia Living "Top Realtor" 2022; Sun Gazette "Best Arlington Residential Realtor" 2021; ARLnow.com, Arlies Award, Best Agent for Buyers 2021

2111 Wilson Blvd., Suite 1050, Arlington, VA 22201
703-224-6000 (o) | 703-819-4915 (c)
homes@bicyclingrealty.com
natalieuroy@gmail.com
www.bicyclingrealty.com

Q: How did Bicycling Realty Group come to be?

A: After years of running non-profit organizations, I found real estate to be a natural fit. It is fundamentally a service industry, helping people deal with the biggest financial decisions most will ever make. I brought my environmental advocacy, ethic and energy into the business and, voila, Bicycling Realty Group was born.

Q: What makes you stand out in this crowded marketplace?

A: My team of highly motivated professionals—who also double as pickleball models as pictured here—offers clients a unique service: house hunting via bicycle. There is no better way to get to know a community than to bike or walk through it. But don't worry. If you'd

prefer to go by car or Metro, that works too! Most importantly, our energetic team is committed to getting every client to the finish line with a smile on their face.

Q: What do you foresee for the local market in the months ahead?

A: While no one has a crystal ball, most experts continue to forecast a competitive market with low inventory, meaning there are more buyers looking for homes than sellers trying to sell them. The higher interest rates we are experiencing, which would normally dampen buyer enthusiasm, are being offset by the number of major companies and educational institutions—Amazon, Boeing, Virginia Tech—moving into the region. In this dynamic environment, it is more important than ever to stay informed and be proactive to succeed on the real estate front.