

TOP AGENT

MAGAZINE



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After graduating from Clemson University in 1991, Timothy Di Prizito launched a successful fitness and nutrition counseling brand and built an accomplished career through working with A-List members of the entertainment industry. At a client's recommendation, however, he began taking an interest in real estate. Inspired, he shadowed a top agent in Beverly Hills and learned the business from the ground up. In 2003-04, he established his own career as a luxury Realtor, later partnering up with Joyce Rey, one of the most respected names in the industry. Today, Timothy is a top 1% producing realtor, powered by Coldwell Banker Global Luxury and The Joyce Rey Team, where he guides a network of clients and influencers spanning the globe.

When listing a home, Timothy prefers a comprehensive strategy. After helping his clients fully prepare their luxury estates, he sets the stage through a suite of top notch photography and filmography, ensuring that his marketing materials highlight not only the features, but also the lifestyle of a property. Elsewhere, he

utilizes both cutting edge and reliable resources to draw attention to his properties, from interactive presentations to print advertising in national publications like *The Wall Street Journal*, *Forbes*, or *Architectural Digest*.

But Timothy is equally detailed when helping his buyers, guiding them with integrity and open communication. In his eighteen years of experience, he



has cultivated a system that puts his clients at the forefront of each transaction, making sure they find the right investment for their needs. “As a Division One swimmer in college, I’ve learned the importance of routine and mindset,” he says. “I’ve carried those instincts over to real estate. When I get up in the morning, I’m devoted to practicing the basics, staying consistent with daily action steps, and preparing myself to perform at game time.”

This tireless commitment has earned Timothy a fantastic reputation, with the entirety of his volume coming from repeat clients and referrals. But through it all, he remains focused on the proven values that have scaffolded his every transaction. “To be a top agent, you have to learn all aspects of our business. Take a mastery of sales, negotiations, contracts, problem solving, and administration, and throw these skills into a beaker with traits like honesty and transparency. Mix them together, you can make a truly special Realtor.”

Outside his career, Timothy is tremendously active in his community. On top of serving on the Chamber of Commerce, he is deeply involved with the Los Angeles Children’s Hospital and The Hirshberg Foundation for Pancreatic Cancer Research. Meanwhile, he has jumpstarted a healthcare education program and volunteers as a PE coach at his area schools. Upholding a robust work-life balance, he also enjoys spending time with his beloved family, traveling the world, and preparing for endurance fitness events.

Timothy has strong plans for the future. Going forward, he intends on scaling his workflow while mentoring the up-and-coming young agents, sharing the pathway to success with the newest generation of Realtors. “Certainly, some lucky brokers have found success at the start of their careers,” he says. “But I attribute my success to perseverance. I’ve never been afraid of failure; rather, it’s helped me grow as a professional and pushed me to go the distance for my clients—every time.”



To learn more about Timothy Di Prizito
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