

BUYERS

TYPICAL PURCHASE TIMELINE



WEEK 1	WEEK 2	WEEK 3	WEEK 4	WEEK 5	WEEK 6	WEEK 7	WEEK 8	WEEK 9	WEEK 10
1.	ONBOARDING MEETING TO REVIEW PROPERTY SEARCH CRITERIA, TIMELINE, PROCESS AND YOUR NEEDS AND OBJECTIVES								
	2.	SECURE PRE-APPROVAL AND REVIEW MORTGAGE PROCESS AND FEES							
	3.	SETUP MLS AND OFF-MARKET SEARCHES							
		4.	BEGIN TOURING PROPERTIES (PRIVATE SHOWINGS AND OPEN HOUSES)						
				5.	IDENTIFY PREFERRED PROPERTY AND NEGOTIATE OFFER				
				6.	SELECT REAL ESTATE ATTORNEY AND CONDUCT INSPECTION				
					7.	FINALIZE ATTORNEY REVIEW AND CONFIRM RECEIPT OF CONDO DOCUMENTS			
						8.	RECEIVE CLEAR TO CLOSE FROM LENDER		
							9.	PREPARE FOR CLOSE (WITH LENDER, ATTORNEY & SELLER)	
								10.	CONDUCT FINAL WALKTHROUGH
								11.	CLOSE

**Approximate timeline for guidance*