

SELLERS | SFH

ONBOARDING QUESTIONNAIRE



Please take a moment to answer the following questions to help us deliver an extraordinary selling experience that exceeds your expectations.

DATE:

CLIENT NAME(S):

CURRENT ADDRESS:

PHONE/EMAIL:

PREFERRED TIME AND METHOD OF CONTACT:

ON A SCALE OF 1 TO 10, HOW READY DO YOU FEEL TO LIST YOUR HOME:
(1 = Just starting to explore, 10 = Fully ready to sell)

PLEASE TELL US A BIT ABOUT YOU

YOUR BIRTHDAY(S)... SO WE CAN CELEBRATE WITH YOU!

FAVORITE RESTAURANT:

FAVORITE FOOD/DRINK:

FAVORITE ACTIVITY:

SOCIAL HANDLES:
(share only what you feel comfortable with)

YOUR CURRENT HOME

WHAT ARE YOUR HOME'S TOP FEATURES:

YOUR CURRENT HOME (CONTINUED)

PLEASE LIST RECENT IMPROVEMENTS (COSMETIC AND MECHANICAL), INCLUDING THE YEAR COMPLETED:

WHAT DO YOU LIKE MOST ABOUT YOUR HOME? WHAT SHOULD A BUYER KNOW:

WHAT IS YOUR FAVORITE ROOM OR SPACE IN YOUR HOME? WHY:

IF YOU WERE TO STAY IN YOUR HOME FOR ANOTHER FIVE YEARS, WHAT WOULD YOU CHANGE OR IMPROVE:

LOOKING AT YOUR HOME THROUGH THE EYES OF A BUYER, HOW WOULD YOU RATE ITS CONDITION ON A SCALE OF 1-10? (1 = POOR; 10 = MODEL):

WHAT WOULD IT TAKE TO MAKE YOUR HOUSE A 10:

DO YOU HAVE ANY EXCLUSIONS:

WHAT DO YOU LIKE MOST ABOUT YOUR NEIGHBORHOOD? WHAT ARE YOUR FAVORITE PLACES TO WALK TO OR VISIT:

WHAT ARE YOUR 2024 TAXES? DO YOU HAVE ANY EXEMPTIONS? HAVE YOU PURSUED ANY APPEALS:

WHAT ARE YOUR GAS AND UTILITY COSTS (MONTHLY AVERAGE)? PLEASE PROVIDE YOUR COMED AND PEOPLE'S GAS ACCOUNT NUMBERS: