#### **Local Market Update – February 2021**

A Research Tool Provided by Realcomp

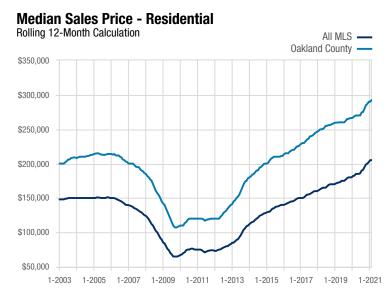


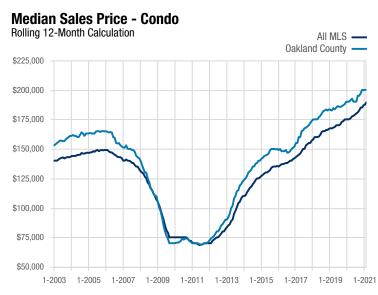
## **Oakland County**

Residential		February			Year to Date	
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change
New Listings	1,442	1,167	- 19.1%	2,981	2,342	- 21.4%
Pending Sales	1,165	1,106	- 5.1%	2,294	2,255	- 1.7%
Closed Sales	974	927	- 4.8%	1,890	1,940	+ 2.6%
Days on Market Until Sale	52	34	- 34.6%	53	35	- 34.0%
Median Sales Price*	\$257,500	\$286,500	+ 11.3%	\$255,000	\$285,000	+ 11.8%
Average Sales Price*	\$301,063	\$357,764	+ 18.8%	\$311,804	\$348,041	+ 11.6%
Percent of List Price Received*	97.7%	99.0%	+ 1.3%	97.3%	98.8%	+ 1.5%
Inventory of Homes for Sale	2,686	1,224	- 54.4%		_	
Months Supply of Inventory	2.0	0.9	- 55.0%		_	

Condo		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	342	321	- 6.1%	698	654	- 6.3%	
Pending Sales	247	277	+ 12.1%	492	552	+ 12.2%	
Closed Sales	211	231	+ 9.5%	417	444	+ 6.5%	
Days on Market Until Sale	48	37	- 22.9%	49	38	- 22.4%	
Median Sales Price*	\$170,000	\$192,600	+ 13.3%	\$179,000	\$193,800	+ 8.3%	
Average Sales Price*	\$207,068	\$244,329	+ 18.0%	\$248,995	\$242,414	- 2.6%	
Percent of List Price Received*	97.5%	98.5%	+ 1.0%	97.2%	98.1%	+ 0.9%	
Inventory of Homes for Sale	607	371	- 38.9%		_		
Months Supply of Inventory	2.2	1.3	- 40.9%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







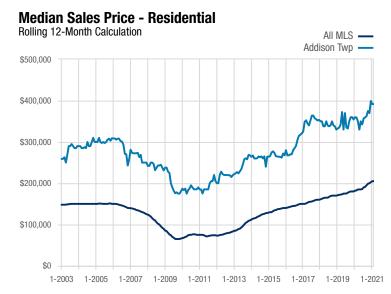
## **Addison Twp**

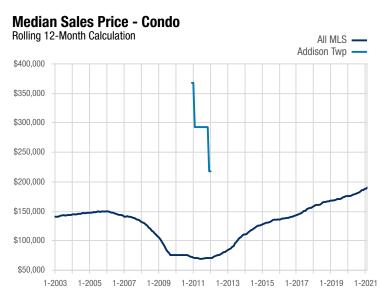
**Oakland County** 

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	7	7	0.0%	16	11	- 31.3%		
Pending Sales	1	3	+ 200.0%	5	7	+ 40.0%		
Closed Sales	3	3	0.0%	7	9	+ 28.6%		
Days on Market Until Sale	137	120	- 12.4%	107	77	- 28.0%		
Median Sales Price*	\$325,000	\$282,000	- 13.2%	\$450,000	\$357,000	- 20.7%		
Average Sales Price*	\$351,667	\$418,167	+ 18.9%	\$509,857	\$457,267	- 10.3%		
Percent of List Price Received*	97.7%	96.3%	- 1.4%	94.8%	97.6%	+ 3.0%		
Inventory of Homes for Sale	28	12	- 57.1%		_	_		
Months Supply of Inventory	6.0	1.7	- 71.7%			_		

Condo		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale	_		_		_	_		
Median Sales Price*			_					
Average Sales Price*	_		_		_	_		
Percent of List Price Received*			_					
Inventory of Homes for Sale	0	0	0.0%		_	_		
Months Supply of Inventory			_			_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







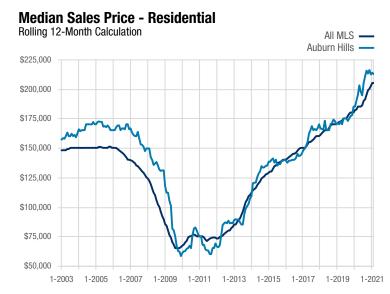
#### **Auburn Hills**

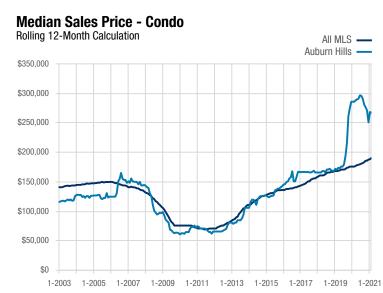
**Oakland County** 

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	15	8	- 46.7%	31	19	- 38.7%		
Pending Sales	7	6	- 14.3%	20	19	- 5.0%		
Closed Sales	14	9	- 35.7%	26	21	- 19.2%		
Days on Market Until Sale	31	7	- 77.4%	36	28	- 22.2%		
Median Sales Price*	\$215,000	\$208,000	- 3.3%	\$207,500	\$210,000	+ 1.2%		
Average Sales Price*	\$236,093	\$242,504	+ 2.7%	\$228,162	\$228,897	+ 0.3%		
Percent of List Price Received*	97.5%	102.1%	+ 4.7%	96.9%	99.6%	+ 2.8%		
Inventory of Homes for Sale	31	19	- 38.7%		_	_		
Months Supply of Inventory	1.9	1.2	- 36.8%					

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	10	6	- 40.0%	23	14	- 39.1%	
Pending Sales	10	6	- 40.0%	22	12	- 45.5%	
Closed Sales	12	8	- 33.3%	17	15	- 11.8%	
Days on Market Until Sale	20	28	+ 40.0%	38	40	+ 5.3%	
Median Sales Price*	\$236,500	\$233,500	- 1.3%	\$268,000	\$290,000	+ 8.2%	
Average Sales Price*	\$264,447	\$229,538	- 13.2%	\$272,793	\$266,374	- 2.4%	
Percent of List Price Received*	106.2%	98.9%	- 6.9%	105.2%	100.2%	- 4.8%	
Inventory of Homes for Sale	12	6	- 50.0%		_	_	
Months Supply of Inventory	1.1	0.7	- 36.4%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







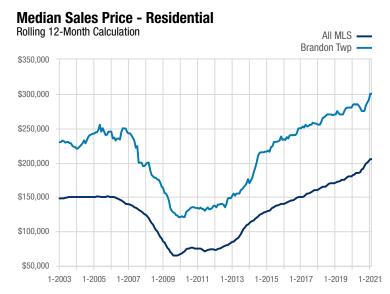
## **Brandon Twp**

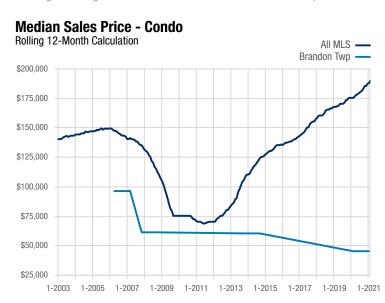
#### **Oakland County**

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	18	11	- 38.9%	31	20	- 35.5%		
Pending Sales	12	11	- 8.3%	17	19	+ 11.8%		
Closed Sales	6	9	+ 50.0%	13	17	+ 30.8%		
Days on Market Until Sale	39	32	- 17.9%	51	35	- 31.4%		
Median Sales Price*	\$330,300	\$250,000	- 24.3%	\$259,000	\$303,000	+ 17.0%		
Average Sales Price*	\$313,267	\$320,878	+ 2.4%	\$273,508	\$330,429	+ 20.8%		
Percent of List Price Received*	97.9%	99.2%	+ 1.3%	97.8%	100.4%	+ 2.7%		
Inventory of Homes for Sale	32	13	- 59.4%		_	_		
Months Supply of Inventory	2.4	0.8	- 66.7%					

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	1	0	- 100.0%	1	0	- 100.0%	
Days on Market Until Sale	36	_	_	36	_	_	
Median Sales Price*	\$45,000		_	\$45,000		_	
Average Sales Price*	\$45,000	_	_	\$45,000	_	_	
Percent of List Price Received*	90.0%		_	90.0%		_	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_	_	_		-	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







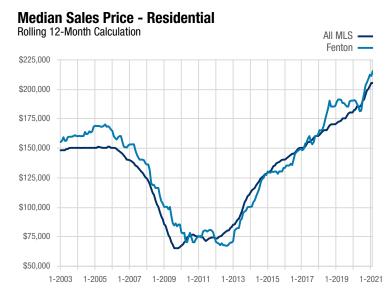
#### **Fenton**

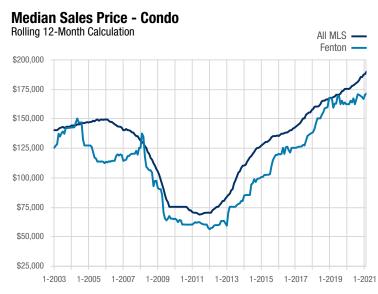
#### **Genesee County**

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	16	18	+ 12.5%	30	29	- 3.3%		
Pending Sales	19	14	- 26.3%	29	27	- 6.9%		
Closed Sales	8	7	- 12.5%	20	16	- 20.0%		
Days on Market Until Sale	99	34	- 65.7%	69	29	- 58.0%		
Median Sales Price*	\$190,950	\$267,500	+ 40.1%	\$207,500	\$225,000	+ 8.4%		
Average Sales Price*	\$198,163	\$245,929	+ 24.1%	\$205,170	\$230,025	+ 12.1%		
Percent of List Price Received*	96.5%	99.2%	+ 2.8%	97.4%	99.5%	+ 2.2%		
Inventory of Homes for Sale	22	11	- 50.0%		_			
Months Supply of Inventory	1.4	0.7	- 50.0%					

Condo		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	6	5	- 16.7%	8	11	+ 37.5%		
Pending Sales	4	5	+ 25.0%	5	13	+ 160.0%		
Closed Sales	2	2	0.0%	4	5	+ 25.0%		
Days on Market Until Sale	29	7	- 75.9%	37	46	+ 24.3%		
Median Sales Price*	\$139,450	\$182,000	+ 30.5%	\$151,288	\$177,500	+ 17.3%		
Average Sales Price*	\$139,450	\$182,000	+ 30.5%	\$145,369	\$185,950	+ 27.9%		
Percent of List Price Received*	100.2%	98.3%	- 1.9%	99.7%	98.0%	- 1.7%		
Inventory of Homes for Sale	9	3	- 66.7%		_	_		
Months Supply of Inventory	2.2	0.6	- 72.7%			_		

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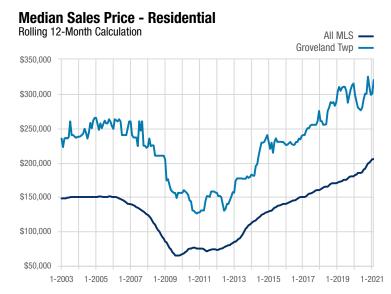
#### **Groveland Twp**

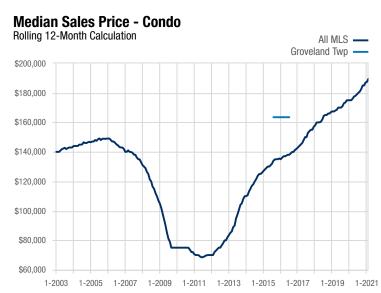
**Oakland County** 

Residential		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	6	1	- 83.3%	12	7	- 41.7%	
Pending Sales	7	3	- 57.1%	13	10	- 23.1%	
Closed Sales	5	4	- 20.0%	10	6	- 40.0%	
Days on Market Until Sale	83	5	- 94.0%	96	17	- 82.3%	
Median Sales Price*	\$260,000	\$319,500	+ 22.9%	\$262,500	\$319,500	+ 21.7%	
Average Sales Price*	\$278,000	\$352,875	+ 26.9%	\$275,700	\$336,417	+ 22.0%	
Percent of List Price Received*	99.7%	106.3%	+ 6.6%	96.0%	102.2%	+ 6.5%	
Inventory of Homes for Sale	10	1	- 90.0%	_	_	_	
Months Supply of Inventory	2.1	0.2	- 90.5%		_		

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale		_	_	_	_	_	
Median Sales Price*			_				
Average Sales Price*			_	_	_	_	
Percent of List Price Received*			_				
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_		_				

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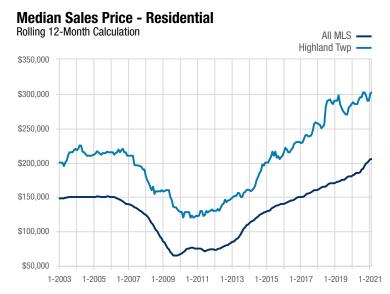
## **Highland Twp**

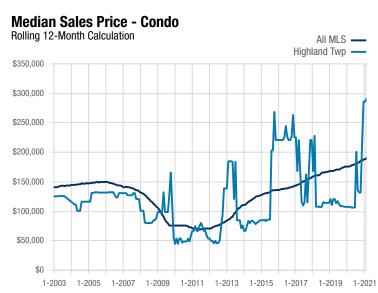
**Oakland County** 

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	18	22	+ 22.2%	50	44	- 12.0%		
Pending Sales	15	22	+ 46.7%	31	46	+ 48.4%		
Closed Sales	12	24	+ 100.0%	29	35	+ 20.7%		
Days on Market Until Sale	36	22	- 38.9%	74	34	- 54.1%		
Median Sales Price*	\$233,750	\$290,000	+ 24.1%	\$235,000	\$303,500	+ 29.1%		
Average Sales Price*	\$246,825	\$304,992	+ 23.6%	\$299,857	\$347,162	+ 15.8%		
Percent of List Price Received*	96.8%	98.6%	+ 1.9%	98.4%	98.0%	- 0.4%		
Inventory of Homes for Sale	54	24	- 55.6%		_	_		
Months Supply of Inventory	2.4	1.0	- 58.3%					

Condo		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	0	1	_	0	2		
Pending Sales	1	2	+ 100.0%	1	2	+ 100.0%	
Closed Sales	0	1	_	0	1		
Days on Market Until Sale	_	4	_	_	4		
Median Sales Price*		\$319,900	_		\$319,900		
Average Sales Price*	_	\$319,900	_	_	\$319,900		
Percent of List Price Received*		100.0%	_		100.0%		
Inventory of Homes for Sale	0	0	0.0%				
Months Supply of Inventory			_			_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







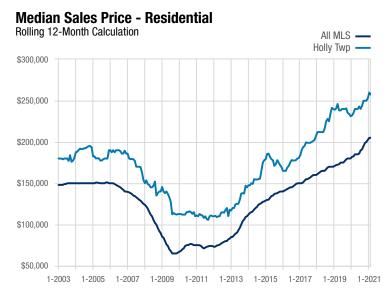
#### **Holly Twp**

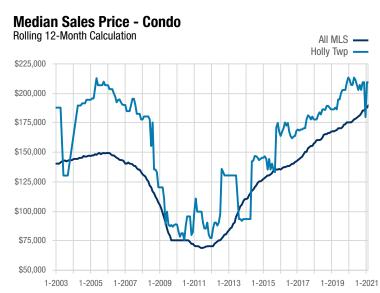
**Oakland County** 

Residential		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	12	6	- 50.0%	29	19	- 34.5%	
Pending Sales	8	9	+ 12.5%	19	22	+ 15.8%	
Closed Sales	8	7	- 12.5%	12	15	+ 25.0%	
Days on Market Until Sale	80	37	- 53.8%	70	34	- 51.4%	
Median Sales Price*	\$282,650	\$290,000	+ 2.6%	\$276,250	\$288,400	+ 4.4%	
Average Sales Price*	\$287,475	\$278,544	- 3.1%	\$271,817	\$285,387	+ 5.0%	
Percent of List Price Received*	97.3%	97.7%	+ 0.4%	98.2%	99.6%	+ 1.4%	
Inventory of Homes for Sale	26	11	- 57.7%		_	_	
Months Supply of Inventory	3.6	1.1	- 69.4%			_	

Condo		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	0	0	0.0%	0	1			
Pending Sales	0	0	0.0%	1	1	0.0%		
Closed Sales	1	1	0.0%	2	1	- 50.0%		
Days on Market Until Sale	109	5	- 95.4%	57	5	- 91.2%		
Median Sales Price*	\$126,000	\$155,000	+ 23.0%	\$137,000	\$155,000	+ 13.1%		
Average Sales Price*	\$126,000	\$155,000	+ 23.0%	\$137,000	\$155,000	+ 13.1%		
Percent of List Price Received*	98.1%	103.3%	+ 5.3%	98.7%	103.3%	+ 4.7%		
Inventory of Homes for Sale	0	0	0.0%		_	_		
Months Supply of Inventory		_	_		_	_		

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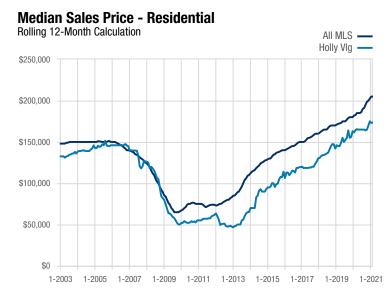
## **Holly VIg**

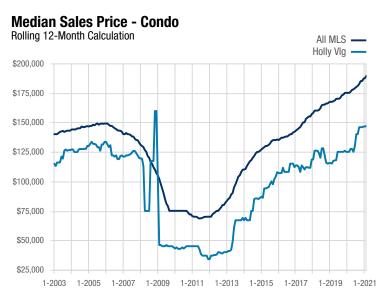
**Oakland County** 

Residential		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	4	2	- 50.0%	12	7	- 41.7%	
Pending Sales	6	7	+ 16.7%	13	7	- 46.2%	
Closed Sales	3	2	- 33.3%	7	10	+ 42.9%	
Days on Market Until Sale	28	9	- 67.9%	29	17	- 41.4%	
Median Sales Price*	\$173,000	\$168,000	- 2.9%	\$155,000	\$160,000	+ 3.2%	
Average Sales Price*	\$176,333	\$168,000	- 4.7%	\$150,571	\$174,050	+ 15.6%	
Percent of List Price Received*	100.7%	103.4%	+ 2.7%	99.3%	97.0%	- 2.3%	
Inventory of Homes for Sale	4	1	- 75.0%		_		
Months Supply of Inventory	0.6	0.1	- 83.3%				

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	0	1	_	1	2	+ 100.0%	
Pending Sales	0	2	_	1	2	+ 100.0%	
Closed Sales	1	0	- 100.0%	1	0	- 100.0%	
Days on Market Until Sale	10	_	_	10			
Median Sales Price*	\$118,000		_	\$118,000			
Average Sales Price*	\$118,000	_	_	\$118,000	_	_	
Percent of List Price Received*	93.7%		_	93.7%		_	
Inventory of Homes for Sale	0	0	0.0%				
Months Supply of Inventory			_				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





#### **Local Market Update – February 2021**

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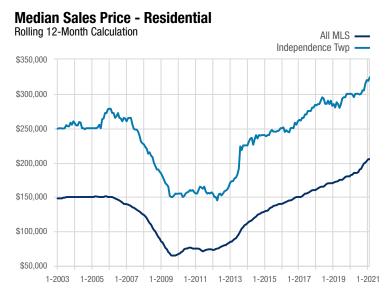
### **Independence Twp**

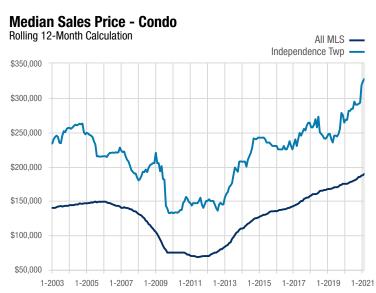
**Oakland County** 

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	26	22	- 15.4%	75	55	- 26.7%		
Pending Sales	30	23	- 23.3%	66	61	- 7.6%		
Closed Sales	23	20	- 13.0%	58	57	- 1.7%		
Days on Market Until Sale	48	25	- 47.9%	58	34	- 41.4%		
Median Sales Price*	\$250,000	\$273,000	+ 9.2%	\$255,000	\$270,000	+ 5.9%		
Average Sales Price*	\$258,991	\$322,499	+ 24.5%	\$305,189	\$325,997	+ 6.8%		
Percent of List Price Received*	97.4%	100.0%	+ 2.7%	96.7%	98.7%	+ 2.1%		
Inventory of Homes for Sale	75	32	- 57.3%		_	_		
Months Supply of Inventory	2.0	0.7	- 65.0%					

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	10	9	- 10.0%	18	16	- 11.1%	
Pending Sales	7	9	+ 28.6%	15	14	- 6.7%	
Closed Sales	4	7	+ 75.0%	13	9	- 30.8%	
Days on Market Until Sale	32	32	0.0%	52	74	+ 42.3%	
Median Sales Price*	\$215,500	\$325,000	+ 50.8%	\$246,000	\$325,000	+ 32.1%	
Average Sales Price*	\$257,225	\$297,282	+ 15.6%	\$297,169	\$297,685	+ 0.2%	
Percent of List Price Received*	98.4%	98.3%	- 0.1%	99.2%	98.1%	- 1.1%	
Inventory of Homes for Sale	23	6	- 73.9%		_	_	
Months Supply of Inventory	2.9	0.8	- 72.4%	_	_		

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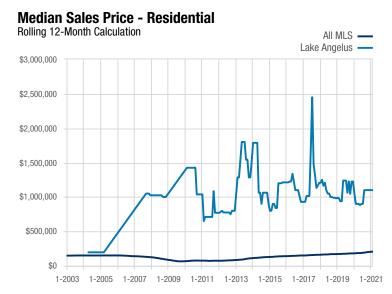
### **Lake Angelus**

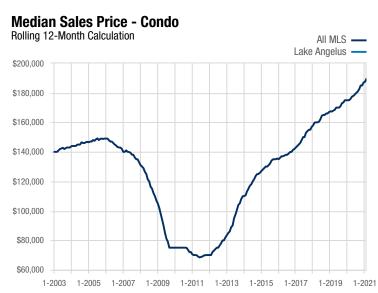
**Oakland County** 

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	1	0	- 100.0%	5	5	0.0%		
Pending Sales	1	0	- 100.0%	2	1	- 50.0%		
Closed Sales	1	1	0.0%	1	1	0.0%		
Days on Market Until Sale	44	18	- 59.1%	44	18	- 59.1%		
Median Sales Price*	\$900,000	\$1,900,000	+ 111.1%	\$900,000	\$1,900,000	+ 111.1%		
Average Sales Price*	\$900,000	\$1,900,000	+ 111.1%	\$900,000	\$1,900,000	+ 111.1%		
Percent of List Price Received*	96.8%	86.4%	- 10.7%	96.8%	86.4%	- 10.7%		
Inventory of Homes for Sale	6	7	+ 16.7%		_	_		
Months Supply of Inventory	4.2	7.0	+ 66.7%			_		

Condo		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_	_	_	_	
Median Sales Price*	_		_			_	
Average Sales Price*	_	_	_		_	_	
Percent of List Price Received*			_			_	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_		_			_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







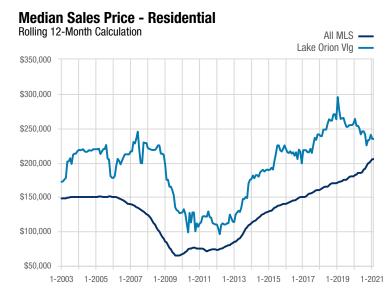
### **Lake Orion VIg**

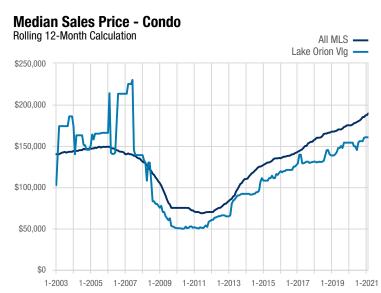
**Oakland County** 

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	4	1	- 75.0%	8	3	- 62.5%		
Pending Sales	3	1	- 66.7%	7	4	- 42.9%		
Closed Sales	3	1	- 66.7%	4	4	0.0%		
Days on Market Until Sale	67	30	- 55.2%	50	53	+ 6.0%		
Median Sales Price*	\$200,000	\$200,000	0.0%	\$220,500	\$214,500	- 2.7%		
Average Sales Price*	\$211,000	\$200,000	- 5.2%	\$417,000	\$231,000	- 44.6%		
Percent of List Price Received*	95.8%	96.6%	+ 0.8%	95.4%	94.5%	- 0.9%		
Inventory of Homes for Sale	11	3	- 72.7%		_	_		
Months Supply of Inventory	2.9	1.0	- 65.5%					

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	1	1	0.0%	2	2	0.0%	
Pending Sales	1	2	+ 100.0%	1	2	+ 100.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_		_	_	
Median Sales Price*			_				
Average Sales Price*	_	_	_		_	-	
Percent of List Price Received*			_		_	_	
Inventory of Homes for Sale	0	1	_		_	-	
Months Supply of Inventory	_	0.5	_		_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







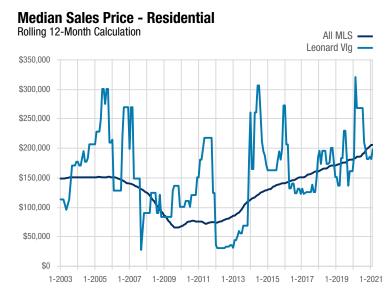
#### **Leonard VIg**

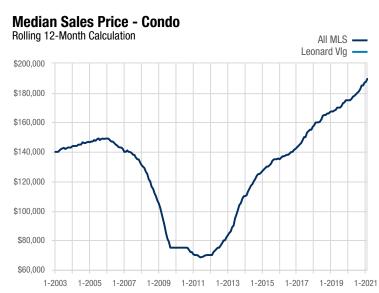
**Oakland County** 

Residential		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	1	0	- 100.0%	3	1	- 66.7%	
Pending Sales	2	0	- 100.0%	2	1	- 50.0%	
Closed Sales	0	2	_	1	2	+ 100.0%	
Days on Market Until Sale	_	4	_	260	4	- 98.5%	
Median Sales Price*		\$531,000	_	\$455,000	\$531,000	+ 16.7%	
Average Sales Price*	_	\$531,000	_	\$455,000	\$531,000	+ 16.7%	
Percent of List Price Received*		101.7%	_	92.9%	101.7%	+ 9.5%	
Inventory of Homes for Sale	5	0	- 100.0%		_	_	
Months Supply of Inventory	3.8		_		_		

Condo		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	0	0	0.0%	0	0	0.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	0	0.0%		
Days on Market Until Sale		_	_	_	_	_		
Median Sales Price*			_					
Average Sales Price*			_	_	_	_		
Percent of List Price Received*			_					
Inventory of Homes for Sale	0	0	0.0%		_	_		
Months Supply of Inventory	_		_					

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







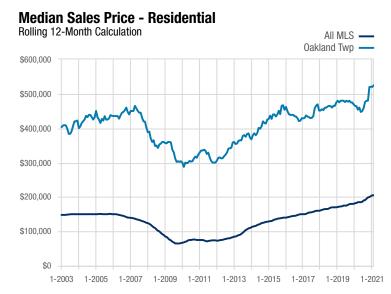
#### **Oakland Twp**

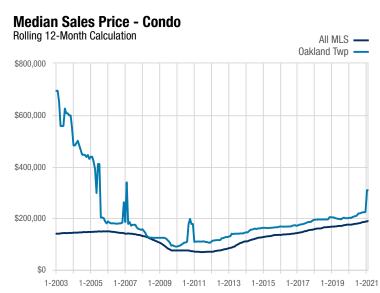
**Oakland County** 

Residential		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	33	15	- 54.5%	51	38	- 25.5%	
Pending Sales	16	16	0.0%	31	34	+ 9.7%	
Closed Sales	17	18	+ 5.9%	31	33	+ 6.5%	
Days on Market Until Sale	93	48	- 48.4%	80	51	- 36.3%	
Median Sales Price*	\$342,000	\$492,500	+ 44.0%	\$408,000	\$484,000	+ 18.6%	
Average Sales Price*	\$436,794	\$531,471	+ 21.7%	\$530,771	\$529,066	- 0.3%	
Percent of List Price Received*	96.4%	99.6%	+ 3.3%	95.9%	98.8%	+ 3.0%	
Inventory of Homes for Sale	78	34	- 56.4%		_	_	
Months Supply of Inventory	3.9	1.5	- 61.5%				

Condo		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	6	3	- 50.0%	10	5	- 50.0%		
Pending Sales	4	2	- 50.0%	4	7	+ 75.0%		
Closed Sales	0	2	_	0	6			
Days on Market Until Sale	_	273	_		167	_		
Median Sales Price*	_	\$319,200	_		\$454,875			
Average Sales Price*	_	\$319,200	_		\$439,575	_		
Percent of List Price Received*	_	98.8%	_		96.6%			
Inventory of Homes for Sale	9	3	- 66.7%			_		
Months Supply of Inventory	1.8	0.9	- 50.0%					

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







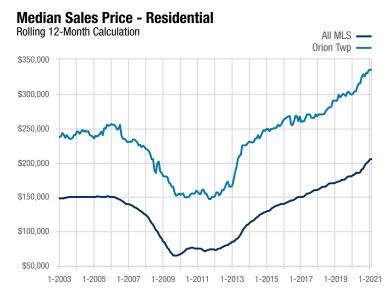
#### **Orion Twp**

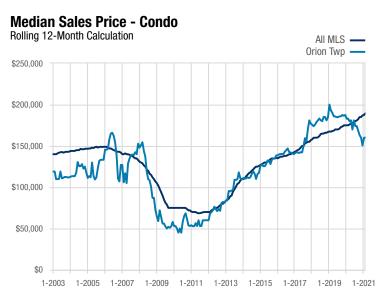
**Oakland County** 

Residential		February			Year to Date	
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change
New Listings	51	23	- 54.9%	91	56	- 38.5%
Pending Sales	38	39	+ 2.6%	76	72	- 5.3%
Closed Sales	28	26	- 7.1%	61	52	- 14.8%
Days on Market Until Sale	89	48	- 46.1%	72	56	- 22.2%
Median Sales Price*	\$339,913	\$347,500	+ 2.2%	\$325,000	\$335,000	+ 3.1%
Average Sales Price*	\$340,271	\$366,933	+ 7.8%	\$322,546	\$354,449	+ 9.9%
Percent of List Price Received*	98.6%	99.6%	+ 1.0%	99.2%	98.5%	- 0.7%
Inventory of Homes for Sale	83	18	- 78.3%		_	
Months Supply of Inventory	2.2	0.4	- 81.8%			

Condo		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	7	15	+ 114.3%	12	29	+ 141.7%		
Pending Sales	3	9	+ 200.0%	7	18	+ 157.1%		
Closed Sales	2	8	+ 300.0%	7	12	+ 71.4%		
Days on Market Until Sale	97	57	- 41.2%	76	49	- 35.5%		
Median Sales Price*	\$108,500	\$142,450	+ 31.3%	\$103,000	\$142,450	+ 38.3%		
Average Sales Price*	\$108,500	\$194,039	+ 78.8%	\$122,500	\$196,938	+ 60.8%		
Percent of List Price Received*	95.5%	98.5%	+ 3.1%	95.2%	98.1%	+ 3.0%		
Inventory of Homes for Sale	13	14	+ 7.7%		_			
Months Supply of Inventory	2.6	2.1	- 19.2%		_	_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







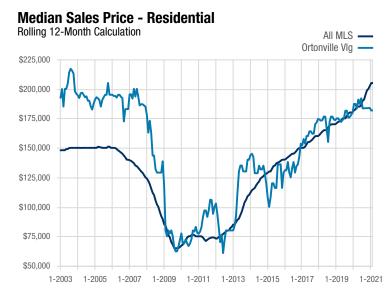
### **Ortonville VIg**

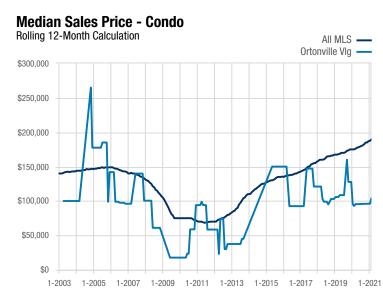
**Oakland County** 

Residential		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	4	1	- 75.0%	10	2	- 80.0%	
Pending Sales	4	1	- 75.0%	6	2	- 66.7%	
Closed Sales	0	2	_	3	4	+ 33.3%	
Days on Market Until Sale	_	40	_	126	40	- 68.3%	
Median Sales Price*	_	\$182,500	_	\$345,000	\$209,000	- 39.4%	
Average Sales Price*	_	\$182,500	_	\$340,000	\$195,750	- 42.4%	
Percent of List Price Received*	_	100.7%	_	95.7%	96.4%	+ 0.7%	
Inventory of Homes for Sale	8	2	- 75.0%		_	_	
Months Supply of Inventory	3.0	0.9	- 70.0%				

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	1	0	- 100.0%	2	0	- 100.0%	
Closed Sales	1	0	- 100.0%	1	0	- 100.0%	
Days on Market Until Sale	65	_	_	65	_	_	
Median Sales Price*	\$90,000	_	_	\$90,000	_		
Average Sales Price*	\$90,000	_	_	\$90,000	_	_	
Percent of List Price Received*	95.7%		_	95.7%	_		
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory			_				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







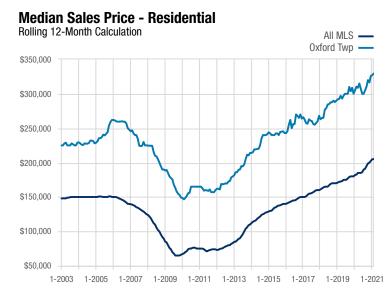
#### **Oxford Twp**

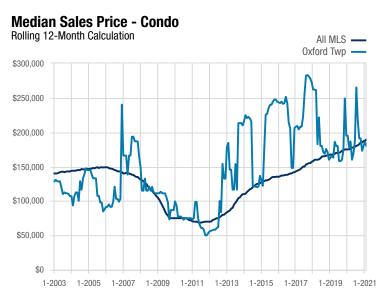
**Oakland County** 

Residential		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	23	19	- 17.4%	54	32	- 40.7%	
Pending Sales	18	22	+ 22.2%	38	33	- 13.2%	
Closed Sales	16	10	- 37.5%	25	22	- 12.0%	
Days on Market Until Sale	57	58	+ 1.8%	56	45	- 19.6%	
Median Sales Price*	\$344,500	\$441,525	+ 28.2%	\$335,000	\$371,450	+ 10.9%	
Average Sales Price*	\$306,300	\$477,225	+ 55.8%	\$317,740	\$399,134	+ 25.6%	
Percent of List Price Received*	99.7%	98.5%	- 1.2%	98.6%	98.8%	+ 0.2%	
Inventory of Homes for Sale	47	16	- 66.0%		_		
Months Supply of Inventory	2.1	0.8	- 61.9%				

Condo		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	1	0	- 100.0%	2	4	+ 100.0%		
Pending Sales	1	0	- 100.0%	1	1	0.0%		
Closed Sales	0	1	_	1	1	0.0%		
Days on Market Until Sale	_	10	_	32	10	- 68.8%		
Median Sales Price*	_	\$115,000	_	\$178,000	\$115,000	- 35.4%		
Average Sales Price*	_	\$115,000	_	\$178,000	\$115,000	- 35.4%		
Percent of List Price Received*	_	96.6%	_	98.9%	96.6%	- 2.3%		
Inventory of Homes for Sale	3	3	0.0%		_			
Months Supply of Inventory	1.4	1.1	- 21.4%		_			

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







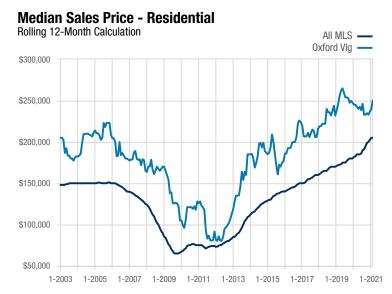
### **Oxford VIg**

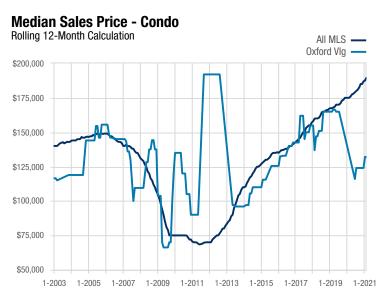
**Oakland County** 

Residential		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	3	1	- 66.7%	6	3	- 50.0%	
Pending Sales	3	1	- 66.7%	5	4	- 20.0%	
Closed Sales	2	2	0.0%	5	8	+ 60.0%	
Days on Market Until Sale	46	28	- 39.1%	96	40	- 58.3%	
Median Sales Price*	\$135,000	\$280,000	+ 107.4%	\$155,000	\$262,000	+ 69.0%	
Average Sales Price*	\$135,000	\$280,000	+ 107.4%	\$215,272	\$258,563	+ 20.1%	
Percent of List Price Received*	92.6%	89.5%	- 3.3%	97.5%	92.0%	- 5.6%	
Inventory of Homes for Sale	4	2	- 50.0%		_	_	
Months Supply of Inventory	1.0	0.5	- 50.0%				

Condo		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	1	0	- 100.0%	1	1	0.0%		
Pending Sales	0	0	0.0%	0	0	0.0%		
Closed Sales	0	0	0.0%	0	1			
Days on Market Until Sale	_	_	_		2			
Median Sales Price*			_		\$187,900			
Average Sales Price*	_	_	_	_	\$187,900			
Percent of List Price Received*			_		98.9%			
Inventory of Homes for Sale	2	0	- 100.0%	_	_			
Months Supply of Inventory	_		_					

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







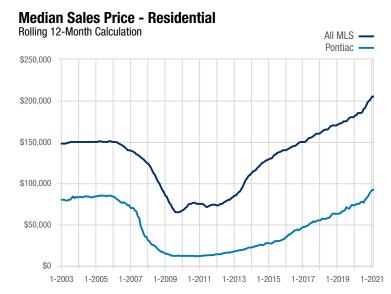
#### **Pontiac**

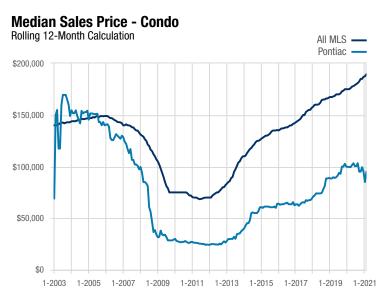
#### **Oakland County**

Residential		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	35	23	- 34.3%	89	59	- 33.7%	
Pending Sales	33	40	+ 21.2%	80	64	- 20.0%	
Closed Sales	31	21	- 32.3%	71	48	- 32.4%	
Days on Market Until Sale	59	48	- 18.6%	48	40	- 16.7%	
Median Sales Price*	\$75,000	\$63,500	- 15.3%	\$70,000	\$82,750	+ 18.2%	
Average Sales Price*	\$90,573	\$92,118	+ 1.7%	\$82,803	\$97,362	+ 17.6%	
Percent of List Price Received*	95.6%	90.5%	- 5.3%	94.1%	95.6%	+ 1.6%	
Inventory of Homes for Sale	76	29	- 61.8%		_	_	
Months Supply of Inventory	1.9	0.9	- 52.6%				

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	4	2	- 50.0%	4	3	- 25.0%	
Pending Sales	1	1	0.0%	3	2	- 33.3%	
Closed Sales	1	0	- 100.0%	3	1	- 66.7%	
Days on Market Until Sale	11		_	20	10	- 50.0%	
Median Sales Price*	\$75,000		_	\$75,000	\$68,500	- 8.7%	
Average Sales Price*	\$75,000	_	_	\$88,267	\$68,500	- 22.4%	
Percent of List Price Received*	88.2%		_	93.8%	97.9%	+ 4.4%	
Inventory of Homes for Sale	4	1	- 75.0%		_	_	
Months Supply of Inventory	1.8	0.6	- 66.7%		_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







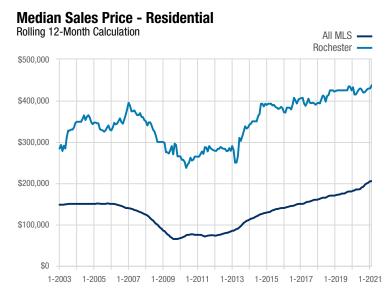
#### **Rochester**

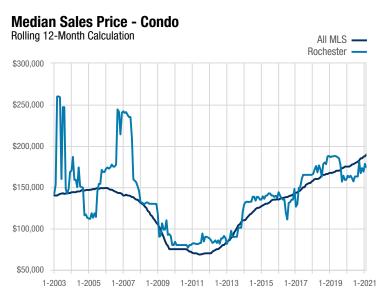
#### **Oakland County**

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	25	8	- 68.0%	37	17	- 54.1%		
Pending Sales	10	7	- 30.0%	20	16	- 20.0%		
Closed Sales	10	10	0.0%	18	21	+ 16.7%		
Days on Market Until Sale	55	34	- 38.2%	61	37	- 39.3%		
Median Sales Price*	\$283,950	\$447,500	+ 57.6%	\$328,950	\$458,000	+ 39.2%		
Average Sales Price*	\$274,590	\$494,790	+ 80.2%	\$323,183	\$484,495	+ 49.9%		
Percent of List Price Received*	94.9%	100.1%	+ 5.5%	95.2%	99.0%	+ 4.0%		
Inventory of Homes for Sale	41	11	- 73.2%		_	_		
Months Supply of Inventory	3.3	0.8	- 75.8%			_		

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	2	11	+ 450.0%	14	18	+ 28.6%	
Pending Sales	5	10	+ 100.0%	11	16	+ 45.5%	
Closed Sales	6	6	0.0%	9	14	+ 55.6%	
Days on Market Until Sale	23	20	- 13.0%	47	23	- 51.1%	
Median Sales Price*	\$256,250	\$175,000	- 31.7%	\$177,500	\$193,750	+ 9.2%	
Average Sales Price*	\$255,250	\$225,917	- 11.5%	\$223,944	\$208,843	- 6.7%	
Percent of List Price Received*	96.1%	97.7%	+ 1.7%	97.5%	98.0%	+ 0.5%	
Inventory of Homes for Sale	12	8	- 33.3%		_	_	
Months Supply of Inventory	2.0	0.9	- 55.0%		_	_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







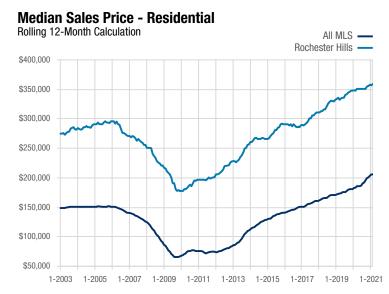
#### **Rochester Hills**

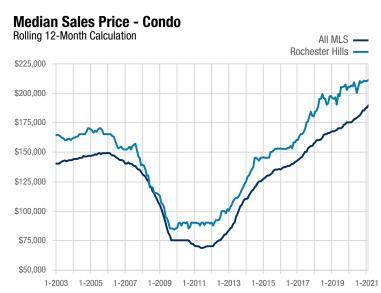
#### **Oakland County**

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	60	51	- 15.0%	132	93	- 29.5%		
Pending Sales	65	47	- 27.7%	121	101	- 16.5%		
Closed Sales	50	45	- 10.0%	96	93	- 3.1%		
Days on Market Until Sale	71	44	- 38.0%	61	38	- 37.7%		
Median Sales Price*	\$332,500	\$340,000	+ 2.3%	\$332,500	\$320,000	- 3.8%		
Average Sales Price*	\$357,835	\$346,939	- 3.0%	\$347,251	\$351,833	+ 1.3%		
Percent of List Price Received*	97.8%	99.2%	+ 1.4%	97.7%	99.9%	+ 2.3%		
Inventory of Homes for Sale	108	34	- 68.5%		_			
Months Supply of Inventory	1.6	0.5	- 68.8%					

Condo		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	14	17	+ 21.4%	31	37	+ 19.4%		
Pending Sales	11	16	+ 45.5%	24	36	+ 50.0%		
Closed Sales	11	12	+ 9.1%	22	24	+ 9.1%		
Days on Market Until Sale	45	26	- 42.2%	40	30	- 25.0%		
Median Sales Price*	\$210,000	\$210,000	0.0%	\$185,000	\$219,500	+ 18.6%		
Average Sales Price*	\$222,086	\$219,658	- 1.1%	\$202,630	\$230,408	+ 13.7%		
Percent of List Price Received*	95.9%	99.2%	+ 3.4%	96.6%	99.1%	+ 2.6%		
Inventory of Homes for Sale	27	14	- 48.1%		_	_		
Months Supply of Inventory	1.6	0.7	- 56.3%		_	_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







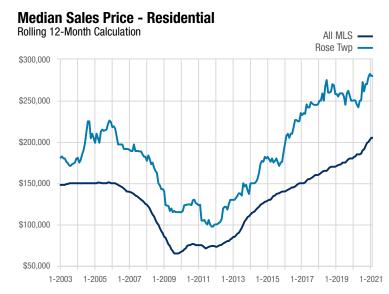
## **Rose Twp**

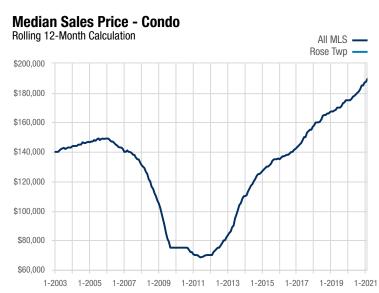
**Oakland County** 

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	4	7	+ 75.0%	8	9	+ 12.5%		
Pending Sales	4	10	+ 150.0%	8	11	+ 37.5%		
Closed Sales	6	3	- 50.0%	7	5	- 28.6%		
Days on Market Until Sale	52	74	+ 42.3%	52	52	0.0%		
Median Sales Price*	\$236,000	\$167,500	- 29.0%	\$237,000	\$262,000	+ 10.5%		
Average Sales Price*	\$262,000	\$163,700	- 37.5%	\$270,286	\$211,200	- 21.9%		
Percent of List Price Received*	96.8%	97.4%	+ 0.6%	96.1%	98.1%	+ 2.1%		
Inventory of Homes for Sale	11	5	- 54.5%		_	_		
Months Supply of Inventory	1.6	0.8	- 50.0%			_		

Condo		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_	_	_	_	
Median Sales Price*	_		_			_	
Average Sales Price*	_	_	_		_	_	
Percent of List Price Received*			_			_	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_		_			_	

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







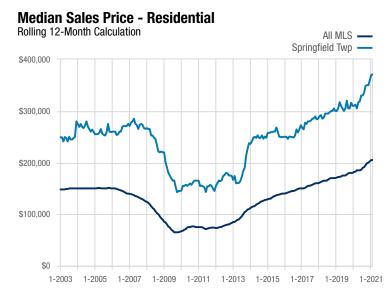
## **Springfield Twp**

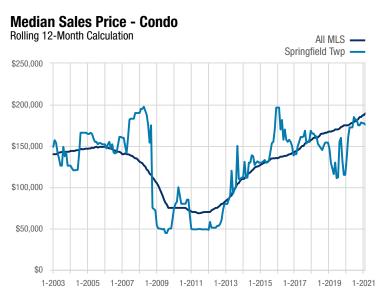
**Oakland County** 

Residential		February		Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	15	15	0.0%	31	25	- 19.4%	
Pending Sales	9	8	- 11.1%	24	15	- 37.5%	
Closed Sales	11	7	- 36.4%	23	22	- 4.3%	
Days on Market Until Sale	77	92	+ 19.5%	62	51	- 17.7%	
Median Sales Price*	\$349,900	\$329,000	- 6.0%	\$345,000	\$380,000	+ 10.1%	
Average Sales Price*	\$345,536	\$319,143	- 7.6%	\$356,225	\$402,359	+ 13.0%	
Percent of List Price Received*	97.9%	97.8%	- 0.1%	98.5%	98.6%	+ 0.1%	
Inventory of Homes for Sale	53	34	- 35.8%	_	_	_	
Months Supply of Inventory	3.5	2.0	- 42.9%		_		

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	2	4	+ 100.0%	4	4	0.0%	
Pending Sales	2	3	+ 50.0%	4	3	- 25.0%	
Closed Sales	2	0	- 100.0%	2	0	- 100.0%	
Days on Market Until Sale	78	_	_	78	_	_	
Median Sales Price*	\$188,500		_	\$188,500			
Average Sales Price*	\$188,500		_	\$188,500	_	_	
Percent of List Price Received*	94.5%		_	94.5%			
Inventory of Homes for Sale	3	1	- 66.7%		_		
Months Supply of Inventory	1.8	0.5	- 72.2%		_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





#### **Local Market Update – February 2021**

A Research Tool Provided by Realcomp



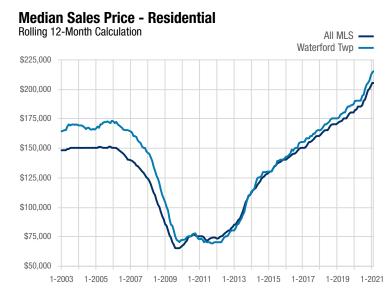
#### **Waterford Twp**

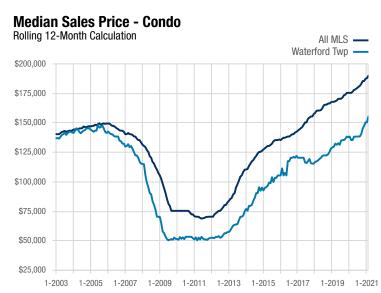
**Oakland County** 

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	68	56	- 17.6%	154	96	- 37.7%		
Pending Sales	74	49	- 33.8%	150	101	- 32.7%		
Closed Sales	75	41	- 45.3%	135	104	- 23.0%		
Days on Market Until Sale	41	50	+ 22.0%	41	33	- 19.5%		
Median Sales Price*	\$189,900	\$200,000	+ 5.3%	\$198,000	\$224,000	+ 13.1%		
Average Sales Price*	\$199,093	\$239,434	+ 20.3%	\$206,481	\$251,538	+ 21.8%		
Percent of List Price Received*	98.3%	99.6%	+ 1.3%	97.7%	99.5%	+ 1.8%		
Inventory of Homes for Sale	106	47	- 55.7%		_	_		
Months Supply of Inventory	1.2	0.6	- 50.0%			_		

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	20	6	- 70.0%	38	19	- 50.0%	
Pending Sales	16	9	- 43.8%	33	26	- 21.2%	
Closed Sales	14	15	+ 7.1%	22	27	+ 22.7%	
Days on Market Until Sale	37	10	- 73.0%	48	16	- 66.7%	
Median Sales Price*	\$124,500	\$152,500	+ 22.5%	\$130,500	\$155,000	+ 18.8%	
Average Sales Price*	\$110,202	\$146,767	+ 33.2%	\$133,642	\$145,567	+ 8.9%	
Percent of List Price Received*	97.1%	98.3%	+ 1.2%	97.4%	98.4%	+ 1.0%	
Inventory of Homes for Sale	26	2	- 92.3%		_	_	
Months Supply of Inventory	1.7	0.1	- 94.1%		_		

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







#### **White Lake Twp**

**Oakland County** 

Residential		February			Year to Date			
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change		
New Listings	34	22	- 35.3%	66	54	- 18.2%		
Pending Sales	28	31	+ 10.7%	50	57	+ 14.0%		
Closed Sales	23	30	+ 30.4%	39	49	+ 25.6%		
Days on Market Until Sale	53	25	- 52.8%	52	26	- 50.0%		
Median Sales Price*	\$236,500	\$299,700	+ 26.7%	\$249,000	\$299,900	+ 20.4%		
Average Sales Price*	\$267,435	\$306,123	+ 14.5%	\$270,918	\$310,517	+ 14.6%		
Percent of List Price Received*	100.5%	100.1%	- 0.4%	99.0%	99.8%	+ 0.8%		
Inventory of Homes for Sale	68	27	- 60.3%		_			
Months Supply of Inventory	2.0	0.7	- 65.0%					

Condo		February			Year to Date		
Key Metrics	2020	2021	% Change	Thru 2-2020	Thru 2-2021	% Change	
New Listings	1	2	+ 100.0%	4	10	+ 150.0%	
Pending Sales	1	1	0.0%	2	6	+ 200.0%	
Closed Sales	1	1	0.0%	2	1	- 50.0%	
Days on Market Until Sale	78	27	- 65.4%	41	27	- 34.1%	
Median Sales Price*	\$84,000	\$260,000	+ 209.5%	\$153,000	\$260,000	+ 69.9%	
Average Sales Price*	\$84,000	\$260,000	+ 209.5%	\$153,000	\$260,000	+ 69.9%	
Percent of List Price Received*	93.4%	100.0%	+ 7.1%	96.1%	100.0%	+ 4.1%	
Inventory of Homes for Sale	4	6	+ 50.0%		_		
Months Supply of Inventory	1.8	2.3	+ 27.8%				

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

