



BUYERS

OUR APPROACH

We listen to our clients' needs and wishes and work closely with you to identify your ideal home. Our broad access to off-market properties, thorough grasp of market dynamics, keen understanding of quality design and strong relationships benefit our clients throughout the purchase process and thereafter.

We use the MLS to identify options that fit the criteria you seek and leverage our relationships to expand beyond what is publicly available. Through our proprietary database of inventory and other exclusive channels we uncover opportunities before they reach the market. As skilled negotiators, we apply the art of leverage to maximize your purchasing power and secure the strongest outcome.

We have a proven method to guide our clients from contract to close. Armed with the most sophisticated resources and reach, we manage and advocate for you throughout the entire contract process to ensure your best interests are prioritized.

MARKET WITHIN A MARKET

Buyers have access to more than 15,000 luxury properties in cities all over the world from New York City to London and beyond. Meanwhile, our expansive global network of agents means we can ensure you experience the very best service and professionalism wherever your real estate needs take you.

ATPROPERTIES.COM

Access to all properties listed in the local MLS along with detailed community information and market trends that allow users to sort through properties by neighborhood, price, property type, schools and transportation.

PRIVATE to PROMINENT

PREMIER THIRD-PARTY RESOURCES

And access to identify off-market and pre-market options.



STAGES OF SERVICE

Guiding you with clarity, confidence and ease.

INITIAL CONSULTATION AND ACTIVE SEARCHING

We understand your home is more than a property, it is a lifestyle. We genuinely connect with your aspirations, intentions and preferences and will ensure you're equipped with the necessary market knowledge to make informed decisions throughout your home-buying journey.

After our initial onboarding meeting, we will set up a home search that automatically shares properties that match your criteria—location, type of home, features and price. We will also seek off-market opportunities, granting you additional options and a competitive advantage in a low-inventory market. We pride ourselves on our network of quality service partners, from top-rated mortgage lenders to attorneys and inspectors, and would be pleased to make introductions to these trusted resources.

We will coordinate and attend showings and will maintain regular contact with you throughout this stage, offering market insights and consultation until your ideal property is found.

Showing Coordination & Tours • Price Consultation • Market Reports • Ongoing Counsel

CONTRACT NEGOTIATIONS AND ESCROW

We will guide you through every step of the contract process. This is where our knowledge, experience and relationships truly matter and result in a long, track record of winning bids. During negotiations, we will always strive to secure the best terms possible while advancing your ownership goals.

Once both parties sign the contract, we move into the escrow phase, beginning with attorney review. There are dozens of actions that take place between signing the contract and closing on the property. We will collaborate with your attorney and lender, advising you throughout every step to ensure all milestones are met and all your questions and concerns are addressed.

Earnest Money • Attorney Review and Documentation Gathering • Home Inspection • Monitor All Contingencies
Connections to Service Providers for Moving, Home Improvement & Insurance • Appraisal • Final Walkthrough

CLOSING

Closing funds will be wired and any loans will be funded. The Title will then be transferred from the seller to you at the closing table.

Once the property is closed, our relationship enters a new dimension. It is our intention to serve you as your advisor on all things real estate, providing resources and information that enhance your home investment and enrich your life.