



From Left to Right: Sammy Elmohtaseb, Natalie Roy, Michele Payne Moore, Karen Grunstra

NATALIE U. ROY

Elite Producers

KW Metro Center

After years of running non-profit organizations, Natalie Roy found real estate to be a natural fit, since it is fundamentally a service industry, helping people deal with the biggest financial decisions most will ever make. Natalie brought her environmental ethic into the business and, voila, Bicycling Realty Group was born. Her team of highly motivated professionals offer clients a unique service, house hunting via bicycle. There is no better way to get to know a community than to bike or walk through it. But don't worry—if you'd prefer to go by car or metro, that works too! Most importantly, this energetic team is committed to getting every client to the finish line with a smile on their face.

Whether you are a first-time buyer or seller, or have been through multiple transactions, one is always amazed by how quickly the real estate market changes in the Washington DC Metro region. While no one has a crystal ball, most experts continue to forecast a competitive market with low inventory, meaning there are more buyers than sellers. The higher interest rates we are experiencing now, which would normally dampen buyer enthusiasm, are being offset by the number of major companies and educational institutions (e.g., Amazon, Boeing, Virginia Tech) moving into the region.

In this dynamic environment, it is more important than ever to stay informed. Natalie and the Bicycling Realty Group constantly track the DMV market. But as importantly, her team brings a personal touch, focusing on finding solutions tailored to their clients' specific needs.

DESIGNATIONS & AWARDS

- Licensed in Virginia, Maryland and DC
- "The Face of Arlington Real Estate," *Washingtonian* (2022)
- *Washingtonian* Elite Producer (2022)
- Voted Best Real Estate Agent, *Arlington Magazine* (2022)
- *NoVA Magazine* Top & Best Real Estate Agent (2022)
- *Arlington Magazine* Top Producer (2022)
- SRS: Seller Representative Specialist
- Senior Real Estate Specialist SRES®
- MRP: Military Relocation Professional Certification
- AHWD (At Home with Diversity); Accredited Stager Partner®
- NVAR Top Producer
- ArlNow Arlies Winner: Best Buyer agent (2021)
- *Arlington Sun Gazette* Best Real Estate Agent (2021)

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