



SLIDESHOW 7 PHOTOS

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REAL ESTATE

CAVALLO TEAM WORKS TO ENSURE THE BEST QUALITY FOR ITS CLIENTS.

## Cavallo Has Eye On Outdoor Living

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BY | NICOLE TETTLER

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Doug Cavallo, independentlyWenzel

Cavallo Building is a father-son team — Tom, Doug, and Tom Cavallo, Jr. — with 30 years of experience designing homes from Southampton to Montauk. From small scale renovations to complete redesign, the Cavallo team works to ensure the best quality for its clients. Indy caught up with son Doug Cavallo.

### Do you have a signature touch?

Our signature touch would be the open concept that we are including in our living area designs. It really makes the space feel inviting and airy, allowing everyone to participate in the day-to-day activities. Another design feature that we have been incorporating in our product is outdoor living such as covered porches, balconies, patios, and outdoor kitchens and fireplaces. Since the majority of the houses are second homes, they mostly get used in the summer, which allows the client to relax and spend time outside.

### When do you recommend clients begin a new project?

That depends on the project. If it's a new build, I recommend to start in the early spring. This is because the weather is good. It can take up to a year to complete a new project, and this would allow it to be finished for the following season. If the project is a smaller renovation of an existing home, I usually recommend starting in the fall, right after Labor Day. This allows them to use the house for the summer but ensure that we will be finished by the following season.

### How is it working as a father/son team?

Overall, it is a positive experience. We typically separate, and each of us focuses on a different project, but still coordinate and confer with each other. We each have different attributes that make us a good team.

### What's the first thing you do when starting a project?

The first thing I do is make sure that the plan works and makes sense. You don't want to start a project with a deficient plan, because you usually end up changing it along the way, which costs time and money.

### How have you seen home designs change in the past 30 years?

I have seen changes in both style and quality. The recent trend in style is less being more. The mill work finishes are simpler, with square lines and predominantly shaker style, while the bathrooms are leaning more towards the modern side. The quality is lightyears beyond what it was in the past, with everything being solid and having high end finishes. The majority of the millwork is custom and stone is used throughout the house on the inside and out, which was rare 30 years ago.

### What is the most rewarding part about your job?

The most rewarding part of my job is walking through or showing a completed product. It's a good feeling to be finished and having it turn out as or better than expected. Another thing I find rewarding are the friends and acquaintances that I have met along the way in both my clients and the community.

### What's ahead for Cavallo Building?

We plan to make smart real estate decisions and engage in projects that we believe in. We have been growing every year and intend to keep up the pace, while not sacrificing on quality.

Learn more about Cavallo Building by visiting [www.cavallobuilding.com](http://www.cavallobuilding.com) or email [Doug@Cavallobuilding.com](mailto:Doug@Cavallobuilding.com).

Visit [www.indyeastend.com](http://www.indyeastend.com) or search "77 Newman Avenue" on [www.elliman.com](http://www.elliman.com) for more.

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