



# CHOOSING YOUR REALTOR

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Look for these qualities when choosing a Real Estate Agent to partner with:

**INTEGRITY** Puts your wants and needs above their own at all times.

**NEGOTIATION SKILLS** Knows when to stand their ground and when to compromise.

**COMMUNICATION SKILLS** Communicates clearly across multiple channels.

**PROBLEM SOLVING** Has a problem solver mindset and can handle the many moving parts of a transaction.

**ATTENTION TO DETAIL** Able to carry out every step of a real estate transaction with precision.

**LOCAL KNOWLEDGE** Is a local expert who knows the market conditions and neighborhood vibe.

**TECH SAVVY** Understands how to use technology to their (and your) advantage.

**EXPERIENCE** Has a proven track record of happy clients.